

We Protect your Dreams



State Life Insurance Corporation of Pakistan

48th Annual Report 2020



STATE LIFE
INSURANCE CORPORATION OF PAKISTAN

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www.statelife.com.pk



48th Annual Report 2020
STATE LIFE
INSURANCE CORPORATION OF PAKISTAN



Make your dream wedding a reality
With State Life Marriage Plan
because we protect your dreams

Marriage Plan

Everyone deserves a memorable start to a new journey. State Life's Marriage Plan promises to help you demonstrate your love for your kids to tread on a new path with jubilation and celebrate life. State Life, the only AAA rated and Pakistan's largest life Insurance Corporation



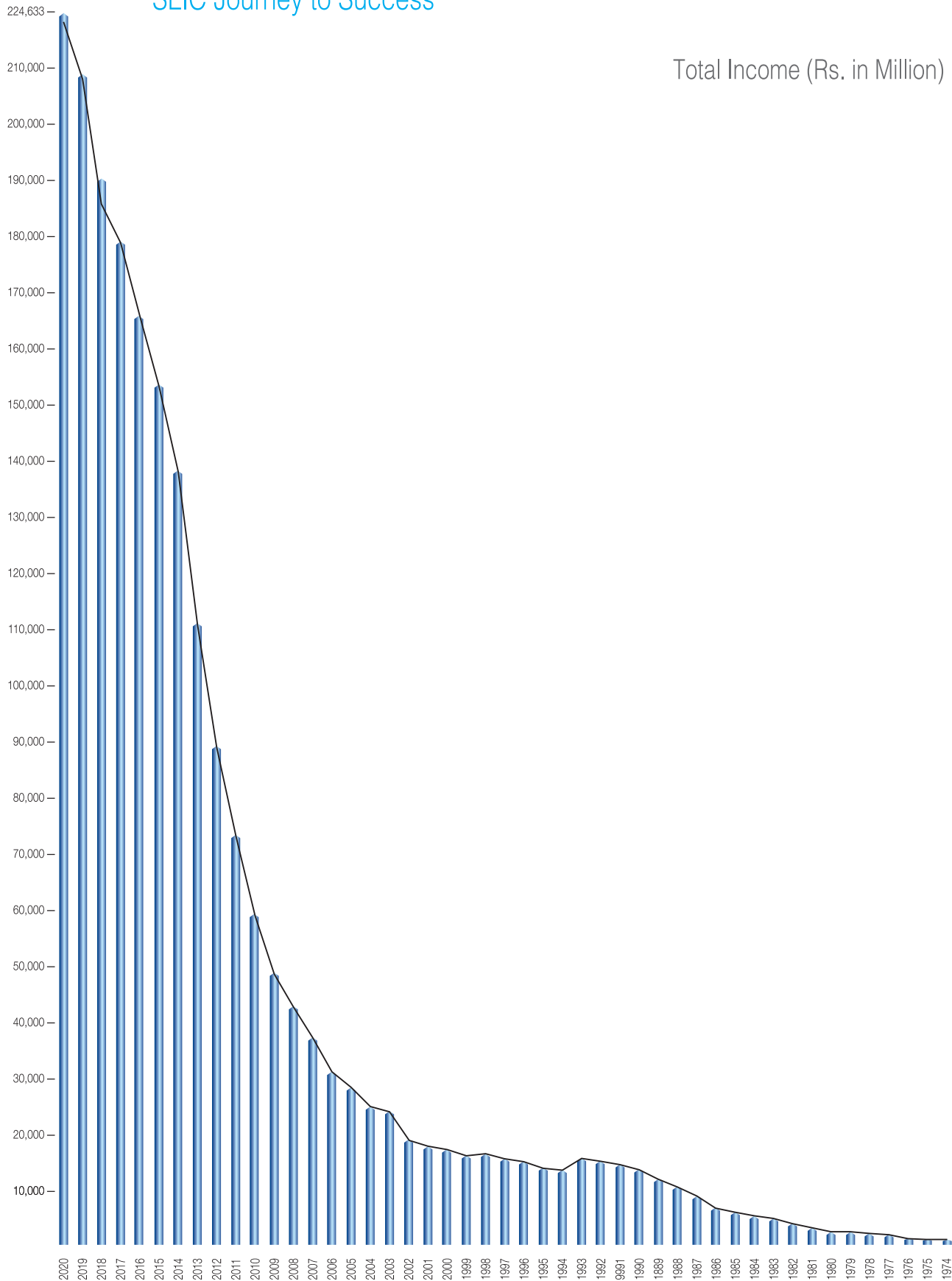
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SLIC Journey to Success

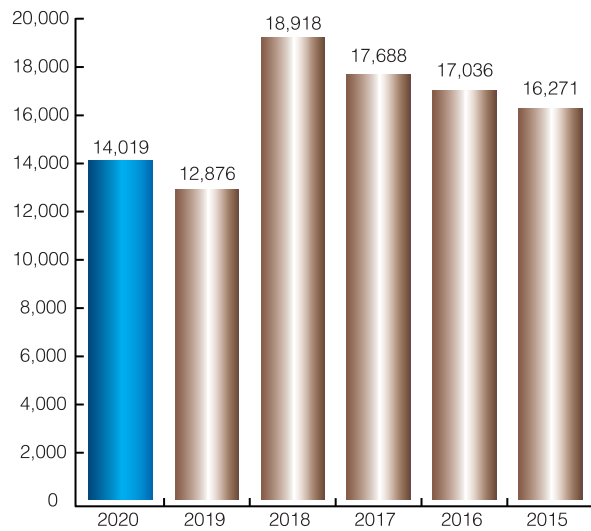
Total Income (Rs. in Million)



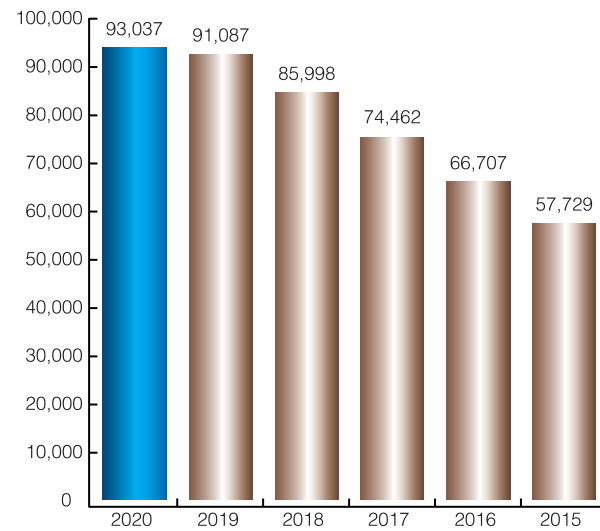


Financial Highlights

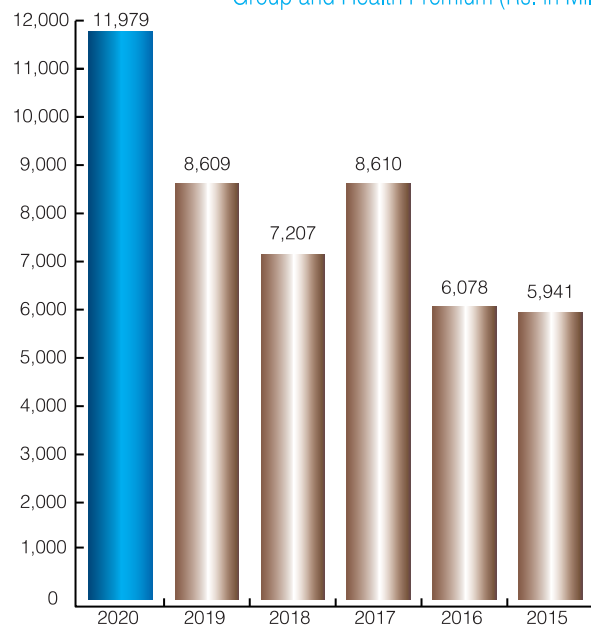
First Year Premium (Rs. in Million)



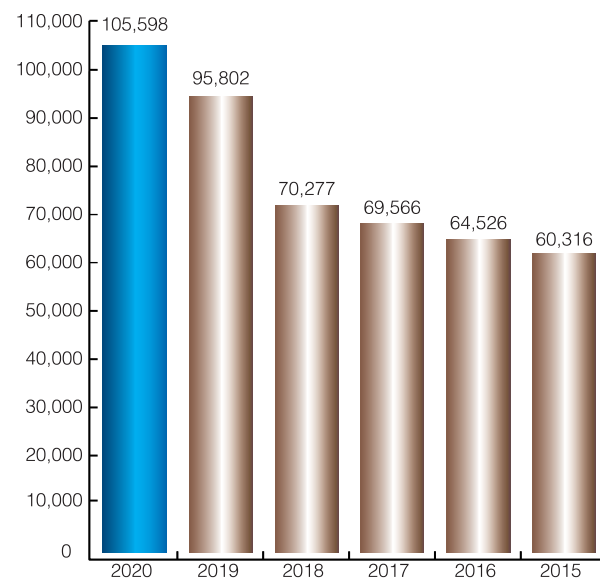
Renewal Premium (Rs. in Million)

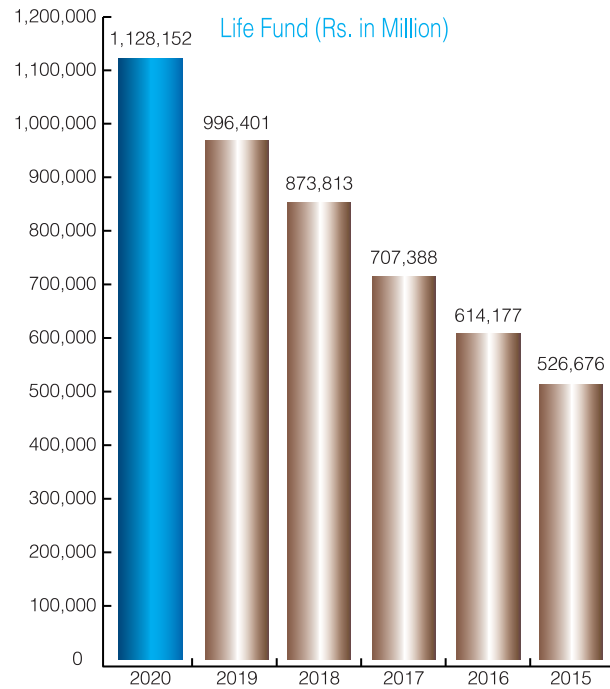
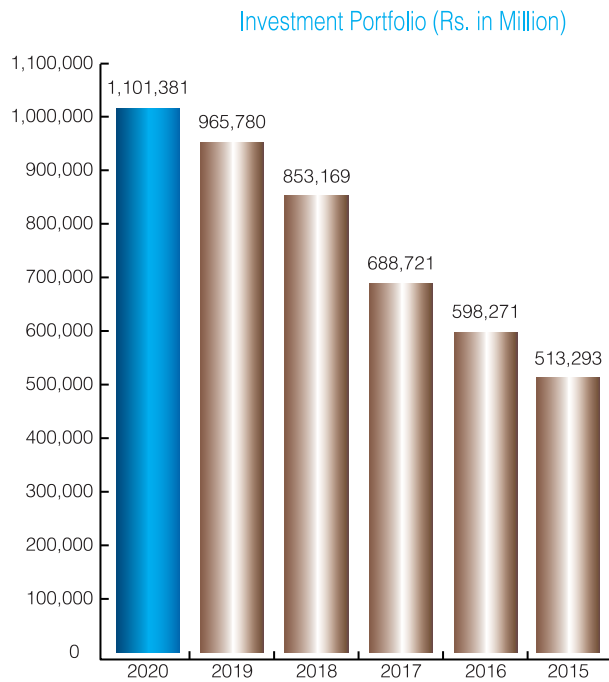
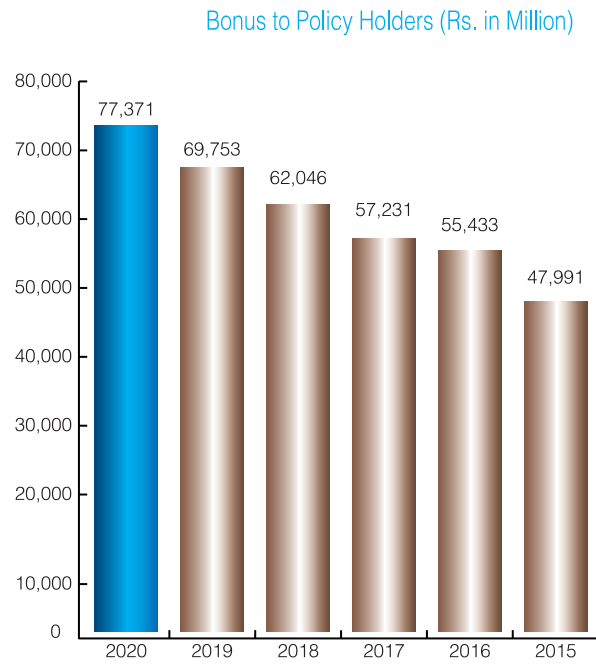
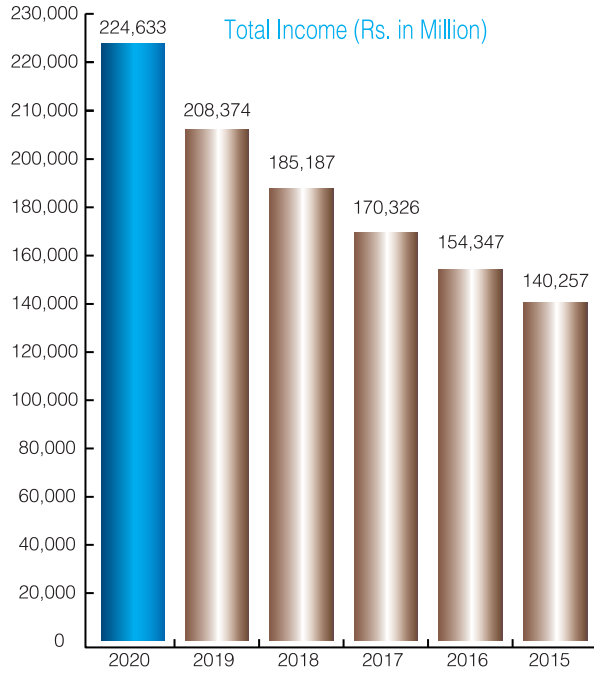


Group and Health Premium (Rs. in Million)



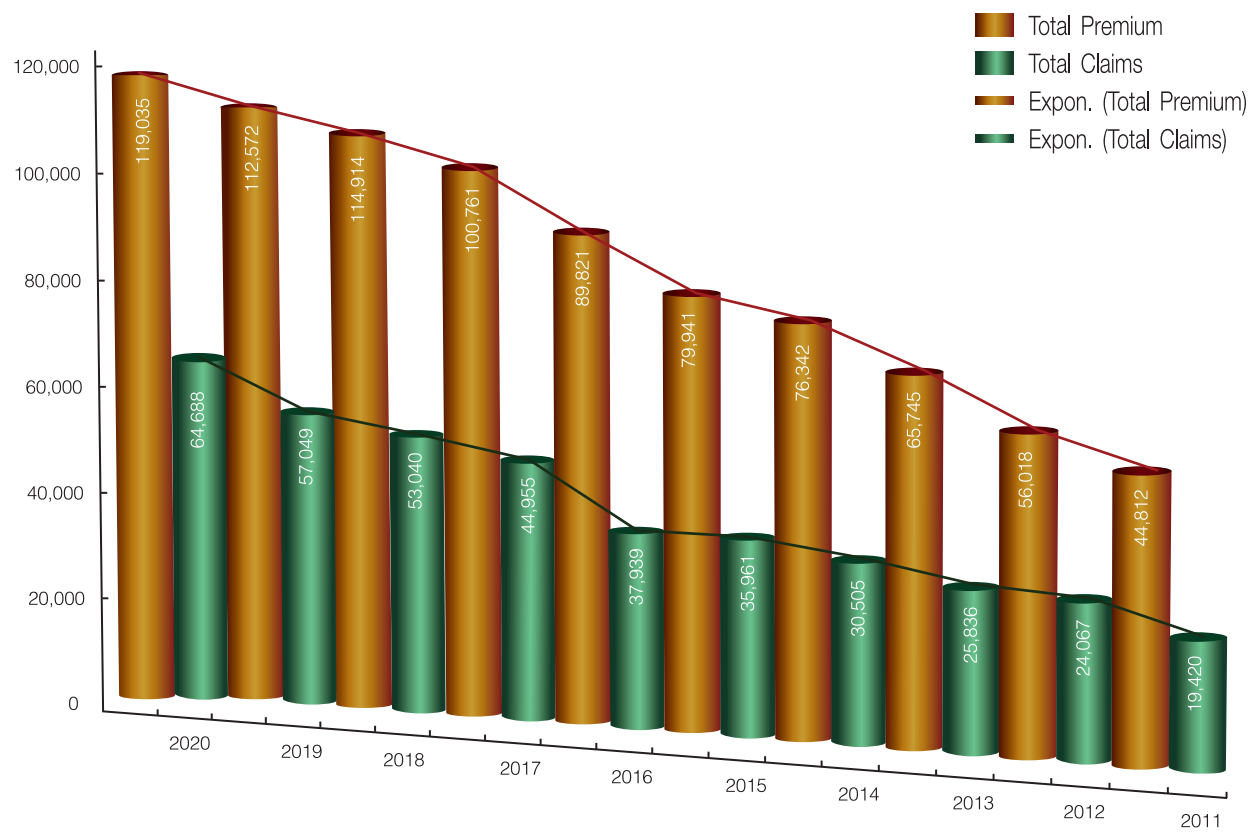
Investment Income (Rs. in Million)





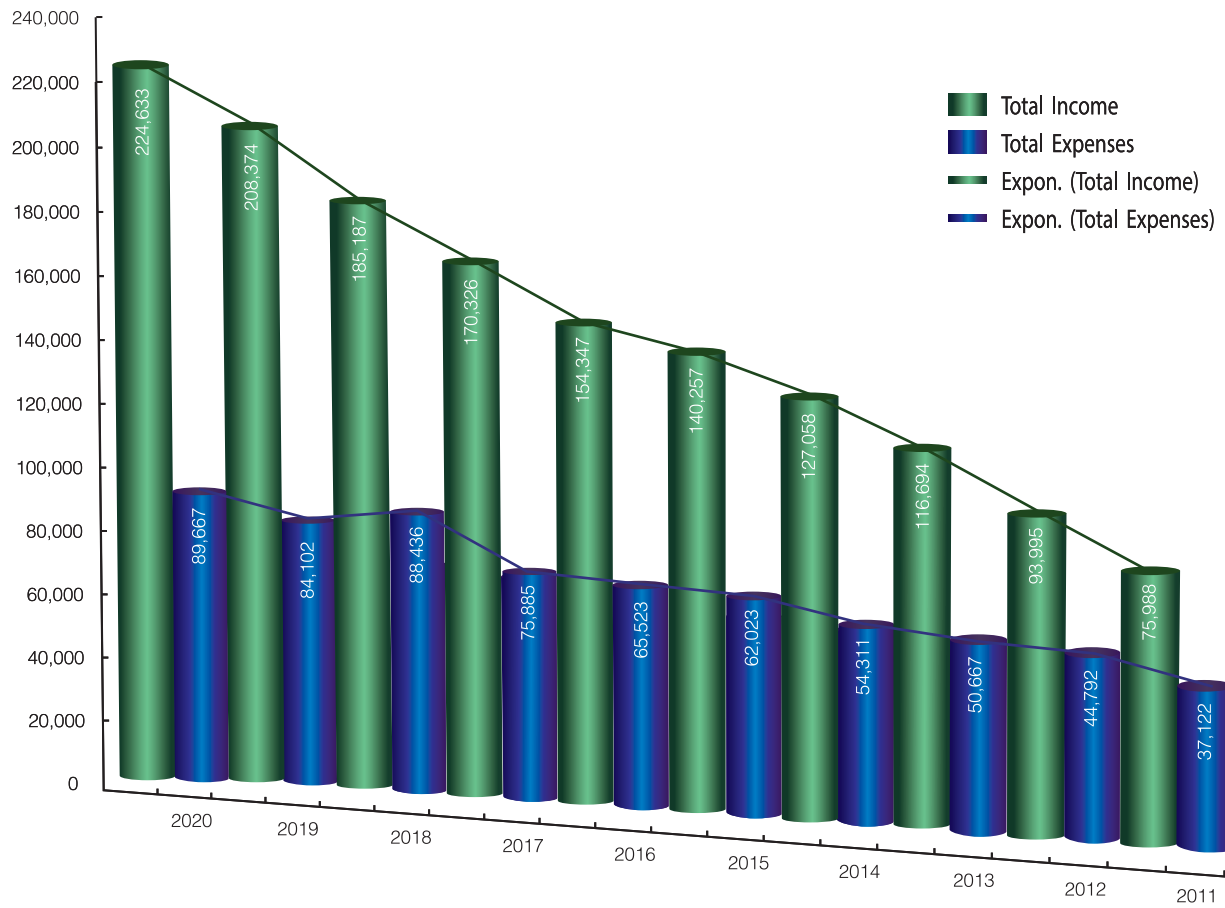


Total Premiums Vs. Total Claims 2011 - 2020 (Rs. in Million)





Total Income Vs. Total Expenses 2011 - 2020 (Rs. in Million)





Human Resource

1. SLIC Human Resource Management (HRM) is the strategic and coherent approach to management, its valued asset. The people working there who individually and collectively contribute to the achievement of the objectives of the business. SLIC Personnel and General Services Division, Principal Office (i.e. Personnel Division, General Services Department, Medical Department and Staff Training Department) monitors and supports activities of P&GS in 7 regions and 34 zones of Individual Life, Real Estate, G&P Division, Health Insurance Division, Bancassurance, Takaful Insurance and G&P zones.
2. The HR policies provide SLIC with a mechanism to manage risk by staying up-to-date with current trends in employment standards and legislation. SLIC HR policies are framed in a manner to achieve the Corporation vision and the human resource helping the Corporation or work towards it at all levels to be benefited and at the same time without deviating from their main objective both development side and non development side of Corporation.
3. SLIC Human Resource Policies are established systems of codified decisions to support administrative personnel functions, performance management, employee relations and resource planning. State Life Employees (Service) Regulation 1973 embeds all the HR Policies and Procedures related to its employees which encompass the following areas:

Health, Safety and Security, Selection and Placement, Wage, Salary and Benefits, Leaves and Attendance, Loans and Advances, Move Over/Upgradation, Promotion, Special Pay and Allowances, Fixation of Pay, General Conduct and Discipline and Travelling Expenses.
4. SLIC Human Resource policies also cover Post Retirement Benefits of its Employees (i.e. Pension, Gratuity, Provident Funds, Compulsory Group Insurance, Voluntary Group Insurance and Medical Facilities for Officers).
5. The established policies help SLIC to demonstrate, both internally and externally, that it meets requirements for diversity, ethics and training as well as its commitment in relation to Collective Bargaining Agents of Unionized Staff, regulation and corporate governance. The established HR Policies set out obligations, standards of behavior and document disciplinary procedures, which is the standard approach to meeting these obligations. SLIC HR Policies are also very effective in supporting and building the desired organizational culture.

Satisfaction of Policyholders

Prime objective of the Policyholders Service Division is to render quality services to its policyholders. In this pursuit certain measures have been taken to improve services such as quality underwriting, prompt settlement of claims and handling of grievances of policyholders/claimants or their successors on priority basis. New and improved online access makes it quick, simple and secure to view and make queries and obtain policy related information. Policyholders can, register for online access, download forms, view policy status, make request for change in address, nomination etc. Further, the details of outstanding maturity claims have been made available on website along with simplified procedure and contact details of concerned officials of Policyholders Service Division. A free of cost e-Alert SMS based value added service has also been started for quick acknowledgement and response on different events to policyholders. These steps have not only increased the level of satisfaction of our policyholders but have also contributed towards growth of business in insurance industry.



Corporate Information

Board of Directors

Mr. Shoaib Javed Hussain
Chairman

Mr. Abdul Qadir Memon
Director

Mr. Ali Mubashar Kazmi
Director

Mr. Ghiasuddin Ahmed
Director

Mr. Iftikhar-ul-Hassan Shah
Director

Mr. M.Saeedullah Khan Niazi
Director

Company Secretary

Mr. Mushtaq Ahmed

Auditors - Pakistan

M/s. BDO Ebrahim & Co
Chartered Accountants

M/s. Grant Thornton Anjum Rahman
Chartered Accountants

Gulf Countries

M/s. Nabeel Al-Saie
Public Accountants DMCC

Appointed Actuary

Mr. Shujaat Siddiqui
MA, FIA, FPSA,

Risk Management, Compliance, & I.T Committee

Mr. Ali Mubashar Kazmi
Chairman

Mr. Ghiasuddin Ahmed
Member

Mr. M.Saeedullah Khan Niazi
Member

Mr. Faisal Mumtaz
Non-Member/Secretary/DH(Act)

Mr. Muhammad Ali
Non-Member/Secretary/DH(I.T)

Mr. Muhammad Naseeruddin
Non-Member/Secretary/Compliance Officer

Takaful Committee

Mr. Abdul Qadir Memon
Chairman

Mr. M.Saeedullah Khan Niazi
Member

Mr. Ghiasuddin Ahmed
Member

Mr. Muhammad Izqar Khan
Member

Takaful Committee

Mr. Faisal Mumtaz
Member/DH(Act)

Mr. M.Hassan Kaleem
Member

Mr. Azhar Hussain
Non-Member/Secretary/DH (Takaful)

Board Audit Committee

Mr. Abdul Qadir Memon
Chairman

Mr. Ghiasuddin Ahmed
Member

Mr. M.Saeedullah Khan Niazi
Member

Mr. Iftikhar-ul-Hassan Shah
Member

Mr. Muhammad Sohaib Usmani
Non-Member/Secretary /DH(Audit)

Real Estate Committee

Mr. Ali Mubashar Kazmi
Chairman

Mr. Ghiasuddin Ahmed
Member

Mr. Manzoor Ali Shaikh
Member/ED (RE)

Mr. Nabil Ghafoorzada
Non-Member/Secretary/ DH (RE)

Investment Committee

Mr. Abdul Qadir Memon
Chairman

Mr. Ghiasuddin Ahmed
Member

Mr. Ali Mubashar Kazmi
Member

Mr. Muhammad Rashid
Member/CFO

Mr. Shujat Siddiqui
Member/Appointed Actuary

Mr. Mushtaq Ahmad
Non-Member/Secretary/DH (Inv)

Claims Settlement Committee

Mr. M.Saeedullah Khan Niazi
Chairman

Mr. Ali Mubashar Kazmi
Member

Mr. Iftikhar-ul-Hassan Shah
Member

Claims Settlement Committee

Mr. Fazal Ur Rehman
Member

Asstt. General Manager
Non-Member/Secretary/-PHS(Claims)

Ethics, Human Resource & Remuneration Committee

Mr. Ali Mubashar Kazmi
Chairman

Mr. Abdul Qadir Memon
Member

Mr. Iftikhar-ul-Hassan Shah
Member

Mr. Abdul Khaliq Shaikh
Member/ED (P&GS)

Dr. Nisar Ahmed Shah
Non-Member/Secretary/DH (P&GS)

Standing Committee

Mr. Shoaib Javed Hussain
Chairman, State Life

Mr. Iftikhar-ul-Hassan Shah
Member

Mr. Ali Mubashar Kazmi
Member

Mr. Abdul Khaliq Shaikh
Member/ED (P&GS)

Dr. Nisar Ahmed Shah
Non-Member/Secretary/DH (P&GS)

Underwriting/Reinsurance and Co-Insurance Committee

Mr. Abdul Qadir Memon
Chairman

Mr. Ghiasuddin Ahmed
Member

Mr. Faisal Memtaz
Member /DH (Actuarial)

Dr. Arshad Hameed Iraqi
Member/DH (PHS)

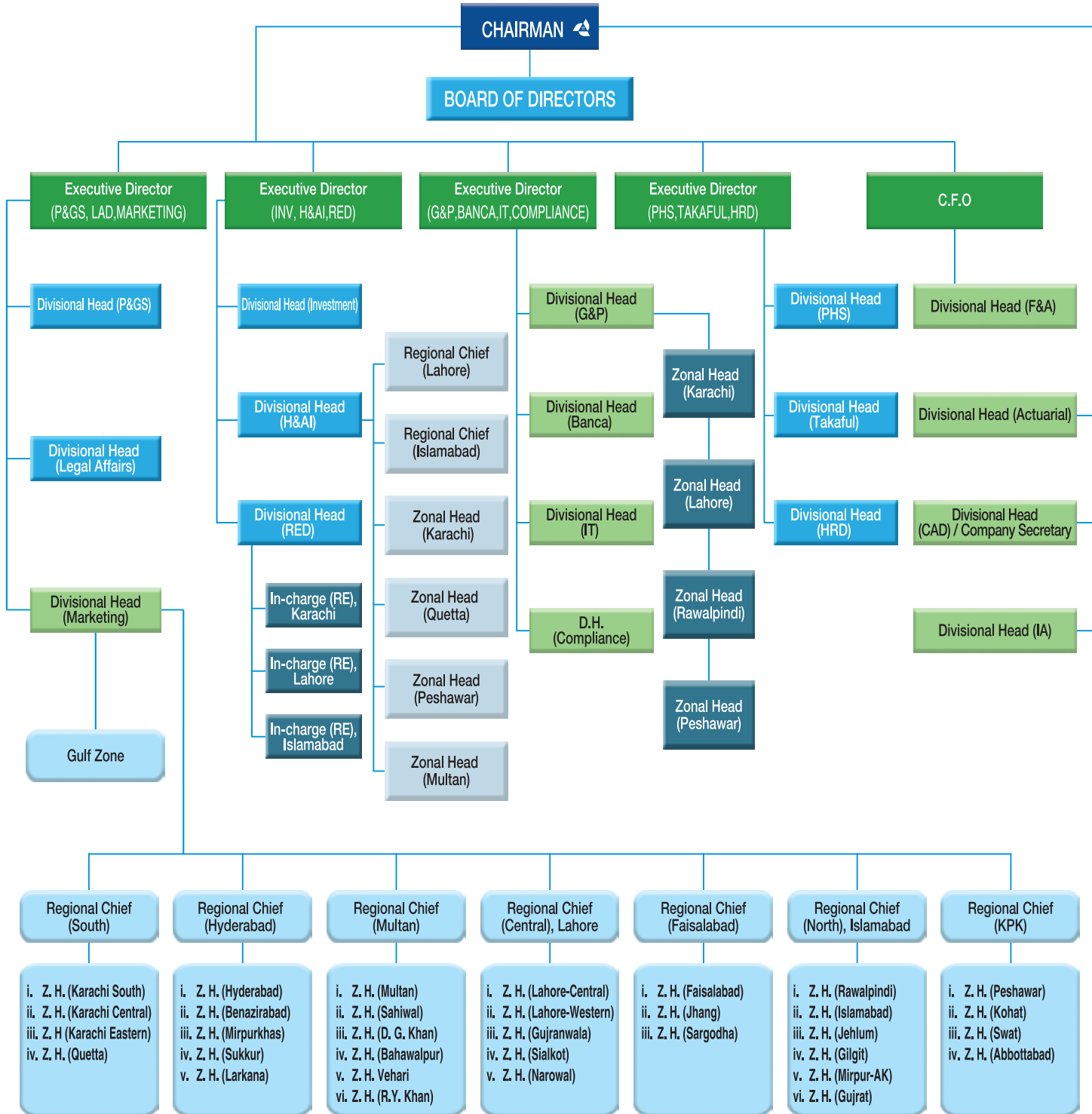
Dr. M. Suhail Abdullah
Non-Member/Secretary/DGM (PHS)

Principal Office

State Life Building No. 9, Dr. Ziauddin Ahmed Road,
Karachi-75530. Tel: 021-99202800-9 Fax: 021-99202845
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Organogram of State Life - 2020





Management

Chairman

Mr. Shoaib Javed Hussain

Executive Directors

Mr. Manzoor Ali Shaikh

Mr. Abdul Khalique Shaikh

Dr. Faiz Illahi Memon

Mr. Muhammad Izqar Khan

Chief Financial Officer

Mr. Muhammad Rashid

Divisional Heads

(Principal Office)

Mr. Attaullah A. Rasheed

Marketing

Mr. Faisal Mumtaz

Actuarial

Mr. Nabil Ghafoorzada

Real Estate

Mr. Muhammad Sohaib Usmani

Internal Audit

Mr. Fazal-ur-Rehman

Health & Accidental Insurance

Mr. Mushtaq Ahmad

Investment

Mr. Muhammad Ali

Information Technology

Mr. Muhammad Amjad

Finance & Accounts

Mr. Faisal Tehzeeb

HRD

Dr. Arshad H. Ibraj

PHS

Mr. Mushtaq Ahmed

Company Secretary

Dr. Nisar Ahmed Shah

P&GS

Mr. Muhammad Naseeruddin

Compliance

Ch. Anjum Rasheed

Banca

Mr. Azhar Hussain

Takaful

Dr. Mushtaq Ahmed

Group & Pension

Mr. Mahmood Alam

Legal Affairs

Chief Medical Officer

Dr. Mukkaram Ali Khan

Individual Life

Regional Chiefs

Mr. Khalid Mehmood Shahid
Central Region (Lahore)

Mr. Gian Chand
Southern Region (Karachi)

Mr. M. Yousuf Farooqi
Northern Region (Islamabad)

Mr. M. Ramzan Shahid
Multan Region (Multan)

Mr. Dur Muhammad Baladi
Hyderabad Region (Hyderabad)

Mr. Ch. Sarfaraz Ahmed
KPK Region (Peshawar)

Mr. Dawood Nasir
Faisalabad Region (Faisalabad)

Bancassurance

Ch. Anjum Rasheed
Divisional Head

Zonal Chief

Gulf Countries

Mr. Abdul Manan Shaikh
Gulf Zone, UAE-Dubai

Zonal Heads

Central Region

Mr. Mian Rizwan Majeed
Lahore Zone (Central)

Mr. Ch. Inam Ullah
Lahore Zone (Western)

Mr. Tariq Mehmood Cheema
Gujranwala Zone

Ch. Altaf Mehmood
Sialkot Zone

Mr. Ch. Shehbaz Sian
Narowal Zone

Faisalabad Region

Mr. M. Akbar Mughal
Faisalabad Zone

Mr. Mehmood Jaffer Ch.
Sargodha Zone

Mr. Muhammad Nadeem
Jhang Zone

Multan Region

Mr. Ch. M. Yousuf Mukhtar
Multan Zone

Mr. Ch. M. Ashraf
Sahiwal Zone

Mr. A. D. Shahid
Rahim Yar Khan Zone

Multan Region

Mr. Muhammad Ramzan Bhatti
Dera Ghazi Khan Zone

Mr. Malik Ather Saeed
Bahawalpur Zone

Mr. Ch. Muhammad Tariq Siddique
Vehari Zone

Northern Region

Mr. Rukhsar A. Qaiser
Rawalpindi Zone

Mr. Jalil A. Hashmi
Mirpur (AK) Zone

Mr. Noor Muhammad Javed
Islamabad Zone

Ch. Muhammad Arshad
Gujrat Zone

Raja Zafar Iqbal
Jhelum Zone

Mr. Sakhi Madad
Gilgit Zone

KPK Region

Mr. Shah Jehan Khan
Peshawar Zone

Mr. Muhammad Khalid
Abbottabad Zone

Mr. Muzaffar Khan
Swat Zone

Mr. Ameer Muhammad Khan
Kohat Zone

Southern Region

Mr. Latif Kayani
Karachi Zone (Southern)

Mr. Zahoor A. Bhatti
Karachi Zone (Eastern)

Mr. Nadeem Qadri
Karachi Zone (Central)

Mr. Gulzar Ali Randhawa
Quetta Zone

Hyderabad Region

Mr. Abdul Hussain Kapri
Hyderabad Zone

Mr. Syed Anis Ahmed Shah
Mirpurkhas Zone

Mr. Asghar Ali Khushk
Sukkur Zone

Mr. Syed Noor Shah Bukhari
Larkana Zone

Mr. Akhtar Ali Kalwar
Benazirabad Zone

Group Life

Zonal Heads

Dr. Abdul Samad Shaikh
Karachi Zone

Dr. Sajjad Hassan Zaidi
Lahore Zone

Mr. Abdul Waheed
Rawalpindi Zone

Mr. Shafiq Hussain Jafri
Peshawar Zone

Health and Accidental Insurance

Regional Chief

Mr. Muhammad Ashar
Islamabad

Dr. Noor Ul Haq
Lahore

Zonal Heads

Mr. Tajamul Hussain Khattak
Peshawar Zone

Mr. Muhammad Ashraf Bhatti
Multan Zone

Mr. Hafeezuddin
Karachi Zone



Live life to the fullest
With State Life Insurance Plan
because we protect your dreams

Life insurance

Every moment counts in Life. Happiness enthalls the souls but it needs to be explored. State Life's flagship Life Insurance Plan - a testament of love - offers a unique opportunity for you and your loved ones to pass through the difficult times and celebrate life. State Life, the only AAA rated and Pakistan's largest life Insurance Corporation.



Directors' Report to the Shareholders

The Board of Directors are delighted to present the audited financial statements for the year ended 31st December 2020 in its 48th Annual Report of the Corporation.

1 Compliance with the Code of Corporate Governance for Insurers, 2016

In accordance with SRO 1045(1)/2016 dated 9th November 2016, issued by Securities & Exchange Commission of Pakistan (SECP) on Corporate Governance rules for Insurers, 2016, the Board of Directors are pleased to confirm the following:

1. The financial statements, prepared by the management of State Life Insurance Corporation of Pakistan (the Corporation), present the result of its operations, cash flows and changes in equity.
2. Proper books of account of the Corporation have been maintained.
3. Appropriate accounting policies have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment.
4. International Accounting Standards, International Financial Reporting Standards or any other regulation or law (including but not limited to the Shariah guidelines/principles) as applicable in Pakistan, have been followed in preparation of financial statements and any deviation from them have been disclosed.
5. The system of internal controls is sound in design and has been effectively implemented and monitored.

There has been no material departure from the best practices of corporate governance;

2. Financial Performance and Operating Results:

In 2020, the Covid-19 pandemic adversely affected the whole economy of our country. Similarly, insurance business was also affected. However, each industry is struggling to regain pre Covid-19 levels in their operations.

Overall performance of the Corporation remained satisfactory. An overview of the performance of State Life for FY 2020 as compared to last year is summarized below:

Total Income of the Corporation including unrealized capital gain of Rs. 615 million (2019: Rs. 3,615 million) increased to Rs.224,633 million in 2020 as against Rs. 208,374 million in the preceding year, registering an increase of 7.8 percent.

Acquisition expenses for FY 2020 were Rs. 16,597 million as compared to Rs. 16,502 million in FY 2019 showing increase of 0.6 percent which is negligible; Marketing and Administrative expenses were Rs. 8,381 million in FY 2020 as compared to Rs. 10,551 million in the preceding year showing a decrease of 21 percent. Overall management expense ratio to total premium income for FY 2020 was 20.92% as against 24 percent to last year.

Insurance benefits paid to policyholders in the year 2020 were Rs. 64,688 million as against Rs.57,049 million last year, registering an increase of 13.4 percent.



3. Business Portfolio Wise Performance

3.1 INDIVIDUAL LIFE BUSINESS – PAKISTAN'S OPERATIONS:

First year gross premium under Individual Life policies during the year 2020 was Rs. 13,838 million as compared to Rs. 12,725 million in the year 2019, showing an increase of 8.7 percent. Gross renewal premium was Rs. 91,227 million in FY 2020, whereas it was Rs. 89,190 million in FY 2019, resulting an increase of 2.3 percent.

3.2 INDIVIDUAL LIFE BUSINESS – OVERSEAS OPERATIONS:

Our overseas business, first year gross premium under Individual Life policies, during the year 2020 was Rs.221 million as against Rs.182 million in the year 2019, showing an increase of 21.4 percent. Gross renewal premium in FY 2020 was Rs.2,016 million as compared to Rs.2,095 million in 2019, showing a decline of 3.8 percent.

3.3 GROUP LIFE BUSINESS:

Premium under Group Life policies during the year 2020 was Rs. 4,137 million excluding experience refund/ERF as compared to Rs. 3,778 million in the corresponding year, showing increase of 9.5 percent.

3.4 HEALTH INSURANCE BUSINESS:

Premium under Health and Accident Insurance business during the year 2020 was Rs. 7,975 million excluding experience refund/ERF as compared to Rs.4,805 million in 2019, showing a remarkable increase of 66 percent mainly due to health insurance policies undertaken for the Prime Minister's National Health Insurance Program.

3.5 REAL ESTATE:

Rental income slightly declined due to Covid-19; some of the tenants were unable to clear their outstanding rents by the end of the year. Break up of rental income and expenses are:

	Rs. in million		
	2020	2019	Inc/(Dec)
Rental and other income	1,060	1,040	20
Expenses	501	472	(29)
Net Income	559	568	(9)

3.6 INVESTMENT:

Net investment income for FY 2020 was Rs. 105,598 million including capital gain of Rs. 615 million (FY 2019 3,615 million) higher by 10 percent over the previous year's investment income of Rs. 95,802 million.

4 Key Operating and financial data

Summarized financial performance for the last six years is annexed -A



5 Others Disclosures

- There is no statutory payment outstanding as on Dec 31, 2020 on account of taxes, duties, levies, and charges except as disclosed in notes to the Financial Statements.
- The value of investment made by the employees' retirement funds, operated by the Corporation, as per their financial statements as of December 31, 2020, the audit of which are in progress, are as follows:

	Rs. in million
Pension Fund	28,179
Gratuity Fund – Officers	121
Provident Fund	5,274

6 Number of Meetings of the Board

Four meetings of the Board were held during the year under review and attended by the following members:

S. No.	Director's Name	Meetings Attended
1	Mr. S.M Tariq Huda	1
2	Mr. Riaz Ahmed Memon	2
3	Mr. Iftikhar ul Hasan Shah	4
4	Mr. M. Saeedullah Khan Niazi	3
5	Mr. Ghiasuddin Ahmed	4
6	Mr. Ali Mubashir Kazmi	4
7	Mr. Abdul Qadir Memon	4

6.1 Pattern of Shareholding

As at December 31, 2020

Categories of Shareholders	No. of Shares Held
Government of Pakistan through Ministry of Commerce	44.68 million
Benazir Employees Stock Option Scheme Trust (BESOS)	1.32 million
Total	46 million



7. Advertisement

The management of State Life is always supportive to Corporate Communications Department (CCD) when it comes to advertising by providing enough funds to implement its multi-media advertising campaigns. CCD has kept State Life's presence on social media i.e., Facebook and Twitter. In December 2020, CCD also launched short corporate press campaign on leading National newspapers in English and Urdu with an intention to highlight the robust business growth.

8. Human Resource Development

Human resource development remained the most valuable asset of the organization. Training plays a vital role in development of human resource; it is a continuous process that leads an organization to achieve its goals. State Life, holds trainings, workshops, seminars and courses through Human Resource Development Division (HRDD) for the skill development of their largest marketing network in Insurance Industry and for their employees to provide better services to their policyholders. Training and development of human resource is a continuous process and works on the concept "Return of training investment" strategy.

In FY 2020, following courses were conducted, physically as well as via internet:

Title of Course	2020		2019	
	Courses	Participants	Courses	Participants
Staff /Officers Training	151	6,194	125	4,925
Sales Force Training	323	6,008	554	12,510
Various Courses via Zoom	96	73,671	-	-
Total	570	85,873	679	17,435

In the year 2020, we provided job opportunities to 21,636 (2019: 25,228) new Sales Representative who were recruited. Our Field Force, the largest in the country stands 134,096 (Sales Representative and Sales Manager) as on 31-12-2020.

9. Credit Rating

State Life is the only player in the insurance industry that continuously maintaining 'AAA' rating by PACRA. A rating of "AAA" is the highest possible Financial Strength for an insurer to achieve.

The rating considers State Life Insurance Corporation's sound market position in life insurance industry emanating from extensive and well-penetrated distribution network, experienced management team and robust financial profile.

The rating reflects State Life Insurance Corporation's robust risk absorption capacity on the back of Government of Pakistan's (GoP) guarantee for policyholders' liabilities. The sum insured including bonuses (if any) declared by State Life Insurance Corporation are guaranteed as to payment in cash by GoP under article 35 of the Life Insurance (Nationalization) Order, 1972.

State Life Insurance Corporation's ability to maintain its leadership in the life insurance sector is important. In this regard, successful execution of the envisaged business strategy including diversification and growth is essential by broadening its product offerings. - Health Insurance, Bancassurance, Window Takaful, and Micro Insurance.



10. Future Outlook

We continue to have a positive outlook on the long-term growth potential of the business; however, we do presage certain headwinds in the short-term owing to coronavirus crises in the form of rupee depreciation and higher inflation which might have an impact on the future results.

The management remains fully committed to managing these challenges and delivering sustainable profitable growth capitalizing on our strong brands, management capabilities and operational excellence. We intent to grow our business by developing innovative products, efficient delivery channels and state of the art contact centre.

Federal Sehat Sahulat Program

The Federal Government's Sehat Sahulat Program formerly known as the Prime Minister National Health Programme has been implemented in more than 68 districts across Pakistan and provides protection against catastrophic health expenditures to the poor segment of society.

Under this scheme, a total of 403,000+ patients have been provided the health care services up-to Rs. 60,000/- for secondary procedures and Rs. 300,000/- for tertiary procedures from 450+ empaneled hospitals across Pakistan.

State Life has incurred more than Rs. 9 billion of claims in lieu of the provided services.

As per recent 3rd party satisfactory survey more than 97 percent of families have shown satisfaction upon the services provided under the program.

The program is perceived to be expanded in all districts of Pakistan. The Corporation is targeting more than 50 million individuals who would be provided the insurance coverage against catastrophic health care expenditure. Universal Health Coverage in FATA, Tharparkar and AJK have been implemented.

Further, the coverage has been extended to cover all the disabled persons and registered transgender community of Pakistan. Plans are underway to expand the scheme to cover 100 percent population of Gilgit-Baltistan and Islamabad.

Sehat Sahulat Program-KP

The Social Health Protection Initiative (SHPI) which started in four districts of Khyber Pakhtunkhwa has been extended to all the districts of KP Province. The target population of beneficiaries which was 2.1 million families has been further expanded in 2020.

The Program has entered into new phase where the hospitalization coverage under this program has been increased to Rs. 40,000 per person for secondary procedures and Rs.400,000 for tertiary care treatments. The program also provides maternity & tertiary transport and funeral expense.

State Life has won the competitive bidding for extension of coverage to 100 percent population of KP, where more than 7 million families would be covered. This scheme has a worth of around 100 billion in the next five years. However, Universal Health Insurance would be implemented zone wise (each zone consisting of 4 to 6 district and thus 100 percent population would be covered by 1st Feb, next year).



So far, more than 276,000 admissions have taken place under the scheme in more than 140+ hospitals of KP. Under the new phase, inter-district portability has been extended all across Pakistan which will enable the patients of KP to seek health care coverage across State Life's network of more than 450+ hospitals.

Family Takaful

The Corporation on receipt of license to start Window Takaful Operations established a statutory fund namely "Family Takaful Fund" to offer Family Takaful Contracts. Family Takaful Contract is an arrangement to which rests on key Shariah principles of mutual cooperation, solidarity and well-being of a community, and based on the principles of Wakala Waqaf Model. Under a Takaful arrangement, individual comes together and contribute towards the common objectives of protecting each other against financial losses by sharing the risk on the basis of mutual assistance.

The obligation of Waqf for Waqf participant's liabilities is limited to the amount available in the Waqf Fund. In case there is a deficit in the Waqf Fund, the Window Takaful Operator shall grant an interest free loan (Qard-e-Hasna) to make good the deficit. The loan shall be repayable from the future surplus generated in the Waqf Fund, without any excess of the actual amount given to it. Repayment of Qard-e-Hasna shall receive priority over surplus distribution to participants from the Waqf Fund.

State life has launched Takaful Operations under Family Takaful Fund and efforts are being made for takaful business, as disclosed in Note 1.3 to these Financial Statements.

Bancassurance

Bancassurance is an alternate distribution channel to sell life insurance products through banks. This line of insurance business ensures wide range coverage at lesser cost. Currently the following banks have signed agreements, Habib Bank (HBL), United Bank Limited (UBL), National Bank of Pakistan (NBP), Bank Al Falah Limited, SAMBA, Silk Bank Limited and First Women Bank Limited. The Division is vigorously perusing its expansion plans for optimal market penetration. In this regard negotiations with more banks are underway.

Strengthened, with State Life's reputation in the market, its Bancassurance channel is steadily showing sustainable growth and will undoubtedly contribute significant all-round improvement in the financial performance of State Life in coming years while providing a new avenue for business growth.

Information Technology

The motive and vision of IT Division State Life is to play an integral role in the Corporation to improve business processes, achieve cost efficiencies, drive revenue growth and maintain a competitive advantage in the insurance market. In addition to the routine IT operations, the Division is extensively involved in the implementation of Pre-package Software solution which will ensure efficient and effective performance of core business functions and enterprise services.

The benefits of implementation of Information and Communication Technology (ICT) are business process improvements and better stakeholders service integration which include better services to our valued Policyholders and field staff; prompt reporting to senior management and regulatory bodies. This will promote an enterprise approach that fosters decision-making through the use of information technology in a proactive manner.



11 Actuarial Valuation

Actuarial valuation as at 31st December 2020, the actuarial surplus arising during the inter-valuation period on participating policies was Rs. 85,521 million (2019: Rs.75,127 million). The details of bonuses declared are stated as an appendix.

12 Dividend

Profit after tax (PAT) attributable to Shareholders for FY 2020 and FY 2019 was Rs. 4,206.34 million and Rs. 1,984.30 million respectively in which an amount of Rs. 2,386.15 million (FY 2019: 399 million) has been transferred to Ledger Account "D" Solvency reserve on the advice of Appointed Actuary; profit available to shareholders is Rs. 1,820 million (2019: 1,585 million). Profit retained amounting to Rs. 100 million for increase in Paid up share capital to comply regulatory requirement of UAE Authority and 15% of PAT which is Rs. 259 million is retained in General Reserve. Rest of the profit of Rs. 1,460.496 million (2019: Rs.1,046.88 million) is payable Share of Dividend to Government of Pakistan.

13 Statutory Auditors

The accounts for the year ended 31st December, 2020 were jointly audited by a panel of auditors comprising of (i) M/s. BDO Ebrahim & Company, Chartered Accountants, Karachi and (ii) M/s. Grant Thornton Anjum Rahman, Chartered Accountants, Karachi. The accounts of Gulf Countries were audited by M/s. Nabeel Al-Saie, Public Accountants DMCC, Dubai, UAE.

The Auditors Report for the financial year 2020 does not contain any qualification, reservation or adverse remark. The Auditors' Report is enclosed with the financial statements in this Annual Report.

14 Consolidated Accounts

The Consolidated Accounts of the Corporation are annexed in this Annual Report.

15 Subsidiary Companies:

The Corporation has three subsidiaries as on 31-12-2020:

- i. State Life (Lackie Road) Properties (Private) Limited
- ii. State Life (Abdullah Haroon Road) Properties (Private) Limited
- iii. Alpha Insurance Company Limited



16 Acknowledgement

We wish to thank our valued policyholders for continuing trust and confidence in our products and services. We are grateful to the Securities and Exchange Commission of Pakistan (SECP) for their continued guidance and assistance. We extend our gratitude to our reinsurers, business partners and the State Bank of Pakistan for their support.

Finally, we wish to thank our employees and sales force whose dedication and commitment has been a source of strength for the organization.

The Directors regret the loss of life due to Covid-19 pandemic and are deeply grateful and have immense respect for every person who risked their life and safety to fight this pandemic.

We are pleased to place on record the deep appreciation on behalf of the Board of Directors for the efforts made by all the tiers of the field force and devotion to duty of the staff and officers for the overall performance of the Corporation.

On behalf of the Board of Directors

Shoab Javed Hussain
Chairman

Karachi,
Dated: 30th April 2021



Key Operating and financial data:

	Rupees in Million					
	2020	2019	2018	2017 (restated)	2016 (restated)	2015
First Year Premium (Net)	14,019	12,876	18,918	17,688	17,036	16,271
Renewal Premium (Net)	93,037	91,087	85,998	74,462	66,708	57,729
Group Premium Including Health (Net)	12,112	8,584	10,100	8,610	6,078	5,941
Investment Income (Net)	105,598	95,802	70,277	51,015	64,526	60,316
Policy Benefits	64,688	57,049	50,249	44,955	37,939	35,961
Surplus Appropriated To Shareholders' Fund	2,138	1,878	1,738	1,580	1,519	1,269
Profit Before Tax	5,926	2,797	2,675	2,256	1,831	1,589
Taxation	1,720	813	883	709	618	541
Profit After Tax	4,206	1,984	1,792	1,546	1,212	1,048
Earnings Per Share (Rs) Rs. 100 each	97.78	51.61	56.60	51.55	40.41	34.93
Bonus To Policy Holders	77,371	69,753	62,046	57,231	55,433	47,991
Total Assets	1,203,383	1,058,836	930,231	829,462	749,001	571,827



Statement of Compliance with the Code of Corporate Governance for Insurers, 2016.

Name of the Insurer: [State Life Insurance Corporation of Pakistan \(SLIC\)](#)

Year ended: [December 31, 2020](#)

This statement is being presented in compliance with the Code of Corporate Governance for Insurers, 2016 for the purpose of establishing a framework of good governance, whereby SLIC is managed in compliance with the best practices of corporate governance.

The Corporation has applied the principles contained in the Code in the following manner:

1. SLIC encourages representation of independent non-executive directors and directors representing minority interests on its Board of Directors. At present the Board includes:

Independent Directors	<ol style="list-style-type: none"> i. Mr. Ghiasuddin Ahmed ii. Mr. Ali Mubashar Kazmi iii. Mr. Abdul Qadir Memon
Executive Directors	<ol style="list-style-type: none"> i. Dr. Muhammad Sohail Khan Rajput, Chairman
Non – Executive Directors	<ol style="list-style-type: none"> i. Mr. Iftikhar-ul-Hassan Shah Gilani ii. Mr. Muhammad Saeedullah Khan Niazi

All independent Directors meet the criteria of independence as laid down under the Code of Corporate Governance for Insurers, 2016.

The directors are appointed by the Federal Government in terms of Article 12 (1) of the LINO, 1972.

2. The directors have confirmed that none of them is serving as a director in more than seven listed companies, including SLIC.
3. All the resident directors of SLIC have confirmed that they are registered as taxpayers and none of them has defaulted in payment of any loan to banking company, a DFI, or NBF. None of directors has been declared defaulter being member by Stock Exchange.
4. One casual vacancy occurred on the Board from June 01, 2020 and was intimated by the Board to the Federal Government in terms of Article 12 (1) LINO, 1972. However, such vacancy was not filled up within the prescribed time of 90 days under the Code of Corporate Governance, 2016.
5. SLIC has prepared a Code of Conduct which has been disseminated among all the employees and directors of the Corporation.
6. The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Corporation and complete record of significant policies along with the date on which they were approved has been maintained.
7. All the powers of the Board have been duly exercised and decisions on material transactions including appointment, remuneration and terms & conditions of employment of key officers have been taken by the Board of Directors. The decision regarding appointment and determination of remuneration and terms & conditions of Directors are made by the Federal Government. The corporation has no CEO as the LINO, 1972 has no provision for CEO. The Chairman of the Board is appointed by the Federal Government as per LINO, 1972 who is an Executive Director.



8. The meetings of the Board were presided over by the Chairman and the Board met at least once in every quarter except for 1st and 4th quarter. Written notices of the Board meetings, along with agenda and working papers were circulated at least seven (7) days before the meetings. The Minutes of the meetings are appropriately recorded and circulated. The schedule of 277th BoD meeting was decided in the 276th BoD by Chairman Syed Muhammad Tariq Huda but before the meeting he was repatriated to his parent division. The 277th BoD was chaired by Mr. Ghiasuddin Ahmed elected by the Board in that meeting.
9. The Board has established a system of sound internal control, which is effectively implemented at all levels within the corporation. The corporation has adopted and complied with all the necessary aspects of internal controls given in the code.
10. The Corporation has already conducted orientation courses for all its directors, except one director who is appointed/joined during the year.
11. The Board has approved the appointment of Chief Financial Officer, Company Secretary and Head of internal audit including their remuneration and terms and conditions of employment.
12. The Directors' report for this year has been prepared in compliance with the requirements of the Code of Corporate Governance for Insurers, 2016 and fully describes the salient matters required to be disclosed.
13. The financial statements of the Corporation are duly endorsed by the Chairman and CFO before approval of the Board.
14. The Directors, Chairman and other executives do not hold any interest in the shares of the Corporation other than disclosed in the pattern of shareholding.
15. The Corporation has complied with all the corporate and financial reporting requirements of the Code of Corporate Governance for Insurers, 2016.
16. The Board has formed the following management committees. These committees have been formed under the Code of Corporate Governance for Insurers, 2016 notified vide S.R.O 1045 (I)/2016 dated November 09, 2016.

Underwriting / Re-insurance and Co. Insurance Committee

Name of Member	Category
Mr. Abdul Qadir Memon	Non-Executive/Chairman
Mr. Ghiasuddin Ahmed	Independent Director/Member
Mr. Faisal Mumtaz	Divisional Head/Member
Mr. Arshad Hameed Iraqi	Divisional Head/Member

Claim Settlement Committee:

Name of Member	Category
Mr. Muhammad Saeedullah Khan Niazi	Non-Executive Director/Chairman
Mr. Ali Mubashar Kazmi	Independent Director/Member
Mr. Iftikhar ul Hassan Shah Gilani	Non-Executive Director/ Member
Mr. Fazal ur Rehman	Divisional Head / Member



Risk Management Compliance & Information Technology Committee

Name of Member	Category
Mr. Ali Mubashar Kazmi	Independent Director/Chairman
Mr. Muhammad Saeedullah Khan Niazi	Non-Executive Director/Member
Mr. Ghiasuddin Ahmed	Independent Director/Member

17. The Board has formed the following Board Committees.

Ethics, Human Resource / Remuneration Committee:

Name of Member	Category
Mr. Ali Mubashar Kazmi	Independent Director /Chairman
Mr. Iftikhar ul Hussain Shah Gilani	Non-Executive Director/Member
Mr. Abdul Qadir Memon	Independent Director/Member
Mr. Abdul Khaliq Shaikh	Director/Member

Nomination Committee:

Nomination committee was not constituted by the Board separately. However, its functions and responsibilities have been assigned to Ethics, Human Resource / Remuneration Committee.

Investment Committee

Name of Member	Category
Mr. Abdul Qadir Memon	Independent Director/Chairman
Mr. Ghiasuddin Ahmed	Independent Director/Member
Mr. Ali Mubashar Kazmi	Independent Director/Member
Mr. Shujaat Siddiqui	Appointed Actuary/Member
Mr. Muhammad Rashid	CFO/ Member

18. The board has formed an Audit Committee. It comprises of four members, of whom two are independent directors and two are non-executive directors. The Chairman of the committee is an independent director. The composition of audit committee is as follows:

Name of Member	Category
Mr. Abdul Qadir Memon	Independent Director/Chairman
Mr. Muhammad Saeedullah Khan Niazi	Non-Executive Director/Member
Mr. Ghiasuddin Ahmed	Independent Director/Member
Mr. Iftikhar-ul-Hassan Shah Gilani	Non-Executive Director/Member



19. The meetings of the Risk Management Compliance & Information Technology Committee were held in each quarter. Five meetings of Board Investment Committee were held in the last three quarters and no meeting was held in the first quarter. The meetings of all other committees were not held as per required frequency as required by the Code of Corporate Governance, 2016 due to Covid-19 pandemic. The terms of the references of all committees have been formed and advised to the committees for compliance.
20. The Board has setup an effective internal audit function and the members of internal audit functions are considered suitably qualified experienced for the purpose and are conversant with policies and procedures of the corporation and they are involved in the internal audit function.
21. The Chairman, Chief Financial Officer, Compliance Officer, Head of Internal Audit, Actuary are qualified and experienced as required under the Code of Corporate Governance for Insurers, 2016. The appointed actuary of the insurer meets the condition as laid down in the said Code. Moreover, the person heading the underwriting, claim, reinsurance, risk management and grievance function/department possess qualification and experience of direct relevance to their respective functions as required under section 12 of the Insurance Ordinance, 2000.

Name of Person	Designation
Dr. Muhammad Sohail Khan Rajput	Chairman
Mr. Muhammad Rashid	Chief Financial Officer
Mr. Muhammad Naseeruddin	Compliance Officer
Mr. Faisal Mumtaz	Actuary
Mr. Mushtaq Ahmad	Company Secretary
Mr. Muhammad Sohaib Usmani	Head of Internal audit
Dr. Sohail Abdullah	Head of Underwriting
Dr. Zulfiqar Laghari	Head of Claims
Mr. Muhammad Asif	Head of Re-insurance
Mr. Faisal Mumtaz	Head of Risk Management
Dr. Zulfiqar Laghari	Head of Grievance Dept.

22. The statutory auditors of the Corporation have been appointed from the panel of auditors approved by the Commission in terms of section 48 of the Insurance Ordinance, 2000. The statutory auditors have confirmed that they have been given a satisfactory rating under the quality control review program of the Institute of Chartered Accountant of Pakistan, that they or any of the partner of the firm, their spouses and minor children do not hold shares of the Corporation and that the firm and all its partner are in compliance with the International Federation of Accountants (IFAC) guideline on Code of the Ethics as adopted by the ICAP.
23. The statutory auditors or the persons associated with them have not been appointed to provide other services and the auditors have confirmed that they have observed IFAC guidelines in this regard.
24. The appointed actuary of Corporation has confirmed that neither he nor his spouse and minor children hold shares of the Corporation.
25. The Board ensures that the Appointed Actuary complies with the requirements set out for him in the Code of Corporate Governance for Insurers, 2016.



26. The Company has an Investment Policy approved by the BoD in its 256th meeting held on 29.01.2018. The updation(s) have already been incorporated in revised Investment Policy which is currently under review.
27. The Board ensures that the risk management system of the insurer is in place as per the requirements of the Code of Corporate Governance for Insurers, 2016.
28. The Corporation has set up a risk management function, which carries out its tasks as covered under the Code of Corporate Governance for Insurer, 2016
29. The Board ensures that as a part of risk management system, the insurer gets itself rated from Pakistan Credit Rating Agency (PACRA) which is being used by the respective committees as a risk monitoring tool. The rating assigned by the said rating agency at September 11, 2020 is AAA with stable outlook.
30. The Board has set up a Grievance Department. The grievance policy has been deliberated to the Board for approval. Reporting requirement to SECP as regards to certain unresolved complaints are not being followed.
31. We confirm that all other material principles contained in the Code of Corporate Governance for Insurer, 2016 have been complied.

For and On behalf of the Board of Directors

Shoab Javed Hussain
Chairman

CINC: 42301-0834083-1
Date: April 30, 2021

A photograph of two children, a boy on the left and a girl on the right, both wearing black graduation caps and gowns with yellow tassels. They are smiling and looking towards the camera. The background is plain white.

Support your child's aspirations
With State Life Education plan
because we protect your dreams

Education Plan

Education unlocks your kid's potential to change the world. State Life's Education Plan ensures a promising future for your kids to explore the art of living and celebrate life. State Life, the only AAA rated and Pakistan's largest life Insurance Corporation.



Independent Auditor's Review Report

To the Members of State Life Insurance Corporation of Pakistan
Review Report on the Statement of Compliance contained in
Code of Corporate Governance for Insurers, 2016

We have reviewed the enclosed Statement of Compliance with the best practices contained in the Code of Corporate Governance for Insurers, 2016 (the Code) prepared by the Board of Directors (the Board) of State Life Insurance Corporation of Pakistan (the Corporation) for the year ended December 31, 2020.

The responsibility for compliance with the Code is that of the Board of the Corporation. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Corporation's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Corporation's personnel and review of various documents prepared by the Corporation to comply with the Code.

As a part of our audit of the financial statements, we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Boards' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Corporation's corporate governance procedures and risks.

The Code requires the Corporation to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board for their review and approval its related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the board upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention, which causes us to believe that the Statement of Compliance does not appropriately reflect the Corporation's compliance, in all material respects, with the best practices contained in the Code as applicable to the Corporation for the year ended December 31, 2020.

Further, we highlight below instances of non-compliance with the requirements of the Code as reflected in the following paragraphs where these are stated in the Statement of Compliance:

Paragraph Reference	Description
Paragraph 4	A Casual vacancy, occurred on the Board on June 01, 2020, was not filled by Federal Government, in terms of Article 12 (1) LINO, 1972, which resulted in only six directors on the Board as on December 31, 2020.
Paragraph 8	No meeting of the Board of Directors was held in the first and fourth quarter, as required under the Code.
Paragraph 19	Five meetings of Board Investment Committee were held in the last three quarters and no meeting was held in the first quarter. The meetings of all other committees were not held as per required frequency as required by the Code of Corporate Governance, 2016 due to Covid-19 pandemic.
Paragraph 26	The updated investment policy is not approved by the Board as required under the clause (xlvi) of the Code.
Paragraph 30	The Board has set up a Grievance Department. The grievance policy has been deliberated to the Board for approval. Reporting requirement to SECP as regards to certain unresolved complaints is not being followed.

Grant Thornton Anjum Rahman,

Grant Thornton Anjum Rahman

Chartered Accountants

Muhammad Khalid Aziz

Karachi

Dated: April 30, 2021

BDO Ebrahim & Co

BDO Ebrahim & Co

Chartered Accountants

Zulfiqar Ali Causer



Actuarial Valuation as at 31st December 2020

The bonus rates declared are as under:

A. Pakistan Rupee Policies

I. Whole Life and Endowment Assurance

Subject to the Notes, for with profit Whole Life and Endowment policies in force for the full sum assured as at 31st December 2020:

- a. Reversionary bonuses per thousand sum assured per annum (2019 figures are given for comparison).

	2019			2020		
	For first five policy years	From 6th policy year to 16th policy year	From 17th policy year onwards	For first five policy years	From 6th policy year to 16th policy year	From 17th policy year onwards
	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.
Whole Life	48	103	157	49	106	162
Endowments Term: 20 years and over	40	88	136	41	91	140
15 to 19 years inclusive	27	75	85	28	77	88
14 years and less	16	61	-	16	63	-

- b. Interim Bonus will be allowed till the next Actuarial Valuation at the rates mentioned in I(a) above, subject to "C" below.
- c. Terminal Bonus will be paid on claims by death or maturity in 2021, where more than 10 years' premiums have been paid. The rate has been maintained at Rs. 60 per thousand sum assured for each year's premium paid in excess of 10 years subject to a maximum of Rs. 1200 per thousand sum assured (same as 2019 valuation).
- d. Special Terminal Bonus will be paid on claims by maturity in 2021, where a Family Income Benefit (FIB) is in force at maturity as a supplementary contract, or as a built-in benefit, and has been in force for more than 10 years. The rate will be Rs. 10 per thousand basic sum assured under the policy for each year in excess of 10 years that the FIB has been in force, subject to a maximum of Rs. 200 per thousand basic sum assured (same as 2019 valuation).
- e. Loyalty Terminal Bonus will be paid on claims by death or maturity in 2021 to policies with risk year 2001 or earlier. The rate will be Rs.200 per thousand sum assured (same as 2019 valuation).

Notes:

- Jeevan Sathi and Shadabad policies will be treated as Endowment policies.
- Big Deal policies will receive bonuses on 25% of the sum assured only.
- For Whole Life by limited payments, bonuses will be allowed at the same rate as for Whole Life. The bonuses are admissible even after the completion of premium paying period for each year the policy has been in force for full sum assured.



II. Anticipated Endowment Assurance

For with profits Anticipated Endowments/ Three stage/ Three payment policies (excluding Sada Bahar Plan) in force for the full sum assured as at 31st December 2020:

a. Reversionary bonuses per thousand sum assured per annum (2019 figures are given for comparison).

Term:	2019			2020		
	For first five policy years	From 6th policy year to 16th policy year	From 17th policy year onwards	For first five policy years	From 6th policy year to 16th policy year	From 17th policy year onwards
	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.
20 years and over	27	65	105	28	67	108
15 to 19 years inclusive	19	55	61	20	57	63
14 years and less	15	49	-	15	50	-

- b. Interim Bonus will be allowed till the next Actuarial Valuation at the rates mentioned in II (a) above, subject to "C" below.
- c. Terminal Bonus will not be paid on these policies.
- d. Special Terminal Bonus, as mentioned in I(d) above, will be paid on cases having Family Income Benefit supplementary contract. The Special Terminal Bonus will be calculated on the basic sum assured under the policy, and not on the residual survival benefit.
- e. Loyalty Terminal Bonus, as mentioned in I(e) above, will be paid on claims by death or maturity in 2021 to policies with risk year 2001 or earlier. The Loyalty Terminal Bonus will be calculated on the basic sum assured under the policy, and not on the residual survival benefit.
- f. If the policyholder lets a Survival Benefit remain with State Life, a Special Reversionary Bonus will be added six months after the due date of the Survival Benefit. For Survival Benefits falling due in 2021, which the policyholder opts to leave, Special Reversionary Bonuses will be allowed as follows (same as 2019 valuation).

Period between Survival Benefit due date and maturity date	Special Reversionary Bonus per Rs. 1000 Survival Benefit	Period between Survival Benefit due date and maturity date	Special Reversionary Bonus per Rs. 1000 Survival Benefit
20 years	Rs. 3,165	9 years	Rs. 1,005
18 years	Rs. 2,765	8 years	Rs. 845
16 years	Rs. 2,350	7 years	Rs. 695
14 years	Rs. 1,940	6 years	Rs. 555
12 years	Rs. 1,545	5 years	Rs. 420
10 years	Rs. 1,175	4 years	Rs. 300

Note: Policies under Family Pension Plan (Table 12) will not be eligible for Special Reversionary Bonuses.



III. Sada-Bahar Plan

Sada-Bahar plan was launched during 2006. For policies in force for the full sum assured as at 31st December 2020:

- (a) Reversionary bonuses per thousand sum assured per annum would be as per following schedule (2019 figures are given for comparison):

	2019		2020	
	For first five policy years	From 6th policy year to 16th policy year	For first five policy years	From 6th policy year to 16th policy year
	Rs.	Rs.	Rs.	Rs.
Term:				
20 years and over	35	80	36	82
15 to 19 years inclusive	24	69	25	71
14 years and less	18	61	19	63

- b. Interim Bonus will be allowed till the next Actuarial Valuation at the rates mentioned in III (a) above, subject to "c" below.
- c. Special Reversionary Bonus will also be paid to all policies under this plan whose Survival Benefits have fallen due in 2021 subject to the rates and conditions mentioned in II (f) above.

IV. Super (Table 72), Sunehri (Table 73) & Shehnai (Table 77) policies

- a. Bonuses under these policies are credited to the policy after the policy has acquired an Adjusted Opening Cash Value. The bonus is credited on the Adjusted Opening Cash Value and not on minimum guaranteed surrender value. Bonuses will be credited at the end of the policy year. These bonuses are payable when the Cash Value under the policy is payable.
- b. The rate of bonus is Rs.85 per thousand per annum of the Adjusted Opening Cash Value. This bonus rate will be allowed till the next valuation.
- c. Reversionary, Terminal or any other bonuses declared as a result of this valuation will not be payable under these policies. However, bonus mentioned under "VIII" below, if applicable, will be allowed.

V. Committee Policy (Table 79)

- a. Investment Return under this policy is credited to the policy after the policy has acquired an Adjusted Opening Cash Value. The return is credited on the Adjusted Opening Cash Value and not on minimum guaranteed surrender value. This return will be credited at the end of each quarter. These returns are payable when the Cash Value under the policy is payable.
- b. The credit rate for each of the quarters falling due in 2021 shall be calculated at 8.00% per annum (7.00% per annum in 2019 valuation) of the Adjusted Opening Cash Value. This rate will be allowed till the next valuation.



- c. Reversionary, Terminal or any other bonus declared as a result of this valuation will not be payable under these policies.

VI. Personal Pension Scheme (Table 71)

- a. Bonuses under Personal Pension Scheme where "Pension is being paid" will be allowed on Pension Payments. Pension payments will be increased by bonus from the policy anniversary falling in the year 2021. This increase will also be available on pension payments commencing in 2021.
- b. The rate of bonus is Rs. 80 per thousand per annum of the pension payments.
- c. Reversionary, Terminal or any other bonuses declared as a result of this valuation, will not be payable under these policies.

VII. Specified Major Surgical Benefit

- a. Specified Major Surgical Benefit was announced for the first time in 1992 Actuarial valuation. This benefit has been retained in 2020 valuation. This benefit is available to all with-profit policies, which have been in full force as at 31st December 2020 and have been continuously in force for at least five complete policy years at the date of surgery. The maximum benefit for such policies is Rs. 250,000. However, if the with-profit policies have been in full force as at 31st December 2020 and have been continuously in force for at least ten complete policy years at the date of surgery then the maximum benefit for these policies will be Rs 500,000.
- b. Under such policies, if the life assured undergoes specified major surgery during the inter-valuation period i.e., from 1st January 2021 to 31st December 2021 on account of a specified dread disease, the Corporation would pay 50% of the basic sum assured (in case of Anticipated Endowment plans, 50% of the remaining sum assured after deducting any due survival benefit(s)), subject to above given maximum amounts. The amount payable will be adjusted against future survival benefit payments, maturity or death claims.
- c. If the insured is covered under more than one policy, the maximum amount paid on all the policies together will depend on the number of years the policies have been continuously in full force. For policies that have been continuously in full force for at least five years but less than 10 years, the maximum benefit paid under all such policies together will be limited to Rs 250,000. For policies that are continuously in full force for at least ten years, the maximum benefit payable under each policy is limited to Rs 500,000 or 50% of the sum assured, whichever is less.
- d. The specified surgeries and all other related conditions are the same as those announced in 2019 bonus declaration.

VIII. Family Income Benefits Where Life Assured Has Died

Family Income Benefit to heirs or nominees of deceased life assureds will be increased by 7.5% from policy anniversaries in the year 2022 under with profit policies.

Note: The percentage increase will be allowed on the actual benefit paid on policy anniversaries (including any prior increases) in the year 2021.



IX. Terminal/ Loyalty Terminal Bonus for (with profit Tables/ Plans) paid-up policies.

- a. Terminal Bonus on Whole Life and Endowment paid-up policies will be paid on claims by death or maturity in 2021, where the policy has been on the books for more than 10 years. The rate will be Rs. 60 per thousand paid-up sum assured for each year in excess of 10 years subject to a maximum of Rs. 1200 per thousand paid-up sum assured. Jeevan Sathi and Shadabad policies will be treated as Endowment policies.
- b. The above terminal bonus will also be paid to Anticipated Endowment paid-up policies on claims by death only. No terminal bonus will be paid to anticipated endowment policies on claims by maturity in 2021.
- c. Loyalty Terminal Bonus on Whole Life and Endowment paid up policies will be paid on claims by death or maturity in 2021 to policies with risk year 2001 or earlier. The rate will be Rs.200 per thousand paid-up sum assured. Jeevan Sathi and Shadabad policies will be treated as Endowment policies.
- d. Loyalty Terminal bonus as mentioned above will also be paid to Anticipated Endowment paid-up policies on claims by death or maturity in 2021.

Note: Terminal/ Loyalty Terminal bonus for paid-up policies will be calculated on the paid-up sum assured and not on the basic sum assured.

X. East West Mutual etc.

Policies issued by the East West Mutual, Grand Mutual, I.G.I., Pakistan Mutual, Standard and Union Insurance and former East Pakistani companies will not get Terminal Bonuses, Special Terminal Bonuses, Loyalty Terminal Bonuses and Specified Major Surgical Benefit.

B. Policies Expressed in UAE Dirham and US Dollar

- a. Policies expressed in UAE Dirham:

Reversionary bonuses per thousand sum insured per annum (2019 figures are given for comparison).

	2019		2020	
	For First Five Policy Years	From Sixth Policy Year Onwards	For First Five Policy Years	From Sixth Policy Year Onwards
	Dh	Dh	Dh	Dh
Whole Life	6	12	7	16
Endowments Term:				
20 years and over	5	11	6	14
15 to 19 years inclusive	3	8	4	10
14 years and less	2	5	3	7
Anticipated Endowments				
Term:				
20 years and over	2	8	3	10
15 to 19 years inclusive	2	6	3	7
14 years and less	2	5	3	5



b. Policies expressed in US Dollar:

Reversionary bonuses per thousand sum insured per annum (2019 figures are given for comparison).

	2019		2020	
	For First Five Policy Years	From Sixth Policy Year Onwards	For First Five Policy Years	From Sixth Policy Year Onwards
	\$	\$	\$	\$
Whole Life	6	14	7	17
Endowments Term:				
20 years and over	5	11	6	14
15 to 19 years inclusive	3	8	4	10
14 years and less	2	5	3	7
Anticipated Endowments				
Term:				
20 years and over	2	8	3	10
15 to 19 years inclusive	2	5	3	7
14 years and less	2	3	3	5

c. Interim Bonus on death and maturity claims will be allowed till the next bonus declaration, at the rates mentioned in B(a) and B(b) above.

d. Terminal Bonus will be paid on claims by death or maturity in 2021, where more than 10 years' premiums have been paid. The rate will be USD/AED 10 per thousand sum assured for each year's premium paid in excess of 10 years subject to a maximum of USD/AED 200 (same as 2019 valuation) per thousand sum assured. This bonus shall only be payable on Whole Life and Endowment policies and not Anticipated Endowment policies.

e. Special Terminal Bonus will be paid to Anticipated Endowment policies on claims by maturity in 2021, where a Family Income Benefit (FIB) is in force at maturity as a supplementary contract and has been in force for more than 10 years. The rate will be 5 per thousand basic sum assured under the policy for each year in excess of 10 years that the FIB has been in force, subject to a maximum of 100 (same as 2019 valuation) per thousand basic sum assured. This bonus is applicable for both Dollar and Dirham policies.

f. Family Income Benefit to heirs or nominees of deceased lives assured will be increased by 4% from policy anniversaries in the year 2022 under with profit policies.

Note: The percentage increase will be allowed on the actual benefit paid on policy anniversaries (including any prior increases) in the year 2021.



C. No Cash Value of Bonuses until Three Years' Premiums have been Paid

Surrender Value of Reversionary Bonuses on an inforce policy will be payable if at least one of the following two conditions has been fulfilled:

- i) The policyholder has actually paid at least three full years' premiums
- ii) The policy has completed at least three policy years.

However, these conditions will be waived in case of Single Premium policies. These conditions will also be waived in the case of a death claim and all bonuses whether declared or interim will be payable. Also, in the case of a death claim in the first three policy years, where the premiums are in arrears, in order to determine whether the policy could have been kept in force, the surrender value of bonuses will be taken into account.

“Actual payment” means payment in cash/pay order/bank draft/cheque after it has been realized.

Caution:

Terminal, Special Terminal, Loyalty Terminal bonuses and the Specified Major Surgical Benefits are especially sensitive to the future surplus of State Life. Hence, no indication can or should be given of Terminal, Special Terminal, Loyalty Terminal bonuses and Specified Major Surgical Benefit, if any, which may be allowed after the year 2021.



Operating and Financial Highlights

Financial Position

Balance Sheet

Rupees in Million

	2020	2019	2018	2017	2016	2015
ASSETS						
Cash and Banks	56,185	91,860	33,298	38,452	31,349	27,623
Loans secured against life insurance policies	129,181	111,874	93,313	76,675	62,803	50,673
Loans to employee and field force	1,009	1,035	985	898	803	551
Investment properties	3,638	3,375	3,657	3,185	2,975	2,949
Investment in securities	927,273	777,884	738,586	585,906	514,447	445,958
Current assets and others	85,246	71,888	59,977	50,419	47,025	43,733
Fixed assets	851	920	414	437	409	340
Total assets	1,203,383	1,058,836	930,231	755,973	659,811	571,827
EQUITY AND LIABILITIES						
Issued, subscribed and paid up capital	4,600	4,300	3,500	3,000	3,000	3,000
Reserve and surplus	1,765	642	1,121	377	948	1,229
Policy holders liability	1,128,152	996,401	873,813	707,388	614,177	526,676
Employees Retirement Benefit	2,096	4,722	6,368	3,926	3,401	2,960
Deferred capital grant	37	45	14	22	27	-
Creditors and accruals	66,733	52,726	45,416	41,259	38,258	37,962
Total equity and liability	1,203,383	1,058,836	930,231	755,973	659,811	571,827
OPERATING AND FINANCIAL TRENDS						
Profit and Loss						
Net Investment Income	428	363	311	314	311	320
Surplus appropriated	2,138	1,878	1,738	1,580	1,519	1,269
Profit before Tax	2,566	2,234	2,675	1,894	1,830	1,589
Taxation	746	649	883	624	618	541
Profit After Tax	1,820	1,585	1,792	1,270	1,212	1,048
Revenue Account						
Premium net of Reinsurance	119,035	112,572	114,914	100,761	89,821	79,941
Net Investment Income	105,598	95,802	69,961	69,251	64,214	59,997
Total Inflow	224,633	208,374	184,875	170,012	154,035	139,938
Total Outflow	89,667	84,102	88,436	75,885	65,523	62,019
Increase Policyholders liability	129,039	117,331	94,075	87,800	83,286	74,990
Surplus before Tax	5,927	2,797	2,364	6,326	5,226	2,929
Taxation	1,720	813	-	85	43	-
Surplus after Tax	4,206	1,984	2,364	6,241	5,183	2,929
Surplus transfer to P&L	2,138	1,878	1,738	1,580	1,519	1,269
Cash Flows						
Operating activities	30,895	12,636	21,068	19,025	17,029	11,150
Investing activities	(64,719)	41,271	(25,566)	(15,747)	(11,307)	(3,126)
Financing activities	(1,047)	(714)	(1,270)	(1,091)	(943)	(564)
Cash and cash equivalents at the end of the year	45,939	80,810	27,617	33,385	31,197	26,419



Financial Ratios

	2020	2019	2018	2017	2016	2015
Profitability						
Profit before tax / Gross Premium	4.96%	2.48%	2.38%	1.87%	2.03%	1.98%
Profit before tax / Net Premium	4.98%	2.48%	2.39%	1.88%	2.04%	1.99%
Profit after tax / Gross Premium	3.52%	1.76%	1.60%	1.26%	1.35%	1.31%
Profit after tax / Net Premium	3.53%	1.76%	1.60%	1.26%	1.35%	1.31%
Net Claims / Net Premium (IL)	51.75%	48.38%	41.29%	39.44%	37.70%	39.67%
Net Claims / Net Premium (GL)	77.51%	78.38%	96.20%	100.01%	104.71%	111.13%
Net Commission / Net Premium (IL)	11.06%	12.46%	18.50%	20.15%	20.64%	22.11%
Net Commission / Net Premium (GL)	0.04%	0.07%	0.07%	0.08%	0.08%	0.06%
Area Managers Costs / Net Premium	2.81%	2.20%	2.65%	2.66%	2.78%	2.66%
Total Acquisition Cost / Net Premium	15.50%	15.87%	22.75%	23.80%	24.46%	25.93%
Administration Expenses / Net Premium	7.04%	9.37%	10.29%	8.98%	7.91%	8.40%
Return to Shareholders						
Return on Equity (ROE) Net income / Avg Equity	48.19%	30.46%	31.91%	34.67%	29.65%	25.97%
Earnings / (Loss per Share) - Pre Tax Rs.	137.78	72.74	84.49	63.14	61.02	52.95
Earnings / (Loss per Share) - After Tax Rs.	97.78	51.61	56.60	42.33	40.41	34.93
Return on Assets (Net Income)/Avg total Assets	0.37%	0.20%	0.20%	0.18%	0.20%	0.20%
Paid up Capital / Total Assets	0.38%	0.41%	0.38%	0.40%	0.45%	0.52%
Market Value						
Face Value per Share Rs.	100	100	100	100	100	100
Break up Value per Share Rs.	224.10	166.26	167.95	112.57	131.60	134.93
Cash Dividend per Share Rs.	39.57	31.33	40.39	42.33	36.37	31.44
Dividend Yield - (DPS/100*100)	39.57%	31.33%	40.39%	42.33%	36.37%	31.44%
Dividend Pay out	40.47%	60.70%	71.36%	100%	90%	90%



Vertical Analysis

Balance Sheet

	2020		2019		2018		2017		2016		2015	
	Rs in million	%	Rs in million	%	Rs in million	%	Rs in million	%	Rs in million	%	Rs in million	%
ASSETS												
Cash and Banks	56,185	4.67%	91,860	8.68%	33,298	3.58%	38,452	5.09%	31,349	4.75%	27,623	4.83%
Loans secured against life insurance policies	129,181	10.73%	111,874	10.57%	93,313	10.03%	76,675	10.14%	62,803	9.52%	50,673	8.86%
Loans to employee and field force	1,009	0.08%	1,035	0.10%	985	0.11%	898	0.12%	803	0.12%	551	0.10%
Investment properties	3,638	0.30%	3,375	0.32%	3,657	0.39%	3,185	0.42%	2,975	0.45%	2,949	0.52%
Investment in securities	927,273	77.06%	777,884	73.47%	738,586	79.40%	585,906	77.50%	514,447	77.97%	445,958	77.99%
Current assets and others	85,246	7.08%	71,888	6.79%	59,977	6.45%	50,419	6.67%	47,025	7.13%	43,733	7.65%
Fixed assets	851	0.07%	920	0.09%	414	0.04%	437	0.06%	409	0.06%	340	0.06%
Total assets	1,203,383	100%	1,058,836	100%	930,231	100%	755,973	100%	659,811	100%	571,827	100%
EQUITY AND LIABILITIES												
Issued, subscribed and paid up capital	4,600	0.38%	4,300	0.41%	3,500	0.38%	3,000	0.40%	3,000	0.45%	3,000	0.52%
Reserve and surplus	1,765	0.15%	642	0.06%	1,121	0.12%	377	0.05%	948	0.14%	1,229	0.21%
Policy holders liability	1,128,152	93.75%	996,401	94.10%	873,813	93.94%	707,388	93.57%	614,177	93.08%	526,676	92.10%
Employees retirement benefit	2,123	0.17%	4,722	0.45%	6,368	0.68%	3,926	0.52%	3,401	0.52%	2,960	0.52%
Deferred capital grant	37	0.003%	45	0.004%	14	0.002%	22	0.003%	27	.004%	-	-
Creditors and accruals	66,733	5.55%	52,726	4.98%	45,416	4.88%	41,259	5.46%	38,258	5.80%	37,962	6.64%
Total equity and liability	1,203,383	100%	1,058,836	100%	930,231	100%	755,973	100%	659,811	100%	571,827	100.00%
OPERATING AND FINANCIAL TRENDS												
Profit and Loss												
Net Investment Income	428	17%	363	16%	311	12%	314	17%	311	17%	320	20%
Surplus appropriated	2,138	83%	1,878	84%	1,738	65%	1,580	83%	1,519	83%	1,269	80%
Profit before Tax	2,566	100%	2,234	100%	2,675	100%	1,894	100%	1,830	100%	1,589	100%
Taxation	746	29%	649	29%	883	33%	624	33%	618	34%	541	34%
Profit After Tax	1,820	71%	1,585	71%	1,792	67%	1,270	67%	1,212	66%	1,048	66%
Revenue Account												
Premium net of Reinsurance	119,035	53%	112,572	54%	114,914	62%	100,761	59%	89,821	58%	79,941	57%
Net Investment Income	105,598	47%	95,802	46%	69,961	38%	69,251	41%	64,214	42%	59,997	43%
Total Inflow	224,633	100%	208,374	100%	184,875	100%	170,012	100%	154,035	100%	139,938	100%
Total Outflow	89,667	40%	84,102	40%	88,436	48%	75,885	45%	65,523	43%	62,019	44%
Increase Policyholders liability	129,039	57%	117,331	56%	94,075	51%	87,800	52%	83,286	54%	74,990	54%
Taxation	1,720	1%	0	0%	0	0%	85	0%	43	0%	-	-
Surplus after Tax	4,206	2%	1,984	1%	2,364	1%	6,241	4%	5,183	3%	2,929	2%



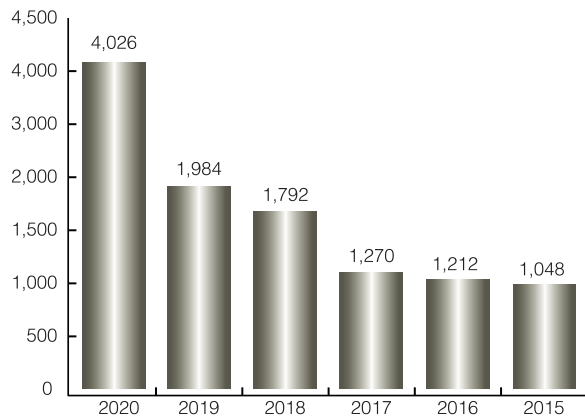
Horizontal Analysis

Balance Sheet

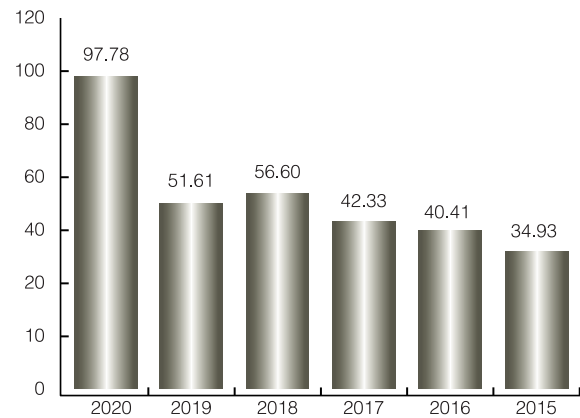
	Rs in million						% increase/decrease over preceding year					
	2020	2019	2018	2017	2016	2015	2020	2019	2018	2017	2016	2015
ASSETS												
Cash and Banks	56,185	91,860	33,298	38,452	31,349	27,623	-39%	176%	-13%	23%	13%	36%
Loans secured against life insurance policies	129,181	111,874	93,313	76,675	62,803	50,673	15%	20%	22%	22%	24%	23%
Loans to employee and field force	1,009	1,035	985	898	803	551	-2%	5%	10%	12%	46%	30%
Investment properties	3,638	3,375	3,657	3,185	2,975	2,949	-8%	-8%	15%	7%	1%	0%
Investment in securities	927,273	777,884	738,586	585,906	514,447	445,958	19%	5%	26%	14%	15%	14%
Current assets and others	85,246	71,888	59,977	50,419	47,025	43,733	19%	20%	19%	7%	8%	6%
Fixed assets	851	920	414	437	409	340	-8%	122%	-5%	7%	20%	2%
Total assets	1,203,383	1,058,836	930,231	755,973	659,811	571,827						
EQUITY AND LIABILITIES												
Issued, subscribed and paid up capital	4,600	4,300	3,500	3,000	3,000	3,000	7%	23%	17%	0%	0%	0%
Reserve and surplus	1,765	642	1,121	377	948	1,229	175%	-43%	197%	-60%	-23%	46%
Policy holders liability	1,128,152	996,401	873,813	707,388	614,177	526,676	13%	14%	24%	15%	17%	17%
Employees retirement benefit	2,096	4,722	6,368	3,926	3,402	2,960	-56%	-26%	62%	15%	20%	20%
Deferred capital grant	37	45	14	22	27	-	-17%	219%	-36%	100%	100%	-
Creditors and accruals	66,733	52,726	45,416	41,259	38,258	37,962	27%	16%	10%	8%	1%	-6%
Total equity and liability	1,203,383	1,058,836	930,231	755,973	659,811	571,827						
OPERATING AND FINANCIAL TRENDS												
Profit and Loss												
Net Investment Income	428	363	311	314	311	320	20%	17%	-1%	1%	-3%	118%
Surplus appropriated	2,138	1,878	1,738	1,580	1,519	1,269	14%	8%	10%	4%	20%	7%
Profit before Tax	2,566	2,234	2,050	1,894	1,830	1,589	15%	9%	41%	3%	15%	19%
Taxation	746	649	636	624	618	541	15%	2%	41%	1%	14%	26%
Profit After Tax	1,820	1,585	1,414	1,270	1,212	1,048	15%	12%	41%	5%	16%	16%
Revenue Account												
Premium net of Reinsurance	119,035	112,572	112,123	100,761	89,821	79,941	5.74%	0.40%	14%	12%	12%	5%
Net Investment Income	105,598	95,802	70,277	69,251	64,214	59,997	10%	36%	1%	8%	7%	19%
Total Inflow	224,633	208,374	182,401	170,012	154,035	139,938	8%	14%	9%	10%	10%	10%
Total Outflow	89,667	84,102	85,650	75,885	65,523	62,019	7%	-2%	17%	16%	6%	14%
Increase Policyholders liability	129,039	117,331	94,075	87,800	83,286	74,990	10%	25%	7%	5%	11%	12%
Taxation	1,720	813	883	85	43	-	112%	-8%	-100%	99%	-	-
Surplus after Tax	4,206	1,984	1,792	6,241	5,183	2,929	112%	11%	-62%	20%	77%	-47%



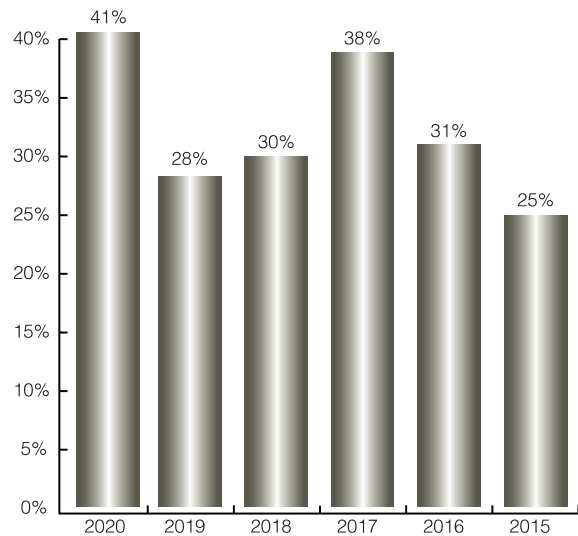
Profit After Taxation (Rs. in Million)



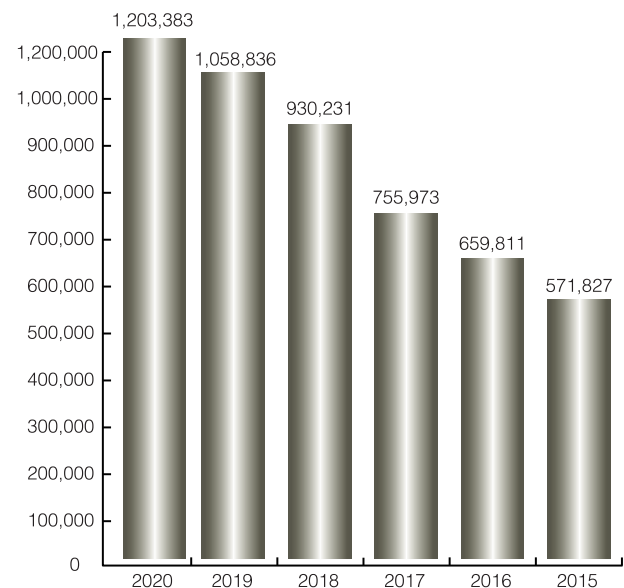
Earnings per Share (Rupees)



Return on Equity (Percentage)

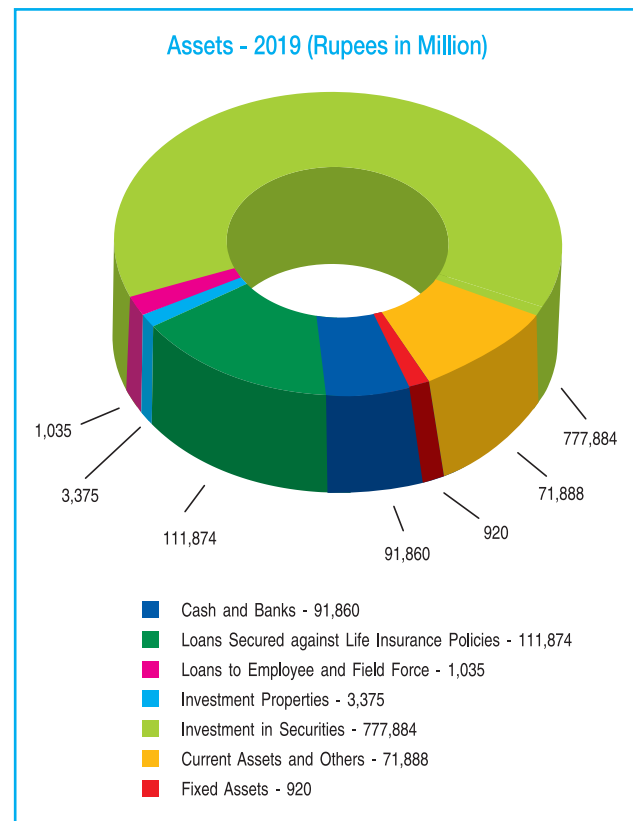
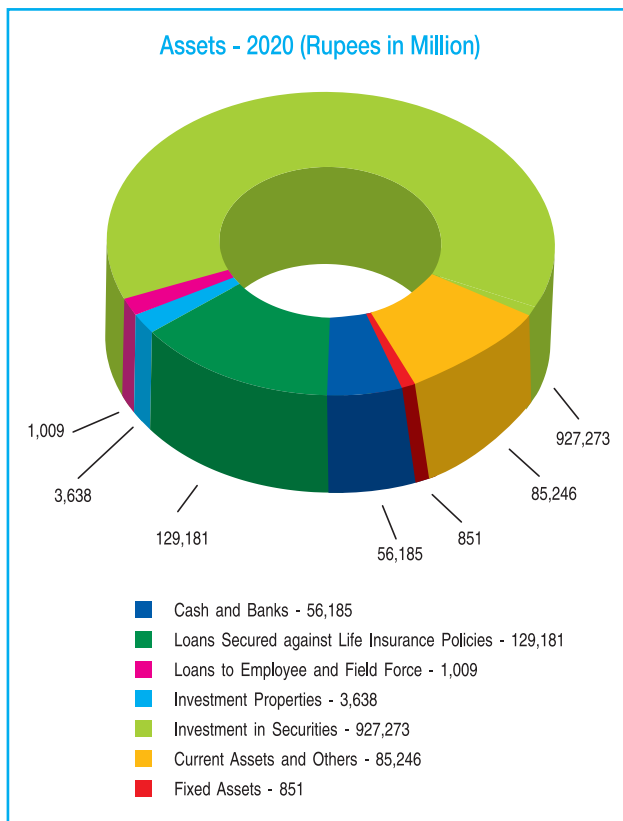
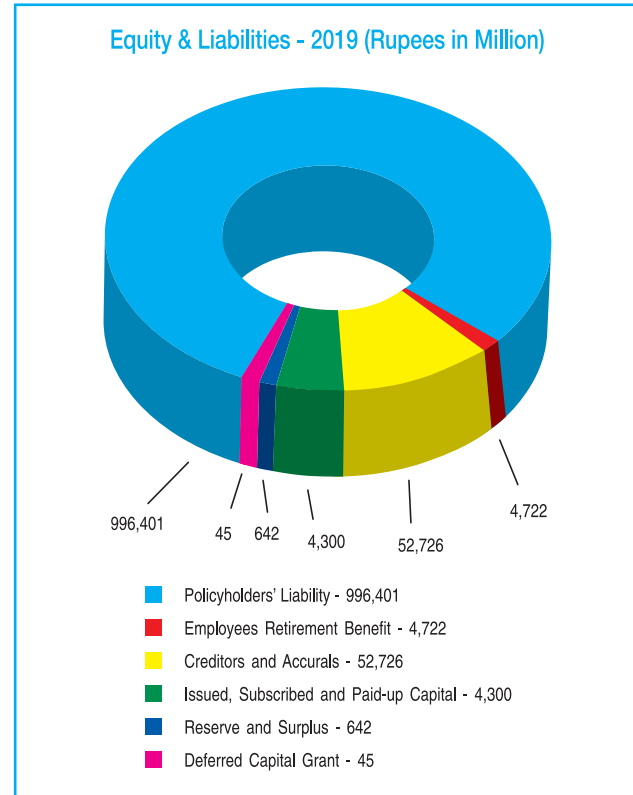
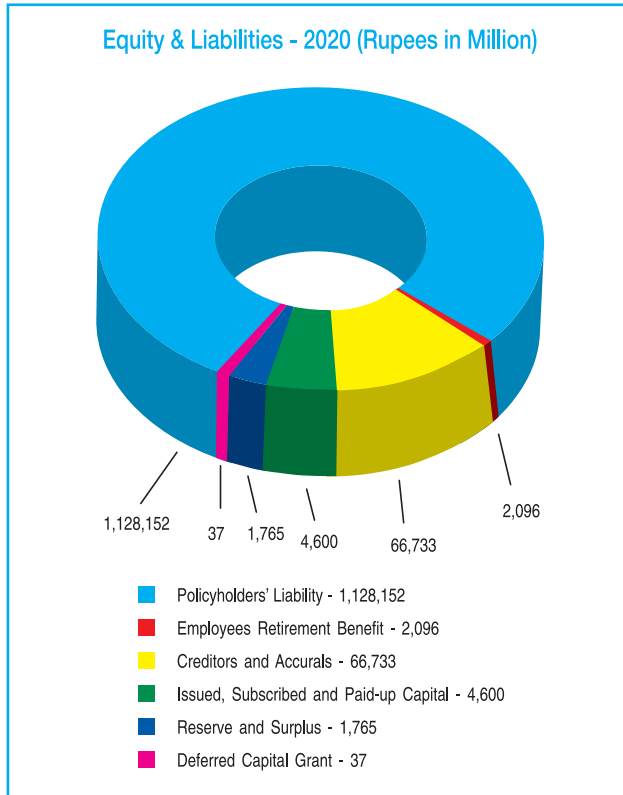


Assets (Rupees in Million)





Balance Sheet Composition



UPDATED
IN .AGO

17%

BALANCE SHEET

Financial Statements Unconsolidated

ASSETS	
Current Assets	2,571,212.00
Non-Current Assets	3,354,312.00
Liabilities	
Current Liability	2,571,212.00
Non-Current Liability	2,187,000.00
EQUITY	
Current EQUITY	3,354,312.00
Non-Current EQUITY	5,332.00

STATEMENT

6,554,224.00
3,420,563.00
6,764,984.00
6,550,452.00
Development 1,337,886.00
es 2,899,500.00
500,799.00
59,877,892.00

CASHFLOW STATEMENT

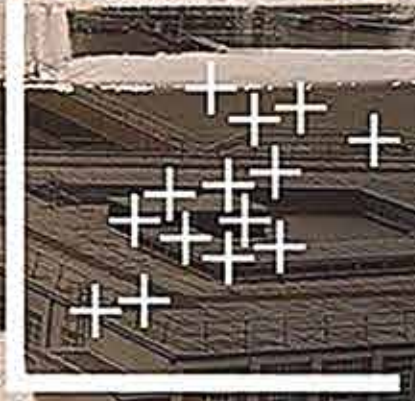
OPERATIONS	6,554,224.00
NOT SALES	3,420,563.00
Investment	6,764,984.00
EXPENSES	
Development	1,337,886.00
Operating expenses	2,899,500.00
Marketing	500,799.00
NET INCOME	59,877,892.00

STATEMENT

6,554,224.00
3,420,563.00
6,764,984.00
6,550,452.00
Development 1,337,886.00
ses 2,899,500.00

92%

Level





Independent Auditor's Report

To the Members of State Life Insurance Corporation of Pakistan

Report on the Audit of the Unconsolidated Financial Statements

Opinion

We have audited the annexed unconsolidated financial statements of State Life Insurance Corporation of Pakistan (the Corporation), which comprise the unconsolidated statement of financial position as at December 31, 2020, and the unconsolidated statement of comprehensive income, the unconsolidated statement of changes in equity and the unconsolidated statement of cash flows for the year then ended, and notes to the unconsolidated financial statements, including a summary of significant accounting policies and other explanatory information and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the unconsolidated statement of financial position, the unconsolidated statement of comprehensive income, the unconsolidated statement of changes in equity and the unconsolidated statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Insurance Ordinance, 2000 and the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of Corporation's affairs as at December 31, 2020 and of the profit, total comprehensive income, the changes in equity and its cash flows for the year then ended.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial statements section of our report. We are independent of the Corporation in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matter

We draw attention to Note 22.1.13 to the unconsolidated financial statements that describes the chargeability of sales tax on premium by provincial revenue authorities.

Our opinion is not modified in respect of the above matters.



Information Other than the Unconsolidated Financial Statements and Auditors' Report Thereon

Management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the unconsolidated financial statements and our auditor's report thereon.

Our opinion on the unconsolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the unconsolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the unconsolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Management and Board of Directors for the Unconsolidated Financial Statements

Management is responsible for the preparation and fair presentation of the unconsolidated financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Insurance Ordinance, 2000 and Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of unconsolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the unconsolidated financial statements, management is responsible for assessing the Corporation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Corporation or to cease operations, or has no realistic alternative but to do so.

Board of directors are responsible for overseeing the Corporation's financial reporting process.

Auditor's Responsibilities for the Audit of the Unconsolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the unconsolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these unconsolidated financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:



- Identify and assess the risks of material misstatement of the unconsolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Corporation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the unconsolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Corporation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the unconsolidated financial statements, including the disclosures, and whether the unconsolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:

- a) proper books of account have been kept by the Corporation as required by the Insurance Ordinance, 2000 and the Companies Act, 2017 (XIX of 2017);
- b) the unconsolidated statement of financial position, the unconsolidated statement of comprehensive income, the unconsolidated statement of changes in equity and the unconsolidated statement of cash flows together with the notes thereon have been drawn up in conformity with the Insurance Ordinance, 2000, the Companies Act, 2017 (XIX of 2017), and are in agreement with the books of account;



- c) the apportionment of assets, liabilities, revenue and expenses between two or more funds has been performed in accordance with the advice of the appointed actuary;
- d) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Corporation's business; and
- e) zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Corporation and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

The engagement partners on the audit resulting in this independent auditors' report are Muhammad Khalid Aziz and Zulfiqar Ali Causer on behalf of Grant Thornton Anjum Rahman and BDO Ebrahim & Co. respectively.

Grant Thornton Anjum Rahman

Grant Thornton Anjum Rahman
Chartered Accountants

BDO Ebrahim & Co

BDO Ebrahim & Co
Chartered Accountants

Karachi
Dated: April 30, 2021



Unconsolidated Statement of Financial Position as at December 31, 2020

		2020	2019
	Note	------(Rupees in '000)-----	
ASSETS			
Property and equipment	4	850,816	920,235
Investment properties	5	3,638,142	3,375,167
Investments in subsidiaries	6	323,618	318,901
Investments			
Equity securities	7	92,918,024	91,592,105
Mutual funds	8	8,686,126	7,987,521
Government securities	9	821,691,138	674,943,342
Debt securities	10	3,654,344	3,042,398
Loans secured against life insurance policies		129,180,723	111,873,885
Insurance / reinsurance receivables	11	32,574,359	26,301,325
Loans and other receivables	12	49,925,310	42,681,211
Taxation - payments less provision		3,693,190	3,875,690
Prepayments	13	62,120	64,539
Cash & bank	14	56,184,733	91,859,786
TOTAL ASSETS		<u>1,203,382,643</u>	<u>1,058,836,105</u>
EQUITY AND LIABILITIES			
CAPITAL AND RESERVES ATTRIBUTABLE TO CORPORATION'S EQUITY HOLDERS			
Ordinary share capital	15	4,600,000	4,300,000
Ledger account C & D		3,943,311	2,207,145
Reserves	16	304,725	7,043
Unappropriated profit		1,460,496	1,284,882
Capital contributed to statutory fund		-	(650,000)
TOTAL EQUITY		<u>10,308,532</u>	<u>7,149,070</u>
LIABILITIES			
Insurance liabilities	17	1,157,476,582	1,016,711,293
Retirement benefit obligations	18	2,095,926	4,722,072
Deferred capital grant		36,957	44,714
Deferred taxation	19	1,610,642	636,015
Premium received in advance		8,644,311	10,632,410
Insurance / reinsurance payables	20	566,647	480,184
Other creditors and accruals	21	22,643,046	18,460,347
TOTAL LIABILITIES		<u>1,193,074,111</u>	<u>1,051,687,035</u>
TOTAL EQUITY AND LIABILITIES		<u>1,203,382,643</u>	<u>1,058,836,105</u>
CONTINGENCIES AND COMMITMENTS	22		

The annexed notes from 1 to 47 form an integral part of these unconsolidated financial statements.

Shoaib Javed Hussain
Chairman

Ghiasuddin Ahmed
Director

Abdul Qadir Memon
Director


Muhammad Rashid
Chief Financial Officer



Unconsolidated Statement of Comprehensive Income for the Year Ended December 31, 2020


		2020	2019
	Note	------(Rupees in '000)-----	
Premium revenue		119,414,632	112,776,755
Premium ceded to reinsurers		(380,092)	(204,433)
Net premium revenue	23	<u>119,034,540</u>	<u>112,572,322</u>
Investment income	24	87,207,086	73,184,367
Net realised fair value (loss)/gain on financial assets	25	207,639	(12,682)
Net fair value gain/(loss) on financial assets at fair value through profit and loss	26	614,755	3,615,064
Net rental income	27	559,518	568,240
Other income	28	17,009,232	18,446,796
		<u>105,598,230</u>	<u>95,801,785</u>
Net income		<u>224,632,770</u>	<u>208,374,107</u>
Insurance benefits		64,886,618	57,143,001
Recoveries from reinsurers		(211,907)	(106,879)
Claim related expense		13,715	12,642
Net Insurance Benefits	29	<u>64,688,426</u>	<u>57,048,764</u>
Net Change in Insurance Liabilities (other than outstanding claims)	31	129,039,485	121,475,500
Acquisition expenses	32	16,596,807	16,502,433
Marketing and administration expenses	33	7,953,025	9,968,182
Other expenses	33	428,417	582,382
Total expenses		<u>154,017,734</u>	<u>148,528,497</u>
Profit before tax		<u>5,926,610</u>	<u>2,796,846</u>
Income tax expense	34	(1,720,268)	(812,543)
Profit for the year		<u>4,206,342</u>	<u>1,984,303</u>
Other comprehensive income		<u>-</u>	<u>-</u>
Total comprehensive income for the year		<u>4,206,342</u>	<u>1,984,303</u>
Earning (after tax) per share - Rupees	35	<u>97.78</u>	<u>51.61</u>

The annexed notes from 1 to 47 form an integral part of these unconsolidated financial statements.


Shoaib Javed Hussain
 Chairman


Ghiasuddin Ahmed
 Director


Abdul Qadir Memon
 Director


Muhammad Rashid
 Chief Financial Officer



Unconsolidated Statement of Cash Flow for the Year Ended December 31, 2020

	Note	2020 ------(Rupees in '000)-----	2019
Operating Cash flows			
(a) Underwriting activities			
Insurance premiums received		100,820,347	117,673,310
Reinsurance premiums paid		(293,629)	(299,764)
Claims paid		(23,128,233)	(31,216,236)
Surrenders paid		(30,046,296)	(27,153,375)
Reinsurance and other recoveries received		158,402	207,466
Commissions paid		(12,299,413)	(14,839,294)
Other underwriting payments, if any		(4,749,131)	(3,541,499)
Net cash flow from underwriting activities		30,462,047	40,830,608
(b) Other operating activities			
Income tax paid		(563,140)	(566,807)
General management expense paid		(6,439,122)	(10,707,640)
Other operating receipts		284,198	(644,511)
Loans secured against life insurance policies - advanced		(5,847,788)	(25,749,990)
Loans secured against life insurance policies - repayments received		12,998,612	9,474,058
Net cash flow used in other operating activities		432,760	(28,194,890)
Total cash flow from all operating activities		30,894,807	12,635,718
Investment activities			
Profit / return received		69,015,765	72,654,495
Dividends received		4,572,291	5,245,226
Rentals received		1,050,715	1,748,301
Payment for investments		(245,604,897)	(191,668,167)
Proceeds from disposal of investments		106,611,187	153,701,945
Fixed capital expenditure		(364,221)	(411,290)
Proceeds from sale of property and equipment		-	758
Total cash flow generated from / (used in) investing activities		(64,719,160)	41,271,268
Financing activities			
Dividends paid		(1,046,880)	(713,609)
Total cash flow used in financing activities		(1,046,880)	(713,609)
Net cash flow generated from / (used in) all activities		(34,871,233)	53,193,377
Cash and cash equivalents at beginning of year		80,810,075	27,616,698
Cash and cash equivalents at end of year	14.1	45,938,842	80,810,075
Reconciliation to Profit and Loss Account			
Operating cash flows		30,894,807	12,635,718
Depreciation expense		(115,193)	(122,985)
Investment income		105,598,230	95,801,787
Amortization/capitalization		561,435	419,224
Non cash adjustments (APL)		(14,045,545)	(3,393,075)
Increase in assets other than cash		22,049,696	24,627,882
Decrease in liabilities other than running finance		(11,372,965)	(5,695,601)
Allocation of surplus		-	(100,000)
Other adjustments		(324,638)	(713,147)
Net change in insurance liabilities (other than outstanding claims)		(129,039,485)	(121,475,500)
Profit for the year		4,206,342	1,984,303

The annexed notes from 1 to 47 form an integral part of these unconsolidated financial statements.

Shoaib Javed Hussain
Chairman

Ghasiuddin Ahmed
Director

Abdul Qadir Memon
Director

Muhammad Rashid
Chief Financial Officer




Unconsolidated Statement of Changes in Equity for the Year Ended December 31, 2020

	Attributable to equity holders of the Corporation					Total
	Share capital	Capital contributed to Statutory Fund	Revenue reserves General reserves	Ledger Account C & D [Refer Note]	Unappropriated profit	
	Rupees in '000					
Balance as at January 1, 2019	3,500,000	(100,000)	507,043	1,257,718	713,615	5,878,376
Dividend paid for the year December 31, 2018	-	-	-	-	(713,609)	(713,609)
Total comprehensive income for the year	-	-	-	-	1,984,303	1,984,303
Surplus for the year retained in statutory funds-net of tax	-	-	-	949,427	(949,427)	-
Capital contributed to statutory fund	-	(650,000)	-	-	650,000	-
Capital received from statutory fund	-	100,000	-	-	(100,000)	-
Transfer for the issuance of share capital	800,000	-	(500,000)	-	(300,000)	-
Balance as at December 31, 2019	4,300,000	(650,000)	7,043	2,207,145	1,284,882	7,149,070
Dividend paid for the year December 31, 2019	-	-	-	-	(1,046,880)	(1,046,880)
Total comprehensive income for the year	-	-	-	-	4,206,342	4,206,342
Surplus for the year retained in statutory funds-net of tax	-	-	-	1,736,166	(1,736,166)	-
Capital contributed to statutory fund	-	-	-	-	-	-
Capital received from statutory fund	-	650,000	-	-	(650,000)	-
Transfer to General reserve	-	-	497,682	-	(497,682)	-
Transfer for the issuance of share capital	300,000	-	(200,000)	-	(100,000)	-
Balance as at December 31, 2020	4,600,000	-	304,725	3,943,311	1,460,496	10,308,532

Note: This includes balances maintained in accordance with the requirements of Section 35 of the Insurance Ordinance, 2000 read with Rule 14 of the Insurance Rules, 2017 (previously the SEC Insurance Rules, 2002) to meet solvency margins, which are mandatorily maintained for the carrying on of the life insurance business.

The annexed notes from 1 to 47 form an integral part of these unconsolidated financial statements.


Shoab Javed Hussain
 Chairman


Ghiasuddin Ahmed
 Director


Abdul Qadir Memon
 Director


Muhammad Rashid
 Chief Financial Officer



Notes to the Unconsolidated Financial Statements for the year Ended December 31, 2020

1 LEGAL STATUS AND NATURE OF BUSINESS

- 1.1 State Life Insurance Corporation of Pakistan (the Corporation) was incorporated in Pakistan on November 01, 1972 under the Life Insurance Nationalization Order, 1972 (LINO). The Corporation's principal office is located at State Life Building No. 9, Dr. Ziauddin Ahmad Road, Karachi. It operates in Pakistan through 33 zones for individual life business, 4 zones for group life business and in the gulf countries (comprising United Arab Emirates (UAE) and Kuwait) through zonal office located at Dubai (UAE).
- 1.2 The Corporation is engaged in the life insurance business, health, accident insurance business and takaful business.
- 1.3 The Corporation was issued the certificate of authorization for commencement of Window Takaful Operation under rule 6 of the Takaful rules, 2012 by Securities Exchange Commission of Pakistan vide letter no. 0097, dated September 22, 2016. For the purpose of carrying on the takaful business, the Corporation has formed an Individual Family Participant Takaful Fund (IFPTF) on August 18, 2017 under the Waqf deed and cede Rupees 1 million to the IFPTF. The Waqf deed governs the relationship of Corporation and participants for management of takaful operations. Subsequently to the year end, the Corporation launched the Window Takaful Operations from February 2021.
- 1.4 The Presidential Order dated April 06, 2016 in respect of State Life (Re-organization and Conversion) Ordinance, 2016 was issued by Government of Pakistan Ministry of Law and Justice to provide for the re-organization and conversion of the State Life Insurance Corporation of Pakistan into a Public Limited Company. After the commencement of this Ordinance, the Federal Government established a Company namely, State Life Insurance Company Limited under the repealed Companies Ordinance, 1984 (XLVII of 1984) with the objective of taking over the business, functions, contracts, policies, proceedings, undertakings, assets, liabilities etc of the Corporation on fulfillment of the statutory requirements. The National Assembly converted the said Ordinance into Bill for the conversion of State Life Insurance Corporation of Pakistan to State Life Insurance Company Limited and sent the Bill to Senate for approval and the Senate, instead of passing the Bill, proposed few amendments in the Bill. For the consideration of the proposed amendments the matter was moved to National Assembly Standing Committee on Commerce. Subsequently, Ministry of Commerce vide letter No.1(7)/2013-SLIC-INS dated 10-09-2020 informed that the Senate of Pakistan passed the Bill with certain amendments. The amended Bill, as passed by the Senate, was forwarded to the National Assembly as per Article 70(2) of the Constitution of Pakistan. The National Assembly did not pass the amended Bill within 90 days, therefore, request was made to the Ministry of Parliamentary Affairs to place the same before the Joint Session of the Parliament for consideration. However, Bill was not passed by the Joint Session due to dissolution of Assembly at that day. Hence, in terms of Article 76(3) of the Constitution of Pakistan said Bill has been lapsed, despite the fact that it had been passed by the Senate. After detailed deliberation on the issue between Privatization Commission and Ministry of Commerce, it was agreed that view/comments/input from SLIC may first be obtained in the matter, and the matter is still pending in MoC.
- 1.5 The Corporation maintains a shareholders' fund and five statutory funds, separately in respect of its each class of life insurance business. The details relating to each fund has been described in note 3.4.

2 BASIS OF PREPARATION

These unconsolidated financial statements have been prepared on the format of financial statements issued by the Securities and Exchange Commission of Pakistan (SECP) through the Insurance Rules, 2017 vide its S.R.O. 89(1) / 2017 dated 09 February 2017.

2.1 Statement of compliance

These unconsolidated financial statements have been prepared in accordance with the approved accounting and reporting standards as applicable in Pakistan. The approved accounting and reporting standards comprise of International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Act, 2017 and provisions of and directives issued under the Companies Act, 2017 and Insurance Ordinance, 2000, Insurance Rules, 2017, Insurance Accounting Regulations, 2017 and the Takaful Rules, 2012. In case requirements differ, the provisions or directives of the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017 and the Takaful Rules, 2012, shall prevail.



2.2 Basis of measurement

These unconsolidated financial statements have been prepared under the historical cost convention except as disclosed in the accounting policies mentioned below (refer note 3).

2.3 Functional and presentation currency

These unconsolidated financial statements have been presented in Pakistani Rupee, which is the Corporation's functional and presentation currency. Amounts have been rounded off to the nearest thousand, unless otherwise stated.

2.4 Standards, amendments and interpretations to the published standards that are relevant to the corporation and adopted in the current year

The Corporation has adopted the following new standards, amendments to published standards and interpretations of IFRSs which became effective during the current year.

Standard or Interpretation	Effective Date (Annual period beginning on or after)
IFRS 3 'Definition of a business' Amendment to IFRS 3	January 1, 2020
IAS 1/IAS 8 'Definition of Material' (Amendments to IAS 1 and IAS 8)	January 1, 2020
IFRS 7, IFRS 9, and IAS 39 - Interest Rate Benchmark Reform	January 1, 2020
Various Amendments to References to the Conceptual Framework in IFRS Standards	January 1, 2020

Adoption of the above standard have no significant effect on the amounts for the year ended December 31, 2020.

Amendment to IFRS 4 'Insurance Contracts' - Applying IFRS 9 'Financial Instruments' with IFRS 4 addresses issue arising from the different effective dates of IFRS 9 and the forthcoming new standard IFRS 17 'Insurance Contracts'. The amendments introduce two alternative options for entities issuing contracts within the scope of IFRS 4, notably a temporary exemption and an overlay approach. The temporary exemption enables eligible entities to defer the implementation date of IFRS 9. The overlay approach allows an entity applying IFRS 9 from 01 July 2018 onwards to remove from profit and loss account the effects of some of the accounting mismatches that may occur from applying IFRS 9 before IFRS 17 is applied.

The Corporation has determined that it is eligible for the temporary exemption option since the Corporation has not previously applied any version of IFRS 9, its activities are predominantly connected with insurance as the percentage of the total carrying amount of its liabilities connected with insurance relative to the total carrying amount of all its liabilities is greater than 90 percent and the Corporation doesn't engage in significant activities unconnected with insurance based on historical available information. Under the temporary exemption option, the Corporation can defer the application of IFRS 9 until the application of IFRS 17.

To determine the appropriate classification of financial assets under IFRS 9, an entity would need to assess the contractual cash flows characteristics of any financial asset. Indeed, the contractual terms of the financial asset give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding ("SPPI") i.e. cash flows that are consistent with a basic lending arrangement. In a basic lending arrangement, consideration for the time value of money and credit risk are typically the most significant elements of interest.



IFRS 9 defines the terms “principal” as being the fair value of the financial asset at initial recognition, and the “interest” as being compensation for (i) the time value of money, and (ii) the credit risk associated with the principal amount outstanding during a particular period of time.

The tables below set out the fair values as at the end of reporting period and the amount of change in the fair value during that period for the following two groups of financial assets separately:

- a) financial assets with contractual terms that give rise on specified dates to cash flows that are solely payments of principal and interest (“SPPI”) on the principal amount outstanding, excluding any financial asset that meets the definition of held-for-trading in IFRS 9, or that is managed and whose performance is evaluated on a fair value basis, and
- b) all other financial assets

Description	2020					
	Fail the SPPI test			Pass the SPPI test		
	Fair Value	Impairment	Change in unrealised Gain / loss during the year	Carrying Value	Impairment	Change in unrealised Gain / loss during the year
	----- Rupees in '000 -----					
Cash at bank	56,184,733	-	-	-	-	-
Investment in equity securities	92,918,024	-	-	-	-	-
Investment in government securities	-	-	-	821,691,138	-	-
Investment in debt securities	-	-	-	3,654,344	7,573	-
Investment in mutual funds	8,686,126	-	-	-	-	-
Loans and other receivables	49,925,310	-	-	-	-	-
Loans secured against life insurance policies	-	-	-	129,180,723	-	-

Description	2020								
	Gross carrying amount of debt instrument that pass the SPPI test								
	AA	A+	A	AA-	AAA	A-	A-1	A-2	Unrated
	----- Rupees in '000 -----								
Investment in Debt Securities	-	-	3,661,917	-	-	-	-	-	7,573
Investment in Government Securities	-	-	-	-	-	-	-	-	821,691,138
Loans secured against life insurance policies	-	-	-	-	-	-	-	-	129,180,723

2.5 Standards, amendments to published standards and interpretations that are effective but not relevant

The other new standards, amendments to published standards and interpretations that are mandatory for the financial year beginning on January 01, 2020 are considered not to be relevant or to have any significant effect on the Corporation's financial reporting and operations and are therefore not presented here.

2.6 Standards, interpretations and amendments to published accounting and reporting standards that are relevant but not yet effective and nor early adopted by the Corporation

The following new standards, amendments to published standards and interpretations would be effective from the dates mentioned below against the respective standard or interpretation.

Standard or Interpretation	Effective Date (Annual period beginning on or after)
----------------------------	---



IFRS 9 - Fees in the '10 per cent' Test for Derecognition of Financial Liabilities (Amendments to IFRS 9)	January 1, 2022
IFRS 16 - Covid-19 Related rent concessions (Amendments to IFRS 16)	June 1, 2020
Onerous Contracts - Cost of Fulfilling a Contract (Amendments to IAS 37)	January 1, 2022
IAS 16 - Proceeds before Intended Use (Amendments to IAS 16)	January 1, 2022
IAS 41 - Taxation in Fair Value Measurements (Amendment to IAS 41)	January 1, 2022
Updating a Reference to the Conceptual Framework (Amendments to IFRS 3)	January 1, 2022

The management of the Corporation is in the process of assessing the impact of these Standards, amendments and interpretations to the published standards on the unconsolidated financial statements of the Corporation.

2.7 Standards, amendments and interpretations to the published standards that are not yet notified by the Securities and Exchange Commission of Pakistan (SECP)

Following new standards have been issued by the International Accounting Standards Board (IASB) which are yet to be notified by the SECP for the purpose of applicability in Pakistan.

Standard or Interpretation	IASB effective date (Annual periods beginning on or after)
IFRS 1 First Time Adoption of International Financial Reporting Standards	July 01, 2009
IFRS 17 Insurance Contract (Amendment to Insurance Contract)	January 1, 2023

2.8 Critical accounting estimates and judgments

The preparation of these unconsolidated financial statements in conformity with approved accounting standards, as applicable in Pakistan, requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources.

Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Significant areas where assumptions, estimates and judgments were exercised in application of accounting policies relate to:

a) Classification of investments

In investments classified as "amortized cost", the Corporation has included financial assets with fixed or determinable payments and fixed maturity. In making this judgment, the Corporation evaluates its intention and ability to hold such investments to maturity.

b) Provision for outstanding claims (including IBNR)

The Corporation records claims based on the sum assured or other basis set by the Corporation. However, settlement of all the claims is made based on the nature of insured event.

Provision of claims incurred but not reported (IBNR) is made on the basis of actuarial valuation. Actuarial valuation is made on the basis of past trend and pattern of reporting of claims. Actual amount of IBNR may materially differ from the actuarial estimates.



c) Provision for taxation

In making estimates for taxation currently payable by the Corporation, management looks at the current income tax law and the decisions of appellate authorities on certain issues in the past.

d) Impairment of other assets, including premium due but unpaid

The Corporation also considers the need for impairment provision against other assets, including premium due but unpaid and provision required there-against. While assessing such a requirement, various factors including delinquency in the account and financial position of the policyholders are considered.

e) Fixed assets, investment properties, depreciation and amortisation

In making estimates of depreciation / amortisation, management uses method which reflects the pattern in which economic benefits are expected to be consumed by the Corporation. The method applied is reviewed at each financial year end and if there is a change in expected pattern of consumption of future economic benefits embodied in the assets, the method would be changed to reflect the change in pattern. Such change is accounted for as change in accounting estimate in accordance with International Accounting Standard - 8, "Accounting Policies, Changes in Accounting Estimates and Errors".

The assets residual values, useful lives and methods are reviewed, and adjusted if appropriate, at each reporting date.

The Corporation also reviews value of the assets for possible impairment on an annual basis. Any change in estimates in future years might affect the carrying amounts of respective items of fixed assets with a corresponding effect on the depreciation / amortization charge and impairment.

f) Staff retirement benefits

Staff retirement benefits are provided as per actuarial valuation or following the actuarial advice which is based upon certain assumptions.

3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies and methods of computation adopted in the preparation of these unconsolidated financial statement are same as those applied in the preparation of the annual unconsolidated financial statements of the Corporation for the year ended December 31, 2019.

3.1 Property and equipment

These are stated at cost less accumulated depreciation and impairment losses, if any.

Subsequent costs

Subsequent costs are included in the assets carrying amount or recognized as separate asset, as appropriate, only when it is probable that future economic benefit associated with the item will flow to the Corporation and the cost of the item can be measured reliably. Normal repairs and maintenance are charged to statement of comprehensive income currently.

Depreciation

Depreciation is calculated on straight-line method to write off the cost of assets over their expected useful lives at the rates specified in note 4 to the financial statements, after taking into account residual values, if any. The useful lives, residual values and depreciation methods are reviewed and adjusted, if appropriate, at each reporting date. Depreciation on fixed assets is charged on a proportionate basis.



Gains and losses on disposal

An item of fixed asset is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Gains and losses on disposal of fixed assets are included in current year's income and expenses respectively.

Capital work in progress

Capital work in progress is stated at cost less impairment, if any and consist of expenditure incurred and advances made in respect of fixed assets in the course of their acquisition, erection, construction and installation. The assets are transferred to relevant category of fixed asset when they are available for use.

3.2 Investment properties

Investment properties are accounted for under the cost model in accordance with International Accounting Standard 40, 'Investment Property' and S.R.O. 938 (1)/2002 dated December 12, 2002 issued by the SECP.

These are carried at cost less accumulated depreciation and impairment losses, if any. Subsequent expenditure, depreciation and gains or losses on disposal are accounted for in the same manner as of operating fixed assets.

3.3 Other assets

Stock of stationery, printed material and maintenance store in hand for investment properties etc. are valued at lower of cost or net realizable value. Cost is determined on 'first in first out' basis.

3.4 Funds

The Corporation maintains a shareholders' fund and five statutory funds, separately in respect of its each class of life insurance business, namely:

- Pakistan Life Fund (ordinary life);
- Overseas Life Fund (ordinary life);
- Pension Fund;
- Health Insurance Fund; and
- Family Takaful Fund.

Assets, liabilities, revenues and expenses are referable to respective statutory funds or allocated to shareholders' fund.

Expenses of principal office are distributed among all funds on fair and equitable basis.

a) Pakistan Life Fund (ordinary life)

Pakistan Life Fund comprises individual life business and group life business carried out in Pakistan as well as individual life Rupee business conducted outside Pakistan. Policyholders' liabilities as shown in the Pakistan Life Fund are based on an actuarial valuation conducted by the Appointed Actuary as at the reporting date.

Within the Pakistan Life Fund, business can be further classified as individual life conventional business, BANCA business, group insurance business and a small amount of annuity business. Most of the policies contain Discretionary Participation Feature (DPF).

b) Overseas Life Fund (ordinary life)

The Overseas Life Fund entirely consists of individual life conventional business carried out at UAE, Kingdom of Saudi Arabia and Kuwait through zonal office located in Dubai (UAE). Policyholders' liabilities as shown in the Overseas Life Fund are based on an actuarial valuation conducted by the Appointed Actuary as at the reporting date.



Exchange gains and losses on translation of currencies of Overseas Life Fund and Pakistan Life Fund (Rupee business) are taken to revenue account through statement of investment income. Most of the new business written under the Overseas Life Fund contains a Discretionary Participation Feature (DPF).

c) Pension Fund

The Pension Fund consists of funds on account of group pension deposit administration contracts. Policyholders' liabilities as shown in the pension fund are based on an actuarial valuation conducted by the Appointed Actuary as at the reporting date.

d) Accidental and Health Insurance Fund

The corporation is implementing mega health insurance programs, i.e. Federal Sehat Sahulat Program and KP Sehat Sahulat Program. These programs covered the 80 million population of Pakistan across 90+ districts to provide them with health insurance coverage through a vast network of 450+ panel hospitals. The Federal Sehat Sahulat Program, with expansion to target more than 68 districts across Pakistan, is covering around 10 million families (i.e. 50 million individuals). The growth in the scheme has a massive impact on the quality of health care available to the poor. The scheme is providing the secondary coverage of Rs. 60,000/- and Rs. 300,000/- under tertiary coverage per annum. The beneficiaries are also paid additional benefits such as cash payments of transportation and funeral charges. Besides pure BISP data, the entire FATA, FR Region, Tharparkar and AJK regions have been covered under this scheme. The coverage was further extended to all the disabled person and registered transgender community of Pakistan. Plans are underway to expand the scheme to cover 100% population of GB, Islamabad and Punjab. The KP Sehat Card Plus Program has covered the entire population of Khyber Pakhtunkhwa, where more than 7 million families would be covered. This scheme has a worth of around 87+ billion in the next five years. The scheme provides inpatient hospitalization secondary coverage of Rs. 40,000/- per member and Rs. 400,000/- under tertiary coverage per annum. State Life being a public sector organization would strive to extend its services to manage social health programs most efficiently and economically.

e) Family Takaful Fund

The Corporation on receipt of license to start Window Takaful Operations, established a statutory fund namely 'Family Takaful Fund' to offer Family Takaful Contracts. Family Takaful Contract is an arrangement which rests on key Shariah principles of mutual cooperation, solidarity and well-being of a community, and is based on the principles of Wakala Waqf Model. Under a Takaful arrangement, individuals come together and contribute towards the common objective of protecting each other against financial losses by sharing the risk on the basis of mutual assistance.

The obligation of Waqf for Waqf participants' liabilities is limited to the amount available in the Waqf fund. In case there is a deficit in the Waqf Fund, the Window Takaful Operator shall grant an interest free loan (Qard-e-Hasna) to make good the deficit. The loan shall be repayable from the future surpluses generated in the Waqf Fund, without any excess of the actual amount given to it. Repayment of Qard-e-Hasna shall receive priority over surplus distribution to Participants from the Waqf Fund.

The takaful operations under the 'Family Takaful Fund' are expected to start from the next year as disclosed in note 1.3 to these financial statements.

3.5 Insurance contracts - classification

The Corporation maintains five statutory funds which are as follows:

- Pakistan Life Fund
- Overseas Life Fund
- Pension Fund
- Accidental and Health Insurance Fund
- Family Takaful Fund

Within the Pakistan Life Fund the business can be further classified as individual life conventional business, group insurance business and a small amount of annuity business.



Most of the new individual life conventional policies written by the Corporation contain a Discretionary Participation Feature (DPF). DPF indicates policies in which the investor receives an additional payment, the amount or timing of which is contractually at the discretion of the issuer.

The Overseas Life Fund entirely consists of individual life conventional business. Most of the new business written under the overseas life fund contains a DPF.

The Pension Fund consists of funds administered under Group Pension Deposit Administration contracts.

The Accident and Health Insurance Fund consists of Group Health and Accident Insurance Contracts.

Family Takaful Fund is not operational at the reporting date. Management intends to commence operations of Family Takaful Fund in the ensuing year.

Considering all the five statutory funds together, the bulk of Corporation business consists of individual life conventional policies. Most of the remaining business consists of group life insurance business. Group Health is a relatively new venture of the Corporation which started in 2012 and has yet to register any significant growth. The Corporation also offers some supplementary benefits attached in the form of riders to the individual life policies and the group life contracts. Each of these classes of business are described in greater detail below.

Contract details and measurement

The insurance contracts offered by the Corporation are described below:

3.5.1 Individual life policies

Individual life conventional products

These are long term contracts with either level or single premiums. These plans generally provide for some death benefit on death during the currency of the policy and a survival benefit either on the happening of certain contingencies or on the maturity of the policy. The premiums are payable only in the life time of the policyholder. In case of term insurance products there is no survival benefit.

Universal life policies

Under these plans a certain amount is set aside from the premium for expenses and meeting the mortality cost and the remainder of the premium is invested to earn some investment return. Investment return is allocated to these products on an annual basis keeping in view the investment earnings of the Pakistan Life Fund.

Term insurance policies

A few products of the Corporation are term insurance plans providing benefits only in case of death. Under these policies no benefit is due if the policy holder survives the duration of the policy. The Corporation sells both level term insurances and decreasing term insurances also known as mortgage protection plans.

Annuities

The Corporation also has a small number of individual and group life-annuities on its books. Under these contracts a periodic income benefit is payable to the insured life for as long as annuitant is alive. Besides, the Corporation offers annuity-certain plans under which periodic income benefit is payable for a stipulated period and is not dependent on the life of the policyholder.

Supplementary riders

The Corporation offers various types of supplementary riders. Some of these riders offer additional life coverage, in some cases they offer accidental death and disability benefits. The benefits can take various forms such as lump sum payment or an income benefit or waiver of premiums due under the host policy contract.



Insured event

Under the individual life insurance policies in most cases the insured event is either death or survival until the maturity date of the policy, except in case of term insurance where there is no maturity benefit. Under the annuity policies the Corporation is exposed to the risk of longevity. In this case the insured event is survival of the life insured for a long duration, exceeding the period normally expected under standard mortality tables.

In case of supplementary rider the insured event is either death or just accidental death or disability whether accidental or natural or both.

Distribution channel

The individual life business of the Corporation is sold through its dedicated sales force which is present all over the country. This field force is organised under a three tier system consisting of sales representatives, sales officers and sales managers. Each sales sector headed by a sector head is further grouped over 1000 area offices, more than 1,200 area offices, 33 zones and 7 regional offices in addition to one zone for the Gulf Region. The Gulf zone has its own marketing team of sector heads, area managers and sales force.

The individual life policy holders of the Corporation come from all strata of society, with greater representation of the rural areas due to wider outreach of its field force. New policyholders have an average age of around 34 years.

3.5.2 Group life policies

Basic coverage

The group life policies are generally one year renewable term insurance contracts. In most cases they provide group coverage to the employees of an employer. Some times the coverage is tied up with loans extended by the employer for house building or purchase of motor vehicles or other household items. In some cases group policies are issued to lending agencies such as banks to provide group coverage to their borrowers. There are also a small number of group endowment policies which provide benefits identical to individual life policies but under the umbrella of a group contract.

Supplementary coverage

In many cases the group policies also provide supplementary coverage which may include accidental or natural disability benefits and additional accidental death benefit. These riders also take the form of one year renewable term insurance policies.

Insured event

Under the group life insurance policies in most cases the insured event is death due to any cause. In case of supplementary coverage the insured event can include accidental death or disability or natural disability.

Distribution channel

The group insurance business is sold through four group and pension zones of the Corporation. Each zone has its own marketing force consisting of sector heads who are full time salaried employees of the Corporation, however, some of the group business is also procured through individual life field force of the Corporation.

Most of the lives covered under the group insurance consist of industrial and office workers, civil servants and employees of corporations, banks, other financial institutions, army, navy etc.

3.6 Policyholders' liabilities

Policyholders' liabilities are stated at a value determined by the appointed actuary through an actuarial valuation carried out as at each reporting date. In determining the value, both acquired policy values (which forms the bulk of policyholders' liabilities) as well as estimated values which will be payable against risks which the Corporation underwrites are taken into account. The basis used are applied consistently from year to year.



The basic liability consists of the estimated actuarial liability against each contract, which is in force. Following elements are added to this amount:

- a) any reserve required for premiums;
- b) reserve for incurred but not reported (IBNR) claims;
- c) reserve for income benefit in course of payment; and
- d) reserve for potential losses on a policy to policy basis.

3.7 Re-insurance contracts held

The Corporation has re-insurance arrangements with Swiss Re. The net retention limit of the Corporation for individual life is Rs. 5 million (2019: Rs. 5 million) per policy and for group life is Rs. 5 million (2019: Rs. 5 million) per person of risk. Re-insurance premium is recorded as an expense evenly over the period of the re-insurance contract and is off-set against the premium income of the respective year.

The claim recoveries arising out of re-insurance contracts are off-set against the claims expenses of respective year.

3.8 Claims

The liability in respect of outstanding claims represents the ascertained value of claims incurred and reported before the end of the accounting year. Incurred but not reported (IBNR) cases are provided on the basis of actuarial advice and included in the policyholders' liabilities.

On May 19, 2014, Securities and Exchange Commission of Pakistan (SECP) has issued Circular No. 11 of 2014 in which they have prohibited all life insurers from writing back the unclaimed insurance benefit amount in any circumstances. The unclaimed insurance benefits are the amount which have become payable in accordance with the terms and conditions of an insurance policy but have not been claimed by the policyholders or their beneficiaries. Such unclaimed amounts include unclaimed maturity benefits, long outstanding claims and un-intimated or unclaimed death or disability claims. The Corporation has a practice of writing back claims which are outstanding for more than three years from the date from which the claims become payable and an equivalent amount has been placed in 'reserve for unpaid insurance benefits' within the policyholders' liabilities. The Corporation has received letter dated May 22, 2015 from SECP clarifying that the practice to retain the unclaimed insurance benefits in its actuarial reserve is in compliance with the clause 3 of the aforementioned Circular.

3.9 Amount due to other insurers / reinsurers

Liabilities for other insurers / reinsurers are carried at cost which is the fair value of consideration to be paid in future for services.

3.10 Premiums due but unpaid

Premiums due but unpaid are recognised at cost, which is the fair value of consideration to be received less provision for impairment, if any.

3.11 Amount due from other insurers / reinsurers

Amount due from other insurers / reinsurers are carried at cost less provision for impairment, if any.

3.12 Acquisition costs

These are costs incurred in acquiring and maintaining insurance policies and include without limitation all forms of remuneration paid to insurance agents and certain field force staff.

3.13 Expenses of management

Expenses of management represent directly attributable expenses and indirect expenses allocated to statutory funds.



3.14 Staff retirement benefits

a) Provident fund

The Corporation operates a defined contribution plan, a recognized contributory provident fund scheme for all its eligible employees. For employees who have opted for the gratuity scheme, monthly contributions at the rate of 8.33% of their basic salaries are made to the fund by the Corporation. However, in respect of employees who have opted for the pension scheme, no contribution is made by the Corporation to the provident fund.

b) Gratuity fund

Officers

The Corporation maintains a funded defined benefit plan for those officers who opted for gratuity rules. On retirement, resignation, termination or on death they will be paid last month's drawn salary for each completed year of service. Liability for the fund is based on the advice of appointed actuary.

Staff

"The Corporation maintains a unfunded defined benefit plan for those staff who opted for gratuity rules. On retirement, resignation, termination or on death they will be paid last month's drawn salary for each completed year of service. Liability for the fund is based on the advice of appointed actuary."

Previously, the Corporation maintained a defined contribution plan in respect of all those officers of the Corporation who initially opted for the unfunded gratuity scheme. At the end of each month, starting from the effective date of admission of a member to the fund, the Corporation used to make a contribution equal to 8.33% of the member's basic salary. However, pursuant to decision of the Board of Directors taken in their 241st meeting held on October 20, 2015, the gratuity scheme of the officers of the Corporation has been revamped from defined contribution plan to defined benefit plan.

c) Pension fund

The Corporation operates a defined benefit plan, a funded pension scheme for its employees opting for the pension scheme established in 1984 and payments are made annually to the extent allowed under the Income Tax Rules, 2002 to meet the obligations there-under on the basis of actuarial valuation. From a previous year pursuant to the order of Honorable Supreme Court of Pakistan, the Corporation has restored its pension scheme, as aforesaid, that was in effect before December 31, 1999. Liability for the fund is based on the advice of appointed actuary.

d) Compensated absences

From the year 2002, the un-availed earned leave balance of officers is encashed to the extent of two third of the leave balance with simultaneously proceeding on leave for one third leave balances, minimum for twelve days. A policy is already in force for the staff on similar lines. For officers leaves upto 60 days can be carried forward upto the date of retirement and can be encashed at retirement. Similarly, in respect of staff leaves upto 180 days can be carried forward upto the date of retirement and can be encashed at retirement.

The liability in respect of compensated absences as at December 31, 2020 amounting to Rs.1,613 million (2019: Rs. 1,542 million) has been provided in these unconsolidated financial statements based on actuarial valuation.

e) Post retirement medical benefits

The Corporation provides medical facilities to its retired officers and their spouses in accordance with the service regulations. As at December 31, 2020, liability for post retirement medical benefit as computed by the appointed actuary is estimated at Rs. 2,792 million (2019: Rs. 2,446 million) and the same has been provided in these unconsolidated financial statements.



3.15 Loans secured against life insurance policies

Cash loans

Loans in cash against the security of life insurance policies may be extended to the policyholders to the extent of 80% of surrender value of the respective policy, provided the policy has been in force for at least two years.

Automatic non-forfeiture provisions

- (a) Automatic Premium Loans secured against surrender value of the policy may be extended to the extent of the surrender value of the respective policy, provided the policyholder has exercised Automated Premium Loan option.
- (b) An advance equal to one year premium may be allowed to the policyholder only once, if the policyholder has exercised Auto Paid-up option provided the respective policy has been in force for at least two years.

3.16 Revenue recognition

Premium

(a) Individual life policies

The initial premium is recognized when the policy is issued after receipt of that premium. Subsequent premiums falling due under the policy are recognized if received before expiry of the grace period, or if advanced by the Corporation under the Automatic Non-Forfeiture provisions. However, premiums due in the month of December but not received by 31st December are recognized if the grace period is to expire after the next 1st January.

(b) Group life policies

The premium on group life policies is recognized on a proportionate basis.

Rental income on investment properties

Rental income is recognized on an accrual basis except where dues are more than six months old in which case income is recognized on a receipt basis, except for the cases that are under litigation.

Investment income

Income on government securities, term finance certificates and other fixed income securities is recognized on an accrual basis for the number of days these are held taking into account effective yield on the instruments.

Dividend income is recognized when the Corporation's right to receive dividend is established. Income on debentures is recognized at the prescribed rates, except where recovery is considered doubtful in which case the income is recognized on a receipt basis.

Capital gain / loss arising on sale of listed securities is recognized on settlement date.

Income on future transactions is taken to income as the difference between ready market purchase price and future sale at settlement of future transactions. Income on reverse repurchase transactions is taken to income at the date of settlement.

Deferred capital grant

Grants received for capital expenditure is credited to "Deferred liabilities". Amount equal to the depreciation charged during the year as per rate applicable to the respective assets is transferred to other income. Grants received in cash for revenue expenditure are treated as income on the basis of expenditure incurred.

Others

All other income are recognised on accrual basis.



3.17 Taxation

Current

Provision of current tax is based on the taxable income for the year determined in accordance with prevailing laws (Fourth Schedule to the Income Tax Ordinance, 2001) for taxation of income. All sources of income of the Corporation are taxed as one basket income using prevailing tax rate expected to apply to the profit for the year, if enacted. The charge for the current tax also includes adjustments, where considered necessary, to the provision for tax made in previous years arising from assessments finalized during the current year for such years.

Deferred

Deferred taxation is accounted for using the balance sheet liability method providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realization on settlement of the carrying amount of assets and liabilities using the tax rates enacted at the reporting date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available and credits can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

3.18 Bad and doubtful debts

Known bad debts are written off and impairment loss is recognized for debts / receivables considered doubtful.

3.19 Provisions

Provisions are recognized when the Corporation has a present legal or constructive obligation as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount can be made.

3.20 Impairment of non financial assets

The carrying amounts of non financial assets are assessed at each reporting date to ascertain whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated. An impairment loss is recognised, as an expense, for the amount by which the asset's carrying amount exceeds its recoverable amount.

The recoverable amount is the higher of an asset's fair value less cost to sell and value in use. Value in use is ascertained through discounting of the estimated future cash flows using a discount rate that reflects current market assessments of the time value of money and the risk specific to the assets. For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash generating units).

3.21 Related party transactions and transfer pricing

Transactions and contracts with the related parties are carried out at arm's length price determined in accordance with comparable uncontrolled price method.

3.22 Cash and cash equivalents

These include cash and bank balances and deposits maturing within twelve months.

3.23 Dividend distributions and appropriations

Dividend distributions and appropriations are recorded in the period in which the distributions and appropriations are approved.



3.24 Earnings per share

The Corporation presents basic and diluted Earnings Per Share (EPS) for its shareholders. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Corporation by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is calculated if there is any potential dilutive effect on the Corporation's reported net profits.

3.25 Segment reporting

Operating segment is a distinguishable component of the Corporation that is engaged in providing services that are subject to risks and returns that are different from those of other operating segments. The Corporation accounts for segment reporting of operating results using the classes of business as specified under the Insurance Ordinance, 2000 and the Insurance Regulations, 2017.

The Corporation's business segments are currently reported five statutory funds, separately in respect of each class of life insurance business.

3.26 Foreign currency translations

Foreign currency transactions during the year are recorded at the exchange rate approximating those ruling on the date of transaction. Monetary assets and liabilities in foreign currencies are translated at the rate of exchange which approximates those prevailing on the reporting date. Gains and losses on translations are taken to income currently. Non monetary items that are major in terms of historical cost in a foreign currency are translated using the exchange rates as at the date of initial transactions. Non monetary items measured at fair value in a foreign currency are translated using the exchange rate at the date when the fair value was determined.

3.27 Leases

The Corporation recognizes a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured based on the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received. The right-of-use asset is depreciated on a straight-line method over the lease term as this method most closely reflects the expected pattern of consumption of the future economic benefits. The lease term includes periods covered by an option to extend if the Corporation is reasonably certain to exercise that option. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Corporation's incremental borrowing rate. Generally, the Corporation uses its incremental borrowing rate as the discount rate.

The lease liability is subsequently measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in fixed lease payments or an index or rate, if there is a change in the Corporation's estimate of the amount expected to be payable under a residual value guarantee, or if the Corporation changes its assessment of whether it will exercise a purchase, extension or termination option.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.



The Corporation has elected to apply the practical expedient to account for each lease component and any non-lease components as a single lease component and not to recognize right-of-use assets and lease liabilities for short-term leases that have a lease term of 12 months or less and leases of low-value assets. The lease payments associated with these leases is recognised as an expense on a straight-line basis over the lease term.

3.28 Financial instruments

Financial assets and financial liabilities are recognised when the Corporation becomes a party to the contractual provisions of the financial instrument.

Financial assets and financial liabilities are recognised initially at cost including associated transaction costs which is the fair value of the consideration given.

The financial assets and financial liabilities are measured subsequently as described below:

Financial assets

For the purpose of subsequent measurement, financial assets are classified into the following categories upon initial recognition:

- Loans and receivables;
- Held to maturity; and
- Fair value through profit or loss financial assets.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial recognition, these are carried at amortized cost.

Held to maturity

These include held to maturity investments that are financial assets with fixed or determinable payments and fixed maturity and the Corporation has a positive intent and ability to hold these investments till maturity. After initial recognition, these are carried at amortized cost.

Fair value through profit and loss

These are investment are initially recognised at cost being the fair value the of consideration given and its related transaction cost are charged to profit and loss account. These investment are subsequently measured at their market value with any gain or loss in statement of comprehensive income.

Impairment of financial assets

A financial asset is assessed at each reporting date to determine whether there is any objective evidence that it is impaired. A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset.

An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, if no impairment loss had been recognized.



Derecognition

Financial assets are derecognized at the time when the Corporation loses control of the contractual rights that comprise the financial assets. Financial liabilities are derecognized at the time when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled, or expired. Any gains or losses on derecognition of financial assets and financial liabilities are taken to the statement of comprehensive income immediately.

Off setting

Financial assets and liabilities are off set and the amount is reported in the statement of financial position if the Corporation has a legal right to set-off the transactions and also intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

Fair / market value measurements

For investments in Government securities, fair / market value is determined by reference to quotations obtained from Reuters page (PKRV) / (PKISRV) where applicable. For investments in quoted marketable securities, other than Term Finance Certificates / Corporate Sukuks, fair / market value is determined by reference to Stock Exchange quoted market price at the close of business on reporting date. The fair market value of Term Finance Certificates / Corporate Sukuks and investment in Mutual Fund is as per the rates issued by the Mutual Funds Association of Pakistan (MUFAP).

Financial liabilities

For the purpose of subsequent measurement, financial liabilities are measured at amortised cost using effective interest method, which approximates to its cost except for policyholders' liabilities and liability for claims incurred but not reported (IBNR) which are measured on the basis of actuarial valuations.

3.29 Investment in subsidiaries

Investment in subsidiaries has been carried at cost less provision for impairment (if any).

3.30 Investment in associates

Investment in associates has been carried at fair value.



4 PROPERTY AND EQUIPMENT

Note

2020

2019

----- Rupees in '000-----

4.1 Operating assets

4.1

850,816

920,235

2020

Description	Cost				Depreciation							
	As at 1 January	Additions/ (disposals)	Adjustment	Transfer from Investment Properties	As at 31 December	As at 1 January	For the year/ (Disposals)	Adjustment	Transfer from Investment Properties	As at 31 December	Written down value as at 31 December	Depreciation Rate (%)
----- Rupees in '000 -----												
Building, roads and structure	627,488	3,744 (748)	-	-	630,484	143,310	6,440	(900)	-	148,850	481,634	1
Electric installation and fittings	478,789	8,622	-	-	487,411	440,241	18,116	(5,114)	-	453,243	34,168	10
Furniture and fixture	565,050	25,291 (43)	-	761	591,059	352,212	35,367	8,627	337	396,543	194,516	10
Office equipment	203,697	7,416 (90)	-	-	211,023	142,500	14,972	341	-	157,813	53,210	10 to 30
Computer installations-basic	834,575	14,387 (47)	25	-	848,940	746,281	33,641	1,657	-	781,579	67,361	30
Computer installations-peripherals	82,488	3,164	(25)	-	85,627	73,754	5,394	(1,467)	-	77,681	7,946	30
Vehicles	199,688	291 (1,645)	-	-	198,334	173,242	14,911	(1,800)	-	186,353	11,981	20
	2,991,775	60,342	-	761	3,052,878	2,071,540	128,841	1,344	337	2,202,062	850,816	

2019

Description	Cost				Depreciation							
	As at 1 January	Additions/ (disposals)	Adjustments	Transfer from Investment Properties	As at 31 December	As at 1 January	For the year/ (Disposals)	Adjustments	Transfer from Investment Properties	As at 31 December	Written down value as at 31 December	Depreciation Rate (%)
----- Rupees in '000 -----												
Building, roads and structure	538,269	-	-	89,219	627,488	120,390	892	-	22,028	143,310	484,178	1
Electric installation and fittings	410,712	-	-	68,077	478,789	361,170	6,808	-	72,263	440,241	38,548	10
Furniture and fixture	530,919	35,281 (1,150)	-	-	565,050	324,831	26,855	1,581	-	353,267 (1,055)	212,838	10
Office equipment	193,729	11,100 (1,132)	-	-	203,697	129,182	13,705	432	-	143,319 (819)	61,197	10 to 30
Computer installations-basic	794,932	40,276 (633)	-	-	834,575	710,976	34,691	1,082	-	746,749 (468)	88,294	30
Computer installations-peripherals	77,356	5,248 (116)	-	-	82,488	67,797	6,019	-	-	73,816 (62)	8,734	30
Vehicles	210,135	903 (11,350)	-	-	199,688	160,283	23,369	678	-	184,330 (11,088)	26,446	20
	2,756,052	92,808 (14,381)	-	157,296	2,991,775	1,874,629	112,339	3,773	94,291	2,085,032 (13,492)	920,235	



4.2 Detail of disposal of property and equipment

Disposal of tangible assets during the year 2020 having net book value exceeding Rs. 50,000

Description of Assets	Cost	Net book value	Sale proceed	Gain	Mode of disposal	Particulars of buyers	
						Name of buyer	Relationship
----- Rupees in '000 -----							
Building, roads and structure	2,542	2,516	2,542	26	by Tender	NICL (Insurance Claim)	External independent party

4.3 Assets with zero values

Description of Assets	2020			2019		
	Cost	Net book value	Number of items	Cost	Net book value	Number of items
----- Rupees in '000 -----						
Furniture and fixtures	28,023	-	44	24,130	-	43
Office equipment	16,382	-	128	15,048	-	122
Computer installation - basic	361,678	-	69	363,933	-	55
Computer installation - peripheral	16,398	-	31	16,398	-	31
Vehicles	71,628	-	92	52,105	-	66

5 INVESTMENT PROPERTIES

Investment properties
Less: Provision for impairment in value

Capital work in progress

Note	2020 ----- Rupees in 000 -----	2019
5.1	1,749,139	1,773,618
5.4	(895)	(895)
	<u>1,748,244</u>	<u>1,772,723</u>
5.8	1,889,898	1,602,444
	<u>3,638,142</u>	<u>3,375,167</u>



5.1 Investment Properties

	2020									
	Cost				Depreciation					
	As at 1 January	Additions/ (disposals)	Transfer to Property and Equipment	As at 31 December	As at 1 January	For the year	Transfer to Property and Equipment	As at 31 December (Disposals)	Written down value as at 31 December 2020	Depreciation Rate (%)
	----- Rupees in '000 -----									
Freehold land	274,616	-	-	274,616	-	-	-	-	274,616	-
Leasehold land	332,697	-	-	332,697	113,353	3,864	-	117,217	215,480	1 to 5
Leasehold improvements	20,040	-	(761)	19,279	11,064	260	(337)	10,987	8,292	5
Building, roads and structure	1,503,200	8,851 (1,793)	-	1,510,258	341,174	15,027	-	356,201	1,154,057	1
Electric installation and fittings	1,146,981	5,002	-	1,151,983	1,038,325	16,964	-	1,055,289	96,694	10
	3,277,534	12,060	(761)	3,288,833	1,503,916	36,115	(337)	1,539,694	1,749,139	

	2019									
	Cost				Depreciation					
	As at 1 January	Additions/ (disposals)	Transfer to Property and Equipment	As at 31 December	As at 1 January	For the year	Transfer to Property and Equipment	As at 31 December (Disposals)	Written down value as at 31 December 2019	Depreciation Rate (%)
	----- Rupees in '000 -----									
Freehold land	274,616	-	-	274,616	-	-	-	-	274,616	-
Leasehold land	332,697	-	-	332,697	109,489	3,864	-	113,353	219,344	1 to 5
Leasehold improvements	17,431	2,609	-	20,040	10,462	602	-	11,064	8,976	5
Building, roads and structure	1,552,627	39,792	(89,219)	1,503,200	342,088	21,114	(22,028)	341,174	1,162,026	1
Electric installation and fittings	1,181,928	33,286 (156)	(68,077)	1,146,981	1,066,073	44,515	(72,263)	1,038,325	108,656	10
	3,359,299	75,531	(157,296)	3,277,534	1,528,112	70,095	(94,291)	1,503,916	1,773,618	

5.2 The market value of the investment properties, owned by the Corporation as determined by the independent valuers, amounted to Rs. 59,666 million (2019: Rs. 50,459 million). The forced sale value of the investment properties, owned by the Corporation as determined by the independent valuers as at December 31, 2020, amounted to Rs. 57,876 million (2019: Rs. 48,945 million).

5.3 The above includes, title deeds of 61 land/buildings, that were taken over by the Corporation under the Life Insurance (Nationalization) Order, 1972 (LINO) dated November 01, 1972 and have been transferred in the name of the Corporation. The title deeds 12 buildings / plots (2019: 12 buildings / plots) are still in the name of defunct insurance companies that were merged in the Corporation as per the LINO order.

5.4 There are properties costing Rs. 2,250 million (2019: Rs. 2,250 million) having written down value of Rs. 0.895 million (2019: Rs. 0.895 million) to which the Corporation's title is disputed. Against this, a provision of Rs. 0.895 million (2019: Rs. 0.895 million) exists.



- 5.5 The Corporation has a plot at Rawalpindi costing Rs. 0.581 million (2019: Rs. 0.581 million) for which execution of title deed is pending due to dispute with the Cantonment Board, Rawalpindi.
- 5.6 The Corporation has a plot at Mirpur (Azad Kashmir) costing Rs. 1.192 million (2019: Rs. 1.192 million) for which execution of title deed remain pending.
- 5.7 The investment properties also include Rs. 23 million (2019: Rs. 23 million) paid by the Corporation to the People Media Foundation (PMF) for acquisition of ground floor measuring 13,000 sq. ft. in PMF Complex (Press Club Building) at G-8, Markaz, Islamabad. The Corporation has taken over the possession of ground floor in July 1996, under an irrevocable General Power of Attorney, as the construction of building was incomplete. The management of the Corporation is of the opinion that under irrevocable General Power of Attorney, the Corporation is in a position to freely transfer the title of said property in its own name.

5.8	Capital work in progress	Note	2020	2019
			----- Rupees in 000 -----	
	Opening balance		1,602,444	1,359,628
	Additions	5.8.1	287,454	242,816
	Closing balance		<u>1,889,898</u>	<u>1,602,444</u>

5.8.1 This mainly represents the amount incurred in respect of Islamabad and Rahim Yar Khan projects.

6 INVESTMENTS IN SUBSIDIARIES

Alpha Insurance Company Limited*	6.1	298,918	298,918
State Life (Lakie Road) Properties (Private) Limited**		12,910	12,910
Less provision for impairment	6.1	(12,910)	(12,910)
State Life (Abdullah Haroon Road) Properties (Private) Limited**		26,182	26,182
Less provision for impairment	6.1	(1,482)	(6,199)
		<u>323,618</u>	<u>318,901</u>

6.1	Investment in Subsidiaries		Face value	Company Name	2020	2019
	2020	2019			----- Rupees in 000 -----	
	(Number of Shares)		Rs.		Note	
	47,574,843	47,574,843	10	Alpha Insurance Company Limited Equity held 95.15% (2019:95.15%)	298,918	298,918
	414,916	414,916	10	State Life (Lakie Road) Properties (Pvt) Limited Equity held 100% (2019:100%)	12,910	12,910
	779,500	779,500	10	State Life (Abdullah Haroon Road) Properties (Pvt) Limited Equity held 100% (2019:100%)	26,182	26,182
					<u>338,010</u>	<u>338,010</u>



6.2 The Corporation's interests in its subsidiaries were as follows:

Name	Country of Incorporation	Assets	Liabilities	Revenues	Profit / (Loss)	% of interest held
----- Rupees in 000 -----						
Alpha Insurance Company Limited* State Life (Lakie Road)	Pakistan	1,082,927	382,809	70,318	2,971	95.15%
Properties (Private) Limited** State Life (Abdullah Haroon Road)	Pakistan	3,111	5,392	121	(223)	100%
Properties (Private) Limited**	Pakistan	25,801	1,100	-	871	100%
Total at the end of 2020		1,111,839	389,301	70,439	3,619	

Name	Country of Incorporation	Assets	Liabilities	Revenues	Profit / (Loss)	% of interest held
----- Rupees in 000 -----						
Alpha Insurance Company Limited* State Life (Lakie Road)	Pakistan	1,111,974	406,448	60,196	3,596	95.15%
Properties (Private) Limited** State Life (Abdullah Haroon Road)	Pakistan	3,163	5,284	121	(289)	100%
Properties (Private) Limited**	Pakistan	23,205	1,100	6,000	4,886	100%
Total at the end of 2019		1,138,342	412,832	66,317	8,193	

The Board of Directors in their meeting held on March 25, 2015 decided to liquidate State Life (Abdullah Haroon Road) Properties (Private) Limited. The Board of Directors in their 240th meeting held on August 11, 2015 approved the above said transaction and authorized certain persons to appear in all matters concerning purchase and transfer of property. As of the reporting date, the transaction is in the process of being executed.



7 INVESTMENTS IN EQUITY SECURITIES

	Note	2020			2019		
		Cost	Impairment / provision	Carrying value	Cost	Impairment / provision	Carrying value
----- Rupees in '000 -----							
AIR VALUE THROUGH PROFIT AND LOSS ACCOUNT							
Related parties							
Listed shares		3,517,424	-	18,192,482	3,439,097	-	18,307,249
Unlisted shares		5,000	-	5,000	5,000	-	5,000
Others							
Listed shares	7.1	26,072,745	-	74,659,605	24,798,121	-	73,221,583
Unlisted shares	7.2	275,897	(217,553)	58,344	275,897	(218,575)	57,322
Unlisted preference shares		3,743	(1,150)	2,593	3,743	(2,792)	951
		29,874,809	(218,703)	92,918,024	28,521,858	(221,367)	91,592,105

7.1 This includes 653,995 shares (2019: 653,995) owned by Corporation in National Bank of Pakistan on behalf of Life Insurance Corporation of India (LICI) which has a carrying value of Rs. 28.10 millions (2019: Rs. 28.320 millions).

7.2 Name of the chief executives of companies which forms majority portion of total investment in unlisted equities has been given below:

Company	Chief Executive	Shareholding	No of Shares	Carrying Value in Rupees
Peoples Steels Mills Limited	Dr Munir Ahmed	N/A	1,998,967	12,681,714
Al Baraka	Ahmed Shuja	1.10%	4,941,176	46,857,758
Arabian Sea Country Club Limited	Arif Ali Khan	N/A	500,000	351,049
State Bank of Pakistan	Raza Baqir	N/A	29,458	3,221,374
Pakistan Emerging Ventures limited	Tameez Ul Haq	3.33%	12,500,000	232,030



8 INVESTMENTS IN MUTUAL FUNDS

		2020			2019		
		Cost	Impairment / provision for the year	Carrying value	Cost	Impairment / provision for the year	Carrying value
----- Rupees in '000 -----							
FAIR VALUE THROUGH PROFIT AND LOSS ACCOUNT							
Listed - Others							
Open ended mutual fund	8.1	3,282,446	-	6,669,127	3,282,447	-	6,068,959
Unlisted - Others							
Close end mutual fund	8.2	594,190	-	2,016,999	594,190	-	1,918,562
		3,876,636	-	8,686,126	3,876,637	-	7,987,521

8.1 Open & close ended mutual fund

		2020			2019		
		Number of units	Cost Rs. in '000	Carrying value Rs. in '000	Number of units	Cost Rs. in '000	Carrying value Rs. in '000
Open ended mutual funds							
Pakistan Life Fund							
National Investment Trust Units		75,996,262	2,304,969	5,276,420	75,996,262	2,304,969	4,825,763
Pak Capital Market Fund		119,630	373	1,436	115,239	373	1,316
NIT Government Bond Fund		28,278,954	300,000	283,010	28,278,954	300,000	297,854
NIT Income Fund		9,831,295	100,000	101,726	9,831,295	100,000	104,070
NIT Islamic Equity Fund		22,665,909	200,000	205,126	22,237,094	200,000	192,573
HBL Growth Fund*B*(PICIC Growth Fund)		12,384,663	-	226,144	12,024,904	-	229,412
HBL Investment Fund -Class'B'		1,663,367	-	15,702	1,607,710	-	16,009
HBL Money Market Fund		610,029	50,000	64,529	610,029	50,000	66,265
Al Meezan Mutual Fund		9,143,431	39,311	151,690	8,844,139	39,311	142,534
Pakistan Premier Fund		34,348	962	3,367	34,348	962	3,152
JS Growth Fund		281,952	19,867	50,718	270,895	19,867	45,854
Close ended mutual funds							
HBL Growth Fund*A*(PICIC Growth Fund)		12,024,904	243,311	275,851	12,024,904	243,312	137,565
HBL Investment Fund-Class'A'		1,607,710	23,653	13,408	1,607,710	23,653	6,592
		3,282,446		6,669,127	3,282,447		6,068,959

8.2 Close ended mutual funds

		2020			2019		
		Number of units	Cost Rs. in '000	Carrying value Rs. in '000	Number of units	Cost Rs. in '000	Carrying value Rs. in '000
Pakistan Life Fund							
NIT Equity Market Opportunity Fund		10,179,666	594,190	2,016,999	10,179,666	594,190	1,918,562
			594,190	2,016,999		594,190	1,918,562



9 INVESTMENTS IN GOVERNMENT SECURITIES

	2020			2019			
	Maturity Year	Effective Yield (%)	Amortized Cost	Principal Repayment	Carrying value	Effective Yield (%)	Carrying value
----- Rupees in '000 -----							
HELD TO MATURITY							
Pakistan Investment Bond							
3 year Pakistan Investment Bonds	2021 - 2022	7.22% - 7.89%	147,001,163	151,908,000	147,001,163	11.45% - 14.25%	109,230,108
5 year Pakistan Investment Bonds	2021 - 2024	7.75% - 8.83%	127,195,587	129,300,000	127,195,587	6.5% - 12.7%	117,957,286
10 year Pakistan Investment Bonds	2021 - 2029	7.22% - 9.93%	390,955,891	387,152,600	390,955,891	7.5% - 14.29%	349,281,303
15 year Pakistan Investment Bonds	2021 - 2035	7.26% - 10.21%	50,886,975	49,370,000	50,886,975	8.05% - 15.38%	11,787,581
20 year Pakistan Investment Bonds	2024 - 2039	8.32% - 10.43%	60,206,205	59,461,000	60,206,205	8.05% - 15.70%	28,397,607
30 year Pakistan Investment Bonds	2036 - 2038	10.29% - 10.38%	37,680,832	40,050,000	37,680,832	11.52% - 16.22%	37,628,226
Sukuk Bonds (Takaful)			40,000	-	40,000		-
Islamic Republic of Pakistan Bond			7,724,485	-	7,724,485		6,743,095
Treasury Bills							
1 year Pakistan Treasury Bills	2020		-	-	-	14.17%	13,918,136
			<u>821,691,138</u>	<u>817,241,600</u>	<u>821,691,138</u>		<u>674,943,342</u>

9.1 Government securities include Rs. 485 million (2019: Rs. 410 million) placed with the State Bank of Pakistan, in accordance with Section 29 of the Insurance Ordinance, 2000.

9.2 Market value of government securities carried at amortized cost amounted to Rs. 842,952 million (2019: Rs. 655,375 million).

10 INVESTMENT IN DEBT SECURITIES

	Note	2020			2019		
		Cost	Impairment / provision for the year	Carrying value	Cost	Impairment / provision for the year	Carrying value
----- Rupees in '000 -----							
HELD TO MATURITY - OTHERS							
Debentures	10.1	7,573	(7,573)	-	7,573	(7,573)	-
Foreign fixed income securities		3,654,344	-	3,654,344	3,042,398	-	3,042,398
		<u>3,661,917</u>	<u>(7,573)</u>	<u>3,654,344</u>	<u>3,049,971</u>	<u>(7,573)</u>	<u>3,042,398</u>

10.1 Debentures include an amount of Rs. 7.573 million (2019: Rs. 7.573 million) pertaining to those companies which are in liquidation process since 1974. Further, a court case is in process against the Colony Textile Mills Limited against debenture loan amounting to Rs. 0.678 million (2019: Rs. 0.678 million). The Corporation had made full provision against these debentures.



	Note	2020	2019
		----- Rupees in 000 -----	
11 INSURANCE / REINSURANCE RECEIVABLES			
Unsecured and considered good			
Due from insurance contract holders		32,151,773	25,932,244
Less: provision for impairment of receivables from Insurance contract holders		-	-
Due from other insurers / reinsurers		422,586	369,081
Less: provision for impairment of due from other insurers / reinsurers		-	-
		32,574,359	26,301,325
12 LOANS AND OTHER RECEIVABLES			
Accrued investment income		46,598,010	38,712,693
Loans to agents		78,493	81,604
Loans to employees	12.1	949,821	953,037
Advance to contractors & security deposit		464,561	355,831
Other receivables		1,388,425	2,578,046
Deposit against bank guarantee		446,000	-
		49,925,310	42,681,211
12.1 This represent interest free loans provided to employees repayable within 12 months.			
13 PREPAYMENTS			
Prepaid miscellaneous expenses		46,692	60,118
Prepaid rent		15,428	4,421
		62,120	64,539
14 CASH AND BANK			
Cash and Cash Equivalent			
- Cash in hand		12,838	16,173
- Cash in transit		190,000	252,822
Cash and bank			
- Current account		14,693,173	15,901,274
- Saving account	14.2	31,042,831	64,639,806
- Fixed deposits maturing after 12 months		10,245,891	11,049,711
		56,184,733	91,859,786
14.1 Cash and cash equivalent include the following for the purposes of the statement of cash flows:			
Cash and Cash Equivalent			
- Cash in hand		12,838	16,173
- Cash in transit		190,000	252,822
Cash and bank			
- Current account		14,693,173	15,901,274
- Saving account		31,042,831	64,639,806
Cash and cash equivalent		45,938,842	80,810,075
14.2 These carry mark-up ranging from 6.46% to 12.66% (2019: 8% to 12.55%) per annum.			
15 ORDINARY SHARE CAPITAL			
15.1 AUTHORIZED CAPITAL		2020	2019
		----- Rupees in 000 -----	
	2020	2019	
	Number of shares		
	50,000,000	50,000,000	Ordinary shares of Rs. 100 each
		5,000,000	5,000,000



15.2	Issued, subscribed and paid up share capital		Note	2020	2019
				----- Rupees in 000 -----	
	2020	2019			
	Number of shares				
	43,000,000	35,000,000		4,300,000	3,500,000
	3,000,000	8,000,000	15.3	300,000	800,000
	<u>46,000,000</u>	<u>43,000,000</u>		<u>4,600,000</u>	<u>4,300,000</u>
15.3	During the year, the Corporation issued share capital amounting to Rs. 300 Million with the approval of Finance Division wing of Government of Pakistan with the letters dated December 30, 2020.				
16	RESERVES				
	Revenue reserves				
	General reserve				
				<u>304,725</u>	<u>7,043</u>
17	INSURANCE LIABILITIES				
	Reported outstanding claims (including claims in payment)				
	Incurred but not reported claims (IBNR)				
	Liabilities under individual conventional insurance contracts				
	Liabilities under group insurance contracts (other than investment linked)				
	Other insurance liabilities (premium deficiency reserve)				
				<u>1,157,476,582</u>	<u>1,016,711,293</u>
17.1	Reported outstanding claims (including claims in payment)				
	Gross of Reinsurance				
	Payable within one year				
	Payable over a period of time exceeding one year				
				<u>34,878,925</u>	<u>23,091,997</u>
				-	61,124
				<u>34,878,925</u>	<u>23,153,121</u>
	Recoverable from Reinsurance				
	Receivable within one year				
	Receivable over a period of time exceeding one year				
				-	-
				-	-
				<u>34,878,925</u>	<u>23,153,121</u>
17.2	Incurred but not reported claims (IBNR)				
	Gross of reinsurance				
	Reinsurance recoveries				
	Net of reinsurance				
				<u>4,081,391</u>	<u>3,965,610</u>
				-	-
				<u>4,081,391</u>	<u>3,965,610</u>
17.3	Liabilities under individual conventional insurance contracts				
	Gross of reinsurance				
	Reinsurance credit				
	Net of reinsurance				
				<u>1,117,793,101</u>	<u>988,649,770</u>
				<u>(945,472)</u>	<u>(889,671)</u>
				<u>1,116,847,629</u>	<u>987,760,099</u>
17.4	Liabilities under group insurance contracts (other than investment linked)				
	Gross of reinsurance				
	Reinsurance credit				
	Net of reinsurance				
				<u>1,462,422</u>	<u>1,603,253</u>
				-	-
				<u>1,462,422</u>	<u>1,603,253</u>
17.5	Other insurance liabilities (premium deficiency reserve)				
	Gross of reinsurance				
	Reinsurance recoveries				
	Net of reinsurance				
				<u>206,215</u>	<u>229,210</u>
				-	-
				<u>206,215</u>	<u>229,210</u>



18 RETIREMENT BENEFIT OBLIGATIONS

	Note	2020	2019
		----- Rupees in '000 -----	
Post retirement benefit	18.1	482,926	3,180,072
Accumulated Compensation Absences	18.2	1,613,000	1,542,000
		<u>2,095,926</u>	<u>4,722,072</u>

As stated in note 3.14, the Corporation operates Employees' Pension Fund, Officers Gratuity Funds, Employees' Unfunded Gratuity Scheme and Employees' and Post Retirement Medical benefits.

The latest actuarial valuation of the scheme as at December 31, 2020 was carried out using the projected unit credit method. The results of the actuarial valuation are as follows:

18.1 Post retirement benefit	Employees' Pension Funds		Officers Gratuity Funds		Employee's Unfunded Gratuity Scheme		Employee's PRMB Scheme	
	2020	2019	2020	2019	2020	2019	2020	2019
----- Rupees in '000 -----								
Balance Sheet Reconciliation								
Fair value of plan assets	27,954,967	23,995,544	140,216	131,224	-	-	-	-
Present value of defined benefit obligations	(25,688,071)	(24,697,350)	(98,509)	(153,970)	-	(10,032)	(2,791,529)	(2,445,488)
Recognised liability	2,266,896	(701,806)	41,707	(22,746)	-	(10,032)	(2,791,529)	(2,445,488)
Movement in the fair value of plan assets								
Fair value as at January 1	23,995,544	18,301,617	131,224	126,309	-	-	-	-
Expected return on plan assets	2,803,588	2,503,231	11,986	16,840	-	-	-	-
Actuarial gains / (losses)	1,163,027	679,567	15,066	(304)	-	-	-	-
Employer contributions	(7,192)	2,511,129	605	4,788	-	-	-	-
Benefits paid	-	-	(18,665)	(16,409)	-	-	-	-
Fair value as at December 31	27,954,967	23,995,544	140,216	131,224	-	-	-	-
Movement in the defined benefit obligations								
Obligation as at January 1	24,697,350	21,017,094	153,970	177,275	10,032	13,038	2,445,488	2,073,297
Service cost	825,917	696,721	3,438	4,321	178	264	101,172	86,391
Interest cost	2,901,811	2,889,772	14,654	21,072	761	1,294	284,893	282,315
Liability in respect of promotees	-	-	-	-	-	-	-	-
Settlement and Curtailment	-	-	-	-	-	-	-	-
Actuarial losses / (gains)	(1,680,393)	1,122,652	(9,169)	7,431	(5,863)	6,691	44,147	81,033
Benefits paid	(1,056,614)	(1,028,889)	(64,384)	(56,129)	(5,108)	(11,255)	(84,171)	(77,548)
Obligation as at December 31	25,688,071	24,697,350	98,509	153,970	-	10,032	2,791,529	2,445,488
Cost								
Current service cost	825,917	696,721	3,438	4,321	178	264	101,172	86,391
Interest cost	2,901,811	2,889,772	14,654	21,072	761	1,294	284,893	282,315
Expected return on plan assets	2,803,588	(2,503,231)	(11,986)	(16,840)	-	-	-	-
Settlement and curtailment	-	-	-	-	-	-	-	-
Recognition of actuarial loss	(2,843,420)	443,085	(24,235)	7,735	(5,863)	6,691	44,147	81,033
Expense	3,687,896	1,526,347	(18,129)	16,288	(4,924)	8,249	430,212	449,739
Actual return on plan assets	3,966,615	3,182,798	27,052	16,536	-	-	-	-



	Employees' Pension Funds		Officers Gratuity Funds		Employee's Unfunded Gratuity Scheme		Employee's PRMB Scheme	
	2020	2019	2020	2019	2020	2019	2020	2019
----- Rupees in '000 -----								
Principal actuarial assumptions used are as follows:								
Discount rate & expected return on plan assets	10.25%	11.75%	10.25%	11.75%	-	11.75%	10.25%	11.75%
Salary increase rate	8.75%	10.25%	8.75%	10.25%	-	10.25%	8.75%	10.25%
Pension increase rate	6.25%	7.75%	-	-	-	-	-	-

	2020	2019	2018	2017	2016
	----- Rupees in '000 -----				
As at December 31					
Fair value of plan assets	(28,095,183)	(24,126,768)	(18,427,926)	(19,230,452)	18,918,458
Benefit obligations	28,578,109	27,306,840	23,280,703	22,224,922	(19,432,820)
Deficit / (surplus)	482,926	3,180,072	4,852,777	2,994,470	(514,362)

Experience adjustments							
Gain / (loss) on plan assets (as percentage of plan assets)			-2%	-13%	-26%	-16%	-3%
Gain / (loss) on plan obligations (as percentage of plan obligations)			2%	12%	21%	13%	3%

The effect of a 1% movement in actuarial assumptions are as follows:

	2020	2019	2020	2019	2020	2019	2020	2019
	----- Rupees in '000 -----							
Impact on the defined benefit obligation								
Increase in assumption of discount rate	23,095,263	22,192,727	97,089	151,529	-	9,961	2,531,573	2,222,813
Decrease in assumption of discount rate	28,820,747	27,720,734	99,969	156,491	-	10,105	3,098,082	2,706,776
Increase in assumption of long term salary increase	27,004,660	25,977,963	100,434	157,211	-	10,150	2,916,497	2,542,749
Decrease in assumption of long term salary increase	24,498,067	23,540,782	96,609	150,786	-	9,914	2,677,664	2,358,034
Increase in assumption of pension increase rate	27,573,172	26,503,355	-	-	-	-	-	-
Decrease in assumption of pension increase rate	24,068,843	23,143,533	-	-	-	-	-	-

Plan assets comprise of the following:

	Employees' Pension Fund				Officers Gratuity Fund			
	2020		2019		2020		2019	
	Rs. In 000	%	Rs. In 000	%	Rs. In 000	%	Rs. In 000	%
Equity	-	-	-	-	-	-	-	-
Debt	27,730,203	99%	23,764,517	99%	121,331	87%	129,068	98%
Others (including cash and bank balances)	224,764	1%	231,027	1%	18,885	13%	2,155	2%
	<u>27,954,967</u>	<u>100%</u>	<u>23,995,544</u>	<u>100%</u>	<u>140,216</u>	<u>100%</u>	<u>131,223</u>	<u>100%</u>

18.2 Accumulated Compensation Absences Movement in Payable

	2020	2019
Opening Balance	1,542,000	1,491,000
Addition / (Reversal) during the year	71,000	51,000
Closing balance of compensated absences	<u>1,613,000</u>	<u>1,542,000</u>



19 DEFERRED TAXATION

	2020	2019
	----- Rupees in 000 -----	
Deffered tax credit arising in respect of		
On retained balance on Ledger Account D	<u>1,610,642</u>	<u>636,015</u>

	Balance as at January 1, 2020	Recognised in statement of profit and loss account	Recognised in Other Comprehensive Income	Balance as at December 31, 2020
	----- Rupees in 000 -----			
Defer credit arising in respect of				
On Retained balance on Ledger Account D	<u>636,015</u>	<u>974,627</u>	-	<u>1,610,642</u>

	Balance as at January 1, 2019	Recognised in statement of profit and loss account	Recognised in Other Comprehensive Income	Balance as at December 31, 2019
	----- Rupees in 000 -----			
Defer credit arising in respect of				
On Retained balance on Ledger Account D	<u>472,871</u>	<u>163,144</u>	-	<u>636,015</u>

20 INSURANCE / REINSURANCE PAYABLES

	2020	2019
	----- Rupees in 000 -----	
Due to other insurers / reinsurers	<u>566,647</u>	<u>480,184</u>

21 OTHER CREDITORS AND ACCRUALS

Agents commission payable	3,550,301	4,002,039
Accrued expenses	9,936,450	5,835,026
Other liabilities	9,156,295	8,623,282
	<u>22,643,046</u>	<u>18,460,347</u>



22 CONTINGENCIES AND COMMITMENTS

22.1 Contingencies

22.1.1 The Corporation has filed appeals on different issues in the Honorable High Court of Sindh contesting the decision of the ATIR for the income years 1992-1993 to 2002-2003 mainly relating to turnover tax and excess perquisites. In addition, the issue of tax rate was raised for the income years 1992-93 to 1996-97. The Inland Revenue Department added back the excess perquisites to the taxable income and tax liability was enhanced accordingly. Further, Inland Revenue Department re-opened these assessments and rectified to invoke provisions of turnover tax on the ground that the tax paid under Fourth Schedule of the Income Tax Ordinance, 2001 is less than turnover tax and hence, should be paid accordingly. The Corporation then filed aforesaid appeals on the ground that the Fourth Schedule of the Income Tax Ordinance, 2001 restricts taxable income to that portion of actuarial surplus which is attributed to the shareholders fund by the appointed Actuary.

All the appeals are pending before Honorable High Court of Sindh, Karachi and management of the Corporation and its tax advisor are confident that ultimate outcome of these matters will be in favour of the Corporation and accordingly, no provision is required in these financial statements on account of these matters.

22.1.2 In the year 2010, the Inland Revenue Department served legal notices to the Corporation, requiring it to explain why the withholding tax under section 151(1)(d) of the Income Tax Ordinance, 2001 has not been deducted on payments made to the policyholders on the maturity. Those notices were related to tax years 2008 and 2009.

According to those notices, the Inland Revenue Department were of opinion that Corporation was required to withhold Income Tax on maturity claims by virtue of the said section. The Department considered that the total amount of a matured policy given to the policy holder consist of bonuses and the sum assured. The bonuses are given to the policy holder on the basis the amount of premium received during the whole term of the policy which is a form of interest or profit on debt. Hence, the Corporation u/s 151 (1)(d) is liable for deducting withholding tax at the rate 10% on the amount of bonuses paid to policyholder on maturity. Therefore, the Inland Revenue Department raised demands of Rs. 710.12 million and Rs. 738.51 million as withholding tax for tax year 2008 and 2009 respectively. The Corporation had filed appeals before CIR(A) on the grounds that policy contract as a debt instrument lacks legal sanctity and the definition of debt is being misinterpreted by the tax authorities.

CIR(A) decided the subject appeals in favor of Corporation vide order No. 27 & 28 dated September 29, 2011 on the grounds that the provisions of section 151(1)(d) of the Income Tax Ordinance, 2001 are not attracted to the payments made by way of bonus on the maturity of the policies as the same can not be construed to be interest or profit on debt.

The demand raised by the Department has not been enforced after above judgment of CIR(A), therefore, no payment was made against the demand. Inland Revenue Department filed appeals before the ATIR against the above orders of CIR(A) which were dismissed by learned ATIR vide order No. 506-07/KB/2012 on April 17, 2014.

Inland Revenue Department has filed appeals before High Court of Sindh, Karachi against the orders of ATIR. Management of the Corporation and its tax advisor are confident that ultimate outcome of this matter will be in favor of the Corporation and accordingly, no provision is required in these financial statements on account of this matter.

22.1.3 Inland Revenue Department served a legal notice u/s 122 (5A) on apportionment of expenses under section 67 of the Income Tax Ordinance, 2001 to the dividend income for tax year 2004. The said notice was replied by Corporation but not agreed by the concerned ACIR. Subsequently amended assessment order was passed u/s 122 (5A) which resulted in tax demand of Rs. 164.88 million. The Corporation was not in agreement with said order and preferred appeal before CIR(A). Said appeal was not upheld at this forum. Next appeal was filed before ATIR. Meanwhile the Department adjusted demand amount from the pending refunds for tax year 2010.



Appellate Tribunal Inland Revenue (ATIR) decided the above appeal in favor of Corporation vide order No/ 925/KB/2010 dated July 24, 2012; wherein the addition made u/s 67 has been deleted.

The said issue has already been decided by the Honorable High Court of Sindh, Karachi in an other appeal on the issue reported as Commissioner (Legal) Inland Revenue v/s EFU General Insurance Ltd 2011-PTD-2042.

Inland Revenue Department has passed an order u/s 124 of the Income Tax Ordinance, 2001 to give effect to the appeal Ref. Document # 11/54 dated June 24, 2014 and also issued refund of Rs. 153.75 million to the Corporation. The Corporation had adjusted Rs. 8.80 million against demand for Tax year 2014. The refund amounting to Rs. 2.33 million is still pending with the Department. In the year 2013, the Inland Revenue Department filed appeal in the Honorable High Court of Sindh against the decision of ATIR which was dismissed by the High Court of Sindh, Karachi vide order dated August 30, 2016. Inland Revenue Department has filed civil appeal before Honorable Supreme Court of Pakistan against the judgement of Honorable High Court of Sindh, Karachi which is pending adjudication.

- 22.1.4** In the year 2013, Inland Revenue Department issued similar notices to Corporation regarding withholding of tax on maturity proceeds of insurance policies as described in note 22.1.2. These notices were related to Tax Year 2010 to Tax Year 2012 stating that the Department holds a similar stance as described in the said note. Reply was filed by the Corporation through authorized representative which was not accepted by the Department and order u/s 161 and 205 of the Income Tax Ordinance was passed, resulting in total demand of Rs. 1,577.46 million (Rs. 1,249.14 million as withholding tax and Rs. 328.32 million as default surcharge).

The entire principal demand of Rs. 1,249.14 million was paid under protest and without prejudice to its legal right to appeal. The Corporation filed appeals before CIR(A) which was not upheld. The Corporation then filed appeal before ATIR against the above order which has been decided in favour of Corporation vide consolidated order dated February 21, 2017.

Further, LTU, Karachi had also issued notice u/s 161/205 of the Income Tax Ordinance, 2001 similar to the notices issued in the previous years to invoke the section 151 (1)(d) of the Ordinance to recover withholding tax from the Corporation on the amount of bonus paid to the policyholders on the maturity of the policies during the tax year 2013. Reply was filed through tax consultant which was not agreed by Department and order u/s 161/205 was passed and tax demand amounting to Rs. 609.23 million including default surcharge of Rs. 99.11 million was raised which was discharged without prejudice to legal rights to appeal. Appeal was filed before CIR(A) against said order which was upheld vide order # 34 dated March 30, 2015.

Inland Revenue Department has issued refund amounting to Rs. 500 million from appeal effect of Tax Year 2013 in July, 2015. Further, IR Department has adjusted outstanding demand for tax year 2009, 2010 and 2011 at Rs. 10.8 million, 12.58 million and Rs. 56.37 million respectively against pending appeal effect of tax year 2013. As at December 31 2020, appeal effect amounting to Rs. 29.48 million is still pending with the Inland Revenue Department. Inland Revenue Department has filed an appeal before ATIR against the said order of the CIR(A) which is pending till to date.

The management and legal counsel are optimistic that ultimate outcome of the cases shall be decided in favor of the Corporation as ATIR has decided the appeals related to similar issue in previous years in favour of the Corporation.

- 22.1.5** While assessing the income and tax liability thereon for assessment years 2000-01, 2001-02 and 2002-03, Income Tax Department, AJK disallowed excess perquisites u/s 24(i) of the Income Tax Ordinance, 1979 (repealed) as inadmissible business expense of Corporation. Disallowance of said expense increased taxable income for all the three years and tax liability was worked out accordingly which resulted in additional tax demand. The aggregate additional tax demand involved due to addition of excess perquisites to Corporation's taxable income was Rs. 12.67 million (Assessment year 2000-01 to 2002-03 Rs. 1.46 million, Rs. 9.04 million, Rs. 2.17 million respectively).

In addition, Corporation's assessments were also made at higher tax rate of 43% for assessment year 2000-01 and 2001-02 and at 45% for 2002-03 instead at the rate 5% being entire dividend income. These assessments at higher rates also multiplied Corporation's tax liability for each assessment year.



Being aggrieved, Corporation preferred appeal before CIR(A), Mirpur-AJK against the alleged assessment orders. Corporation's appeals before CIR(A), Mirpur AJK were not upheld. Thereafter, Corporation had challenged the orders of CIR(A) before Appellate Tribunal Inland Revenue, Mirpur AJK. The learned ATIR upheld all the appeals of the Corporation vide order # ITAT/969-73 dated August 20, 2009.

Income Tax Department, AJK had filed reference against the order of ATIR-AJK before Honorable High Court of AJK. At present, Departmental references are still pending before High Court of Mirpur, Azad Jammu and Kashmir.

22.1.6 Assessment of the Corporation for assessment years 2000-01 and 2001-02 were finalized at tax liability of Rs. 141.06 million and Rs. 216.83 million respectively. Subsequently, above assessments were revised vide orders passed u/s 221 of the Income Tax Ordinance, 2001 on the grounds that surcharge at the rate 5% as per Part III of First Schedule of the repealed Ordinance was not levied on the tax worked out u/s 80-D of the repealed Ordinance. Accordingly, surcharge amounting to Rs. 7.05 million and Rs. 10.84 million was levied for assessment years 2000-01 and 2001-02 respectively. Corporation, being aggrieved filed appeals before CIR-A against above impugned departmental orders on the grounds that surcharge at the rate 5% was not leviable in the instant case as tax has been worked out u/s 80-D of the repealed Ordinance. However, CIR-A decided the appeals against Corporation. Thereafter, Corporation filed appeals before ATIR against above judgement of CIR-A which were also decided against Corporation. Subsequently, Corporation filed reference applications before Honorable Sindh High Court, Karachi which has been decided in favor of Corporation. Inland Revenue Department has filed civil appeals before Honorable Supreme Court of Pakistan which are pending adjudication.

22.1.7 Inland Revenue Department initiated monitoring of withholding of taxes from Tax Years 2009 to 2013 vide notices issued u/s 161/205 of the Income Tax Ordinance, 2001.

Based on the reply submitted by Corporation, IR Department passed orders u/s 161/205 of the Ordinance whereby tax demand amounting to Rs. 494.16 million was raised for above Tax Years (Tax Year 2009: Rs. 48.08 million, Tax Year 2010: Rs. 57.43 million, Tax Year 2011: Rs. 53.44 million, Tax Year 2012: Rs. 258.18 million and Tax Year 2013: Rs. 77.03 million). Without prejudice to the legal rights to appeal, Corporation paid above demand under protest.

Being aggrieved, Corporation filed appeals against above departmental orders before Commissioner Inland Revenue - Appeals. CIR(A) has vacated the orders passed by DCIR and directed the concerned DCIR to re-visit the case.

On the directive of CIR(A), DCIR issued notices afresh for above Tax Years. Corporation referred those notices to its tax consultant for compliance. On the basis of reply submitted by Corporation through consultant, DCIR passed revised orders for Tax Years 2009 to 2013 whereby tax demand of Rs. 403.18 million was created (Tax Year 2009: Rs. 58.88 million, Tax Year 2010: Rs. 70.01 million, Tax Year 2011: Rs. 64.09 million, Tax Year 2012: Rs. 100.38 million and Tax Year 2013: Rs. 109.82 million). Corporation filed appeals against aforesaid orders before CIR(A). Tax demand on account of alleged short deduction on salary and incorrect CPRs and penalty / default surcharge has either been deleted or set-aside by CIR(A). Corporation's appeals are pending before Appellate Tribunal Inland Revenue in respect of above Tax Years.

Further, Inland Revenue Department issued show cause notices for monitoring of withholding taxes on similar lines for Tax Year 2014 and 2015. On the basis of reply submitted by Corporation, Inland Revenue Department passed orders whereby tax demand amounting to Rs. 449.94 million and Rs. 572.14 million was raised for the Tax Year 2014 and 2015 respectively. Above orders were subsequently rectified and revised tax demand of Rs. 212.86 million and Rs. 166.42 million was determined for Tax Year 2014 and 2015 respectively.

Without prejudice to the legal right to appeal, Corporation has offered adjustment of tax demand for Tax Year 2014 from available refunds and tax demand for Tax Year 2015 was paid in cash.



Being aggrieved from the order of DCIR for tax year 2014 and 2015, Corporation has filed an appeal before CIR(A) on alleged non-provision of tax payment challans and levy of default surcharge and Penalty on account of absence of mens rea and also because of availability of significant tax refunds due to the Corporation during the default period. CIR(A) has set-aside the orders and directed taxation officer to revisit the issue and levy default surcharge and penalty. Corporation had challenged tax recovery of Rs. 71.31 million and Rs. 11.35 million on arbitrary basis for alleged non provision of tax payment challans in respect of tax year 2014 and 2015 respectively. CIR(A) has remanded back the issue for adjudication being rectificatory matter. We have written to the taxation officer to pass appeal effect orders and evidence of tax refunds were also provided, however, appeal effect orders are not yet passed.

- 22.1.8** Additional Commissioner Inland Revenue, Audit Range-B, Zone-III, LTU, Karachi has served legal notice u/s 122 (9) of the Income Tax Ordinance, 2001 dated January 02, 2017 to Corporation for tax year 2016 whereby certain issues regarding deduction claimed on account of provision for impairment in the value of investment properties, deduction claimed on account of gratuity and pension, deduction claimed on account of provision for impairment in shares, rationale for deduction of investment property related expenses, foreign tax credit u/s 103 of the Ordinance claimed in the annual tax return, taxation of dividend income as single basket income, etc. were confronted. Corporation has engaged tax consultant for responding said notice.

Subsequent to the reply filed by Corporation through its counsel, ACIR proceeded to amend an assessment and passed an amended assessment order dated March 06, 2017 u/s 122 (5A) of the Income Tax Ordinance, 2001 whereby demand of Rs. 23.78 million was raised u/s 137 of the Income Tax Ordinance.

Since, Corporation has pending refunds towards Inland Revenue Department, therefore; without prejudice to the legal right to appeal; Corporation through its tax consultant in said case has requested to adjust the above demand against pending refunds.

Corporation filed appeal against the impugned order before CIR(A). Issue related to subjecting dividend income to normal tax rate is decided in favor of Corporation whereas issues related to deduction claimed on account of real estate expenses, provision for impairment in value of shares and value of investment properties and provision for diminution in value of investment are decided against Corporation. Further, issue of refund adjustment amounting to Rs. 220 million against pending appeal effect of tax year 2003 were remanded back to concerned ACIR. Inland Revenue Department as well as Corporation filed appeals before ATIR against order of CIR(A) which are pending till to date. No date for the next hearing has been fixed till date.

- 22.1.9** Additional Commissioner Inland Revenue, Audit Range-B, Zone-III, LTU, Karachi has served legal notice u/s 122 (9) of the Income Tax Ordinance, 2001 dated March 13, 2017 to Corporation for tax year 2015 whereby almost similar issues as stated in note 22.1.8 were raised. Subsequent to the reply filed by Corporation through its counsel, ACIR proceeded to amend an assessment and passed an amended assessment order dated April 13, 2017 u/s 122 (5A) of the Income Tax Ordinance, 2001 whereby demand of Rs. 163.5 million was raised u/s 137 of the Income Tax Ordinance. In said order, ACIR has incorrectly adjusted Rs. 446.61 million against demand raised u/s 161 / 205 of the Ordinance which was actually duly discharged by Corporation by making cash payment.

Corporation, not in agreement with above order, filed application for rectification u/s 221 dated April 24, 2017 through tax consultant which was rejected by concerned ACIR vide letter dated April 28, 2017. Our tax consultant vide letter dated May 05, 2017 again requested for rectification of order. DCIR passed rectified order vide letter DC # 03/117 dated December 21, 2017 whereby refund of Rs. 316.74 million is determined as refundable to Corporation.



Corporation filed appeal against the impugned order before CIR(A). Issues related to subjecting dividend income to normal tax rate and disallowance on account of exchange loss related to foreign currency balances are decided in favor of Corporation whereas issues related to deduction claimed on account of real estate expenses, provision for impairment in value of shares and provision for bad debts are decided against Corporation. Further, issue of alleged tax adjustment of Rs. 446.61 million was remanded back to taxation officer. Inland Revenue Department as well as Corporation filed appeals before ATIR against order of CIR(A) which are pending till to date. No date for the next hearing has been fixed till date.

- 22.1.10** Additional Commissioner Inland Revenue, Audit Range-B, Zone-III, LTU, Karachi has served legal notice u/s 122 (9) of the Income Tax Ordinance, 2001 dated December 31, 2014 to Corporation for tax year 2012 whereby certain issues regarding reconciliation of commission expense between cash flow statement and monthly withholding tax statements, short withholding of tax under various provisions of the Ordinance, taxation of dividend income as single basket income, provision for IBNR, etc. were confronted. Tax consultant responded said notice on behalf of Corporation. Additional information/explanation were also called vide letters dated February 24, 2015, September 22, 2015 and January 25, 2017. Subsequent to the reply filed by tax consultant ACIR proceeded to amend an assessment and passed an amended assessment order dated February 02, 2017 u/s 122 (5A) of the Income Tax Ordinance, 2001 whereby outstanding refund for same year was utilized to adjust the demand of Rs. 39.35 million. After adjustment, balance refunds stands at Rs. 93.32 million.

Corporation has filed appeal against the impugned order before CIR(A). Issue of subjecting dividend income to normal tax rate, foreign tax credit claimed u/s 103, disallowance of provision for IBNR and disallowance of amount pertaining to investment arrangement between Corporation and Bureau of Emigration and Overseas Employment has been decided by CIR(A) in favor of Corporation vide order dated May 22, 2017. However, CIR(A) has decided the issue relating to disallowance of provision for impairment in value of shares against the Corporation. Further, issues of alleged non-deduction of tax on commission payments, payment for goods and prizes were remanded back to concerned taxation officer. Inland Revenue Department as well as Corporation has filed cross appeal before Appellate Tribunal Inland Revenue against above order of CIR(A) which is still pending till to date. No date for the next hearing has been fixed till date.

- 22.1.11** Additional Commissioner Inland Revenue, Audit Range-B, Zone-III, LTU, Karachi also issued notices u/s 122 of the Ordinance to Corporation related to tax years 2011, 2013 and 2014. Vide Said notices, ACIR confronted almost similar issues as stated at note 22.1.8 and 22.1.9. Corporation engaged A.F. Ferguson & Co. for responding these notices. Subsequently, ACIR passed amended orders whereby demand of Rs. 520.63 million was raised (Tax Year 2011: Rs. 56.37 million, Tax Year 2013 Rs. 107.12 million and Tax Year 2014: Rs. 357.14 million). Inland Revenue Department adjusted the demand related to tax year 2011 from pending appeal effect related to tax year 2013. Further, demand related to tax years 2013 and 2014 was adjusted by Inland Revenue Department from pending refund related to tax year 2015. Corporation, being aggrieved from above orders of ACIR, filed appeals before CIR(A). Issues related to subjecting dividend income to normal tax rate, addition on account of inter-office rent expense, provision for diminution in value of investments and tax on Bureau Fund has been decided in favor of Corporation by CIR(A). However, issues related to deduction claimed on account of real estate expenses and provision for bad and doubtful debts are decided against SLIC. Further, issues of interest free loans to employees, alleged short withholding of tax on advertisement and training expenses and reduction in tax liability due to reduction in taxable surplus for tax years 2012 and 2013 were remanded back to concerned ACIR for re-adjudication. Inland Revenue Department as well as Corporation filed appeals before ATIR against the orders of CIR(A). Further, on the directives of CIR(A), ACIR issued notice dated April 17, 2020 in respect of remand back issues in respect of tax year 2014. Corporation has duly submitted relevant information along with supporting documents to the ACIR. The ACIR has not yet passed an order in respect of the same.



- 22.1.12** Additional Commissioner Inland Revenue, Audit Range-B, Zone-III, LTU, Karachi served notice u/s 122 of the Income Tax Ordinance, 2001 dated January 10, 2018 to Corporation for tax year 2017. Vide Said notice, ACIR confronted issues like investment arrangement between Corporation and Bureau of Emigration and Overseas Employment, deduction claimed on account of provision for diminution in value of investments, provision for impairment in the value of investment properties, provision for impairment in the value of shares, loans/ advances to employees and agents, short withholding of tax under various provisions of the Ordinance. Corporation engaged A.F. Ferguson & Co. for responding the notice.

Subsequently, ACIR passed amended order whereby demand of Rs. 480.25 million was raised. Corporation, being aggrieved from above amended order, file appeal before CIR(A). Further, Corporation, through its tax consultant, also file application for stay of tax demand vide letter dated April 05, 2018 along with application for out of turn hearing vide letter dated March 28, 2018 before CIR(A). Hearing before CIR(A) was held on April 26, 2018. CIR(A) vide order No. 6 dated May 03, 2018 decided issues which involves major tax impact at Rs. 357.1 million like tax on Bureau Fund, disallowance on account of inter-company rent expenses in favour of Corporation. However, issue of disallowance on account of real estate expenses and provision against other receivables are decided against Corporation. Further, issues of interest free loans to employees, alleged short withholding on training expenses and adjustment of tax liability against pending appeal effect for tax year 2010 were remanded back to concerned ACIR. Inland Revenue Department as well as Corporation filed appeals before ATIR against order of CIR(A) which are pending till to date. No date for the next hearing has been fixed till date.

- 22.1.13** According to the Sindh Sales Tax Act 2011, sales tax is payable on premium of life and health insurance policies written in the province of Sindh. The Punjab and Baluchistan Revenue Authorities have also introduced sales tax on life and health insurance premium effective from November 01, 2018 and July 03, 2015 respectively.

This being a collective issue of the industry, the Insurance Association of Pakistan (IAP) has actively taken up the matter with the provincial revenue authorities for the exemption on sales tax. The industry's main contention is that life insurance is not a service, but in fact, in sum and substance, a contingent contract under which payment is made on occurrence of an event, specified in the terms of contract or policy, and thus is a financial arrangement. Superior courts in foreign jurisdiction have held that insurance is not a service.

Subsequently, life insurance companies collectively filed Constitutional Petitions (CPs) before Lahore High Court (LHC) and Sindh High Court (SHC) against levy of sales tax on life and health insurance in Punjab and Sindh respectively that are pending adjudication. As far as Baluchistan Revenue Authority (BRA) is concerned, no notice or communication has been received by the Corporation in this respect and hence, no petitions were filed before any court. The Hon'ble LHC in its order dated October 03, 2019 has restrained PRA from taking any coercive measures against applicants.

The Corporation has filed another petition at Hon'ble LHC against impugned show cause notice. The Hon'ble LHC, in its order dated January 21, 2020, has directed that no final order shall be passed in pursuance of the impugned show cause by Punjab Revenue Authority (PRA) until the next due date of hearing. With effect from April 2, 2020 until June 30, 2020 PRA, through its notification No. SO (TAX) 1- 110 / 2020 (COVID 19), reduced the Provincial Sales Tax (PST) rate from 16% to 0% without input tax adjustment for life and health insurance.

The Hon'ble SHC, in its interim order dated December 02, 2019, directed that the request of the petitioners, seeking exemption in terms of Section 10 of the Sindh Sales Tax Act, 2011, be considered by the Sindh Revenue Board (SRB), in accordance with the law.



Sindh Revenue Board (SRB) vide notification No.3-4/13/2020 dated June 22, 2020, has exempted life insurance from levy of service tax up to June 30, 2020 subject to the condition that person providing insurance services commences e-depositing the amount of Sindh sales tax due on such services from July, 2020 onwards. The exemption to health insurance has been extended by the SRB up to June 30, 2021.

Provincial Revenue Authorities invited IAP and insurance industry to hold a dialogue for amicable settlement of the matter. However, due to Covid-19 situation and consequential lockdown, consensus is not yet reached among stakeholders.

In view of the opinion of legal advisor the Corporation has calculated estimated aggregated amount of sales tax liability amounting to Rs. 939.85 million (December 31, 2019: 835.43 million), which is calculated based on risk premium and excluding the investment amount allocated to policies. Advisor is also of the view that Corporation has a reasonably strong case on the merits in the constitution petitions.

- 22.1.14** Additional Commissioner Inland Revenue, Audit Range B, Zone-III, LTU Karachi served notice u/s 122(9) of the Ordinance dated November 26, 2019 to Corporation in respect of tax year 2019. Vide above notice, ACIR confronted certain issues like deduction claimed on account of unrealized loss on investment, investment in value, investment related expenses, advances to employees at interest rate lower than benchmark rate and adjustment of tax liability against outstanding appeal effect of prior year.

Based on the reply filed by Corporation through tax consultant, ACIR passed amended order u/s 122(5A) of the Ordinance dated March 13, 2020 and raised demand of Rs. 164.68 million.

Since Corporation has pending refunds/appeal effects towards Inland Revenue Department, therefore Corporation through its authorized representative filed application for stay of demand. Further, being aggrieved from above amended order, Corporation also filed appeal before CIR-A. CIR(A) has passed order dated April 20, 2020 wherein issue related to deduction claimed on account of impairment in value of investment has been decided in favor of Corporation. However, issue of disallowance on account of real estate expenses has been decided against Corporation. Further, matters related to unrealized loss on financial assets, loans/advances to employees, adjustment of tax liability against prior year appeal effect has been remanded back to concerned ACIR for re-adjudication. Inland Revenue Department as well as Corporation filed appeals before ATIR against order of CIR(A) which are pending till to date. No date for the next hearing has been fixed till date.

- 22.1.15** Additional Commissioner Inland Revenue, Audit Range B, Zone-III, LTU Karachi served notice u/s 122(9) of the Ordinance dated April 29, 2020 to Corporation in respect of tax year 2018. Vide above notice, ACIR confronted certain issues like deduction claimed on account of unrealized loss on financial assets and investment property related expenses, advances to employees at interest rate lower than benchmark rate and difference between profit as per financial statements and as per tax return.

Based on the information/explanation submitted by Corporation to tax authorities against above notice, ACIR passed an amended assessment order u/s 122 (5A) whereby tax refundable position of is determined Rs. 1,007.84 million instead of Rs.1,176.06 million for tax year 2018.

Corporation has filed appeal before CIR(A) against above assessment order which is not yet fixed for hearing.



22.1.16 The return of income for tax year 2020 was submitted declaring total income of Rs. 2,234.29 million with tax chargeable of Rs. 621.47 million. The said return was deemed assessment order in terms of section 120(1) of the Ordinance. A notice dated December 10, 2020 for amendment of deemed assessment order was issued by Additional Commissioner Inland Revenue to Corporation u/s 122 (9) of the Ordinance against which information/explanation has been submitted to tax authorities. However, amended assessment order is not yet passed by the ACIR.

22.2 Commitments

The Corporation is committed in respect of capital expenditure contract aggregating to Rs. 100 million (2019: Rs. 388 million). There were no other commitments as at the reporting date.



	2020	2019
	------(Rupees in '000)-----	
23 NET PREMIUM REVENUE		
Gross Premiums		
Regular premium individual policies		
First year	14,059,221	12,907,165
Second year renewal	9,348,287	12,948,715
Subsequent year renewal	83,894,776	78,336,965
Group policies with cash values	45,312	45,125
Group policies without cash values	21,813,492	14,312,581
Less: experience premium refund	(9,746,456)	(5,773,796)
Total Gross Premiums	119,414,632	112,776,755
Less: Reinsurance Premiums Ceded		
On individual life first year business	(40,314)	(31,002)
On individual life second year business	(28,012)	(33,704)
On individual life renewal business	(178,430)	(164,873)
On group policies	(149,962)	(83,927)
-Less: Reinsurance commission on risk premium	16,626	109,073
	(380,092)	(204,433)
Net Premiums Revenue	119,034,540	112,572,322
24 INVESTMENT INCOME		
Income from equity securities		
<i>Fair value through profit or loss</i>		
- Dividend income	4,721,727	5,387,958
Income from government and debt securities		
<i>Held to maturity</i>		
- Return on government and debt securities	82,485,359	67,796,409
	87,207,086	73,184,367
25 NET REALISED FAIR VALUE GAIN/(LOSS) ON FINANCIAL ASSETS		
Fair value through profit and loss		
Realised gain / (loss) on equity securities	207,639	(12,682)
26 NET FAIR VALUE GAIN ON FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT AND LOSS		
Net unrealised gain on investments at fair value through profit and loss	670,560	3,771,586
Reversal/(Impairment) in value	5,738	(64,751)
Reversal / expense related to the appreciation on shares held by LIC	222	(28,318)
Investment related expenses	(61,765)	(63,453)
	614,755	3,615,064



	2020	2019
	------(Rupees in '000)-----	
27 NET RENTAL INCOME		
Rental income	1,060,590	1,040,199
Less: Expenses of investment property	(501,072)	(471,959)
	<u>559,518</u>	<u>568,240</u>
28 OTHER INCOME		
Return on bank balances	1,970,015	2,467,456
Gain on sale of property and equipment	19	7,421
Return on loans to employees	52,504	53,506
Return on loans to policyholders	14,045,562	13,356,925
Exchange gain on revaluation	738,689	2,293,266
Miscellaneous income	202,443	268,222
	<u>17,009,232</u>	<u>18,446,796</u>
29 NET INSURANCE BENEFITS		
Gross Claims		
Claims under individual policies		
- by death	8,340,396	7,143,526
- by insured event other than death	372,682	397,113
- by maturity	16,693,302	15,652,310
- by surrender	30,046,297	27,153,375
- annuity payments	11,297	16,752
Total gross individual policy claims	<u>55,463,974</u>	<u>50,363,076</u>
Claims under group policies		
- by death	3,094,936	3,136,887
- by insured event other than death	6,326,503	3,640,133
- by maturity	-	1,225
- by surrender	658	889
- annuity payments	547	791
Total gross group policy claims	<u>9,422,644</u>	<u>6,779,925</u>
Total gross claims	<u>64,886,618</u>	<u>57,143,001</u>
Less: Reinsurance Recoveries		
-on individual life claims	(73,703)	(74,363)
-on group Life claims	(138,204)	(32,516)
	<u>(211,907)</u>	<u>(106,879)</u>
Claim related expenses	13,715	12,642
Net insurance benefit expense	<u>64,688,426</u>	<u>57,048,764</u>

29.1 There are various cases pertaining to policyholders in relation to individual and group insurance policies, claiming amount due as per policy amounting to Rs. 581.14 million (December 31, 2019: 485.86 million) but the Corporation is of the view that such claims are not valid based on the criteria provided in the policy issued. In total there are 390 cases out of which 15 cases are in the Supreme Court of Pakistan, 207 cases are pending in different High Courts of Pakistan and remaining in the lower courts.



29.2 Claim Development

Accident years	2016	2017	2018	2019	2020
Estimate of ultimate claims costs:					
At the end of accident year	2,929,240	3,151,939	3,183,132	5,791,503	6,826,968
One year later	4,279,282	4,699,001	4,730,194	-	-
Two years later	4,464,341	4,941,658	4,853,501	-	-
Three years later	4,533,698	4,976,747	-	-	-
Four years later	4,549,465	-	-	-	-
Current estimate of cumulative claims	4,549,465	4,976,747	4,853,501	5,791,503	6,826,968
Cumulative payment	(4,549,465)	(5,388,510)	(5,998,685)	(6,963,095)	(7,058,046)
	82,769	(411,763)	(1,145,184)	(1,171,592)	(231,078)
Claim Prior to 2016					4,977,480
Liability recognized in the statement of Financial Position					4,746,402

30 UNCLAIMED INSURANCE BENEFIT

Circular 11 of 2014 dated May 19, 2014 issued by the Securities and Exchange Commission of Pakistan (SECP) has established requirement for all insurers to disclose age wise break up of unclaimed insurance benefits in accordance with format prescribed in the annexure to the said circular.

The unclaimed benefits are described in the circular as the amounts which have become payable in accordance with the terms and conditions of an insurance policy but have not been claimed by the policyholders or their beneficiaries. Such unclaimed amounts may fall into the following categories:

Description	Total Amount	1-6 Months	7-12 Months	13-24 Months	25-36 Months	Beyond 36 Months
Unclaimed maturity benefits	8,068,045	3,121,744	1,337,222	1,787,715	1,821,364	-
Unclaimed death benefits	6,998,979	3,262,464	700,445	1,298,315	1,737,755	-
Unclaimed disability benefits	2,755,059	2,187,911	177,712	138,816	250,620	-
Claims not encashed	-	-	-	-	-	-
Other unclaimed benefits	17,049,257	4,583,873	4,452,978	4,907,875	3,104,531	-
	34,871,340	13,155,992	6,668,357	8,132,721	6,914,270	-



		2020	2019
	Note	------(Rupees in '000)-----	
31 ACQUISITION EXPENSES			
Remuneration to insurance intermediaries on individual policies:			
- commission to agent on first year premiums		7,045,281	6,437,356
- commission to agent on second year premiums		1,288,341	1,957,677
- commission to agent on subsequent renewal premiums		3,116,500	2,931,108
- other benefits to insurance intermediaries		392,909	1,628,849
- branch overhead	31.1	3,009,559	2,292,097
		<u>14,852,590</u>	<u>15,247,087</u>
Remuneration to insurance intermediaries on group policies:			
- commission		3,708	5,464
- other benefits to insurance intermediaries		936	480
		<u>4,644</u>	<u>5,944</u>
Other acquisition costs:			
- Stamp duty		1,638,921	1,153,995
- Initial medical fees		100,652	95,407
		<u>1,739,573</u>	<u>1,249,402</u>
		<u>16,596,807</u>	<u>16,502,433</u>
31.1 Branch overhead			
Employee benefit cost		2,598,761	1,845,388
Traveling expense		243,428	289,504
Printing & stationary		9,907	9,397
Postage & telephone		26,266	21,314
Electricity, gas and water		19,735	24,534
Rent		74,118	70,918
Prize & awards		14,100	14,896
Conference & meetings		19,659	11,700
Repair & maintenance		3,585	4,446
		<u>3,009,559</u>	<u>2,292,097</u>
32 MARKETING AND ADMINISTRATION EXPENSES			
Employee benefit cost	32.1	6,299,934	8,044,673
Travelling expenses		271,173	314,270
Advertisements and sales promotion		11,504	110,949
Printing and stationery		110,476	189,747
Depreciation		114,990	122,985
Rent, rates and taxes		115,078	111,471
Legal and professional charges - business related		522,490	523,285
Electricity, gas and water		217,735	228,625
Office repairs and maintenance		36,983	49,826
Bank charges		34,286	38,955
Postages, telegrams and telephone		119,728	118,763
Appointed Actuary fees		572	572
Training expense		48,076	64,061
Annual Supervision fees SECP		50,000	50,000
		<u>7,953,025</u>	<u>9,968,182</u>
32.1 Employee benefit cost			
Salaries, allowances and other benefits		8,406,571	6,170,601
Charges for post employment benefit		(2,106,637)	1,874,072
		<u>6,299,934</u>	<u>8,044,673</u>



		2020	2019
	Note	------(Rupees in '000)-----	
33	OTHER EXPENSES		
Auditors' remuneration	33.1	9,301	8,091
Revenue stamps		56,677	40,163
Conference and meetings		34,105	50,674
Insurance charges		174,831	364,473
Office maintenance		88,393	69,789
Entertainment		16,333	19,104
Other expenses		48,777	30,088
		<u>428,417</u>	<u>582,382</u>
33.1	Auditors' remuneration		
	Business within Pakistan		
	Annual audit and half yearly review fee		
	BDO Ebrahim & Co.	2,484	2,484
	Grant Thornton Anjum Rahman	2,961	2,484
		<u>5,445</u>	<u>4,968</u>
	BDO Ebrahim & Co.	650	650
	Grant Thornton Anjum Rahman	900	650
		<u>1,550</u>	<u>1,300</u>
	Business Outside Pakistan		
	Audit fee		
	Nabeel Al-Saie Public Accountants	2,306	1,823
	Out of pocket expenses	-	-
		<u>2,306</u>	<u>1,823</u>
		<u>9,301</u>	<u>8,091</u>
34	INCOME TAX EXPENSE		
	For the year		
	Current	745,133	648,996
	Deferred	974,627	163,144
		<u>1,719,760</u>	<u>812,140</u>
	For the prior year		
	Current	508	403
	Total income tax charge for the year	<u>1,720,268</u>	<u>812,543</u>



	Note	2020 ------(Rupees in '000)-----	2019
34.1 Relationship between tax expense and accounting profit			
Profit before tax		5,926,610	2,796,846
Tax at the applicable rate @ 29% (2019: 29%)		1,718,717	811,085
Reconciliation:			
Tax on surplus for the year retained in statutory funds		-	-
Tax charge on change in policyholders liabilities on restatement		-	-
Education cess for the year		1,043	1,055
Super tax for the year		-	-
Change in tax rate		-	-
Recognition of prior year provision		508	403
Tax expense for the year		<u>1,720,268</u>	<u>812,543</u>
35 Earning (after tax) per share - Rupees			
Profit (after tax) for the year		<u>4,206,342</u>	<u>1,984,303</u>
Weighted average number of ordinary shares outstanding as at year end		<u>43,016</u>	<u>38,449</u>
		<u>------(Rupees)-----</u>	
Earnings per share		<u>97.78</u>	<u>51.61</u>

The Corporation has not issued any instrument which would dilute its basic earnings per share when exercised. Therefore, there is no dilutive effect on earnings per share.

36 REMUNERATION OF DIRECTORS AND EXECUTIVES

	Chairman		Directors		Executives	
	2020	2019	2020	2019	2020	2019
	-----Rupees in '000-----					
Fees	-	-	-	-	-	-
Managerial remuneration	-	880	3,807	6,645	329,254	259,410
House rent allowance	-	423	1,715	2,810	146,422	115,398
Utilities	-	300	1,408	2,117	113,924	89,765
Special allowance	-	-	-	-	-	-
Medical	-	-	-	-	-	-
Car allowance	-	-	-	-	-	-
Others	-	1,615	3,156	9,695	59,285	113,213
Reimbursements	-	-	-	-	-	-
Retirement benefits	-	-	-	-	-	-
Staff provident fund	-	-	-	-	-	-
	<u>-</u>	<u>3,218</u>	<u>10,086</u>	<u>21,267</u>	<u>648,885</u>	<u>577,786</u>
Number of persons	<u>-</u>	<u>1</u>	<u>3</u>	<u>4</u>	<u>239</u>	<u>189</u>

36.1 In addition to the above, Chairman, Directors and Executives are also entitled to the Corporation maintained vehicles and mobile phone facility.

36.2 Fee paid to Non-Executive Directors during the year amounted to Rs. 2.96 Million (2019: Rs. 0.912 Million).

36.3 Chariman has taken charge as an additional duty as appointed by the ministry.



37 TRANSACTIONS AND BALANCES WITH RELATED PARTIES

The Corporation has related party relationships with provident fund, pension fund scheme, gratuity fund, state owned profit oriented entities and its key management personnel.

Accrual of liability in respect of the funds are made annually. Remuneration to key management personnel are determined in accordance with the terms of their employment / appointment. Certain key management personnel are also provided with free use of the Corporation maintained vehicles and post retirement benefits in accordance with their entitlement under the terms of their employment.

The related parties also comprise subsidiaries, directors, key management personnel and employees' benefits funds. The Corporation in the normal course of business carries out transactions with various related parties. Amounts due from and to related parties, amounts due from chairman and executives directors are disclosed in the relevant notes.

Terms and conditions of transactions with related parties

Transactions with related parties are made at arms length prices. There have been no guarantees provided or received for any related party receivables or payables.

Other material transactions and balances with related parties are given below:

	2020	2019
	----- Rupees in '000 -----	
	Aggregate	
Profit oriented state-controlled entities		
common ownership		
Investment in shares - State Bank of Pakistan	3,221	3,221
PIBs deposited with State Bank of Pakistan	485,000	410,000
Subsidiaries		
Rental income received -		
Alpha Insurance Company Limited (95.15% holding)	3,976	4,168
Staff retirement fund		
Contribution to provident fund	3,152	5,114
Contribution to pension fund	534,231	485,862
Contribution to funded gratuity	3,056	4,791
Expense charged for pension fund	1,056,614	1,028,889
Transactions with associated companies		
Dividend received during the year		
Pakistan Reinsurance Company Limited (24.41% of holding)	146,464	146,464
Transaction with related parties:		
Dividend received during the year		
Fauji Fertilizer Company Limited	1,288,452	1,328,460
Sui Northern Gas Pipelines Company Limited	54,966	193,756
Security Papers Limited	45,203	41,436
Pak Data Communication	756	3,025
Balances with related parties - common directorship		
Investment in units:		
NIT Islamic Equity Fund	200,000	200,000
Balances with related parties		
Retirement benefit obligation	2,095,926	4,722,072



Balances with related parties - common directorship

2020

2019

----- Rupees in '000 -----

Investment in shares:

Fauji Fertilizer Company Limited	<u>12,677,508</u>	<u>11,772,827</u>
Sui Southern Gas Company Limited	<u>838,591</u>	<u>1,242,870</u>
Sui Northern Gas Pipelines Company Limited	<u>1,220,801</u>	<u>2,093,391</u>
Alpha Insurance Company Limited	<u>298,918</u>	<u>298,918</u>
Pakistan Cables Limited	<u>337,448</u>	<u>326,474</u>
Security Papers Limited	<u>889,034</u>	<u>575,077</u>
Shahtaj Sugar Mills Limited	<u>48,417</u>	<u>65,767</u>
Pak Data Communication Limited	<u>99,106</u>	<u>36,272</u>
Premier Insurance Company Limited	<u>26,552</u>	<u>32,300</u>
Pakistan Reinsurance Company Limited	<u>2,015,350</u>	<u>2,153,759</u>
Arabian Sea Country Club Limited	<u>5,000</u>	<u>5,000</u>
PICIC Insurance Limited	<u>6,234</u>	<u>4,013</u>
Nina Industries Limited	<u>4,500</u>	<u>4,500</u>
Mirpurkhas Sugar Mills Ltd.	<u>28,942</u>	<u>-</u>
State Life Abdullah Haroon Road Property (Private) Limited (Subsidiary Company) (100% holding)	<u>26,182</u>	<u>26,182</u>
State Life Lackie Road Property (Private) Limited (Subsidiary Company) (100% holding)	<u>12,910</u>	<u>12,910</u>



38 SEGMENTAL INFORMATION

38.1 Revenue account by statutory fund	Statutory Funds					Aggregate
	Pakistan Life Fund	Overseas Life Fund	Pension Fund	Accidental and Health Insurance Fund	Family Takaful	2020
For the year ended December 31, 2020						
	----- Rs in '000 -----					
Income						
Premium less reinsurances	108,808,617	2,205,268	45,312	7,975,343	-	119,034,540
Rental income from investment property	559,518	-	-	-	-	559,518
Net investment income	101,194,724	1,745,990	45,780	1,607,865	11,170	104,605,529
Total net income	210,562,859	3,951,258	91,092	9,583,208	11,170	224,199,587
Insurance benefits and expenditure						
Insurance benefits, including bonuses, net of reinsurance recoveries	56,084,643	2,301,149	20,717	6,281,917	-	64,688,426
Management expenses less recoveries	23,799,535	478,295	227	664,262	30,549	24,972,868
Total insurance benefits and expenditure	79,884,178	2,779,444	20,944	6,946,179	30,549	89,661,294
Excess/(Shortfall) of income over insurance benefits and expenditures	130,678,681	1,171,814	70,148	2,637,029	(19,379)	134,538,293
Net change in insurance liabilities (other than outstanding claims)	(122,724,172)	(977,049)	46,478	(23,483)	-	(123,678,226)
Surplus/(deficit) before tax	7,954,509	194,765	116,626	2,613,546	(19,379)	10,860,067
Movement in policyholders' liabilities	122,724,172	977,049	(46,478)	23,483	-	123,678,226
Transfers to and from shareholders' fund						
- Surplus appropriated to shareholders' fund	(2,125,598)	(12,417)	-	-	-	(2,138,015)
- Capital returned to shareholders' fund	-	(650,000)	-	-	-	(650,000)
- Capital contributions from shareholders' fund	-	-	-	-	-	-
Net transfer to/from shareholders' fund	-	-	-	-	-	-
Balance of statutory fund at beginning of the year	970,544,036	22,784,918	365,980	2,647,353	59,043	996,401,330
Balance of statutory fund at end of the year	1,099,097,119	23,294,315	436,128	5,284,382	39,664	1,128,151,608



Revenue account by statutory fund

For the year ended December 31, 2019	Statutory Funds				Aggregate	
	Pakistan Life Fund	Overseas Life Fund	Pension Fund	Accidental And Health Insurance Fund	Family Takaful	2019
	----- Rs in '000 -----					
Income						
Premium less reinsurances	105,485,958	2,235,824	45,125	4,805,415	-	112,572,322
Rental income from investment property	568,240	-	-	-	-	568,240
Net investment income	90,679,467	3,409,597	40,950	726,924	13,759	94,870,697
Total net income	196,733,665	5,645,421	86,075	5,532,339	13,759	208,011,259
Insurance benefits and expenditure						
Insurance benefits, including bonuses, net of reinsurance recoveries	51,470,221	1,960,000	34,049	3,584,494	-	57,048,764
Management expenses less recoveries	25,796,244	469,945	374	754,186	25,503	27,046,252
Total insurance benefits and expenditure	77,266,465	2,429,945	34,423	4,338,680	25,503	84,095,016
Excess/(Shortfall) of income over insurance benefits and expenditures	119,467,200	3,215,476	51,652	1,193,659	(11,744)	123,916,243
Net change in insurance liabilities (other than outstanding claims)	(114,542,550)	(2,766,522)	8,086	(29,075)	-	(117,330,061)
Surplus/(deficit) before tax	4,924,650	448,954	59,738	1,164,584	(11,744)	6,586,182
Movement in policyholders' liabilities	114,542,550	2,766,522	(8,086)	29,075	-	117,330,061
Transfers to and from shareholders' fund						
- Surplus appropriated to shareholders' fund	(1,861,077)	(17,098)	-	-	-	(1,878,175)
- Capital returned to shareholders' fund	-	650,000	-	(100,000)	-	550,000
- Capital contributions from shareholders' fund	-	-	-	-	-	-
Net transfer to/from shareholders' fund						
Balance of statutory fund at beginning of the year	852,937,913	18,936,540	314,328	1,553,694	70,787	873,813,262
Balance of statutory fund at end of the year	970,544,036	22,784,918	365,980	2,647,353	59,043	996,401,330



38.2 Segmental results by line of business	Statutory Funds					Aggregate
	Pakistan Life Fund	Overseas Life Fund	Pension Fund	Accidental and Health Insurance Fund	Family Takaful	2020
Income						
	----- Rs in '000 -----					
Gross premium						
- First year	13,837,942	221,279	-	-	-	14,059,221
- Second year	9,157,923	190,364	-	-	-	9,348,287
- Subsequent year renewal	82,069,311	1,825,465	-	-	-	83,894,776
Group policies with cash value	-	-	45,312	-	-	45,312
Group policies without cash value	4,333,980	-	-	17,479,512	-	21,813,492
Less experience premium refund	(242,287)	-	-	(9,504,169)	-	(9,746,456)
Total gross premiums	109,156,869	2,237,108	45,312	7,975,343	-	119,414,632
Less: reinsurance premiums ceded						
On individual life first year business	(37,252)	(3,062)	-	-	-	(40,314)
On individual life second year business	(28,012)	-	-	-	-	(28,012)
On individual life renewal business	(135,079)	(43,351)	-	-	-	(178,430)
On group policies	(149,962)	-	-	-	-	(149,962)
Less : Reinsurance commission on risk premium	2,053	14,573	-	-	-	16,626
	(348,252)	(31,840)	-	-	-	(380,092)
Net Premiums	108,808,617	2,205,268	45,312	7,975,343	-	119,034,540
Rental income from investment property	559,518	-	-	-	-	559,518
Net investment income	101,194,724	1,745,990	45,780	1,607,865	11,170	104,605,529
Total net income	210,562,859	3,951,258	91,092	9,583,208	11,170	224,199,587
Insurance benefits and expenditures						
Claims, including bonuses, net of reinsurance recoveries	56,084,643	2,301,149	20,717	6,281,917	-	64,688,426
Management expenses less recoveries	23,799,535	478,295	227	664,262	30,549	24,972,868
Total insurance benefits and expenditures	79,884,178	2,779,444	20,944	6,946,179	30,549	89,661,294
Excess/(Shortfall) of income over insurance benefits	130,678,681	1,171,814	70,148	2,637,029	(19,379)	134,538,293
Add : Policyholder liabilities at the beginning of year	934,618,503	18,611,913	177,692	51,518	-	953,459,626
Less : Policyholder liabilities at the end of period	(1,057,342,675)	(19,588,962)	(131,214)	(75,001)	-	(1,077,137,852)
Surplus/(deficit) before tax	7,954,509	194,765	116,626	2,613,546	(19,379)	10,860,067



Segmental results by line of business	Statutory Funds					Aggregate
	Pakistan Life Fund	Overseas Life Fund	Pension Fund	Accidental and Health Insurance Fund	Family Takaful	2019
Income	Rs in '000					
Gross premium						
- First year	12,724,862	182,303	-	-	-	12,907,165
- Second year	12,603,005	345,710	-	-	-	12,948,715
- Subsequent year renewal	76,587,370	1,749,595	-	-	-	78,336,965
Group policies with cash value	-	-	45,125	-	-	45,125
Group policies without cash value	4,599,291	-	-	9,713,290	-	14,312,581
Less experience premium refund	(865,921)	-	-	(4,907,875)	-	(5,773,796)
Total gross premiums	105,648,607	2,277,608	45,125	4,805,415	-	112,776,755
Less: reinsurance premiums ceded						
On individual life first year business	(29,116)	(1,886)	-	-	-	(31,002)
On individual life second year business	(33,704)	-	-	-	-	(33,704)
On individual life renewal business	(121,313)	(43,560)	-	-	-	(164,873)
On group policies	(83,927)	-	-	-	-	(83,927)
Less : Reinsurance commission on risk premium	105,411	3,662	-	-	-	109,073
	(162,649)	(41,784)	-	-	-	(204,433)
Net Premiums	105,485,958	2,235,824	45,125	4,805,415	-	112,572,322
Rental income from investment property	568,240	-	-	-	-	568,240
Net investment income	90,679,467	3,409,597	40,950	726,924	13,759	94,870,697
Total net income	196,733,665	5,645,421	86,075	5,532,339	13,759	208,011,259
Insurance benefits and expenditures						
Claims, including bonuses, net of reinsurance recoveries	51,470,221	1,960,000	34,049	3,584,494	-	57,048,764
Management expenses less recoveries	25,796,244	469,945	374	754,186	25,503	27,046,252
Total insurance benefits and expenditures	77,266,465	2,429,945	34,423	4,338,680	25,503	84,095,016
Excess/(Shortfall) of income over insurance benefits	119,467,200	3,215,476	51,652	1,193,659	(11,744)	123,916,243
Add : Policyholder liabilities at the beginning of year	820,075,953	15,845,391	185,778	22,443	-	836,129,565
Less : Policyholder liabilities at the end of period	(934,618,503)	(18,611,913)	(177,692)	(51,518)	-	(953,459,626)
Surplus/(deficit) before tax	4,924,650	448,954	59,738	1,164,584	(11,744)	6,586,182



38.3 Segment Statement of financial position	Statutory	Shareholders	2020	Statutory	Shareholders	2019
	Funds	Fund		Funds	Fund	
----- Rs in '000 -----						
Assets						
Property and equipment	850,816	-	850,816	920,235	-	920,235
Investment property	3,638,142	-	3,638,142	3,375,167	-	3,375,167
Investments in subsidiaries	323,618	-	323,618	318,901	-	318,901
Investments	922,804,838	4,144,794	926,949,632	774,615,824	2,949,542	777,565,366
Loans secured against life insurance policies	129,180,723	-	129,180,723	111,873,885	-	111,873,885
Insurance / reinsurance receivables	32,574,359	-	32,574,359	26,301,325	-	26,301,325
Other loans and receivables	46,540,646	2,231,378	48,772,024	42,646,817	34,394	42,681,211
Taxation - payments less provision	3,693,190	-	3,693,190	3,875,690	-	3,875,690
Prepayments	62,120	-	62,120	64,539	-	64,539
Cash & Bank	56,184,666	67	56,184,733	91,859,724	62	91,859,786
Total assets	1,195,853,118	6,376,239	1,202,229,357	1,055,852,107	2,983,998	1,058,836,105
Liabilities						
Insurance liabilities net of reinsurance recoveries	1,157,476,582	-	1,157,476,582	1,016,711,293	-	1,016,711,293
Retirement benefit obligations	2,095,926	-	2,095,926	4,722,072	-	4,722,072
Deferred capital grant	36,957	-	36,957	44,714	-	44,714
Premium received in advance	8,644,311	-	8,644,311	10,632,410	-	10,632,410
Insurance / reinsurance payables	566,647	-	566,647	480,184	-	480,184
Deferred tax	(2)	1,610,644	1,610,642	-	636,015	636,015
Other creditors and accruals	21,489,760	-	21,489,760	18,460,347	-	18,460,347
Total Liabilities	1,190,310,181	1,610,644	1,191,920,825	1,051,051,020	636,015	1,051,687,035

39 MOVEMENT IN INVESTMENTS

	Held to Maturity	Fair value through profit and loss	Total
----- Rs in '000 -----			
At beginning of previous year	677,985,740	99,579,626	777,565,366
Additions	244,727,405	1,448,819	246,176,224
Disposals (sale and redemptions)	(105,870,207)	(95,868)	(105,966,075)
Amortization of premium	8,502,544	-	8,502,544
Reversal during the year	-	1,020	1,020
Unrealised fair value gain	-	670,553	670,553
	825,345,482	101,604,150	926,949,632



40 MANAGEMENT OF INSURANCE RISK AND FINANCIAL RISK

40.1 Insurance risk

40.1.1 Insurance contracts - classification

The Corporation maintains five statutory funds which are as follows:

- Pakistan Life Fund
- Overseas Life Fund
- Pension Fund
- Accidental and Health Insurance Fund
- Family Takaful Fund (Not operational)

Within the Pakistan Life Fund the business can be further classified as individual life conventional business, group insurance business and a small amount of annuity business.

Most of the new individual life conventional policies written by the Corporation contains a Discretionary Participation Feature (DPF).

The Overseas Life Fund entirely consists of individual life conventional business. Most of the new business written under the overseas life fund contains a DPF.

The Pension Fund consists of funds administered under Group Pension Deposit Administration contracts.

The Accident and Health Insurance Fund consists of Group Health and Accident Insurance Contracts.

Family Takaful Fund is not operational at the reporting date. Management intends to commence operations of Family Takaful Fund in the ensuing year.

Considering all the five statutory funds together, the bulk of Corporation business consists of individual life conventional policies. Most of the remaining business consists of group life insurance business. Group Health is a relatively new venture of the Corporation which started in 2012 and has yet to register any significant growth. The Corporation also offers some supplementary benefits attached in the form of riders to the individual life policies and the group life contracts. Each of these classes of business are described in greater detail below.

40.1.2 Contract details and measurement

The insurance contracts offered by the Corporation are described below:

40.1.2.1 Individual life policies

Individual life conventional products

These are long term contracts with either level or single premiums. These plans generally provide death benefit on death during the tenure of the policy and a survival benefit either on the happening of certain contingencies or on the maturity of the policy. The premiums are payable only in the life time of the policyholder. In case of term insurance products there is no survival benefit.



Universal life policies

Under these plans a certain amount is set aside from the premium for expenses and meeting the mortality cost and the remainder of the premium is invested to earn some investment return. Investment return is allocated to these products on an annual basis keeping in view the investment earnings of the Pakistan Life Fund.

Term insurance policies

A few products of the Corporation are term insurance plans providing benefits only in case of death. Under these policies no benefit is due if the policy holder survives the duration of the policy. The Corporation sells both level term insurances and decreasing term insurances also known as mortgage protection plans.

Annuities

The Corporation also has a small number of individual and group life-annuities on its books. Under these contracts a periodic income benefit is payable to the insured life for as long as annuitant is alive. Besides, the Corporation offers annuity-certain plans under which periodic income benefit is payable for a stipulated period and is not dependent on the life of the policyholder.

Supplementary riders

The Corporation offers various types of supplementary riders. Some of these riders offer additional life coverage, in some cases they offer accidental death and disability benefits. The benefits can take various forms such as lump sum payment or an income benefit or waiver of premiums due under the host policy contract.

Insured event

Under the individual life insurance policies in most cases the insured event is either death or survival until the maturity date of the policy, except in case of term insurance where there is no maturity benefit. Under the annuity policies the Corporation is exposed to the risk of longevity. In this case the insured event is survival of the life insured for a long duration, exceeding the period normally expected under standard mortality tables.

In case of supplementary rider the insured event is either death or just accidental death or disability whether accidental or natural or both.

Distribution channel

The individual life business of the Corporation is sold through its dedicated sales force which is present all over the country. This field force is organised under a two tier system consisting of sales representatives and sales managers. Each sales sector headed by a sector head is further grouped over 1243 area offices, more than 166 sector offices, 33 zones and 7 regional offices in addition to one zone for the Gulf Region. The Gulf zone has its own marketing team of sector heads, area managers and sales force.

The individual life policy holders of the Corporation come from all strata of society, with greater representation of the rural areas due to wider outreach of its field force. New policyholders have an average age of around 34 years.

40.1.2.2 Group life policies

Basic coverage

The group life policies are generally one year renewable term insurance contracts.



In most cases they provide group coverage to the employees of an employer. Some times the coverage is tied up with loans extended by the employer for house building or purchase of motor vehicles or other household items. In some cases group policies are issued to lending agencies such as banks to provide group coverage to their borrowers. There are also a small number of group endowment policies which provide benefits identical to individual life policies but under the umbrella of a group contract.

Supplementary coverage

In many cases the group policies also provide supplementary coverage which may include accidental or natural disability benefits and additional accidental death benefit. These riders also take the form of one year renewable term insurance policies.

Insured event

Under the group life insurance policies in most cases the insured event is death due to any cause. In case of supplementary coverage the insured event can include accidental death or disability or natural disability.

Distribution channel

The group insurance business is sold through four group and pension zones of the Corporation. Each zone has its own marketing force consisting of sector heads who are full time salaried employees of the Corporation, however, some of the group business is also procured through individual life field force of the Corporation.

Most of the lives covered under the group insurance consist of industrial and office workers, civil servants and employees of Corporations, banks, other financial institutions, armed forces etc.

40.1.2.3 Pension business

The pension portfolio of the Corporation consists of group deposit administration pension contracts. These are long-term contracts providing pension benefits to the employees of the policyholder. Under these contracts, the Corporation does not retain any insurance risk apart from a nominal investment return guarantee. The services offered by the Corporation include benefit administration, funding advice and investment of the funds.

These contracts do not transfer any significant insurance risk from the policyholders to the Corporation. These are therefore by nature similar to investment contracts.

The distribution channel employed for the pension business is the same as for the group insurance business.

The target market for this business is also similar to the target market for group insurance business.

40.1.2.4 Group Health Business

In 2012, the Corporation entered the Health Insurance Market by signing an agreement with the Benazir Income Support Programme (BISP) authorities for providing Health Insurance to the beneficiaries enrolled under BISP Waseela-e-Sehat Programme. This contract terminated on June 30, 2015. However, settlement of the Equalisation Reserve Fund (ERF) balance is still pending. Consequently, a provision for this has been kept in the Actuarial Reserves.

In the year 2015, the Corporation entered into two other agreements, namely Prime Minister's National Health Insurance Scheme (PMNHIS) and KPK Micro Health Insurance Scheme. However, no health cards were issued under either scheme in 2015. Therefore, no specific liability was kept for these contracts.



Insured event

The PMNHIS and the KPK schemes are aimed at providing the underprivileged sector of the society the access to health care to cope with a variety of health shocks. The schemes provide in-patient health insurance facilities to enrolled families, subject to Rupee limits prescribed under the respective agreements.

40.1.3 Reserving method

40.1.3.1 Individual life policies

The Corporation values its individual life policy liabilities by a modified net level premium method. Under this method the Corporation's future obligations in respect of guaranteed sums assured and declared bonuses are discounted using a conservative interest basis. The policy liabilities are calculated by deducting from this amount the discounted value of future net premiums receivable under the valued policies, using a conservative basis for calculating the net premiums.

40.1.3.2 Universal life policies

For universal life policies the amount of reserve is equal to the actual accumulated value of the portion of premiums invested in the Pakistan Life Fund after accounting for the investment return allocated to these policies.

40.1.3.3 Group life policies

Group life business consists of short duration one year renewable term insurance policies. Besides, it contains a two year life insurance scheme for emigrants. It is the Corporation's policy to record only the earned premium in the revenue account. The Corporation holds reserve for claims incurred but not reported up to the valuation date and provision for experience refunds where applicable.

The Corporation also holds a premium deficiency reserve for this block of business. This reserve is calculated on the basis of the unearned premium reserve. The amount of this reserve reflects the view of the Appointed Actuary regarding the eventual loss ratio expected under group insurance contracts.

40.1.3.4 Supplementary riders

For the supplementary riders attached to individual life policies the Corporation holds a reserve equal to one full year's premium due under these policies. On the other hand, the supplementary riders attached to the group life policies are valued in the same way as the group life policies themselves.

40.1.3.5 Pension plans

The Corporation holds a reserve equal to the market value of the assets backing the pension business statutory fund. Classification of the Government bonds held by this statutory fund as Held to Maturity means that they are valued on an IRR basis, which is currently less than their market value.

40.1.4 Reserves for outstanding claims

The Corporation holds a reserve for all claims which have been reported but are still outstanding at the reporting date. Another estimated reserve is kept within the actuarial liability for claims which have been incurred but have not yet been reported. The pattern of time lag in reporting of claims observed in previous years is used as a means of estimating as accurately as possible the liability expected to arise from the incurred but not reported claims using the chain ladder method of estimation.



40.1.5 Liability adequacy test

The adequacy of liability held by the Corporation has been tested using an alternative reserving method based upon realistic estimates of future mortality, expenses, lapses and investment return. Based on the results of this test the Appointed Actuary considers that the liability being kept by the Corporation is adequate.

40.1.6 Reinsurance contracts held

The Corporation reinsures its Pakistan business under a surplus treaty arrangement. Under this arrangement any insurance risk on a particular life which exceeds the retention is automatically ceded to the reinsurer. The retention level is fixed by the Corporation at a level which it considers optimum and safe.

There is a similar surplus treaty arrangement for reinsurance of the Corporation's Gulf business. The retention level of the Gulf business is fixed by the Corporation which it deems to be safe for that business.

Under both these treaties the re-insurer is not under an obligation to reinsure certain high sum assured cases which exceed the obligatory limit of the reinsurer as specified in the respective treaty. Such cases are reinsured by the Corporation on a facultative basis.

The reinsurers of the Corporation are highly rated companies with a sound credit record.

Primarily, reinsurance assets are amounts due from reinsurers with respect to recoveries under claims and profit commission. Reinsurance recoveries are measured according to the terms and conditions of the reinsurance contracts.

Reinsurance liabilities consist of amounts due to reinsurers on account of reinsurance premiums due which are measured according to the terms of the arrangements.

The Corporation assesses impairment on its reinsurance assets on a regular basis to identify any losses in recoveries. As of now, the Corporation's all reinsurance assets are due from re-insurers with a credit rating of "A or above". The reinsurers maintain a sound credit history and hence no impairment provision is required.

40.1.7 Accounting estimates and judgments and process used for deciding assumptions

40.1.7.1 Mortality and disability

Due to nature of its business the Corporation is exposed to the risk of mortality. The reserving basis utilizes a conservative estimate of mortality. The Corporation carries out a continuous mortality investigation of its individual life and group life business to assess the actual level of mortality experienced by it. The result of this study utilized to ascertain the safety margin built into its reserving basis and the mortality level to be utilized for testing the adequacy of its liability.

The Corporation also has a small exposure to disability risk covered by some of its supplementary contracts. The Corporation constantly monitors its disability experience and an investigation is carried out whenever it assesses that there is an adequate data for arriving at credible results.

40.1.7.2 Investment income

Due to the long term nature of its individual life policies the Corporation is exposed to the risk of adverse fluctuations in interest rates. In particular a long term declining trend in the interest rates can produce a financial strain for the Corporation.



To some extent this risk is mitigated by the Corporation's policy to match the duration of its assets with the duration of its liabilities, whenever this is possible. The reserving basis employed by the Corporation for valuing its liabilities contains adequate safeguards to counter any residual interest rate risk.

The past trend in returns available on Government bonds and the relationship of these returns to other financial variables such as inflation rate and short term interest rates is constantly analysed to form an opinion regarding the investment returns expected to be earned in the future on a medium term and long term basis. These estimates are utilized in testing the adequacy of liabilities on a realistic basis.

40.1.7.3 Expenses

The Corporation is also exposed to the risk of management expenses being beyond the permissible limits or increase in expenses at a pace faster than expected. The Corporation carries out an annual expense analysis to keep track of its expenses. The result of this study is utilized in the estimation of liability under realistic assumptions to ensure the adequacy of the reserves being held.

40.1.8 Frequency and severity of claims

40.1.8.1 Frequency

Since the Corporation covers a large number of lives from diverse backgrounds, which are geographically spread all over the country, the frequency of claims is normally expected to remain relatively stable over time due to the law of large numbers. However, the frequency can be affected in case there is a variation in the mortality rates experienced by the group of lives insured by the Corporation. An unusual catastrophic event such as a disease epidemic, flash floods or a major earthquake can produce a sudden spike in the frequency.

40.1.8.2 Severity

To some extent the Corporation is protected from isolated large claims because the liability for any claim exceeding its retention level is automatically passed on to the reinsurer under the existing treaty arrangements. However, there is also the risk of a large number of small claims occurring due to a catastrophic event. Exposure to catastrophic events is also dependent upon the concentration of risk.

The Corporation is represented by 33 zones which are spread out all over the country. However, as the population of the country is concentrated more in the Punjab and Sindh provinces, the business distribution of the Corporation naturally reflects the same pattern. Nearly 87 % of the Corporation's business emanates from these two provinces.

In addition, there is also some concentration of risk due to the nature of group business. These policies are typically issued to an employer for coverage of all the persons in their employment. Normally, the employees of an employer are distributed over one or more establishments maintained by the employer's business. This produces local concentration of risk wherever such establishments happen to exist. Furthermore, a large number of such establishments can exist in a small geographical area such as an industrial zone or the business district of a major city.

40.1.9 Sources of uncertainty in estimation of future benefit payments and premium receipts

There are many theoretical reasons giving rise to uncertainty in estimation of future benefit payments and premium receipts.



Generally, mortality rates for a large segment of the population are quite stable from year to year but mortality is dependent upon a number of factors. Unhygienic living conditions, inadequate health care facilities, prevalence of general stress in society or emergence of epidemic disease are some socio-economic reasons which may give rise to an adverse trend in mortality rates.

Life insurance also serves as a channel for savings. However, in times of economic recession the savings rate can fall. This can reflect upon the Corporation in the form of lower new business growth and higher lapse rates of existing policies.

40.1.10 Management of insurance risk

The insurance law has laid down some minimum criteria for insurance risk management, which is mandatory for all insurers. This includes guidance regarding minimum capital requirement for insurers, requirement to submit a financial condition report on an annual basis, minimum reserving basis for the financial condition report, minimum solvency requirements and requirement to match the currency of assets and liabilities. Also the law lays down certain restrictions on the assets that may be counted as admissible assets, prescribes guidelines for valuation of assets and liabilities, prescribes reinsurance arrangements and prescribes guidelines for investment of funds.

The Corporation's strategy for management of insurance risk meets the minimum standards laid down by the law in addition to certain other practices which are specified by the Corporation.

40.1.10.1 Financial risk

a) Interest risk

The Corporation values its liabilities at the rate of 3.75% per annum, which is a requirement prescribed by the SECP. However, the actual return earned by the Corporation is much more than this. This large gap between the valuation discount rate and the market rate ensures that there is an adequate margin for the Corporation to absorb any impact of adverse fluctuation in the interest rates.

As a further security mechanism all the guaranteed liabilities of the Corporation are fully backed by the combined value of cash in hand, Government bonds and policy loans. The first two of these asset classes are by definition risk free. Also the policy loans are fully backed by the cash values of the underlying policies. Hence this asset class also does not carry any default risk.

The practice of valuing the assets Held to Maturity by the IRR method precludes any possibility of sudden changes in the investment return for which credit is taken in the accounts. This stability in the returns add another layer of security against interest risk.

b) Expense risk

Expense risk is the risk that the actual expenses of the Corporation will exceed the expense margins built in the premium rates. To cover this risk, a specific provision is kept in the actuarial reserves.

c) Mortality risk

The mortality used in the reserving basis is the mortality prescribed by the SECP, which is the SLIC 2001-2005 table. Due to advancement in health care technology the current mortality levels are lower than the mortality rates of this table. Hence, the reserving basis has adequate margins for absorbing the impact of adverse fluctuation in mortality.



d) Surrenders risk

The reserving basis used by the Corporation does not assume any surrenders. However, the Corporation ensures that the reserves kept by it for each policy are more than its surrender value. This ensures that the Corporation does not suffer any adverse impact in case any policies are surrendered.

e) Inflation risk

To a certain extent some inflation risk is already built into the reserving basis, since the average premium size and the average sum assured per policy tends to increase in line with inflation. Also at each actuarial valuation date the Appointed Actuary reviews the special provisions required to be kept as described under the heading Expense risk, keeping in view the expense level of the Corporation on the valuation date. This provides a mechanism of adjusting for any unanticipated movements in the inflation rate.

f) Catastrophe risk

The business of the Corporation is spread all over the country. However the insurance penetration rate in the country is still very low. This means that for any localized segment of the population only a small proportion of the people would be covered under life insurance. The proportion covered by the Corporation's policies is expected to be even smaller. As a result any localized catastrophic event is not expected to have any significant impact on the Corporation.

The situation is a bit different on the group insurance side where there is a higher concentration of risk because by its very nature this business often covers a large number of persons located within a restricted geographical area, such as a building or a factory premises.

This risk is mitigated to an extent due to the presence of reinsurance cover for the individual and group policies. In addition the premium rates of the Corporation are designed to adequately cater for this risk. Premium deficiency reserve held by the Corporation for its group business provides an extra layer of security against this risk.

g) Currency risk

The Corporation deals in only one currency within Pakistan. Hence, this risk is non-existent for the Pakistan Life Fund.

In case of the Gulf business the Corporation writes business in UAE Dirhams and US Dollars. The exchange rate parity between these two currencies is relatively stable. Also, there is a high degree of matching between the assets and liabilities in these two currencies.

The effect of fluctuation of currency risk upto 10% on the net assets to the revenue account will be as follows:

	UAE Dirhams	US Dollars
December 31, 2020		
10% increase	662,531	1,664,787
10% decrease	(662,531)	(1,664,787)
December 31, 2019		
10% increase	625,718	1,581,939
10% decrease	(625,718)	(1,581,939)



40.1.10.2 Credit risk and asset risk

Management of credit risk and asset risk deals with risks emanating from the assets side of the statement of financial position. Management of this risk has already been adequately explained under the heading "Financial risk management objectives and policies". Hence, no further explanation is deemed to be necessary.

40.1.10.3 Operational risk or pricing risk

The Corporation utilizes industry recognized underwriting practices to ensure that only standard risks are written on standard rates. Any sub standard risks identified during the underwriting process are charged suitable extra premiums. This ensures fair and equitable treatment between various risk categories and helps in keeping its standard rates competitive by the insurance industry standards.

This practice also protects the Corporation against the risk of large number of sub-standard impaired lives accumulating on its policy portfolio, since extra premium automatically charged to commensurates with such risk.

For lives which are otherwise uninsurable, the Corporation offers a special product line known as the non-declinature scheme. Individuals who are unable to obtain insurance cover due to their poor state of health can choose to obtain cover under this scheme, which by passes normal underwriting in return for a suitable extra premium and waiting period.

40.1.11 Sensitivity analysis

Mortality rates and the discounting factor are the two most significant variables which can have an impact on the policyholder liabilities. The Corporation has tested the sensitivity of its liabilities to both these variables which is as follows:

Variable	Quantum of Change	% change in liability
Increase in mortality	10%	0.10%
Decrease in mortality	10%	-0.10%
Increase in discount rate	0.5% addition in rate	-3.94%
Decrease in discount rate	0.5% reduction in rate	4.15%

According to the Life Insurance (Nationalization) Order, 1972, any increase or decrease in the actuarial surplus is shared by the policyholders and the Government as the sole shareholder in the ratio of 97.5% and 2.5% respectively.



40.2 Financial risk

The Corporation is exposed to variety of financial risks: market risk (comprising interest rate risk, currency risk, and other price risk), credit risk and liquidity risk in relation to the financial statements on its statement of financial position. The Corporation's risk management program is geared to ensure the survival of the Corporation as a going concern in the face of all sources of significant identifiable financial risks. It focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Corporation's financial performance.

The Board of Directors has the overall responsibility for establishment and oversight of the Corporation's risk management framework and is responsible for developing risk management policies and its monitoring.

40.2.1 Interest rate risk

2020

Interest / Markup bearing			Non-interest / Non-markup bearing			Total
Maturity upto one year	Maturity after year	Sub total	Maturity upto one year	Maturity after year	Sub total	

Note -----(Rupees in '000) -----

Financial Assets

Investments

Equity securities	7	-	-	-	92,918,024	-	92,918,024	92,918,024
Government securities	9	201,152,699	620,538,439	821,691,138	-	-	-	821,691,138
Debt securities	10	-	3,654,344	3,654,344	-	-	-	3,654,344
Mutual funds	8	-	-	-	8,686,126	-	8,686,126	8,686,126
Loans secured against life insurance policies		14,617,187	114,563,536	129,180,723	-	-	-	129,180,723
Insurance / reinsurance receivables	11	-	-	-	32,151,774	422,585	32,574,359	32,574,359
Loans and other receivables	12	-	-	-	48,772,024	-	48,772,024	48,772,024
Cash and bank	14	31,042,831	10,245,891	41,288,722	14,896,011	-	14,896,011	56,184,733
As at December 31, 2020		246,812,717	749,002,210	995,814,927	197,423,959	422,585	197,846,544	1,193,661,471

Financial Liabilities

Insurance liabilities	17	-	-	-	34,878,925	1,123,202,531	1,158,081,456	1,158,081,456
Premium received in advance		-	-	-	8,644,311	-	8,644,311	8,644,311
Insurance / reinsurance payables	20	-	-	-	-	566,647	566,647	566,647
Other creditors and accruals	21	-	-	-	21,489,457	-	21,489,457	21,489,457
As at December 31, 2019		-	-	-	65,012,693	1,123,769,178	1,188,781,871	1,188,781,871

Off Balance Sheet Financial Instrument

As at December 31, 2020		246,812,717	749,002,210	995,814,927	132,411,266	(1,123,346,593)	(990,935,327)	4,879,600
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2019

Interest / Markup bearing			Non-interest / Non-markup bearing			Total
Maturity upto one year	Maturity after year	Sub total	Maturity upto one year	Maturity after year	Sub total	

Note ----- (Rupees in '000) -----

Financial Assets

Investments								
Equity securities	7	-	-	-	91,592,105	-	91,592,105	91,592,105
Government securities	9	86,794,551	588,148,791	674,943,342	-	-	-	674,943,342
Debt securities	10	-	3,042,398	3,042,398	-	-	-	3,042,398
Mutual funds	8	-	-	-	7,987,521	-	7,987,521	7,987,521
Loans secured against life insurance policies		12,617,280	99,256,605	111,873,885	-	-	-	111,873,885
Insurance / reinsurance receivables	11	-	-	-	25,932,244	369,081	26,301,325	26,301,325
Loans and other receivables	12	-	-	-	42,681,211	-	42,681,211	42,681,211
Cash and Bank	14	64,639,806	11,049,711	75,689,517	16,170,269	-	16,170,269	91,859,786
As at December 31, 2019		164,051,637	701,497,505	865,549,142	184,363,350	369,081	184,732,431	1,050,281,573

Financial Liabilities

Insurance liabilities	17	-	-	-	23,153,121	993,558,172	1,016,711,293	1,016,711,293
Premium received in advance		-	-	-	10,632,410	-	10,632,410	10,632,410
Insurance / reinsurance payables	20	-	-	-	-	480,184	480,184	480,184
Other creditors and accruals	21	-	-	-	18,460,347	-	18,460,347	18,460,347
As at December 31, 2019		-	-	-	52,245,878	994,038,356	1,046,284,234	1,046,284,234

Off Balance Sheet Financial Instruments

As at December 31, 2019		164,051,637	701,497,505	865,549,142	132,117,472	(993,669,275)	(861,551,803)	3,997,339
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40.2.2 Market risk

Market risk is the risk of adverse financial impact as a consequence of market movements of prices of financial instruments and securities. Such price movements can arise due to variation of market interest rates, currency exchange rates, industry profitability and other economic factors.

The Corporation's investments are primarily in long term Government bonds. In addition, the Corporation also has a significant exposure to the equity market and invests some funds in corporate term finance certificates. Funds awaiting long term investment are kept in short duration fixed deposits with banks.



40.2.3 Interest rate risk

Interest rate risk is the risk that the value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Corporation is exposed to interest rate risk since it issues insurance policies which are long term in nature. These policies are essentially backed by long term Government bonds and cash at bank.

It is the policy of the Corporation to match the average duration of its investments in Government bonds with the average duration of its policyholders liabilities as much as possible but this is not always possible due to market limitations. This is because sufficient quantities of the Government bonds of longer duration are not available in the market. As a result some mismatch in the average duration of the Corporation's liabilities and assets is possible.

Interest rate risk exposures from options and guarantees embedded in insurance liabilities

The Corporation's deposit administration pension contracts have certain guarantees that transfer interest rate risk to the Corporation. These guarantees include a minimum guaranteed investment return of 0.375% per month on the pension funds being managed by the Corporation. The pension liabilities of the Corporation are a very insignificant proportion of overall liabilities of the Corporation and historically investment return earned on the assets backing these liabilities has never been below the amount of the guaranteed return.

40.2.4 Currency risk

Currency risk is the risk that the fair value or future cash flows of financial instruments will fluctuate because of changes in foreign exchange rates. This risk arises if there is a currency mismatch between the assets and liabilities.

All assets and liabilities of the Corporation within Pakistan are in Pakistan rupees. This business is therefore not exposed to any currency risk.

The Corporation's Overseas Life Fund undertakes business in US Dollars and UAE Dirhams. It is policy of the Corporation to ensure the maximum possible currency matching between its assets and liabilities in each currency. Historically, UAE Dirham has remained pegged to US Dollar, hence any inadvertent mismatch between these two currencies is not expected to entail any significant currency risk.

Carrying amounts of the Corporation's foreign currency denominated assets, liabilities and reserves are as follows:

	2020		2019	
	UAE Dirhams	US Dollars	UAE Dirhams	US Dollars
Assets	213,293	129,824	161,012	121,655
Liabilities	61,037	25,667	12,585	19,494
Reserves	152,256	104,157	148,427	102,161

40.2.5 Other price risk

Other price risk is the risk that equity prices can fluctuate due to speculative investment activity, variations in the profit outlook of industries, interest rates prevailing in the market and general market sentiment, whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

The Corporation's investment in listed securities are exposed to market price risk arising from uncertainties about the future value of investment securities. The Corporation limits market risk by maintaining a diversified portfolio and by continuous monitoring of developments in equity. In addition, the Corporation actively monitors the key factors that affect stock market.



40.2.6 Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligation resulting in financial loss to the Corporation. The key areas of exposure to credit risk for the Corporation are in relation to its investment portfolio, reinsurance program and to a lesser extent amounts due from policyholders and intermediaries.

The Corporation has adopted a policy of only dealing with creditworthy counterparties and obtaining sufficient collateral where appropriate, as a means of mitigating the risk of financial loss from defaults. The Corporation only transacts with entities that are rated the equivalent to investment grade and above.

This information is supplied by independent rating agencies where available and if not available the Corporation uses other publicly available financial information and its own trading records to rate its major policyholders and reinsurers. The Corporation's exposure and credit ratings of its counterparties are continuously monitored and the aggregate value of transactions concluded is spread amongst approved counterparties.

Receivables consist of a large number of policyholders, spread across diverse industries and geographical areas. The Corporation extends policy loans to its policyholders. These loans are entirely backed by the cash values of their policies.

The Corporation does not have any significant credit risk exposure to any single counterparty or any group of counterparties. Concentration of credit did not exceed 5% of gross monetary assets at any time during the year. The credit risk on liquid funds is limited because the counterparties are banks with high credit-ratings. The Corporation does not invest in derivative financial instruments.

The carrying amount of financial assets represents the maximum credit exposure, as specified below:

		2020	2019
	Note	----- Rupees in '000 -----	
Bank deposits		55,981,895	91,590,791
Loans		130,209,037	112,908,526
Investments		926,949,632	777,565,366
Insurance / reinsurance receivables	11	32,574,359	26,301,325
Other receivables		46,833,149	41,290,739
Total		<u>1,192,548,072</u>	<u>1,049,656,747</u>
The age analysis of insurance/reinsurance receivable:			
Up to 1 year		<u>32,151,773</u>	<u>25,932,244</u>

Subsequent years premium falling due under the policy are recognized if received before expiry of the grace period, or if advanced by the corporation under the Automatic Non-forfeiture provisions. However, premiums due in the month of December but not received are recognized if the grace period is to expire after the next 1st January. Hence the age of outstanding premium is always less than one year.

The credit quality of the Corporation's bank balances can be assessed with reference to external credit ratings as follows:



Bank Name	Long Term	Short Term	Rating Agency	2020	2019
(Rupees in '000)					
Allied Bank Limited	AAA	A1+	PACRA	1,382	1,382
Bank Al Falah Limited	AA+	A1+	PACRA	1,783,772	941,282
Dubai Islamic Bank	AA	A1+	JCR-VIS	100,925	129,363
First Women Bank Limited	A-	A2	PACRA	6,502	7,252
Habib Bank Limited	AAA	A1+	JCR-VIS	16,233,469	52,998,732
MCB Bank Limited	AAA	A1+	PACRA	-	14
National Bank of Pakistan	AAA	A1+	PACRA	80,246	40,870
Barclays Banks	-	-	-	20,845	-
NIB Bank Limited	AAA	A1+	PACRA	11,689	6,084
The Bank of Punjab	AA	A1+	PACRA	25	25
Samba Bank Limited	AA-	-	PACRA	5,404	11,064
Silk Bank Limited	A	A-2	JCR-VIS	9,928	10,176
Sind Bank Limited	A	A1+	JCR-VIS	1	1
Soneri Bank Limited	AA-	A1+	PACRA	54,789	1
Standard Chartered Bank Limited	AAA	A1+	PACRA	150	100
Summit Bank Limited	-	-	-	47,950	13,242
United Bank Limited	AAA	A1+	JCR-VIS	32,856,045	37,254,806
Habib Metropolitan Bank	AA+	A1+	PACRA	2	-
Julius Bar Bank	AA3	-	MOODY's	3,418,774	33,965
Al Ahli Bank Kuwait	A+	-	FITCH	1,255,654	139,026
Emirates NBD	A+	F1	FITCH	358	980
Bank of Singapore	-	-	-	93,985	2,426
				55,981,895	91,590,791

The credit quality of amount due from other insurers and reinsurers can be assessed with reference to external credit ratings as follows:

	2020	2019
	----- Rupees in '000 -----	
Amount due from other insurers / reinsurers		
A or above	422,586	369,081



40.2.7 Liquidity risk

Liquidity risk is the risk that the Corporation cannot meet its obligations associated with financial liabilities as they fall due.

The Corporation has adopted an appropriate liquidity risk management framework for the management of the Corporation's liquidity requirements. The Corporation manages liquidity risk by maintaining banking facilities by continuously monitoring forecast and actual cash flows and matching the maturity profiles of assets and liabilities. The Corporation is exposed to liquidity risk arising from clients on its insurance and investment contracts. The Corporation maintains adequate liquid reserves to meet any eventuality arising from a catastrophe.

Liquidity management ensures that the Corporation has sufficient access to funds necessary to cover insurance claims, surrenders, withdrawals and maturing liabilities. In practice, most of the Corporation's assets are marketable securities which could be converted into cash when required.

40.2.8 The fair values of all major financial assets are estimated to be not significantly different from their carrying values except for the following:

	2020	
	Carrying value	Fair value
Government securities	----- Rupees in '000 -----	
	<u>821,691,138</u>	<u>842,952,048</u>
	2019	
	Carrying value	Fair value
Government securities	----- Rupees in '000 -----	
	<u>674,943,342</u>	<u>655,375,066</u>

41 CAPITAL RISK MANAGEMENT

The Corporation manages its capital to ensure that it remains financially solvent while maintaining adequate financial strength to sustain business growth. It also complies with the minimum capital requirements of the SECP. The capital structure of the Corporation consists of equity attributable to the Government which is the sole shareholder of the Corporation and accumulated surplus.

There were no changes made to the objectives, policies and processes for managing capital.

Further details are given in the table below:

	2020	2019
	----- Rupees in '000 -----	
Accumulated surplus	1,460,496	1,284,882
Ledger account C & D	3,943,311	2,207,145
General reserve	304,725	7,043
Capital contributed to statutory fund	-	(650,000)
Issued, subscribed and paid-up capital	<u>4,600,000</u>	<u>4,300,000</u>
Shareholders' equity	<u>10,308,532</u>	<u>7,149,070</u>



42 FAIR VALUE OF FINANCIAL INSTRUMENTS

42.1 Carrying amount versus fair value

The following table compares the carrying amounts and fair values of the Corporation's financial assets and financial liabilities as at December 31, 2020.

The Corporation considers that the carrying amount of the following financial assets and financial liabilities are a reasonable approximation of their fair value:

	As at December 31, 2020		As at December 31, 2019	
	Carrying amount	Fair value	Carrying amount	Fair value
	----- Rupees in '000 -----		----- Rupees in '000 -----	
Financial Assets				
- Cash and bank	56,184,733	56,184,733	91,859,786	91,859,786
- Loans secured against life insurance policies	129,180,723	129,180,723	111,873,885	111,873,885
- Loans to agents	78,493	78,493	81,604	81,604
- Loans to employees	949,821	949,821	953,037	953,037
Investments				
Fair value through Profit and loss				
Listed equity securities and mutual fund units	99,523,806	99,523,806	97,597,791	97,597,791
Unlisted equity securities and mutual fund units	2,080,343	2,080,343	1,981,835	1,981,835
Held-to-maturity				
Government securities	821,691,138	842,952,048	674,943,342	655,375,066
Holding in subsidiary companies	323,618	323,618	318,901	318,901
Other fixed income securities	3,654,344	4,348,878	3,042,398	3,042,398
	927,273,249	949,228,693	777,884,267	758,315,991
Other receivable - excluding taxation	79,407,508	79,407,508	67,592,064	67,592,064
Financial Liabilities				
- Balance of statutory funds-including policyholders' liabilities	1,157,476,582	1,157,476,582	1,016,711,293	1,016,711,293
- Creditors and accruals	21,489,760	21,489,760	18,460,347	18,460,347
- Premium received in advance	8,644,311	8,644,311	10,632,410	10,632,410
- Insurance / reinsurance payables	566,647	566,647	480,184	480,184

42.2 FAIR VALUE HIERARCHY

"The level in the fair value hierarchy within which the asset or liability is categorised is determined on the basis of the lowest level input that is significant to the fair value measurement."

Assets and liabilities are classified in their entirety into only one of the three levels.

The fair value hierarchy has the following levels:

- Level 1 - quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 - inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3 - inputs for the asset or liability that are not based on observable market data (unobservable inputs).



The table below analyses assets measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

	As at December 31, 2020	Level 1	Level 2	Level 3
----- Rupees in '000 -----				
Financial Assets at Carrying Value				
Investments at carrying value Fair value through Profit and loss				
Listed equity securities and mutual fund units	99,523,806	99,523,806	-	-
Unlisted equity securities and mutual fund units	2,080,343	-	2,080,343	-
Holding in subsidiary companies	323,618	-	323,618	-
	<u>101,927,767</u>	<u>99,523,806</u>	<u>2,403,961</u>	<u>-</u>

	As at December 31, 2019	Level 1	Level 2	Level 3
----- Rupees in '000 -----				
Financial Assets at Carrying Value				
Investments at carrying value Fair value through Profit and loss				
Listed equity securities and mutual fund units	97,597,791	97,597,791	-	-
Unlisted equity securities and mutual fund units	1,981,835	-	1,981,835	-
Holding in subsidiary companies	318,901	-	318,901	-
	<u>99,898,527</u>	<u>97,597,791</u>	<u>2,300,736</u>	<u>-</u>

Carrying values of all other financial assets and liabilities approximate their fair value.

42.3 Transfers during the period

During the year to December 31, 2020:

- There were no transfers between Level 1 and Level 2 fair value measurements.
- There were no transfers into or out of Level 3 fair value measurements.

42.4 Valuation techniques

Fair value of investments is determined as follows:

- Fair value of listed equity securities is determined on the basis of closing market prices quoted on the respective stock exchange.
- Unlisted equity securities are carried at cost.
- Investments in subsidiary companies are being carried at cost.



43 SUBSEQUENT EVENTS

a) The Board of Directors of the Corporation in their meeting held on April 29, 2021 declared dividend of Rs. 1,460.496 million.

These unconsolidated financial statements for the year ended December 31, 2020 do not include the effect of these appropriations and these will be accounted in the unconsolidated financial statements for the year ending December 31, 2021.

44 NUMBER OF EMPLOYEES

The details of number of employees are as follows:

	2020	2019
Permanent employees as at year end	3,831	3,954
Area managers	1,242	1,329
	<u>5,073</u>	<u>5,283</u>
Average number of employees during the year	<u>5,178</u>	<u>5,202</u>

45 CORRESPONDING FIGURES

Previous year figures have been rearranged and/or reclassified, wherever necessary, for the purpose of comparison in the unconsolidated financial statements. For better presentation, reclassification made in the unconsolidated financial statements were as follows:

Reclassification from	Reclassification to	Rupees '000
Statement of comprehensive income		
Other Expenses	Marketing and Administration Expenses	
Training expense	Training expense	64,061

46 DATE OF AUTHORISATION FOR ISSUE

These unconsolidated financial statements were authorised for issue by the Board of Directors of the Corporation on 30, April, 2021.

47 GENERAL

Figures in these unconsolidated financial statements have been rounded off to nearest thousand of rupees. In narrative notes, certain figures have been rounded off to million of rupees.

Shoaib Javed Hussain
Chairman

Ghiasuddin Ahmed
Director

Abdul Qadir Memon
Director

Muhammad Rashid
Chief Financial Officer

Financial Statements Consolidated





Independent Auditor's Report

To the Members of State Life Insurance Corporation of Pakistan

Report on the Audit of Consolidated Financial Statements

Opinion

We have audited the annexed consolidated financial statements of State Life Insurance Corporation of Pakistan and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at December 31, 2020, and the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at December 31, 2020, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with the accounting and reporting standards as applicable in Pakistan.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of the Chartered Accountants of Pakistan (the Code), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matters

We draw attention to Note 21.1.13 to the consolidated financial statements, which describes the chargeability of sales tax on premium by provincial revenue authorities.

Our opinion is not modified in respect of the above matters.

Information Other than the Consolidated Financial Statements and Auditors' Report Thereon

Management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the consolidated financial statements and our auditors' report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.



In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information; we are required to report that fact. We have nothing to report in this regard.

Responsibilities of Management and the Board of Directors for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting and reporting standards as applicable in Pakistan and the requirements of Insurance Ordinance, 2000 and Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Group's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.



- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

The engagement partners on the audit resulting in this independent auditors' report are Muhammad Khalid Aziz and Zulfiqar Ali Causer on behalf of Grant Thornton Anjum Rahman and BDO Ebrahim & Co. respectively.

Grant Thornton Anjum Rahman
Chartered Accountants

BDO Ebrahim & Co
Chartered Accountants

Karachi
Dated: April 30, 2021



Consolidated Statement of Financial Position as at December 31, 2020

	Note	2020 ------(Rupees in '000)-----	2019
ASSETS			
Property and equipment	4	876,030	952,710
Intangible	5	-	-
Investment properties	6	3,638,141	3,375,165
Investments			
Equity securities	7	93,141,078	91,827,187
Mutual funds	8	8,686,127	7,987,521
Government securities	9	822,222,734	675,362,454
Debt securities	10	3,654,344	3,042,398
Loans secured against life insurance policies		129,180,723	111,873,885
Insurance / reinsurance receivables	11	32,600,487	26,363,873
Loans and other receivables	12	49,928,402	42,708,645
Reinsurance recoveries against outstanding claims		120,357	118,466
Salvage recoveries accrued		8	8
Deferred commission expense/acquisition cost		7,434	10,889
Taxation - payments less provision		3,769,038	3,945,262
Prepayments	13	78,774	79,369
Cash & bank	14	56,231,120	92,001,766
TOTAL ASSETS		1,204,134,797	1,059,649,598
EQUITY AND LIABILITIES			
CAPITAL AND RESERVES ATTRIBUTABLE TO GROUP'S EQUITY HOLDERS			
Ordinary share capital	15	4,600,000	4,300,000
Ledger account C & D		3,933,282	2,197,116
Group reserves		2,048,438	1,577,850
Capital contributed to statutory fund		-	(650,000)
		10,581,720	7,424,966
Non-controlling interest		35,041	35,303
TOTAL EQUITY		10,616,761	7,460,269
LIABILITIES			
Insurance liabilities	16	1,157,735,301	1,016,987,357
Retirement benefit obligations	17	2,094,747	4,721,750
Deferred capital grant		36,957	44,714
Deferred tax	18	1,600,906	630,386
Premium received in advance		8,650,137	10,637,312
Insurance / reinsurance payables	19	604,454	504,729
Other creditors and accruals	20	22,795,534	18,663,081
TOTAL LIABILITIES		1,193,518,036	1,052,189,329
TOTAL EQUITY AND LIABILITIES		1,204,134,797	1,059,649,598
CONTINGENCIES AND COMMITMENTS	21		

The annexed notes from 1 to 47 form an integral part of these consolidated financial statements.

Shoaib Javed Hussain
Chairman

Ghiasuddin Ahmed
Director

Abdul Qadir Memon
Director

Muhammad Rashid
Chief Financial Officer



Consolidated Statement of Comprehensive Income for the Year Ended December 31, 2020

		2020	2019
	Note	------(Rupees in '000)-----	
Premium revenue		119,519,330	112,876,783
Premium ceded to reinsurers		(414,472)	(244,264)
Net insurance premium revenue	22	<u>119,104,858</u>	<u>112,632,519</u>
Investment income	23	87,267,438	73,236,086
Net realised fair value gain/(loss) on financial assets	24	207,639	(12,682)
Net fair value gain on financial assets at fair value through profit or loss	25	602,728	3,606,621
Net rental income	26	559,518	574,240
Other income	27	17,019,283	18,471,752
		<u>105,656,606</u>	<u>95,876,017</u>
Net income		<u>224,761,464</u>	<u>208,508,536</u>
Insurance benefits		64,938,331	57,158,843
Recoveries from reinsurers		(219,070)	(125,418)
Premium deficiency		(25,989)	(6,653)
Claim related expense		13,715	12,642
Net insurance benefits	28	<u>64,706,987</u>	<u>57,039,414</u>
Net change in insurance liabilities (other than outstanding claims)		<u>129,039,485</u>	<u>121,376,785</u>
Acquisition expenses	30	16,617,255	16,517,046
Marketing and administration expenses	31	8,042,085	9,997,925
Other expenses	32	432,083	748,851
Total expenses		<u>154,130,908</u>	<u>148,640,607</u>
Results of operating activities		<u>5,923,569</u>	<u>2,828,515</u>
Finance cost	33	<u>(2,159)</u>	<u>(2,631)</u>
Profit before tax		5,921,410	2,825,884
Income tax expense	34	(1,718,038)	(814,689)
Profit for the year		<u>4,203,372</u>	<u>2,011,195</u>
Other comprehensive income		-	-
Total comprehensive income for the year		<u>4,203,372</u>	<u>2,011,195</u>
Profit for the year attributable to:			
Equity holder of parent		4,203,634	2,010,114
Non controlling interest		(262)	1,081
		<u>4,203,372</u>	<u>2,011,195</u>
Earnings per share - Rupees	35	<u>97.72</u>	<u>52.28</u>

The annexed notes from 1 to 47 form an integral part of these consolidated financial statements.

Shoaib Javed Hussain
Chairman

Ghiasuddin Ahmed
Director

Abdul Qadir Memon
Director

Muhammad Rashid
Chief Financial Officer



Consolidated Statement of Cash Flow for the Year Ended December 31, 2020

	Note	2020	2019
		------(Rupees in '000)-----	
Operating Cash flows			
(a) Underwriting activities			
Premiums received		100,918,344	117,787,696
Reinsurance premiums paid		(294,901)	(353,438)
Claims paid		(23,163,653)	(31,319,273)
Surrenders paid		(30,046,296)	(27,153,375)
Reinsurance and other recoveries received		163,674	282,105
Commissions paid		(12,316,617)	(14,862,277)
Commission received		434	703
Other underwriting payments, if any		(4,824,757)	(3,622,334)
Net cash flow from underwriting activities		30,436,228	40,759,807
(b) Other operating activities			
Income tax paid		(571,702)	(575,009)
Other operating payments		-	(933)
General management expense paid		(6,449,953)	(10,707,640)
Other operating receipts		284,198	(644,254)
Other loans		(287)	(428)
Loans secured against life insurance policies - advanced		(5,847,788)	(25,749,990)
Loans secured against life insurance policies - repayments received		12,998,612	9,474,058
Net cash flow used in other operating activities		413,080	(28,204,196)
Total cash flow from all operating activities		30,849,308	12,555,611
Investment activities			
Profit / return received		69,074,711	72,712,294
Dividends received		4,579,688	5,253,600
Rentals received		1,050,715	1,748,301
Payments for investments		(246,043,992)	(192,609,182)
Proceeds from disposal of investments		106,939,236	154,776,439
Fixed capital expenditure		(365,017)	(415,928)
Proceeds from disposal of fixed assets		487	2,437
Total cash flow (used in) / generated from investing activities		(64,764,172)	41,467,961
Financing activities			
Unclaimed dividend paid during the period		-	(10)
Lease payments		(5,082)	(5,996)
Dividends paid		(1,046,880)	(713,609)
Total cash flow used in financing activities		(1,051,962)	(719,615)
Net cash flow (used in) / generated from all activities		(34,966,826)	53,303,957
Cash and cash equivalents at beginning of year		80,952,055	27,648,098
Cash and cash equivalents at end of year	14.1	45,985,229	80,952,055
Reconciliation to profit and loss account			
Operating cash flows		30,849,308	12,555,612
Depreciation expense		(120,719)	(180,011)
Gain on disposal of fixed assets		408	1,679
Investment income		105,605,628	95,845,064
Amortization/capitalization		561,434	419,224
Non Cash Adjustments (APL)		(14,045,545)	(3,393,075)
Other income		58,885	23,156
Increase in assets other than cash		22,016,544	24,545,206
Increase in liabilities other than running finance		(11,351,484)	(5,591,583)
Allocation of surplus		-	(100,000)
Other adjustments		(331,602)	(737,292)
Net change in insurance liabilities (other than outstanding claims)		(129,039,485)	(121,376,785)
Profit after taxation		4,203,372	2,011,195

The annexed notes from 1 to 47 form an integral part of these consolidated financial statements.

Shoaib Javed Hussain
Chairman

Ghiasuddin Ahmed
Director

Abdul Qadir Memon
Director

Muhammad Rashid
Chief Financial Officer



Consolidated Statement of Changes in Equity for the Year Ended December 31, 2020

	Attributable to equity holders of the parent					Total
	Ordinary share capital	Capital contributed to Statutory Fund	Ledger Account C & D*	Group Reserves	Non Controlling Interest	
	Rupees in '000					
Balance as at January 1, 2019	3,500,000	(100,000)	1,247,689	1,480,772	34,222	6,162,683
Dividend paid for the year December 31, 2018	-	-	-	(713,609)	-	(713,609)
Total comprehensive income for the year	-	-	-	2,010,114	1,081	2,011,195
Surplus for the year retained in statutory funds-net of tax	-	-	949,427	(949,427)	-	-
Capital contributed to statutory fund	-	(650,000)	-	650,000	-	-
Capital received from statutory fund - eliminated	-	100,000	-	(100,000)	-	-
Transfer for the issuance of share capital	800,000	-	-	(800,000)	-	-
Balance as at December 31, 2019	<u>4,300,000</u>	<u>(650,000)</u>	<u>2,197,116</u>	<u>1,577,850</u>	<u>35,303</u>	<u>7,460,269</u>
Balance as at January 1, 2020	4,300,000	(650,000)	2,197,116	1,577,850	35,303	7,460,269
Dividend paid for the year December 31, 2019	-	-	-	(1,046,880)	-	(1,046,880)
Total comprehensive income for the year	-	-	-	4,203,634	(262)	4,203,372
Surplus for the year retained in statutory funds-net of tax	-	-	1,736,166	(1,736,166)	-	-
Capital contributed to statutory fund	-	650,000	-	(650,000)	-	-
Transfer for the issuance of share capital	300,000	-	-	(300,000)	-	-
Balance as at December 31, 2020	<u>4,600,000</u>	<u>-</u>	<u>3,933,282</u>	<u>2,048,438</u>	<u>35,041</u>	<u>10,616,761</u>

* This includes balances maintained in accordance with the requirements of Section 35 of the Insurance Ordinance, 2000 read with Rule 14 of the Insurance Rules, 2017 (previously the SEC Insurance Rules, 2002) to meet solvency margins, which are mandatorily maintained for the carrying on of the life insurance business.

The annexed notes from 1 to 47 form an integral part of these consolidated financial statements.

Shoaib Javed Hussain
Chairman

Ghasiuddin Ahmed
Director

Abdul Qadir Memon
Director

Muhammad Rashid
Chief Financial Officer



Notes to the Consolidated Financial Statements for the Year Ended December 31, 2020

1 LEGAL STATUS AND NATURE OF BUSINESS

The Group consists of:

Holding Corporation: State Life Insurance Corporation of Pakistan

Subsidiary companies:

- 1 State Life (Lakie road) properties (Private) Limited
- 2 State Life (Abdullah Haroon Road) Properties (Private) Limited
- 3 Alpha Insurance Company Limited

a) State Life Insurance Corporation of Pakistan

The Holding Corporation was incorporated in Pakistan on November 1, 1972 under the Life Insurance Nationalization Order, 1972 (LINO). The Holding Corporation's principal office is located at State Life Building No. 9, Dr. Ziauddin Ahmad Road, Karachi. It operates in Pakistan through 33 zones for individual life business, 4 zones for Group life business and in the gulf countries (comprising United Arab Emirates (UAE) and Kuwait) through zonal office located at Dubai (UAE).

The Holding Corporation is engaged in the life insurance business and health and accident insurance business.

b) State Life (Lakie road) properties (Private) Limited

The Company was incorporated in Pakistan in the month of July 1979 as Private Limited Company under the Companies Ordinance 1984. The Company was incorporated to deal in Real Estate including Renting, Purchase & Sale of properties. The Company is wholly owned subsidiary of State Life Insurance Group of Pakistan. The geographical location and address of the Company's registered office and business unit is situated at 6th Floor State Life Building No. 09, Dr. Ziauddin Road, Karachi.

c) State Life (Abdullah Haroon Road) Properties (Private) Limited

State Life (Abdullah Haroon Road) Properties (Pvt) Limited ("the Company") was incorporated in Pakistan in the month of June 1979 as Private Limited Company under the Companies Ordinance 1984. The Company is wholly owned subsidiary of State Life Insurance Group of Pakistan. The Company was incorporated to deal in Real Estate including Renting, Purchase & Sale of properties. The geographical location and address of the Company's registered office and business unit is situated at 6th Floor State Life Building No. 09, Dr. Ziauddin Road, Karachi.

d) Alpha Insurance Company Limited

Alpha Insurance Company Limited ("the Company") was incorporated in Pakistan on 24 December 1951 under the Indian Companies Act VII of 1913 as a public limited company and registered as a non-life insurance company by the Securities and Exchange Commission of Pakistan (SECP) under the Insurance Ordinance, 2000. The Company is engaged in providing non-life insurance business comprising fire and property, marine, motor, health, credit and suretyship and miscellaneous. The Company commenced its commercial operations on 23 January, 1952.

The registered office of the Company is situated at 4th Floor, Building # 1-B, State Life Square, I. I. Chundrigar Road, Karachi. The Company has 13 (31 December 2019: 13) branches in Pakistan. The parent entity of the Company is State Life Insurance Corporation of Pakistan holding 95.15% (31 December 2019: 95.15%) shares of the Company.



1.1 The Holding Corporation was issued the certificate of authorization for commencement of Window Takaful Operation under rule 6 of the Takaful Rules, 2012 by SECP vide letter no. 0097, dated September 22, 2016. However the Holding Corporation is in the process of launching the Window Takaful Operations at the year end i.e., December 31, 2020. For the purpose of carrying on the Takaful business, the Operator has formed an Individual Family Participant Takaful Fund (IFPTF) on August 18, 2017 under the Waqf deed and cede Rupees 1 million to the IFPTF. The Waqf deed governs the relationship of Operator and participants for management of takaful operations.

1.2 The Presidential Order dated April 06, 2016 in respect of State Life (Reorganization and Conversion) Ordinance, 2016 was issued by Government of Pakistan Ministry of Law and Justice to provide for the re-organization and conversion of the State Life Insurance Group of Pakistan into a Public Limited Company. After the commencement of this Ordinance, the Federal Government established a Company namely, State Life Insurance Company Limited under the repealed Companies Ordinance, 1984 (XLVII of 1984) with the objective of taking over the business, functions, contracts, policies, proceedings, undertakings, assets, liabilities. etc of the Group on fulfillment of the statutory requirements. The National Assembly converted the said Ordinance into Bill for the conversion of State Life Insurance Group of Pakistan to State Life Insurance Company Limited and sent the Bill to Senate for approval and the Senate, instead of passing the Bill, proposed few amendments in the Bill. For the consideration of the proposed amendments the matter was moved to National Assembly Standing Committee on Commerce and the matter is still pending with that Committee.

Under the new scheme all the assets, liabilities, contracts, policies, proceedings and undertakings of the Group shall stand transferred to and vest in the Company on a specific date which is uncertain. Accordingly, the Group is not expected to continue as going concern. Since there will be no change in operational activities of the Group pursuant to change in aforesaid legal structure, no adjustments are expected to the carrying amounts of assets and liabilities.

1.3 The Group maintains a shareholders' fund and five statutory funds, separately in respect of its each class of life insurance business. The details relating to each fund has been described in note 3.4.

2 BASIS OF PREPARATION

These consolidated financial statements have been prepared on the format of financial statements issued by the Securities and Exchange Commission of Pakistan (SECP) through the Insurance Rules, 2017 vide its S.R.O. 89(1) / 2017 dated February 09, 2017.

2.1 BASIS OF CONSOLIDATION

Subsidiaries are those entities over which the Holding Corporation has control. Control is achieved when the Holding Corporation is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Holding Corporation controls an investee if, and only if, the Holding Corporation has:

- power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);
- exposure, or rights, to variable returns from its involvement with the investee; and
- the ability to use its power over the investee to affect its returns.

"Generally, there is a presumption that a majority of voting rights results in control. To support this presumption and when the Holding Corporation has less than a majority of the voting or similar rights of an investee, the Holding Corporation considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- the contractual arrangement(s) with the other vote holders of the investee;
- rights arising from other contractual arrangements; and
- the Holding Corporation's voting rights and potential voting rights.



The Holding Corporation re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one.

Subsidiaries are consolidated from the date on which the Holding Corporation obtains control, and continue to be consolidated until the date when such control ceases. Assets, liabilities, income and expenses of a subsidiary acquired or disposed off during the year are included in the consolidated statement of profit and loss account from the date the Holding Corporation gains control until the date the Holding Corporation ceases to control the subsidiary.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date, irrespective of the extent of any non-controlling interest. The excess of the cost of acquisition is recorded as goodwill. If the cost of acquisition is less than fair value of the net assets of the subsidiary acquired, the difference is recognised directly in the consolidated statement of comprehensive income.

After initial recognition, goodwill is measured at cost less accumulated impairment losses, if any. For the purposes of impairment testing, goodwill acquired in a business combination is, on the acquisition date, allocated to each of the Holding Corporation's cash generating units that are expected to benefit from the combination. Goodwill is tested annually or whenever there is an indication of impairment exists. Impairment loss in respect of goodwill is recognized in consolidated statement of comprehensive income and is not reversed in future periods.

The assets, liabilities, income and expenses of subsidiary companies are consolidated on a line by line basis and the carrying value of investments held by the Holding Corporation is eliminated against the subsidiaries' shareholders' equity in these consolidated financial statements.

All intra-Group transactions, balances, income, expenses and unrealized gains and losses on transactions between Group companies are eliminated in full.

Subsidiaries have same reporting period as that of the Holding Corporation. The accounting policies of subsidiaries have been changed to confirm with accounting policies of the Holding Corporation, wherever needed.

2.2 STATEMENT OF COMPLIANCE

These consolidated financial statements have been prepared in accordance with the approved accounting and reporting standards as applicable in Pakistan. The approved accounting and reporting standards comprise of International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Act, 2017 and provisions of and directives issued under the Companies Act, 2017 and Insurance Ordinance, 2000, Insurance Rules, 2017, Insurance Accounting Regulations, 2017 and the Takaful Rules, 2012. In case requirements differ, the provisions or directives of the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017 and the Takaful Rules, 2012, shall prevail.

2.3 Basis of measurement

These consolidated financial statements have been prepared under the historical cost convention except as disclosed in the accounting policies mentioned below (refer note 3).

2.4 Functional and presentation currency

These consolidated financial statements have been presented in Pakistani Rupee, which is the Group's functional and presentation currency. Amounts have been rounded off to the nearest thousand.



2.5 Standards, amendments and interpretations to the published standards that are relevant to the Group and adopted in the current year

The Group has adopted the following new standards, amendments to published standards and interpretations of IFRSs which became effective during the current year.

Standard or Interpretation	Effective Date (Annual period beginning on or after)
IFRS 3 'Definition of a business' Amendment to IFRS 3	January 1, 2020
IAS 1/IAS 8 'Definition of Material' (Amendments to IAS 1 and IAS 8)	January 1, 2020
IFRS 7, IFRS 9, and IAS 39 - Interest Rate Benchmark Reform	January 1, 2020
Various Amendments to References to the Conceptual Framework in IFRS Standards	January 1, 2020

Adoption of the above standard have no significant effect on the amounts for the year ended December 31, 2020.

Amendment to IFRS 4 'Insurance Contracts' - Applying IFRS 9 'Financial Instruments' with IFRS 4 addresses issue arising from the different effective dates of IFRS 9 and the forthcoming new standard IFRS 17 'Insurance Contracts'. The amendments introduce two alternative options for entities issuing contracts within the scope of IFRS 4, notably a temporary exemption and an overlay approach. The temporary exemption enables eligible entities to defer the implementation date of IFRS 9. The overlay approach allows an entity applying IFRS 9 from 01 July 2018 onwards to remove from profit or loss account the effects of some of the accounting mismatches that may occur from applying IFRS 9 before IFRS 17 is applied.

The Group has determined that it is eligible for the temporary exemption option since the Group has not previously applied any version of IFRS 9, its activities are predominantly connected with insurance as the percentage of the total carrying amount of its liabilities connected with insurance relative to the total carrying amount of all its liabilities is greater than 90 percent and the Group doesn't engage in significant activities unconnected with insurance based on historical available information. Under the temporary exemption option, the Group can defer the application of IFRS 9 until the application IFRS 17.

To determine the appropriate classification of financial assets under IFRS 9, an entity would need to assess the contractual cash flows characteristics of any financial asset. Indeed, the contractual terms of the financial asset give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal amount outstanding ("SPPI") i.e. cash flows that are consistent with a basic lending arrangement. In a basic lending arrangement, consideration for the time value of money and credit risk are typically the most significant elements of interest.

IFRS 9 defines the terms "principal" as being the fair value of the financial asset at initial recognition, and the "interest" as being compensation for (i) the time value of money, and (ii) the credit risk associated with the principal amount outstanding during a particular period of time.

The tables below set out the fair values as at the end of reporting period and the amount of change in the fair value during that period for the following two Groups of financial assets separately:

- a) financial assets with contractual terms that give rise on specified dates to cash flows that are solely payments of principal and interest ("SPPI") on the principal amount outstanding, excluding any financial asset that meets the definition of held for trading in IFRS 9, or that is managed and whose performance is evaluated on a fair value basis, and
- b) all other financial assets



Description	2020					
	Fail the SPPI test			Pass the SPPI test		
	Fair Value	Impairment	Change in unrealised Gain / loss during the year	Carrying Value	Impairment	Change in unrealised Gain / loss during the year
----- Rupees in '000 -----						
Cash at bank	56,231,120	-	-	-	-	-
Investment in equity securities	93,141,078	-	-	-	-	-
Investment in government securities	-	-	-	822,222,734	-	-
Investment in debt securities	-	-	-	3,654,344	7,573	-
Investment in mutual funds	8,686,127	-	-	-	-	-
Loans and other receivables	49,928,402	-	-	-	-	-
Loans secured against life insurance policies	-	-	-	129,180,723	-	-

Description	2020								
	Carrying amount of debt instrument that pass the SPPI test								
	AA	A+	A	AA-	AAA	A-	A-1	A-2	Unrated
----- Rupees in '000 -----									
Investment in Debt Securities	-	-	3,661,917	-	-	-	-	-	7,573
Investment in Government Securities	-	-	-	-	-	-	-	-	822,222,734
Loans secured against life insurance policies	-	-	-	-	-	-	-	-	129,180,723

2.6 Standards, amendments to published standards and interpretations that are effective but not relevant

The other new standards, amendments to published standards and interpretations that are mandatory for the financial year beginning on January 01, 2020 are considered not to be relevant or to have any significant effect on the Corporation's financial reporting and operations and are therefore not presented here.

2.7 Standards, interpretations and amendments to published accounting and reporting standards that are relevant but not yet effective and nor early adopted by the Group

The following new standards, amendments to published standards and interpretations would be effective from the dates mentioned below against the respective standard or interpretation.

Standard or Interpretation

Effective Date (Annual period beginning on or after)

IFRS 9 - Fees in the '10 per cent' Test for Derecognition of Financial Liabilities
(Amendments to IFRS 9)

January 1, 2022

IFRS 16 - Covid-19 Related rent concessions (Amendments to IFRS 16)

June 1, 2020



Standard or Interpretation	Effective Date (Annual period beginning on or after)
Onerous Contracts - Cost of Fulfilling a Contract (Amendments to IAS 37)	January 1, 2022
IAS 16 - Proceeds before Intended Use (Amendments to IAS 16)	January 1, 2022
IAS 41 - Taxation in Fair Value Measurements (Amendment to IAS 41)	January 1, 2022
Updating a Reference to the Conceptual Framework (Amendments to IFRS 3)	January 1, 2022

The management of the Group is in the process of assessing the impact of these Standards, amendments and interpretations to the published standards on the consolidated financial statements of the Group.

2.8 Standards, amendments and interpretations to the published standards that are not yet notified by the Securities and Exchange Commission of Pakistan (SECP)

Following new standards have been issued by the International Accounting Standards Board (IASB) which are yet to be notified by the SECP for the purpose of applicability in Pakistan.

Standard or Interpretation	IASB effective date (Annual periods beginning on or after)
IFRS 1 First Time Adoption of International Financial Reporting Standards	July 01, 2009
IFRS 17 Insurance Contract (Amendment to Insurance Contract)	January 1, 2023

2.9 CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of consolidated financial statements in conformity with approved accounting standards, as applicable in Pakistan, requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the result of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources.

Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Significant areas where assumptions and estimates were exercised in application of accounting policies relate to:

a) Classification of investments

In investments classified as "amortized cost", the Group has included financial assets with fixed or determinable payments and fixed maturity. In making this judgment, the Group evaluates its intention and ability to hold such investments to maturity.

b) Provision for outstanding claims (including IBNR)

The Group records claims based on the sum assured or other basis set by the Group. However, settlement of all the claims is made based on the nature of insured event.

Provision of claims incurred but not reported (IBNR) is made on the basis of actuarial valuation. Actuarial valuation is made on the basis of past trend and pattern of reporting of claims. Actual amount of IBNR may materially differ from the actuarial estimates.



c) Provision for income taxes

In making estimates for income taxes currently payable by the Group, management looks at the current income tax law and the decisions of appellate authorities on certain issues in the past.

d) Impairment of other assets, including premium due but unpaid

The Group also considers the need for impairment provision against other assets, including premium due but unpaid and provision required there-against. While assessing such a requirement, various factors including delinquency in the account and financial position of the policyholders are considered.

e) Fixed assets, investment properties, depreciation and amortisation

In making estimates of depreciation / amortisation, management uses method which reflects the pattern in which economic benefits are expected to be consumed by the Group. The method applied is reviewed at each financial year end and if there is a change in expected pattern of consumption of future economic benefits embodied in the assets, the method would be changed to reflect the change in pattern. Such change is accounted for as change in accounting estimate in accordance with International Accounting Standard - 8, "Accounting Policies, Changes in Accounting Estimates and Errors".

The assets residual values, useful lives and methods are reviewed, and adjusted if appropriate, at each financial year end.

The Group also reviews value of the assets for possible impairment on an annual basis. Any change in estimates in future years might affect the carrying amounts of respective items of fixed assets with a corresponding effect on the depreciation / amortization charge and impairment.

f) Staff retirement benefits

Staff retirement benefits are provided as per actuarial valuation or following the actuarial advice which is based upon certain assumptions.

3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies and methods of computation adopted in the preparation of this consolidated financial statement are same as those applied in the preparation of the annual un-consolidated financial statements of the Group for the year ended December 31, 2020.

3.1 Property and equipment

These are stated at cost less accumulated depreciation and impairment losses, if any.

Subsequent costs

Subsequent costs are included in the assets carrying amount or recognized as separate asset, as appropriate, only when it is probable that future economic benefit associated with the item will flow to the Group and the cost of the item can be measured reliably. Normal repairs and maintenance are charged to income currently.

Depreciation

Depreciation is calculated on straight-line method to write off the cost of assets over their expected useful lives at the rates specified in note 4 to the financial statements, after taking into account residual values, if any. The useful lives, residual values and depreciation methods are reviewed and adjusted, if appropriate, at each balance sheet date. Depreciation on fixed assets is charged on a proportionate basis.



Gain and losses on disposal

An item of fixed asset is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Gains and losses on disposal of fixed assets are included in current year's income and expenses respectively.

Capital work in progress

Capital work in progress is stated at cost less impairment, if any and consist of expenditure incurred and advances made in respect of fixed assets in the course of their acquisition, erection, construction and installation. The assets are transferred to relevant category of fixed asset when they are available for use.

3.2 Investment properties

Investment properties are accounted for under the cost model in accordance with International Accounting Standard 40, 'Investment Property' and S.R.O. 938 (1)/2002 dated December 12, 2002 issued by the SECP.

These are carried at cost less accumulated depreciation and impairment losses, if any. Subsequent expenditure, depreciation and gains or losses on disposal are accounted for in the same manner as of operating fixed assets.

3.3 Other assets

Stock of stationery, printed material and maintenance store in hand for investment properties etc. are valued at lower of cost or net realizable value. Cost is determined on 'first in first out' basis.

3.4 Funds

The Group maintains a shareholders' fund and five statutory funds, separately in respect of its each class of life insurance business, namely:

- Pakistan Life Fund (ordinary life);
- Overseas Life Fund (ordinary life);
- Pension Fund;
- Health Insurance Fund; and
- Family Takaful Fund.

Assets, liabilities, revenues and expenses are referable to respective statutory funds or allocated to shareholders' fund.

Expenses of principal office are distributed among all funds on fair and equitable basis.

a) Pakistan Life Fund (ordinary life)

Pakistan Life Fund comprises individual life business and Group life business carried out in Pakistan as well as individual life Rupee business conducted outside Pakistan. Policyholders' liabilities as shown in the Pakistan Life Fund are based on an actuarial valuation conducted by the Appointed Actuary as at the reporting date.

Within the Pakistan Life Fund, business can be further classified as individual life conventional business, BANCA business, Group insurance business and a small amount of annuity business. Most of the policies contain Discretionary Participation Feature (DPF).



b) Overseas Life Fund (ordinary life)

The Overseas Life Fund entirely consists of individual life conventional business carried out at UAE, Kingdom of Saudi Arabia and Kuwait through zonal office located in Dubai (UAE). Policyholders' liabilities as shown in the Overseas Life Fund are based on an actuarial valuation conducted by the Appointed Actuary as at the reporting date.

Exchange gains and losses on translation of currencies of Overseas Life Fund and Pakistan Life Fund (Rupee business) are taken to revenue account through statement of investment income. Most of the new business written under the Overseas Life Fund contains a Discretionary Participation Feature (DPF).

c) Pension Fund

The Pension Fund consists of funds on account of Group pension deposit administration contracts. Policyholders' liabilities as shown in the pension fund are based on an actuarial valuation conducted by the Appointed Actuary as at the reporting date.

d) Accidental and Health Insurance Fund

The Group has entered into an agreement in 2015 with Government of Khyber Pakhtunkhwa (KP) to implement Social Health Protection Initiative. As per the agreement, the Group received 60% of cost of plan and will receive 40% of the said amount on completion of the plan certified by the consultant firm designated for the said purpose. Under the scheme, about 100,000 households in four districts of KP will be covered for micro health insurance benefits under the prescribed limit of Rs. 25,000 per member per annum. The Group has also entered into an agreement with the Federal Government under Prime Minister Health Insurance Program. Under the scheme, about 3,020,000 households which will be covered for micro health insurance benefits under the prescribed limit of Rs. 250,000 per household for specialized diseases and Rs. 50,000 for other disease.

e) Family Takaful Fund

The Group on receipt of license to start Window Takaful Operations, established a statutory fund namely 'Family Takaful Fund' to offer Family Takaful Contracts. Family Takaful Contract is an arrangement which rests on key Shariah principles of mutual cooperation, solidarity and well-being of a community, and is based on the principles of Wakala Waqf Model. Under a Takaful arrangement, individuals come together and contribute towards the common objective of protecting each other against financial losses by sharing the risk on the basis of mutual assistance.

The obligation of Waqf for Waqf participants' liabilities is limited to the amount available in the Waqf fund. In case there is a deficit in the Waqf Fund, the Window Takaful Operator shall grant an interest free loan (Qard-e-Hasna) to make good the deficit. The loan shall be repayable from the future surpluses generated in the Waqf Fund, without any excess of the actual amount given to it. Repayment of Qard-e-Hasna shall receive priority over surplus distribution to Participants from the Waqf Fund.

The takaful operations under the 'Family Takaful Fund' are expected to start from the next year as disclosed in note 1.1 to these financial statements.



3.5 Insurance contracts - classification

The Group maintains five statutory funds which are as follows:

- Pakistan Life Fund
- Overseas Life Fund
- Pension Fund
- Accidental and Health Insurance Fund
- Family Takaful Fund

Within the Pakistan Life Fund the business can be further classified as individual life conventional business, Group insurance business and a small amount of annuity business.

Most of the new individual life conventional policies written by the Group contain a Discretionary Participation Feature (DPF). DPF indicates policies in which the investor receives an additional payment, the amount or timing of which is contractually at the discretion of the issuer.

The Overseas Life Fund entirely consists of individual life conventional business. Most of the new business written under the overseas life fund contains a DPF.

The Pension Fund consists of funds administered under Group Pension Deposit Administration contracts.

The Accident and Health Insurance Fund consists of Group Health and Accident Insurance Contracts.

Considering all the five statutory funds together, the bulk of Group business consists of individual life conventional policies. Most of the remaining business consists of Group life insurance business. Group Health is a relatively new venture of the Group which started in 2012 and has yet to register any significant growth. The Group also offers some supplementary benefits attached in the form of riders to the individual life policies and the Group life contracts. Each of these classes of business are described in greater detail below.

Contract details and measurement

The insurance contracts offered by the Group are described below:

3.5.1 Individual life policies

Individual life conventional products

These are long term contracts with either level or single premiums. These plans generally provide for some death benefit on death during the currency of the policy and a survival benefit either on the happening of certain contingencies or on the maturity of the policy. The premiums are payable only in the life time of the policyholder. In case of term insurance products there is no survival benefit.

Universal life policies

Under these plans a certain amount is set aside from the premium for expenses and meeting the mortality cost and the remainder of the premium is invested to earn some investment return. Investment return is allocated to these products on an annual basis keeping in view the investment earnings of the Pakistan Life Fund.



Term insurance policies

A few products of the Group are term insurance plans providing benefits only in case of death. Under these policies no benefit is due if the policy holder survives the duration of the policy. The Group sells both level term insurances and decreasing term insurances also known as mortgage protection plans.

Annuities

The Group also has a small number of individual and Group life-annuities on its books. Under these contracts a periodic income benefit is payable to the insured life for as long as annuitant is alive. Besides, the Group offers annuity-certain plans under which periodic income benefit is payable for a stipulated period and is not dependent on the life of the policyholder.

Supplementary riders

The Group offers various types of supplementary riders. Some of these riders offer additional life coverage, in some cases they offer accidental death and disability benefits. The benefits can take various forms such as lump sum payment or an income benefit or waiver of premiums due under the host policy contract.

Insured event

Under the individual life insurance policies in most cases the insured event is either death or survival until the maturity date of the policy, except in case of term insurance where there is no maturity benefit. Under the annuity policies the Group is exposed to the risk of longevity. In this case the insured event is survival of the life insured for a long duration, exceeding the period normally expected under standard mortality tables.

In case of supplementary rider the insured event is either death or just accidental death or disability whether accidental or natural or both.

Distribution channel

The individual life business of the Group is sold through its dedicated sales force which is present all over the country. This field force is organised under a two tier system consisting of sales representatives and sales managers. Each sales sector headed by a sector head is further Grouped over 1000 area offices, more than 1,200 sector offices, 33 zones and 7 regional offices in addition to one zone for the Gulf Region. The Gulf zone has its own marketing team of sector heads, area managers and sales force.

The individual life policy holders of the Group come from all strata of society, with greater representation of the rural areas due to wider outreach of its field force. New policyholders have an average age of around 34 years.

3.5.2 Group life policies

Basic coverage

The Group life policies are generally one year renewable term insurance contracts. In most cases they provide Group coverage to the employees of an employer. Some times the coverage is tied up with loans extended by the employer for house building or purchase of motor vehicles or other household items. In some cases Group policies are issued to lending agencies such as banks to provide Group coverage to their borrowers. There are also a small number of Group endowment policies which provide benefits identical to individual life policies but under the umbrella of a Group contract.



Supplementary coverage

In many cases the Group policies also provide supplementary coverage which may include accidental or natural disability benefits and additional accidental death benefit. These riders also take the form of one year renewable term insurance policies.

Insured event

Under the Group life insurance policies in most cases the insured event is death due to any cause. In case of supplementary coverage the insured event can include accidental death or disability or natural disability.

Distribution channel

The Group insurance business is sold through four Group and pension zones of the Group. Each zone has its own marketing force consisting of sector heads who are full time salaried employees of the Group, however, some of the Group business is also procured through individual life field force of the Group.

Most of the lives covered under the Group insurance consist of industrial and office workers, civil servants and employees of Groups, banks, other financial institutions, army, navy etc.

3.6 Insurance contracts (Non Life Business)

Insurance contracts are those contracts under which the Holding Corporation, as insurer, has accepted insurance risk from the insurance contract holder (insured) by agreeing to compensate the insured if a specified uncertain future event (the insured event) adversely affects the insured.

Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its tenure, even if the insurance risk reduces significantly during this period, unless all rights and obligations are extinguished or expired.

Insurance contracts are classified into the following main categories, depending on the nature and duration of risk and whether or not the terms and conditions are fixed.

- Fire and property damage;
 - Marine, aviation and transport;
 - Motor;
 - Accident and health;
 - Credit and suretyship; and
 - Miscellaneous.
- (a) Fire and property damage insurance contracts mainly compensate the Company's customers for damage suffered to their properties or for the value of property lost. Customers who undertake commercial activities on their premises could also receive compensation for the loss of earnings caused by the inability to use the insured properties in their business activities.
 - (b) Marine, aviation and transport insurance covers the loss or damage of vessels, cargo, terminals, and any transport or property by which cargo is transferred, acquired or held between the points of origin and final destination.
 - (c) Motor insurance provides protection against losses incurred as a result of theft, traffic accidents and against third party liability that could be incurred in an accident.
 - (d) Accident and health insurance covers unforeseen cash flows and financial hardships arising due to ailments, accidents and other natural causes necessitating hospitalisation.
 - (e) Credit and suretyship insurance covers performance bonds in which surety assures the obligee that the principal can perform the task.



- (f) Other types of insurance contracts are classified in the miscellaneous category which includes mainly engineering, terrorism, worker compensation, and travel insurances, etc.

These contracts are provided to individuals as well as commercial organisations with various tenures according to the nature and terms of the contract and the needs of the insurer.

3.7 Policyholders' liabilities

Policyholders' liabilities are stated at a value determined by the Appointed Actuary through an actuarial valuation carried out as at each reporting date. In determining the value, both acquired policy values (which forms the bulk of policyholders' liabilities) as well as estimated values which will be payable against risks which the Group underwrites are taken into account. The liability under all policies of assurance was arrived at by deducting from the present value of the sums assured and bonuses (if any), the present value of the net premiums. Net premiums were taken, under the modified preliminary term method, to be the level net premiums on the valuation basis plus adjustments to allow for the first year expenses at 5 % of net premiums for each year of the premium paying term (e.g. 50 % for a term of 10 years) limited to 100 % for a term of 20 years or more. For Pakistan Life Fund business and Overseas Life Fund business, the actual net premiums valued were 97.71387% and 99.8210% respectively of these net premiums.

The basic liability consists of the estimated actuarial liability against each contract, which is in force. Following elements are added to this amount:

- a) any reserve required for premiums;
- b) reserve for incurred but not reported (IBNR) claims;
- c) reserve for income benefit in course of payment; and
- d) reserve for potential losses on a policy to policy basis.

3.8 Re-insurance contracts held

The Group has re-insurance arrangements with Swiss Re. The net retention limit of the Group for individual life is Rs. 5 million (2019: Rs. 5 million) per policy and for Group life is Rs. 5 million (2019: Rs. 5 million) per person of risk. Re-insurance premium is recorded as an expense evenly over the period of the re-insurance contract and is off-set against the premium income of the respective year.

The claim recoveries arising out of re-insurance contracts are off-set against the claims expenses of respective year.

3.9 Claims

The liability in respect of outstanding claims represents the ascertained value of claims incurred and reported before the end of the accounting year. Incurred but not reported (IBNR) cases are provided on the basis of actuarial advice and included in the policyholders' liabilities.

On May 19, 2014, Securities and Exchange Commission of Pakistan (SECP) has issued Circular No. 11 of 2014 in which they have prohibited all life insurers from writing back the unclaimed insurance benefit amount in any circumstances. The unclaimed insurance benefits are the amount which have become payable in accordance with the terms and conditions of an insurance policy but have not been claimed by the policyholders or their beneficiaries. Such unclaimed amounts include unclaimed maturity benefits, long outstanding claims and un-intimated or unclaimed death or disability claims. The Group has a practice of writing back claims which are outstanding for more than three years from the date from which the claims become payable and an equivalent amount has been placed in 'reserve for unpaid insurance benefits' within the policyholders' liabilities. The Group has received letter dated May 22, 2015 from SECP clarifying that the practice to retain the unclaimed insurance benefits in its actuarial reserve is in compliance with the clause 3 of the aforementioned Circular.

3.10 Amount due to other insurers / reinsurers

Liabilities for other insurers / reinsurers are carried at cost which is the fair value of consideration to be paid in future for services.



3.11 Premiums due but unpaid

Premiums due but unpaid are recognised at cost, which is the fair value of consideration to be received less provision for impairment, if any.

3.12 Amount due from other insurers / reinsurers

Amount due from other insurers / reinsurers are carried at cost less provision for impairment, if any.

3.13 Premium deficiency

The cumulative unearned premium reserve for any classes of business is not adequate to meet the expected future liability, after reinsurance, from claims and other supplementary expenses, including reinsurance expense, commissions and other underwriting expenses, expected to be incurred after the reporting date in respect of policies in that class of business in force at the reporting date, a premium deficiency reserve is recognised as a liability to meet the deficit. The movement in premium deficiency reserve is recorded as an expense / income in the profit and loss account for the year.

3.14 Acquisition costs

These are costs incurred in acquiring and maintaining insurance policies and include without limitation all forms of remuneration paid to insurance agents and certain field force staff.

3.15 Expenses of management

Expenses of management represent directly attributable expenses and indirect expenses allocated to statutory funds.

3.16 Staff retirement benefits

a) Provident fund

The Group operates a defined contribution plan, a recognized contributory provident fund scheme for all its eligible employees. For employees who have opted for the gratuity scheme, monthly contributions at the rate of 8.33% of their basic salaries are made to the fund by the Group. However, in respect of employees who have opted for the pension scheme, no contribution is made by the Group to the provident fund.

b) Gratuity fund

Officers

The Group maintains a funded defined benefit plan for those officers who opted for gratuity rules. On retirement, resignation, termination or on death they will be paid last month's drawn salary for each completed year of service. Liability for the fund is based on the advice of appointed actuary.

Staff

"The Group maintains a unfunded defined benefit plan for those staff who opted for gratuity rules. On retirement, resignation, termination or on death they will be paid last month's drawn salary for each completed year of service. Liability for the fund is based on the advice of appointed actuary."

Previously, the Group maintained a defined contribution plan in respect of all those officers of the Group who initially opted for the unfunded gratuity scheme. At the end of each month, starting from the effective date of admission of a member to the fund, the Group used to make a contribution equal to 8.33% of the member's basic salary. However, pursuant to decision of the Board of Directors taken in their 241st meeting held on October 20, 2015, the gratuity scheme of the officers of the Group has been revamped from defined contribution plan to defined benefit plan.



c) Pension fund

The Group operates a defined benefit plan, a funded pension scheme for its employees opting for the pension scheme established in 1984 and payments are made annually to the extent allowed under the Income Tax Rules, 2002 to meet the obligations there-under on the basis of actuarial valuation. From a previous year pursuant to the order of Honorable Supreme Court of Pakistan, the Group has restored its pension scheme, as aforesaid, that was in effect before December 31, 1999. Liability for the fund is based on the advice of appointed actuary.

d) Compensated absences

From the year 2002, the un-availed earned leave balance of officers is encashed to the extent of two third of the leave balance with simultaneously proceeding on leave for one third leave balances, minimum for twelve days. A policy is already in force for the staff on similar lines. For officers leaves upto 60 days can be carried forward upto the date of retirement and can be encashed at retirement. Similarly, in respect of staff leaves upto 180 days can be carried forward upto the date of retirement and can be encashed at retirement.

e) Post retirement medical benefits

The Group provides medical facilities to its retired officers and their spouses in accordance with the service regulations.

3.17 Loans secured against life insurance policies

Cash loans

Loans in cash against the security of life insurance policies may be extended to the policyholders to the extent of 80% of surrender value of the respective policy, provided the policy has been in force for at least two years.

Automatic non-forfeiture provisions

- (a) Automatic Premium Loans secured against surrender value of the policy may be extended to the extent of the surrender value of the respective policy, provided the policyholder has exercised Automated Premium Loan option.
- (b) An advance equal to one year premium may be allowed to the policyholder only once, if the policyholder has exercised Auto Paid-up option provided the respective policy has been in force for at least two years.

3.18 Revenue recognition

Premium

(a) Individual life policies

The initial premium is recognized when the policy is issued after receipt of that premium. Subsequent premiums falling due under the policy are recognized if received before expiry of the grace period, or if advanced by the Group under the Automatic Non-Forfeiture provisions. However, premiums due in the month of December but not received by 31st December are recognized if the grace period is to expire after the next 1st January.

(b) Group life policies

The premium on Group life policies is recognized on a proportionate basis.



Premium - General insurance

Premium received / receivables under a policy is recognised as written from the date of attachment of the policy to which it relates. Premium income under a policy for direct businesses is recognised over the period of insurance from inception to expiry evenly over the period of the policy.

Premium income also includes administrative surcharge that represents documentation and other charges recovered by the Holding Corporation from policy holders in respect of policies issued, at the rate of 5% of the premium written restricted to a maximum of Rs. 2,000 per policy. Administrative surcharge is recognised as premium at the time the policies are written.

Receivables under insurance contracts are recognised when due, at the fair value of the consideration receivable less provision for doubtful debts, if any. If there is objective evidence that the receivable is impaired, the Holding Corporation reduces the carrying amount of the receivable accordingly and recognises that impairment loss in the profit and loss account.

Premium income under a policy is recognised over the period of insurance contract from the date of inception of the policy to which it relates till the expiry in case of marine cargo business whereas, for all other cases of premium, income is recognised as a difference between total premium written and provision for unearned premium.

Rental income on investment properties

Rental income is recognized on an accrual basis except where dues are more than six months old in which case income is recognized on a receipt basis, except for the cases that are under litigation.

Investment income

Income on government securities, term finance certificates and other fixed income securities is recognized on an accrual basis for the number of days these are held taking into account effective yield on the instruments.

Dividend income is recognized when the Group's right to receive dividend is established. Income on debentures is recognized at the prescribed rates, except where recovery is considered doubtful in which case the income is recognized on a receipt basis.

Capital gain / loss arising on sale of listed securities is recognized on settlement date.

Income on future transactions is taken to income as the difference between ready market purchase price and future sale at settlement of future transactions. Income on reverse repurchase transactions is taken to income at the date of settlement.

Deferred capital grant

Grants received for capital expenditure is credited to "Deferred liabilities". Amount equal to the depreciation charged during the year as per rate applicable to the respective assets is transferred to other income. Grants received in cash for revenue expenditure are treated as income on the basis of expenditure incurred.

Others

All other income are recognised on accrual basis.



3.19 Taxation

Current

Provision of current tax is based on the taxable income for the year determined in accordance with prevailing laws (Fourth Schedule to the Income Tax Ordinance, 2001) for taxation of income. All sources of income of the Group are taxed as one basket income using prevailing tax rate expected to apply to the profit for the year, if enacted. The charge for the current tax also includes adjustments, where considered necessary, to the provision for tax made in previous years arising from assessments finalized during the current year for such years.

Deferred

Deferred taxation is accounted for using the balance sheet liability method providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realization on settlement of the carrying amount of assets and liabilities using the tax rates enacted at the reporting date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available and credits can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

3.20 Bad and doubtful debts

Known bad debts are written off and impairment loss is recognized for debts / receivables considered doubtful.

3.21 Provisions

Provisions are recognized when the Group has a present legal or constructive obligation as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate of the amount can be made.

3.22 Impairment of non financial assets

The carrying amounts of non financial assets are assessed at each reporting date to ascertain whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated. An impairment loss is recognised, as an expense, for the amount by which the asset's carrying amount exceeds its recoverable amount.

The recoverable amount is the higher of an asset's fair value less cost to sell and value in use. Value in use is ascertained through discounting of the estimated future cash flows using a discount rate that reflects current market assessments of the time value of money and the risk specific to the assets. For the purpose of assessing impairment, assets are Grouped at the lowest levels for which there are separately identifiable cash flows (cash generating units).

3.23 Related party transactions and transfer pricing

Transactions and contracts with the related parties are carried out at arm's length price determined in accordance with comparable uncontrolled price method.

3.24 Cash and cash equivalents

These include cash and bank balances and deposits maturing within twelve months.

3.25 Dividend distributions and appropriations

Dividend distributions and appropriations are recorded in the period in which the distributions and appropriations are approved.



3.26 Earnings per share

The Group presents basic and diluted Earnings Per Share (EPS) for its shareholders. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Group by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is calculated if there is any potential dilutive effect on the Group's reported net profits.

3.27 Segment reporting

Operating segment is a distinguishable component of the Group that is engaged in providing services that are subject to risks and returns that are different from those of other operating segments. The Group accounts for segment reporting of operating results using the classes of business as specified under the Insurance Ordinance, 2000 and the Insurance Regulations, 2017.

The Group's business segments are currently reported as shareholders' fund and five statutory funds, separately in respect of each class of life insurance business.

3.28 Foreign currency translations

Foreign currency transactions during the year are recorded at the exchange rate approximating those ruling on the date of transaction. Monetary assets and liabilities in foreign currencies are translated at the rate of exchange which approximates those prevailing on the reporting date. Gains and losses on translations are taken to income currently. Non monetary items that are major in terms of historical cost in a foreign currency are translated using the exchange rates as at the date of initial transactions. Non monetary items measured at fair value in a foreign currency are translated using the exchange rate at the date when the fair value was determined.

3.29 Leases

The Group recognizes a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured based on the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received. The right-of-use asset is depreciated on a straight-line method over the lease term as this method most closely reflects the expected pattern of consumption of the future economic benefits. The lease term includes periods covered by an option to extend if the Group is reasonably certain to exercise that option. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Generally, the Group uses its incremental borrowing rate as the discount rate.

The lease liability is subsequently measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in fixed lease payments or an index or rate, if there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, or if the Group changes its assessment of whether it will exercise a purchase, extension or termination option.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

The Group has elected to apply the practical expedient to account for each lease component and any non-lease components as a single lease component and not to recognize right-of-use assets and lease liabilities for short-term leases that have a lease term of 12 months or less and leases of low-value assets. The lease payments associated with these leases is recognised as an expense on a straight-line basis over the lease term.



3.30 Financial instruments

Financial assets and financial liabilities are recognised when the Group becomes a party to the contractual provisions of the financial instrument.

Financial assets and financial liabilities are recognised initially at cost including associated transaction costs which is the fair value of the consideration given.

The financial assets and financial liabilities are measured subsequently as described below:

Financial assets

For the purpose of subsequent measurement, financial assets are classified into the following categories upon initial recognition:

- loans and receivables;
- held to maturity; and
- fair value through profit or loss financial assets.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial recognition, these are carried at amortized cost.

Held to maturity

These include held to maturity investments that are financial assets with fixed or determinable payments and fixed maturity and the Group has a positive intent and ability to hold these investments till maturity. After initial recognition, these are carried at amortized cost.

Fair value through profit or loss

These investment are initially recognised at cost being the fair value of the consideration given and its related transaction cost are charged to profit and loss account. These investment are subsequently measured at their market value with any gain or loss in consolidated statement of comprehensive income.

Impairment of financial assets

A financial asset is assessed at each reporting date to determine whether there is any objective evidence that it is impaired. A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset.

An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, if no impairment loss had been recognized.

Derecognition

Financial assets are derecognized at the time when the Group loses control of the contractual rights that comprise the financial assets. Financial liabilities are derecognized at the time when they are extinguished, that is, when the obligation specified in the contract is discharged, cancelled, or expired. Any gains or losses on derecognition of financial assets and financial liabilities are taken to the consolidated statement of comprehensive income immediately.



Off setting

Financial assets and liabilities are off set and the amount is reported in the balance sheet if the Group has a legal right to set-off the transactions and also intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

Fair / market value measurements

For investments in Government securities, fair / market value is determined by reference to quotations obtained from Reuters page (PKRV) / (PKISRV) where applicable. For investments in quoted marketable securities, other than Term Finance Certificates / Corporate Sukuks, fair / market value is determined by reference to Stock Exchange quoted market price at the close of business on balance sheet date. The fair market value of Term Finance Certificates / Corporate Sukuks and investment in Mutual Fund is as per the rates issued by the Mutual Funds Association of Pakistan (MUFAP).

Financial liabilities

For the purpose of subsequent measurement, financial liabilities are measured at amortised cost using effective interest method, which approximates to its cost except for policyholders' liabilities and liability for claims incurred but not reported (IBNR) which are measured on the basis of actuarial valuations.

3.31 Investment in associates

Investment in associates has been carried at under equity method of accounting.



4 PROPERTY AND EQUIPMENT

Operating assets
Right-of-use of assets

4.1 Operating assets

Note	2020	2019
	----- Rupees in '000-----	
4.1	865,588	936,498
4.2	10,442	16,212
	<u>876,030</u>	<u>952,710</u>

Description	2020											
	Cost					Depreciation						
	As at 1 January	Additions/ (disposals)	Adjustment	Transfer from Investment Properties	As at 31 December	As at 1 January	For the year / (disposals)	Adjustment	Transfer from Investment Properties	As at 31 December	Written down value as at 31 December	Depreciation Rate (%)
	----- Rupees in '000 -----											
Building, roads and structure	627,488	3,744 (748)	-	-	630,484	142,418	6,440	(900)	-	147,958	482,526	1
Electric installation and fittings	479,681	9,151	-	-	488,832	475,747	18,427	(5,676)	-	488,498	334	10
Furniture and fixture	579,481	25,501 (43)	-	760	605,699	221,503	36,161	13,101	337	271,102	334,597	10
Office equipment	208,892	7,416 (90)	-	-	216,218	176,113	15,007	477	-	191,597	24,621	10 to 30
Computer installations-basic	844,021	14,445 (47)	-	25	858,444	826,637	33,789	(2,215)	4	858,215	229	30
Computer installations-peripherals	82,488	3,164	-	(25)	85,627	73,816	5,394	(1,463)	(4)	77,743	7,884	30
Vehicles	236,898	291 (2,521)	-	-	234,668	206,217	15,494 (640)	(1,800)	-	219,271	15,397	20
	<u>3,058,949</u>	<u>63,712 (3,449)</u>	-	<u>760</u>	<u>3,119,972</u>	<u>2,122,451</u>	<u>130,712 (640)</u>	<u>1,524</u>	<u>337</u>	<u>2,254,384</u>	<u>865,588</u>	

Description	2019											
	Cost					Depreciation						
	As at 1 January	Additions/ (disposals)	Adjustments	Transfer from Investment Properties	As at 31 December	As at 1 January	For the year / (disposals)	Adjustments	Transfer from Investment Properties	As at 31 December	Written down value as at 31 December	Depreciation Rate (%)
	----- Rupees in '000 -----											
Building, roads and structure	538,269	-	-	89,219	627,488	120,390	-	-	22,028	142,418	485,070	1
Electric installation and fittings	410,712	892	-	68,077	479,681	365,433	38,051	-	72,263	475,747	3,934	10
Furniture and fixture	545,350	35,281 (1,150)	-	-	579,481	216,056	5,447	-	-	221,503	357,978	10
Office equipment	198,870	11,154 (1,132)	-	-	208,892	162,409	13,705	-	-	176,113	32,778	10 to 30
Computer installations-basic	803,968	40,686 (633)	-	-	844,021	811,946	14,691	-	-	826,637	17,385	30
Computer installations-peripherals	77,356	5,248 (116)	-	-	82,488	67,797	6,019	-	-	73,816	8,673	30
Vehicles	232,713	19,842 (15,657)	-	-	236,898	182,849	23,369	-	-	206,217	30,681	20
	<u>2,807,238</u>	<u>113,103 (18,688)</u>	-	<u>157,296</u>	<u>3,058,949</u>	<u>1,926,880</u>	<u>101,282</u>	-	<u>94,291</u>	<u>2,122,451</u>	<u>936,498</u>	



4.1.1 Detail of disposal of property and equipment

Disposal of tangible assets during the year 2020 having net book value exceeding Rs. 50,000

Description of Assets	2020						
	Cost	Net book value	Sale proceed	Gain	Mode of disposal	Particulars of buyers	
						Name of buyer	Relationship
----- Rupees in '000 -----							
Building, roads and structure	2,542	2,516	2,542	26	by Tender	NICL (Insurance Claim)	External independent party

4.2 Right-of-use of assets

	2020	2019
	----- Rupees in 000 -----	
Balance at 1 January 2020	16,212	20,385
Depreciation charge for the period	(3,664)	(4,173)
Less: Disposal during the year - WDV	(2,106)	-
Balance at 31 December 2020	<u>10,442</u>	<u>16,212</u>

	2020									
	Cost				Depreciation / Impairment					
	As at 1 January	Additions/ (disposals)	Adjustmentst	As at 31 December	As at 1 January	For the year / (disposals)	Adjustmentst	As at 31 December	Written down value as at 31 December	Depreciation rate %
----- Rupees in '000 -----										
Right-of-use of assets	20,385	-	-	17,634	4,173	3,664	-	7,192	10,442	20 & 33
		(2,751)				(645)				
	<u>20,385</u>	<u>(2,751)</u>	<u>-</u>	<u>17,634</u>	<u>4,173</u>	<u>3,019</u>	<u>-</u>	<u>7,192</u>	<u>10,442</u>	

	2019									
	Cost				Depreciation / Impairment					
	As at 1 January	Additions/ (disposals)	Adjustmentst	As at 31 December	As at 1 January	For the year / (disposals)	Adjustmentst	As at 31 December	Written down value as at 31 December	Depreciation rate %
----- Rupees in '000 -----										
Right-of-use of assets	-	20,385	-	20,385	-	4,173	-	4,173	16,212	20 & 33

4.3 Assets with zero values

Description of Assets	2020			2019		
	Cost	Net book value	Number of items	Cost	Net book value	Number of items
	----- Rupees in '000 -----					
Furniture and fixtures	28,023	-	44	24,130	-	43
Office equipment	16,382	-	128	15,048	-	122
Computer installation - basic	361,678	-	69	363,933	-	55
Computer installation - peripheral	16,398	-	31	16,398	-	31
Vehicles	71,628	-	92	52,105	-	66



5 INTANGIBLE

	2020									
	Cost				Amortization					
	As at 1 January	Additions/ (disposals)	Adjustments	As at 31 December	As at 1 January	For the year / (disposals)	Adjustments	As at 31 December	Written down value as at 31 December	Amortization rate
Computer software	2,411,912	-	-	2,411,912	2,411,912	-	-	2,411,912	-	20 & 33

Rupees in '000

	2019									
	Cost				Amortization					
	As at 1 January	Additions/ (disposals)	Adjustments	As at 31 December	As at 1 January	For the year / (disposals)	Adjustments	As at 31 December	Written down value as at 31 December	Amortization rate
Computer software	2,411,912	-	-	2,411,912	2,411,912	-	-	2,411,912	-	20 & 33

6 INVESTMENT PROPERTIES

	Note	2020	2019
		----- Rupees in 000 -----	
Investment properties	6.1	1,749,139	1,773,616
Less: Provision for impairment in value	6.4	(895)	(895)
		<u>1,748,244</u>	<u>1,772,721</u>
Capital work in progress	6.8	1,889,897	1,602,444
		<u><u>3,638,141</u></u>	<u><u>3,375,165</u></u>

6.1 Investment properties

	2020									
	Cost				Depreciation					
	As at 1 January	Additions/ (Disposals)/ adjustments	Transfer to Property and Equipment	As at 31 December	As at 1 January	For the year	Transfer to Property and Equipment / Adjustment	As at 31 December/ (Disposal)	Written down value as at December 31,	Depreciation Rate
Freehold land	274,616	-	-	274,616	-	-	-	-	274,616	-
Leasehold land	332,697	-	(760)	332,697	109,489	3,864	-	113,353	219,344	1 to 5
Leasehold improvements	28,673	-	-	27,913	10,462	261	(337)	10,386	17,527	5
Building, roads and structure	1,503,199	19,415 (1,793)	-	1,520,821	342,088	14,946	81	357,115	1,163,706	1
Electric installation and fittings	1,146,981	10,002	-	1,156,983	1,066,073	16,964	-	1,083,037	73,946	10
	<u>3,286,166</u>	<u>27,624</u>	<u>(760)</u>	<u>3,313,030</u>	<u>1,528,112</u>	<u>36,035</u>	<u>(256)</u>	<u>1,563,891</u>	<u>1,749,139</u>	

Rupees in '000

	2019									
	Cost				Depreciation					
	As at 1 January	Additions/ (Disposals)	Transfer to Property and Equipment	As at 31 December	As at 1 January	For the year	Transfer to Property and Equipment	As at 31 December	Written down value as at December 31,	Depreciation Rate
Freehold land	274,616	-	-	274,616	-	-	-	-	274,616	-
Leasehold land	332,697	-	-	332,697	109,489	12,498	-	121,987	210,710	1 to 5
Leasehold improvements	26,064	2,609	-	28,673	10,462	602	-	11,064	17,609	5
Building, roads and structure	1,552,626	39,792	(89,219)	1,503,199	342,088	21,114	(22,028)	341,174	1,162,025	1
Electric installation and fittings	1,181,928	33,286 (156)	(68,077)	1,146,981	1,066,073	44,515	(72,263)	1,038,325	108,656	10
	<u>3,367,931</u>	<u>75,531</u>	<u>(157,296)</u>	<u>3,286,166</u>	<u>1,528,112</u>	<u>78,729</u>	<u>(94,291)</u>	<u>1,512,550</u>	<u>1,773,616</u>	



- 6.2** The market value of the investment properties, owned by the Corporation as determined by the independent valuers, amounted to Rs. 59,666 million (2019: Rs. 50,459 million). The forced sale value of the investment properties, owned by the Corporation as determined by the independent valuers as at December 31, 2020, amounted to Rs. 57,876 million (2019: Rs. 48,945 million).
- 6.3** The above includes, title deeds of 61 land/buildings, that were taken over by the Corporation under the Life Insurance (Nationalization) Order, 1972 (LINO) dated November 01, 1972 and have been transferred in the name of the Corporation. The title deeds of 12 buildings / plots (2019: 12 buildings / plots) are still in the name of defunct insurance companies that were merged in the Corporation as per the LINO order.
- 6.4** There are properties costing Rs. 2.250 million (2019: Rs. 2.250 million) having written down value of Rs. 0.895 million (2019: Rs. 0.895 million) to which the Corporation's title is disputed. Against this, a provision of Rs. 0.895 million (2019: Rs. 0.895 million) exists.
- 6.5** The Corporation has a plot at Rawalpindi costing Rs. 0.581 million (2019: Rs. 0.581 million) for which execution of title deed is pending due to dispute with the Cantonment Board, Rawalpindi.
- 6.6** The Corporation has a plot at Mirpur (Azad Kashmir) costing Rs. 1.192 million (2019: Rs. 1.192 million) for which execution of title deed remain pending.
- 6.7** The investment properties also include Rs. 23 million (2019: Rs. 23 million) paid by the Corporation to the People Media Foundation (PMF) for acquisition of ground floor measuring 13,000 sq. ft. in PMF Complex (Press Club Building) at G-8, Markaz, Islamabad. The Corporation has taken over the possession of ground floor in July 1996, under an irrevocable General Power of Attorney, as the construction of building was incomplete. The management of the Corporation is of the opinion that under irrevocable General Power of Attorney, the Corporation is in a position to freely transfer the title of said property in its own name.

6.8 Capital work in progress		2020	2019
		----- Rupees in 000 -----	
Opening balance		1,602,444	1,360,524
Additions	6.8.1	287,453	241,920
Closing balance		<u>1,889,897</u>	<u>1,602,444</u>

- 6.8.1** This mainly represents the amount incurred in respect of Islamabad and Rahim Yar Khan projects.



7 INVESTMENTS IN EQUITY SECURITIES

Note	2020			2019			
	Cost	Impairment / provision	Carrying value	Cost	Impairment / provision	Carrying value	
----- Rupees in '000 -----							
FAIR VALUE THROUGH PROFIT AND LOSS ACCOUNT							
Related parties							
Listed shares	3,517,424	-	18,192,482	3,439,097	-	18,307,249	
Unlisted shares	5,000	-	5,000	5,000	-	5,000	
Others							
Listed shares	7.1	26,198,613	(22,180)	74,882,659	24,923,989	-	73,456,665
Unlisted shares	7.2	275,897	(217,553)	58,344	275,897	(218,574)	57,322
Unlisted preference shares		3,743	(1,150)	2,593	13,743	(3,743)	951
		30,000,677	(240,883)	93,141,078	28,657,726	(222,317)	91,827,187

7.1 This includes 653,995 shares (2019: 653,995) owned by Corporation in National Bank of Pakistan on behalf of Life Insurance Corporation of India (LIC) which has a carrying value of Rs. 28.10 millions (2019: Rs. 28.32 millions).

7.2 Name of the chief executives of companies which forms majority portion of total investment in unlisted equities has been given below:

Company	Chief Executive	Shareholding	No of Shares	Carrying Value
Peoples Steels Mills Limited	Dr Munir Ahmed	N/A	1,998,967	12,681,714
Al Baraka	Ahmed Shuja	1.10%	4,941,176	46,857,758
Arabian Sea Country Club Limited	Arif Ali Khan	N/A	500,000	351,049
State Bank of Pakistan	Raza Baqir	N/A	29,458	3,221,374
Pakistan Emerging Ventures limited	Tameez Ul Haq	3.33%	12,500,000	232,030



8 INVESTMENTS IN MUTUAL FUNDS

		2020			2019		
		Cost	Impairment / provision for the year	Carrying value	Cost	Impairment / provision for the year	Carrying value
----- Rupees in '000 -----							
FAIR VALUE THROUGH PROFIT AND LOSS							
Listed - Others							
Open end mutual fund	8.1	3,282,446	-	6,669,128	3,282,447	-	6,068,959
Unlisted - Others							
Close end mutual fund	8.2	594,190	-	2,016,999	594,190	-	1,918,562
		<u>3,876,636</u>	<u>-</u>	<u>8,686,127</u>	<u>3,876,637</u>	<u>-</u>	<u>7,987,521</u>

8.1 Open end mutual funds

		2020			2019		
		Number of units	Cost Rs. in '000	Carrying value Rs. in '000	Number of units	Cost Rs. in '000	Carrying value Rs. in '000
Pakistan Life Fund							
National Investment Trust Units		75,996,262	2,304,969	5,276,420	75,996,262	2,304,969	4,825,763
Pak Capital Market Fund		119,630	373	1,436	115,239	373	1,316
NIT Government Bond Fund		28,278,954	300,000	283,010	28,278,954	300,000	297,854
NIT Income Fund		9,831,295	100,000	101,727	9,831,295	100,000	104,070
NIT Islamic Equity Fund		22,665,909	200,000	205,126	22,237,094	200,000	192,573
HBL Growth Fund*B*(PICIC Growth Fund)		12,384,663	-	226,144	12,024,904	-	229,412
HBL Investment Fund -Class*B'		1,663,367	-	15,702	1,607,710	-	16,009
HBL Money Market Fund		610,029	50,000	64,529	610,029	50,000	66,265
Al Meezan Mutual Fund		9,143,431	39,311	151,690	8,844,139	39,311	142,534
Pakistan Premier Fund		34,348	962	3,367	34,348	962	3,152
JS Growth Fund		281,952	19,867	50,718	270,895	19,867	45,854
Close ended mutual funds							
HBL Growth Fund*B*(PICIC Growth Fund)		12,024,904	243,311	275,851	12,024,904	243,312	137,565
HBL Investment Fund-Class*B'		1,607,710	23,653	13,408	1,607,710	23,653	6,592
		<u>3,282,446</u>		<u>6,669,128</u>	<u>3,282,447</u>		<u>6,068,959</u>

8.2 Closed end mutual funds

		2020			2019		
		Number of units	Cost Rs. in '000	Carrying value Rs. in '000	Number of units	Cost Rs. in '000	Carrying value Rs. in '000
Pakistan Life Fund							
NIT Equity Market Opportunity Fund		10,179,666	594,190	2,016,999	10,179,666	594,190	1,918,562
			<u>594,190</u>	<u>2,016,999</u>		<u>594,190</u>	<u>1,918,562</u>



9 INVESTMENTS IN GOVERNMENT SECURITIES

	2020			2019			
	Maturity Year	Effective Yield (%)	Amortized Cost	Principal Repayment	Carrying value	Effective Yield (%)	Carrying value
----- Rupees in '000 -----							
HELD TO MATURITY							
Pakistan Investment Bond							
3 year Pakistan Investment Bonds	2021 - 2022	7.22% - 7.89%	147,001,163	151,908,000	147,001,163	11.45% - 14.25%	109,230,108
5 year Pakistan Investment Bonds	2021 -2024	7.75% - 8.83%	127,322,806	129,300,000	127,325,423	6.5% - 12.7%	118,248,380
10 year Pakistan Investment Bonds	2021 - 2029	7.22% - 9.93%	391,050,462	387,152,600	391,050,884	7.5% - 14.29%	349,328,509
15 year Pakistan Investment Bonds	2021 -2035	7.26% - 10.21%	50,886,975	49,370,000	50,886,975	8.05% - 15.38%	11,787,581
20 year Pakistan Investment Bonds	2024 - 2039	8.32% - 10.43%	60,206,205	59,461,000	60,206,205	8.05% - 15.70%	28,397,607
30 year Pakistan Investment Bonds	2036 - 2038	10.29% - 10.38%	37,680,832	40,050,000	37,680,832	11.52% - 16.22%	37,628,226
Sukuk Bonds (Takaful)			40,000	-	40,000		-
Islamic Republic of Pakistan Bond			7,724,485	-	7,724,485		6,743,095
Treasury Bills							
1 year Pakistan Treasury Bills	2020		292,548	-	306,767	14.17%	13,998,948
			<u>822,205,476</u>	<u>817,241,600</u>	<u>822,222,734</u>		<u>675,362,454</u>

9.1 Government securities include Rs. 545 million (2019: Rs. 410 million) placed with the State Bank of Pakistan, in accordance with Section 29 of the Insurance Ordinance, 2000.

9.2 Market value of government securities carried at amortized cost amounted to Rs. 842,952 million (2019: Rs. 655,375 million).

10 INVESTMENT IN DEBT SECURITIES

	Note	2020			2019		
		Cost	Impairment / provision for the year	Carrying value	Cost	Impairment / provision for the year	Carrying value
----- Rupees in '000 -----							
HELD TO MATURITY - OTHERS							
Debentures	10.1	7,573	(7,573)	-	7,573	(7,573)	-
Foreign fixed income securities		3,654,344	-	3,654,344	3,042,398	-	3,042,398
		<u>3,661,917</u>	<u>(7,573)</u>	<u>3,654,344</u>	<u>3,049,971</u>	<u>(7,573)</u>	<u>3,042,398</u>

10.1 Debentures include an amount of Rs. 7.573 million (2019: Rs. 7.573 million) pertaining to those companies which are in liquidation process since 1974. Further, a court case is in process against the Colony Textile Mills Limited against debenture loan amounting to Rs. 0.678 million (2019: Rs. 0.678 million). The Corporation had made full provision against these debentures.



	Note	2020	2019
		----- Rupees in 000 -----	
11 INSURANCE / REINSURANCE RECEIVABLES			
Unsecured and considered good			
Due from insurance contract holders		32,247,250	26,027,747
Less: provision for impairment of receivables from Insurance contract holders		(90,798)	(86,270)
Due from other insurers / reinsurers		479,294	452,805
Less: provision for impairment of due from other insurers / reinsurers		(35,259)	(30,409)
		<u>32,600,487</u>	<u>26,363,873</u>
12 LOANS AND OTHER RECEIVABLES			
Accrued investment income		46,604,703	38,721,765
Loans to agents		78,489	81,654
Loans to employees	12.1	950,853	953,781
Other receivables		1,383,281	2,595,433
Federal insurance fees		249	129
Security deposit		910,827	355,883
		<u>49,928,402</u>	<u>42,708,645</u>
12.1 This represents interest free short term loan to employees including chief executive officer.			
13 PREPAYMENTS			
Advance to contractors & security deposit		-	-
Prepaid reinsurance premium ceded		16,242	14,724
Prepaid miscellaneous expenses		46,901	60,224
Prepaid rent		15,631	4,421
		<u>78,774</u>	<u>79,369</u>
14 CASH AND BANK			
Cash and cash equivalent	14.1		
- Cash in hand		12,925	16,252
- Cash in transit		190,000	252,822
- Policy and Revenue stamps, Bond papers		188	63
Cash at bank			
- Current account		14,702,419	15,917,648
- Saving account	14.2	31,079,697	64,765,270
- Fixed deposits maturing after 12 months		10,245,891	11,049,711
		<u>56,231,120</u>	<u>92,001,766</u>
14.1 Cash and cash equivalent include the following for the purposes of the statement of cash flows:			
Cash and cash equivalent			
- Cash in hand		12,925	16,252
- Cash in transit		190,000	252,822
- Policy and Revenue stamps, Bond papers		188	63
Cash at bank			
- Current account		14,702,419	15,917,648
- Saving account		31,079,697	64,765,270
- Cash and cash equivalent		<u>45,985,229</u>	<u>80,952,055</u>
14.2 These carry mark-up ranging from 8% to 12.55% (2019: 3.14% to 8.75%) per annum.			



15 ORDINARY SHARE CAPITAL		Note	2020	2019	
15.1 AUTHORIZED CAPITAL			----- Rupees in 000 -----		
	2020	2019			
	Number of shares				
	50,000,000	50,000,000	Ordinary shares of Rs. 100 each	5,000,000	5,000,000
15.2	Issued, subscribed and paid up share capital				
	43,000,000	35,000,000	Ordinary shares of Rs. 100 each	4,300,000	3,500,000
	3,000,000	8,000,000	Issued during the year	300,000	800,000
	46,000,000	43,000,000		4,600,000	4,300,000
15.3	During the year, the Group issued share capital amounting to Rs. 300 Million with the approval of Finance Division wing of Government of Pakistan with the letters dated December 30, 2020.				
16 INSURANCE LIABILITIES					
	Reported outstanding claims (including claims in payment)	16.1	34,878,925	23,153,121	
	Incurred but not reported claims (IBNR)	16.2	4,081,391	3,965,610	
	Liabilities under individual conventional insurance contracts	16.3	1,116,847,629	987,760,099	
	Liabilities under Group insurance contracts (other than investment linked)	16.4	1,462,422	1,603,253	
	Other insurance liabilities (premium deficiency reserve)	16.5	206,215	229,210	
			<u>1,157,476,582</u>	<u>1,016,711,293</u>	
	Underwriting provisions				
	Outstanding claims including IBNR		216,107	199,814	
	Unearned premium reserves		41,115	48,770	
	Premium deficiency reserves		1,263	27,252	
	Unearned reinsurance commission	16.6	234	228	
			<u>258,719</u>	<u>276,064</u>	
			<u>1,157,735,301</u>	<u>1,016,987,357</u>	
16.1	Reported outstanding claims (including claims in payment)				
	Gross of Reinsurance				
	Payable within one year		34,878,925	23,153,121	
	Payable over a period of time exceeding one year		-	-	
			<u>34,878,925</u>	<u>23,153,121</u>	
	Recoverable from Reinsurance				
	Receivable within one year		-	-	
	Receivable over a period of time exceeding one year		-	-	
			-	-	
	Net reported outstanding claims		<u>34,878,925</u>	<u>23,153,121</u>	
16.2	Incurred but not reported claims (IBNR)				
	Gross of reinsurance		4,081,391	3,965,610	
	Reinsurance recoveries		-	-	
	Net of reinsurance		<u>4,081,391</u>	<u>3,965,610</u>	
16.3	Liabilities under individual conventional insurance contracts				
	Gross of reinsurance		1,117,793,101	988,649,770	
	Reinsurance credit		(945,472)	(889,671)	
	Net of reinsurance		<u>1,116,847,629</u>	<u>987,760,099</u>	



	2020	2019
	----- Rupees in 000 -----	
16.4 Liabilities under Group insurance contracts (other than investment linked)		
Gross of reinsurance	1,462,422	1,603,253
Reinsurance credit	-	-
Net of reinsurance	<u>1,462,422</u>	<u>1,603,253</u>
16.5 Other insurance liabilities (premium deficiency reserve)		
Gross of reinsurance	206,215	229,210
Reinsurance recoveries	-	-
Net of reinsurance	<u>206,215</u>	<u>229,210</u>
16.6 Underwriting provisions		
Outstanding claims including IBNR		
Claims paid	35,420	103,037
Add: Outstanding claims including IBNR closing	216,107	199,814
Less: Outstanding claims including IBNR opening	(199,814)	(318,693)
Claims expense	51,713	(15,842)
Reinsurance and other recoveries received	(5,272)	74,640
Add: Reinsurance and other recoveries received in respect of outstanding claims opening	118,466	(211,644)
Less: Reinsurance and other recoveries received in respect of outstanding claims closing	(120,357)	118,466
Reinsurance and other recoveries revenue	(7,163)	(18,539)
	<u>58,877</u>	<u>2,697</u>
Unearned premium reserves		
Written Gross Premium	97,043	114,854
Add: Unearned premium reserve opening	48,770	33,943
Less: Unearned premium reserve closing	(41,115)	(48,770)
Premium earned	104,698	100,027
Less: Reinsurance premium ceded	35,897	35,860
Add: Prepaid reinsurance premium opening	14,724	18,695
Less: Prepaid reinsurance premium closing	(16,242)	(14,724)
Reinsurance expense	34,379	39,831
	<u>70,319</u>	<u>60,196</u>
Unearned reinsurance commission		
Commission paid or payable	17,423	21,214
Add: Deferred commission expense opening	10,889	5,296
Less: Deferred commission expense closing	(7,434)	(10,889)
Net Commission	20,878	15,621
Less: Commission received or recoverable	434	703
Add: Unearned Reinsurance commission opening	228	534
Less: Unearned Reinsurance commission closing	(234)	(228)
Commission from reinsurers	428	1,009
	<u>20,450</u>	<u>14,612</u>



17 RETIREMENT BENEFIT OBLIGATIONS

As stated in note 3.16, the Group operates Employees' Pension Fund, Officers Gratuity Funds, Employees' Unfunded Gratuity Scheme and Employees' and Post Retirement Medical benefits.

The latest actuarial valuation of the scheme as at December 31, 2020 was carried out using the projected unit credit method. The results of the actuarial valuation are as follows:

	Employees' Pension Funds		Officers Gratuity Funds		Employee's Unfunded Gratuity Scheme		Employee's PRMB Scheme	
	2020	2019	2020	2019	2020	2019	2020	2019
----- Rupees in '000 -----								
Balance Sheet Reconciliation								
Fair value of plan assets	27,954,967	23,995,544	148,448	137,924	-	-	-	-
Present value of defined benefit obligations	(25,688,072)	(24,697,350)	(105,561)	(160,348)	-	(10,032)	(2,791,529)	(2,445,488)
Recognised (liability) / Asset	2,266,895	(701,806)	42,887	(22,424)	-	(10,032)	(2,791,529)	(2,445,488)
Movement in the fair value of plan assets								
Fair value as at January 1	23,995,544	18,301,617	137,924	133,768	-	-	-	-
Expected return on plan assets	2,803,588	2,503,231	12,856	17,586	-	-	-	-
Actuarial gains / (losses)	1,163,027	679,567	15,946	(2,339)	-	-	-	-
Employer contributions	(7,192)	2,511,129	605	4,788	-	-	-	-
Benefits paid	-	-	(18,883)	(15,880)	-	-	-	-
Fair value as at December 31	27,954,967	23,995,544	148,448	137,924	-	-	-	-
Movement in the defined benefit obligations								
Obligation as at January 1	24,697,350	21,017,094	160,348	183,324	10,032	13,038	2,445,488	2,073,297
Service cost	825,918	696,721	3,978	4,810	178	264	101,172	86,391
Interest cost	2,901,811	2,889,772	15,483	21,677	761	1,294	284,893	282,315
Liability in respect of promotees	-	-	-	-	-	-	-	-
Settlement and Curtailment	-	-	-	-	-	-	-	-
Actuarial losses / (gains)	(1,680,393)	1,122,652	(9,647)	7,195	(5,863)	6,691	44,147	81,033
Benefits paid	(1,056,614)	(1,028,889)	(64,601)	(56,658)	(5,108)	(11,255)	(84,171)	(77,548)
Obligation as at December 31	25,688,072	24,697,350	105,561	160,348	-	10,032	2,791,529	2,445,488
Cost								
Current service cost	825,918	696,721	3,978	4,810	178	264	101,172	86,391
Interest cost	2,901,811	2,889,772	15,483	21,677	761	1,294	284,893	282,315
Expected return on plan assets	(2,803,588)	(2,503,231)	(12,856)	(17,586)	-	-	-	-
Settlement and curtailment	-	-	-	-	-	-	-	-
Recognition of actuarial (gain) / loss	(2,843,420)	443,085	(25,593)	9,534	(5,863)	6,691	44,147	81,033
Expense / (gain)	(1,919,279)	1,526,347	(18,988)	18,435	(4,924)	8,249	430,212	449,739
Actual return on plan assets	3,966,615	3,182,798	28,802	15,247	-	-	-	-



	Employees' Pension Funds		Officers Gratuity Funds		Employee's Unfunded Gratuity Scheme		Employee's PRMB Scheme	
	2020	2019	2020	2019	2020	2019	2020	2019
Principal actuarial assumptions used are as follows:								
Discount rate & expected return on plan assets	10.25%	11.75%	10.25%	11.75%	-	11.75%	10.25%	11.75%
Future plan increases (if applicable)	8.75%	10.25%	8.75%	10.25%	-	10.25%	8.75%	10.25%
Pension increase rate	6.25%	7.75%	-	-	-	-	-	-

Comparison for five years:	2020	2019	2018	2017	2016
	----- Rupees in '000 -----				
As at December 31					
Fair value of plan assets	28,103,415	24,133,468	18,435,386	20,492,750	(18,911,799)
Benefit obligations	(28,585,162)	(27,313,218)	(23,286,753)	(22,230,446)	19,428,027
(Deficit) / surplus	(481,747)	(3,179,750)	(4,851,367)	(1,737,696)	516,228

Experience adjustments	2020	2019	2018	2017	2016
Gain / (loss) on plan assets (as percentage of plan assets)	-1.71%	-13.18%	-26.32%	-8.48%	-2.73%
Gain / (loss) on plan obligations (as percentage of plan obligations)	1.69%	11.64%	20.83%	7.82%	2.66%

The effect of a 1% movement in actuarial assumptions are as follows:

	2020	2019	2020	2019	2020	2019	2020	2019
	----- Rupees in '000 -----							
Impact on the defined benefit obligation								
Increase in assumption of discount rate	23,095,263	22,192,727	97,089	151,529	-	9,961	2,531,573	2,222,813
Decrease in assumption of discount rate	28,820,747	27,720,734	99,969	156,491	-	10,105	3,098,082	2,706,776
Increase in assumption of long term salary increase	27,004,660	25,977,963	100,434	157,211	-	10,150	2,916,497	2,542,749
Decrease in assumption of long term salary increase	24,498,067	23,540,782	96,609	150,786	-	9,914	2,677,664	2,358,034
Increase in assumption of pension increase rate	27,573,172	26,503,355	-	-	-	-	-	-
Decrease in assumption of pension increase rate	24,068,843	23,143,533	-	-	-	-	-	-

Plan assets comprise of the following:

	Employees' Pension Fund				Officers Gratuity Fund			
	2020		2019		2020		2019	
	Rs. In 000	%	Rs. In 000	%	Rs. In 000	%	Rs. In 000	%
Equity	-	-	-	-	-	-	-	-
Debt	27,675,417	99%	23,755,589	99%	129,149.76	87%	129,068	94%
Others (including cash and bank balances)	279,550	1%	239,955	1%	19,298.24	13%	8,855	6%
	<u>27,954,967</u>	<u>100%</u>	<u>23,995,544</u>	<u>100%</u>	<u>148,448</u>	<u>100%</u>	<u>137,923</u>	<u>100%</u>

17.1	Movement in Payable to Accumulated Compensation Absences	2020	2019
		----- (Rupees in '000) -----	
	Opening Balance	1,542,000	1,491,000
	Addition / (Reversal) during the year	71,000	51,000
	Closing balance of compensated absences	<u>1,613,000</u>	<u>1,542,000</u>

17.2 The Group's contributions towards the provident fund for the year ended December 31, 2020 amounted to Rs. 1.106 million (2019: 5.1 million).



18 DEFERRED TAX

	Note	2020 ----- Rupees in 000 -----	2019
Deferred debit arising in respect of			
Accelerated depreciation on fixed asset		1,296	1,355
Lease liability		3,431	4,935
Provision against premium due but unpaid		26,332	25,018
Provision for diminution in value of investment		6,432	6,296
Provision against amount due from other insurers/reinsurers		10,225	8,819
Minimum tax		107	1,925
		<u>47,823</u>	<u>48,348</u>
Deferred credit arising in respect of			
On Retained balance on Ledger Account D		(1,610,644)	(636,015)
Right-of-use assets		(3,026)	(4,701)
Provision for employees benefit plan		(443)	(50)
Unrealized gain or loss on revaluation of AFS		(34,616)	(37,968)
		<u>(1,648,729)</u>	<u>(678,734)</u>
Net deferred tax liability		<u>(1,600,906)</u>	<u>(630,386)</u>

19 INSURANCE / REINSURANCE PAYABLES

Due to other insurers / reinsurers		593,849	499,777
Cash margins against performance bonds		10,605	4,952
		<u>604,454</u>	<u>504,729</u>

20 OTHER CREDITORS AND ACCRUALS

Agents commission payable		3,589,216	4,040,735
Accrued expenses		9,938,832	5,839,041
Lease liability	20.1	11,831	17,018
Sindh Workers' Welfare Fund	20.2	2,198	2,198
Federal Excise Duty / Sales tax		14,639	17,635
Salaries & wages payable		1,793	824
Compensated absences		2,266	1,783
Income tax liabilities		181	199
Other tax payables		61	58
Unpaid and unclaimed dividend		3,001	3,001
Accounts payable for goods & services		205	760
Guarantee payable to court against claims		-	10,983
Other liabilities		9,231,311	8,728,846
		<u>22,795,534</u>	<u>18,663,081</u>

20.1 Lease liability

Current		3,483	3,278
Non - Current		8,348	13,740
		<u>11,831</u>	<u>17,018</u>

20.2 The Finance Act, 2008 introduced amendments to the Workers' Welfare Fund (WWF) Ordinance, 1971 whereby the definition of industrial establishment was extended. The amendments were challenged at various levels and conflicting judgments were rendered by the Lahore High Court, Sindh High Court and Peshawar High Court.

The Honourable Supreme Court of Pakistan vide its judgment dated 10 November 2016, has upheld the view of Lahore High Court and decided that WWF is not a tax and hence the amendments introduced through Finance Act, 2008 are ultra-vires to the Constitution.

The Federal Board of Revenue has filed Civil Review Petitions in respect of above judgment with the prayer that the judgment dated 10 November 2016 passed in the Civil Appeal may kindly be reviewed in the interest of justice.

In view of the above, on prudent basis the management has decided not to reverse charge for WWF recorded for the years upto 2015 amounting to Rs. 2.198 million.



21 CONTINGENCIES AND COMMITMENTS

21.1 Contingencies

21.1.1 The Group has filed appeals on different issues in the Honorable High Court of Sindh contesting the decision of the ATIR for the income years 1992-1993 to 2002-2003 mainly relating to turnover tax and excess perquisites. In addition, the issue of tax rate was raised for the income years 1992-93 to 1996-97. The Inland Revenue Department added back the excess perquisites to the taxable income and tax liability was enhanced accordingly. Further, Inland Revenue Department re-opened these assessments and rectified to invoke provisions of turnover tax on the ground that the tax paid under Fourth Schedule of the Income Tax Ordinance, 2001 is less than turnover tax and hence, should be paid accordingly. The Group then filed aforesaid appeals on the ground that the Fourth Schedule of the Income Tax Ordinance, 2001 restricts taxable income to that portion of actuarial surplus which is attributed to the shareholders fund by the appointed Actuary.

All the appeals are pending before Honorable High Court of Sindh, Karachi and management of the Group and its tax advisor are confident that ultimate outcome of these matters will be in favour of the Group and accordingly, no provision is required in these financial statements on account of these matters.

21.1.2 In the year 2010, the Inland Revenue Department served legal notices to the Group, requiring it to explain why the withholding tax under section 151(1)(d) of the Income Tax Ordinance, 2001 has not been deducted on payments made to the policyholders on the maturity. Those notices were related to tax years 2008 and 2009.

According to those notices, the Inland Revenue Department were of opinion that Group was required to withhold Income Tax on maturity claims by virtue of the said section. The Department considered that the total amount of a matured policy given to the policy holder consist of bonuses and the sum assured. The bonuses are given to the policy holder on the basis the amount of premium received during the whole term of the policy which is a form of interest or profit on debt. Hence, the Group u/s 151 (1)(d) is liable for deducting withholding tax @ 10% on the amount of bonuses paid to policyholder on maturity. Therefore, the Inland Revenue Department raised demands of Rs. 710.12 million and Rs. 738.51 million as withholding tax for tax year 2008 and 2009 respectively. The Group had filed appeals before CIR(A) on the grounds that policy contract as a debt instrument lacks legal sanctity and the definition of debt is being misinterpreted by the tax authorities.

CIR(A) decided the subject appeals in favor of Group vide order No. 27 & 28 dated September 29, 2011 on the grounds that the provisions of section 151(1)(d) of the Income Tax Ordinance, 2001 are not attracted to the payments made by way of bonus on the maturity of the policies as the same can not be construed to be interest or profit on debt.

The demand raised by the Department has not been enforced after above judgment of CIR(A), therefore, no payment was made against the demand. Inland Revenue Department filed appeals before the ATIR against the above orders of CIR(A) which were dismissed by learned ATIR vide order No. 506-07/KB/2012 on April 17, 2014.

Inland Revenue Department has filed appeals before High Court of Sindh, Karachi against the orders of ATIR. Management of the Group and its tax advisor are confident that ultimate outcome of this matter will be in favor of the Group and accordingly, no provision is required in these financial statements on account of this matter.

21.1.3 Inland Revenue Department served a legal notice u/s 122 (5A) on apportionment of expenses under section 67 of the Income Tax Ordinance, 2001 to the dividend income for tax year 2004. The said notice was replied by Group but not agreed by the concerned ACIR. Subsequently amended assessment order was passed u/s 122 (5A) which resulted in tax demand of Rs. 164.88 million. The Group was not in agreement with said order and preferred appeal before CIR(A). Said appeal was not upheld at this forum. Next appeal was filed before ATIR. Meanwhile the Department adjusted demand amount from the pending refunds for tax year 2010.

Appellate Tribunal Inland Revenue (ATIR) decided the above appeal in favor of Group vide order No/ 925/KB/2010 dated July 24, 2012; wherein the addition made u/s 67 has been deleted.



The said issue has already been decided by the Honorable High Court of Sindh, Karachi in an other appeal on the issue reported as Commissioner (Legal) Inland Revenue v/s EFU General Insurance Ltd 2011-PTD-2042.

Inland Revenue Department has passed an order u/s 124 of the Income Tax Ordinance, 2001 to give effect to the appeal Ref. Document # 11/54 dated June 24, 2014 and also issued refund of Rs. 153.75 million to the Group. The Group had adjusted Rs. 8.80 million against demand for Tax year 2014. The refund amounting to Rs. 2.33 million is still pending with the Department. In the year 2013, the Inland Revenue Department filed appeal in the Honorable High Court of Sindh against the decision of ATIR which was dismissed by the High Court of Sindh, Karachi vide order dated August 30, 2016. Inland Revenue Department has filed civil appeal before Honorable Supreme Court of Pakistan against the judgement of Honorable High Court of Sindh, Karachi which is pending adjudication.

- 21.1.4** In the year 2013, Inland Revenue Department issued similar notices to Group regarding withholding of tax on maturity proceeds of insurance policies as described in note 22.1.2. These notices were related to Tax Year 2010 to Tax Year 2012 stating that the Department holds a similar stance as described in the said note. Reply was filed by the Group through authorized representative which was not accepted by the Department and order u/s 161 and 205 of the Income Tax Ordinance was passed, resulting in total demand of Rs. 1,577.46 million (Rs. 1,249.14 million as withholding tax and Rs. 328.32 million as default surcharge).

The entire principal demand of Rs. 1,249.14 million was paid under protest and without prejudice to its legal right to appeal. The Group filed appeals before CIR(A) which was not upheld. The Group then filed appeal before ATIR against the above order which has been decided in favour of Group vide consolidated order dated February 21, 2017.

Further, LTU, Karachi had also issued notice u/s 161/205 of the Income Tax Ordinance, 2001 similar to the notices issued in the previous years to invoke the section 151 (1)(d) of the Ordinance to recover withholding tax from the Group on the amount of bonus paid to the policyholders on the maturity of the policies during the tax year 2013. Reply was filed through tax consultant which was not agreed by Department and order u/s 161/205 was passed and tax demand amounting to Rs. 609.23 million including default surcharge of Rs. 99.11 million was raised which was discharged without prejudice to legal rights to appeal. Appeal was filed before CIR(A) against said order which was upheld vide order # 34 dated March 30, 2015.

Inland Revenue Department has issued refund amounting to Rs. 500 million from appeal effect of Tax Year 2013 in July, 2015. Further, IR Department has adjusted outstanding demand for tax year 2009, 2010 and 2011 at Rs. 10.8 million, 12.58 million and Rs. 56.37 million respectively against pending appeal effect of tax year 2013. As at December 31 2020, appeal effect amounting to Rs. 29.48 million is still pending with the Inland Revenue Department. Inland Revenue Department has filed an appeal before ATIR against the said order of the CIR(A) which is pending till to date.

The management and legal counsel are optimistic that ultimate outcome of the cases shall be decided in favor of the Group as ATIR has decided the appeals related to similar issue in previous years in favour of the Group.

- 21.1.5** While assessing the income and tax liability thereon for assessment years 2000-01, 2001-02 and 2002-03, Income Tax Department, AJK disallowed excess perquisites u/s 24(i) of the Income Tax Ordinance, 1979 (repealed) as inadmissible business expense of Group. Disallowance of said expense increased taxable income for all the three years and tax liability was worked out accordingly which resulted in additional tax demand. The aggregate additional tax demand involved due to addition of excess perquisites to Group's taxable income was Rs. 12.67 million (Assessment year 2000-01 to 2002-03 Rs. 1.46 million, Rs. 9.04 million, Rs. 2.17 million respectively).

In addition, Group's assessments were also made at higher tax rate of 43% for assessment year 2000-01 and 2001-02 and at 45% for 2002-03 instead @ 5% being entire dividend income. These assessments at higher rates also multiplied Group's tax liability for each assessment year.

Being aggrieved, Group preferred appeal before CIR(A), Mirpur-AJK against the alleged assessment orders. Group's appeals before CIR(A), Mirpur AJK were not upheld. Thereafter, Group had challenged the orders of CIR(A) before Appellate Tribunal Inland Revenue, Mirpur AJK. The learned ATIR upheld all the appeals of the Group vide order # ITAT/969-73 dated August 20, 2009.



Income Tax Department, AJK had filed reference against the order of ATIR-AJK before Honorable High Court of AJK. At present, Departmental references are still pending before High Court of Mirpur, Azad Jammu and Kashmir.

21.1.6 Assessment of the Group for assessment years 2000-01 and 2001-02 were finalized at tax liability of Rs. 141.06 million and Rs. 216.83 million respectively. Subsequently, above assessments were revised vide orders passed u/s 221 of the Income Tax Ordinance, 2001 on the grounds that surcharge @ 5% as per Part III of First Schedule of the repealed Ordinance was not levied on the tax worked out u/s 80-D of the repealed Ordinance. Accordingly, surcharge amounting to Rs. 7.05 million and Rs. 10.84 million was levied for assessment years 2000-01 and 2001-02 respectively. Group, being aggrieved filed appeals before CIR-A against above impugned departmental orders on the grounds that surcharge @ 5% was not leviable in the instant case as tax has been worked out u/s 80-D of the repealed Ordinance. However, CIR-A decided the appeals against Group. Thereafter, Group filed appeals before ATIR against above judgement of CIR-A which were also decided against Group. Subsequently, Group filed reference applications before Honorable Sindh High Court, Karachi which has been decided in favor of Group. Inland Revenue Department has filed civil appeals before Honorable Supreme Court of Pakistan which are pending adjudication.

21.1.7 Inland Revenue Department initiated monitoring of withholding of taxes from Tax Years 2009 to 2013 vide notices issued u/s 161/205 of the Income Tax Ordinance, 2001.

Based on the reply submitted by Group, IR Department passed orders u/s 161/205 of the Ordinance whereby tax demand amounting to Rs. 494.16 million was raised for above Tax Years (Tax Year 2009: Rs. 48.08 million, Tax Year 2010: Rs. 57.43 million, Tax Year 2011: Rs. 53.44 million, Tax Year 2012: Rs. 258.18 million and Tax Year 2013: Rs. 77.03 million). Without prejudice to the legal rights to appeal, Group paid above demand under protest.

Being aggrieved, Group filed appeals against above departmental orders before Commissioner Inland Revenue - Appeals. CIR(A) has vacated the orders passed by DCIR and directed the concerned DCIR to re-visit the case.

On the directive of CIR(A), DCIR issued notices afresh for above Tax Years. Group referred those notices to its tax consultant for compliance. On the basis of reply submitted by Group through consultant, DCIR passed revised orders for Tax Years 2009 to 2013 whereby tax demand of Rs. 403.18 million was created (Tax Year 2009: Rs. 58.88 million, Tax Year 2010: Rs. 70.01 million, Tax Year 2011: Rs. 64.09 million, Tax Year 2012: Rs. 100.38 million and Tax Year 2013: Rs. 109.82 million). Group filed appeals against aforesaid orders before CIR(A). Tax demand on account of alleged short deduction on salary and incorrect CPRs and penalty / default surcharge has either been deleted or set-aside by CIR(A). Group's appeals are pending before Appellate Tribunal Inland Revenue in respect of above Tax Years.

Further, Inland Revenue Department issued show cause notices for monitoring of withholding taxes on similar lines for Tax Year 2014 and 2015. On the basis of reply submitted by Group, Inland Revenue Department passed orders whereby tax demand amounting to Rs. 449.94 million and Rs. 572.14 million was raised for the Tax Year 2014 and 2015 respectively. Above orders were subsequently rectified and revised tax demand of Rs. 212.86 million and Rs. 166.42 million was determined for Tax Year 2014 and 2015 respectively.

Without prejudice to the legal right to appeal, Group has offered adjustment of tax demand for Tax Year 2014 from available refunds and tax demand for Tax Year 2015 was paid in cash.

Being aggrieved from the order of DCIR for tax year 2014 and 2015, Group has filed an appeal before CIR(A) on alleged non-provision of tax payment challans and levy of default surcharge and Penalty on account of absence of mens rea and also because of availability of significant tax refunds due to the Group during the default period. CIR(A) has set-aside the orders and directed taxation officer to revisit the issue and levy default surcharge and penalty. Group had challenged tax recovery of Rs. 71.31 million and Rs. 11.35 million on arbitrary basis for alleged non provision of tax payment challans in respect of tax year 2014 and 2015 respectively. CIR(A) has remanded back the issue for adjudication being rectificatory matter. We have written to the taxation officer to pass appeal effect orders and evidence of tax refunds were also provided, however, appeal effect orders are not yet passed.



- 21.1.8** Additional Commissioner Inland Revenue, Audit Range-B, Zone-III, LTU, Karachi has served legal notice u/s 122 (9) of the Income Tax Ordinance, 2001 dated January 02, 2017 to Group for tax year 2016 whereby certain issues regarding deduction claimed on account of provision for impairment in the value of investment properties, deduction claimed on account of gratuity and pension, deduction claimed on account of provision for impairment in shares, rationale for deduction of investment property related expenses, foreign tax credit u/s 103 of the Ordinance claimed in the annual tax return, taxation of dividend income as single basket income, etc. were confronted. Group has engaged tax consultant for responding said notice.

Subsequent to the reply filed by Group through its counsel, ACIR proceeded to amend an assessment and passed an amended assessment order dated March 06, 2017 u/s 122 (5A) of the Income Tax Ordinance, 2001 whereby demand of Rs. 23.78 million was raised u/s 137 of the Income Tax Ordinance.

Since, Group has pending refunds towards Inland Revenue Department, therefore; without prejudice to the legal right to appeal; Group through its tax consultant in said case has requested to adjust the above demand against pending refunds.

Group filed appeal against the impugned order before CIR(A). Issue related to subjecting dividend income to normal tax rate is decided in favor of Group whereas issues related to deduction claimed on account of real estate expenses, provision for impairment in value of shares and value of investment properties and provision for diminution in value of investment are decided against Group. Further, issue of refund adjustment amounting to Rs. 220 million against pending appeal effect of tax year 2003 were remanded back to concerned ACIR. Inland Revenue Department as well as Group filed appeals before ATIR against order of CIR(A) which are pending till to date. No date for the next hearing has been fixed till date.

- 21.1.9** Additional Commissioner Inland Revenue, Audit Range-B, Zone-III, LTU, Karachi has served legal notice u/s 122 (9) of the Income Tax Ordinance, 2001 dated March 13, 2017 to Group for tax year 2015 whereby almost similar issues as stated in note 22.1.8 were raised. Subsequent to the reply filed by Group through its counsel, ACIR proceeded to amend an assessment and passed an amended assessment order dated April 13, 2017 u/s 122 (5A) of the Income Tax Ordinance, 2001 whereby demand of Rs. 163.5 million was raised u/s 137 of the Income Tax Ordinance. In said order, ACIR has incorrectly adjusted Rs. 446.61 million against demand raised u/s 161 / 205 of the Ordinance which was actually duly discharged by Group by making cash payment.

Group, not in agreement with above order, filed application for rectification u/s 221 dated April 24, 2017 through tax consultant which was rejected by concerned ACIR vide letter dated April 28, 2017. Our tax consultant vide letter dated May 05, 2017 again requested for rectification of order. DCIR passed rectified order vide letter DC # 03/117 dated December 21, 2017 whereby refund of Rs. 316.74 million is determined as refundable to Group.

Group filed appeal against the impugned order before CIR(A). Issues related to subjecting dividend income to normal tax rate and disallowance on account of exchange loss related to foreign currency balances are decided in favor of Group whereas issues related to deduction claimed on account of real estate expenses, provision for impairment in value of shares and provision for bad debts are decided against Group. Further, issue of alleged tax adjustment of Rs. 446.61 million was remanded back to taxation officer. Inland Revenue Department as well as Group filed appeals before ATIR against order of CIR(A) which are pending till to date. No date for the next hearing has been fixed till date.

- 21.1.10** Additional Commissioner Inland Revenue, Audit Range-B, Zone-III, LTU, Karachi has served legal notice u/s 122 (9) of the Income Tax Ordinance, 2001 dated December 31, 2014 to Group for tax year 2012 whereby certain issues regarding reconciliation of commission expense between cash flow statement and monthly withholding tax statements, short withholding of tax under various provisions of the Ordinance, taxation of dividend income as single basket income, provision for IBNR, etc. were confronted. Tax consultant responded said notice on behalf of Group. Additional information/explanation were also called vide letters dated February 24, 2015, September 22, 2015 and January 25, 2017. Subsequent to the reply filed by tax consultant ACIR proceeded to amend an assessment and passed an amended assessment order dated February 02, 2017 u/s 122 (5A) of the Income Tax Ordinance, 2001 whereby outstanding refund for same year was utilized to adjust the demand of Rs. 39.35 million. After adjustment, balance refunds stands at Rs. 93.32 million.



Group has filed appeal against the impugned order before CIR(A). Issue of subjecting dividend income to normal tax rate, foreign tax credit claimed u/s 103, disallowance of provision for IBNR and disallowance of amount pertaining to investment arrangement between Group and Bureau of Emigration and Overseas Employment has been decided by CIR(A) in favor of Group vide order dated May 22, 2017. However, CIR(A) has decided the issue relating to disallowance of provision for impairment in value of shares against the Group. Further, issues of alleged non-deduction of tax on commission payments, payment for goods and prizes were remanded back to concerned taxation officer. Inland Revenue Department as well as Group has filed cross appeal before Appellate Tribunal Inland Revenue against above order of CIR(A) which is still pending till to date. No date for the next hearing has been fixed till date.

21.1.11 Additional Commissioner Inland Revenue, Audit Range-B, Zone-III, LTU, Karachi also issued notices u/s 122 of the Ordinance to Group related to tax years 2011, 2013 and 2014. Vide Said notices, ACIR confronted almost similar issues as stated at note 22.1.8 and 22.1.9. Group engaged A.F. Ferguson & Co. for responding these notices. Subsequently, ACIR passed amended orders whereby demand of Rs. 520.63 million was raised (Tax Year 2011: Rs. 56.37 million, Tax Year 2013 Rs. 107.12 million and Tax Year 2014: Rs. 357.14 million). Inland Revenue Department adjusted the demand related to tax year 2011 from pending appeal effect related to tax year 2013. Further, demand related to tax years 2013 and 2014 was adjusted by Inland Revenue Department from pending refund related to tax year 2015. Group, being aggrieved from above orders of ACIR, filed appeals before CIR(A). Issues related to subjecting dividend income to normal tax rate, addition on account of inter-office rent expense, provision for diminution in value of investments and tax on Bureau Fund has been decided in favor of Group by CIR(A). However, issues related to deduction claimed on account of real estate expenses and provision for bad and doubtful debts are decided against SLIC. Further, issues of interest free loans to employees, alleged short withholding of tax on advertisement and training expenses and reduction in tax liability due to reduction in taxable surplus for tax years 2012 and 2013 were remanded back to concerned ACIR for re-adjudication. Inland Revenue Department as well as Group filed appeals before ATIR against the orders of CIR(A). Further, on the directives of CIR(A), ACIR issued notice dated April 17, 2020 in respect of remand back issues in respect of tax year 2014. Group has duly submitted relevant information along with supporting documents to the ACIR. The ACIR has not yet passed an order in respect of the same.

21.1.12 Additional Commissioner Inland Revenue, Audit Range-B, Zone-III, LTU, Karachi served notice u/s 122 of the Income Tax Ordinance, 2001 dated January 10, 2018 to Group for tax year 2017. Vide Said notice, ACIR confronted issues like investment arrangement between Group and Bureau of Emigration and Overseas Employment, deduction claimed on account of provision for diminution in value of investments, provision for impairment in the value of investment properties, provision for impairment in the value of shares, loans/ advances to employees and agents, short withholding of tax under various provisions of the Ordinance. Group engaged A.F. Ferguson & Co. for responding the notice.

Subsequently, ACIR passed amended order whereby demand of Rs. 480.25 million was raised. Group, being aggrieved from above amended order, file appeal before CIR(A). Further, Group, through its tax consultant, also file application for stay of tax demand vide letter dated April 05, 2018 along with application for out of turn hearing vide letter dated March 28, 2018 before CIR(A). Hearing before CIR(A) was held on April 26, 2018. CIR(A) vide order No. 6 dated May 03, 2018 decided issues which involves major tax impact at Rs. 357.1 million like tax on Bureau Fund, disallowance on account of inter-company rent expenses in favour of Group. However, issue of disallowance on account of real estate expenses and provision against other receivables are decided against Group. Further, issues of interest free loans to employees, alleged short withholding on training expenses and adjustment of tax liability against pending appeal effect for tax year 2010 were remanded back to concerned ACIR. Inland Revenue Department as well as Group filed appeals before ATIR against order of CIR(A) which are pending till to date. No date for the next hearing has been fixed till date.

21.1.13 According to the Sindh Sales Tax Act 2011, sales tax is payable on premium of life and health insurance policies written in the province of Sindh. The Punjab and Baluchistan Revenue Authorities have also introduced sales tax on life and health insurance premium effective from November 01, 2018 and July 03, 2015 respectively.



This being a collective issue of the industry, the Insurance Association of Pakistan (IAP) has actively taken up the matter with the provincial revenue authorities for the exemption on sales tax. The industry's main contention is that life insurance is not a service, but in fact, in sum and substance, a contingent contract under which payment is made on occurrence of an event, specified in the terms of contract or policy, and thus is a financial arrangement. Superior courts in foreign jurisdiction have held that insurance is not a service.

Subsequently, life insurance companies collectively filed Constitutional Petitions (CPs) before Lahore High Court (LHC) and Sindh High Court (SHC) against levy of sales tax on life and health insurance in Punjab and Sindh respectively that are pending adjudication. As far as Baluchistan Revenue Authority (BRA) is concerned, no notice or communication has been received by the Group in this respect and hence, no petitions were filed before any court. The Hon'ble LHC in its order dated October 03, 2019 has restrained PRA from taking any coercive measures against applicants.

The Group has filed another petition at Hon'ble LHC against impugned show cause notice. The Hon'ble LHC, in its order dated January 21, 2020, has directed that no final order shall be passed in pursuance of the impugned show cause by Punjab Revenue Authority (PRA) until the next due date of hearing. With effect from April 2, 2020 until June 30, 2020 PRA, through its notification No. SO (TAX) 1- 110 / 2020 (COVID 19), reduced the Provincial Sales Tax (PST) rate from 16% to 0% without input tax adjustment for life and health insurance.

The Hon'ble SHC, in its interim order dated December 02, 2019, directed that the request of the petitioners, seeking exemption in terms of Section 10 of the Sindh Sales Tax Act, 2011, be considered by the Sindh Revenue Board (SRB), in accordance with the law.

Sindh Revenue Board (SRB) vide notification No.3-4/13/2020 dated June 22, 2020, has exempted life insurance from levy of service tax up to June 30, 2020 subject to the condition that person providing insurance services commences e-depositing the amount of Sindh sales tax due on such services from July, 2020 onwards. The exemption to health insurance has been extended by the SRB up to June 30, 2021.

Provincial Revenue Authorities invited IAP and insurance industry to hold a dialogue for amicable settlement of the matter. However, due to Covid-19 situation and consequential lockdown, consensus is not yet reached among stakeholders.

In view of the opinion of legal advisor the Group has calculated estimated aggregated amount of sales tax liability amounting to Rs. 939.85 million (December 31, 2019: 835.43 million), which is calculated based on risk premium and excluding the investment amount allocated to policies. Advisor is also of the view that Group has a reasonably strong case on the merits in the constitution petitions.

- 21.1.14** Additional Commissioner Inland Revenue, Audit Range B, Zone-III, LTU Karachi served notice u/s 122(9) of the Ordinance dated November 26, 2019 to Group in respect of tax year 2019. Vide above notice, ACIR confronted certain issues like deduction claimed on account of unrealized loss on investment, investment in value, investment related expenses, advances to employees at interest rate lower than benchmark rate and adjustment of tax liability against outstanding appeal effect of prior year.

Based on the reply filed by Group through tax consultant, ACIR passed amended order u/s 122(5A) of the Ordinance dated March 13, 2020 and raised demand of Rs. 164.68 million.

Since Group has pending refunds/appeal effects towards Inland Revenue Department, therefore Group through its authorized representative filed application for stay of demand. Further, being aggrieved from above amended order, Group also filed appeal before CIR-A. CIR(A) has passed order dated April 20, 2020 wherein issue related to deduction claimed on account of impairment in value of investment has been decided in favor of Group. However, issue of disallowance on account of real estate expenses has been decided against Group. Further, matters related to unrealized loss on financial assets, loans/advances to employees, adjustment of tax liability against prior year appeal effect has been remanded back to concerned ACIR for re-adjudication. Inland Revenue Department as well as Group filed appeals before ATIR against order of CIR(A) which are pending till to date. No date for the next hearing has been fixed till date.



- 21.1.15** Additional Commissioner Inland Revenue, Audit Range B, Zone-III, LTU Karachi served notice u/s 122(9) of the Ordinance dated April 29, 2020 to Group in respect of tax year 2018. Vide above notice, ACIR confronted certain issues like deduction claimed on account of unrealized loss on financial assets and investment property related expenses, advances to employees at interest rate lower than benchmark rate and difference between profit as per financial statements and as per tax return.

Based on the information/explanation submitted by Group to tax authorities against above notice, ACIR passed an amended assessment order u/s 122 (5A) whereby tax refundable position of is determined Rs. 1,007.84 million instead of Rs.1,176.06 million for tax year 2018.

Group has filed appeal before CIR(A) against above assessment order which is not yet fixed for hearing.

- 21.1.16** The return of income for tax year 2020 was submitted declaring total income of Rs. 2,234.29 million with tax chargeable of Rs. 621.47 million. The said return was deemed assessment order in terms of section 120(1) of the Ordinance. A notice dated December 10, 2020 for amendment of deemed assessment order was issued by Additional Commissioner Inland Revenue to Group u/s 122 (9) of the Ordinance against which information/explanation has been submitted to tax authorities. However, amended assessment order is not yet passed by the ACIR.

- 21.1.17** Various claims amounting to Rs. 93.08 million (2019:Rs. 69.70 million) has been lodged by various parties against the Company. The Company has not acknowledge these claims as the management considers that the company is not liable to settle the amount.

- 21.1.18** The deemed assessment under section 120 of Income Tax Ordinance, 2001 of the Company have been finalised upto tax year 2020. Matters of disagreement exist between the Company and the tax authorities for the tax year 2009, 2011, 2012, 2013, 2014, 2015 and 2016. In prior years, the Commissioner has passed amended assessment orders for the these tax years under section 122(5A), wherein tax on dividend income has been charged at corporate tax rate by treating such income as business income of the Company under Fourth Schedule to the Ordinance. Further, certain disallowances were made in respect of provision for IBNR claims, non-withholding of tax on commission expenses and payment of certain expenses in cash. The management is contesting these matters with the tax authorities and has filed appeals with the Appellate Tribunal Inland Revenue (ATIR), the Honourable High Court of Sindh (the Court) and with the Commissioner Inland Revenue Appeals (CIRA) and is confident that these matters will be decided in favour of the Company. Consequently, no provision has been made in these financial statements in respect of the above matters.

For tax years 2009, 2013 and 2014, the ACIR has passed amended assessment order under section 122(5A) of the Income Tax Ordinance, 2001 wherein tax on dividend income has been charged at corporate tax rate by treating such income as business income of the Company under Fourth Schedule to the Ordinance. As a result of the amended assessment order for tax year 2009, demand of Rs. 4.63 million was created, for tax year 2013, demand of Rs. 1.79 million and for tax year 2014, demand of Rs. 18.58 million was created against which the Company has paid Rs. 9.74 million. The Company has filed appeals before CIRA and if the appeal is decided against the Company, a tax liability of Rs. 15.26 million would arise, however the management believes that the case will be decided in favour of the Company.

For tax years 2015 and 2016, the ACIR passed an amended assessment order under section 122(5A), wherein tax on dividend income has been charged at corporate tax rate by treating such income as business income of the Company under Fourth Schedule to the Ordinance. Further, certain disallowances were made in respect of non-withholding of tax on commission expenses and payment of certain expenses in cash. Consequently, tax demand of Rs. 2.30 million and Rs. 6.83 million was created respectively. Against the amended assessment order, an appeal was filed before the CIRA, who vide combined appellate order dated 21 November 2017 allowed relief in respect chargeability of dividend at corporate tax rates and levy of Worker's Welfare Fund whereas additions on account of non-withholding of tax commission expense and cash expenses made by the Company were confirmed. The company has filed a further appeal before the ATIR on the issues confirmed by the CIRA. Moreover, the department has also filed appeal before the ATIR challenging the relief granted by the CIRA. If the appeal is decided against the Company, a tax liability of Rs. 9.12 million would arise, however the management believes that the case will be decided in favour of the Company.



During 2017, the ACIR issued notice dated 16 May 2017, under section 122(5A) for passing an amended order on certain issues for the tax year 2011. However, the Company has filed a writ petition before the Honourable High Court of Sindh challenging the validity of the notice being barred by limitation of time. The Court has granted an order and the said order is operating. Based on tax advisor opinion the management is confident of favourable outcome of the said appeal. accordingly, no tax provision has been recorded in these financial statements.

The Deputy Commissioner Inland Revenue (DCIR), Enforcement & Collection Unit-3, Range-B, Zone III, Large tax payers Unit, Karachi finalized the monitoring proceedings 161/205 of the Income Tax Ordinance, 2001. The DCIR, while passing the order, levied tax on account of rent, insurance commission, re-insurance premium, insurance claims and payment of various expenses aggregating to Rs.16.64 million including default surcharge and penalty. Against the order, the Company filed an appeal before the CIR(A), wherein the CIR(A) deleted the tax demand against rent payments, remanded back the issues of insurance commission, insurance claims and payment of various expenses. Further, the CIR(A) confirmed the levy of tax in respect of re-insurance premium. Moreover, against the order of CIR(A), the Company filed an appeal before the ATIR which is pending adjudication.

21.1.19 During the previous year, the Sindh Revenue Board through a demand notice dated 13th November 2019, raised a demand of Rs. 7.56 million alongwith penalty of Rs. 0.38 million in respect of short payment of sales tax. In response to the aforesaid notice, the Company contested the demand and filed an appeal before the Commissioner Appeals, Sindh Revenue Board ("CASRB"). The matter is still pending before CASRB.

21.1.20 During the current year, the Sindh Revenue Board through a show cause order dated 27th February 2020, raised a demand of Rs. 85.60 million on account of the short declaration of output tax amounting to Rs. 29.99 million, re-insurance services having sales tax impact of Rs. 43.48 million and commission received from re-insurance having a tax impact of Rs. 11.45 million including penalty of Rs. 0.68 million. These issues pertain to the tax period 2012 and 2013. In response to the aforesaid notice, the Company through its legal advisor filed a Constitutional Petition # D-1890/20 in the High Court of Sindh (HCS)challenging the aforesaid notice for having been issued after expiry of the specified period. In similar cases pending before the HCS, notices have been issued to respondents who have been restrained from passing any final adverse order. The appeal is pending before Honourable High Court of Sindh, Karachi, and management of the Company is confident that the ultimate outcome of this matter will be in favour of the Company, and accordingly, no provision is required in these financial statements on account of these matters.

21.2 Commitments

The Group is committed in respect of capital expenditure contract aggregating to Rs. 388 million (2018: Rs. 252 million). There were no other commitments as at the balance sheet date.

	2020	2019
	------(Rupees in '000)-----	
21.2.1 Commitment in respect of operating leases		
Commitment in respect of operating leases	171,500	-
Not letter than one year.	-	-
Later than one year and not later than five year	-	-
Letter than five year.	<u>171,500</u>	<u>-</u>

21.2.2 The Group is committed in respect of capital expenditure contract aggregating to Rs. 100 million (2019: Rs. 388 million). There were no other commitments as at the balance sheet date.



	2020	2019
	------(Rupees in '000)-----	
22 NET INSURANCE PREMIUM REVENUE		
Gross premiums		
Regular premium individual policies		
First year	14,059,221	12,907,165
Second year renewal	9,348,287	12,948,715
Subsequent year renewal	83,894,776	78,336,965
Group policies with cash values	45,312	45,125
Group policies without cash values	21,813,492	14,312,581
Health insurance	-	-
Less: experience premium refund	(9,746,456)	(5,773,796)
	<u>119,414,632</u>	<u>112,776,755</u>
Non-life business		
Written Gross Premium	<u>104,698</u>	<u>100,028</u>
Total Gross Premiums	<u>119,519,330</u>	<u>112,876,783</u>
Less: Reinsurance Premiums Ceded		
On individual life first year business	(40,314)	(31,002)
On individual life second year business	(28,012)	(33,704)
On individual life renewal business	(178,430)	(164,873)
On Group policies	(149,962)	(83,927)
-Less: Reinsurance commission on risk premium	16,626	109,073
	<u>(380,092)</u>	<u>(204,433)</u>
Non-life business		
Less :Re-insurance premium ceded	<u>(34,380)</u>	<u>(39,831)</u>
Net Premiums	<u>119,104,858</u>	<u>112,632,519</u>
23 INVESTMENT INCOME		
Income from equity securities		
<i>Fair value through profit and loss account</i>		
- Dividend income	4,729,126	5,396,303
Income from government and debt securities		
<i>Held to maturity</i>		
- Return on government and debt securities	82,538,312	67,839,783
	<u>87,267,438</u>	<u>73,236,086</u>
24 NET REALISED FAIR VALUE GAIN/(LOSS) ON FINANCIAL ASSETS		
Fair value through profit or loss		
Realised gain/(loss) on equity securities	<u>207,639</u>	<u>(12,682)</u>
25 NET FAIR VALUE GAIN/(LOSS) ON FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS ACCOUNT		
Net unrealised gain on investments at fair value through profit or loss account	659,224	3,771,586
Impairment in value	(6,208)	(73,194)
Expense related to the appreciation on shares held by LIC	(28,096)	(28,318)
Less: Investment related expenses	(22,192)	(63,453)
	<u>602,728</u>	<u>3,606,621</u>



	2020	2019
	------(Rupees in '000)-----	
26 NET RENTAL INCOME		
Rental income	1,060,590	1,046,199
Less: Expenses of investment property	(501,072)	(471,959)
	<u>559,518</u>	<u>574,240</u>
27 OTHER INCOME		
Return on bank balances	1,975,066	2,474,196
Gain on sale of fixed assets	427	9,100
Return on loans to employees	52,504	53,506
Return on loans to policyholders	14,045,562	13,356,925
Exchange gain on revaluation	738,689	2,293,523
Liabilities written back	-	16,151
Miscellaneous income	207,035	268,351
	<u>17,019,283</u>	<u>18,471,752</u>
28 NET INSURANCE BENEFITS		
Gross Claims		
Claims under individual policies		
- by death	8,340,396	7,143,526
- by insured event other than death	372,682	397,113
- by maturity	16,693,302	15,652,310
- by surrender	30,046,297	27,153,375
- annuity payments	11,297	16,752
Total gross individual policy claims	<u>55,463,974</u>	<u>50,363,076</u>
Claims under Group policies		
- by death	3,094,936	3,136,887
- by insured event other than death	6,326,503	3,640,133
- by maturity	-	1,225
- by surrender	658	889
- annuity payments	547	791
Total gross group policy claims	<u>9,422,644</u>	<u>6,779,925</u>
Non-life business		
Gross Claims	51,713	15,842
Total gross claims	<u>64,938,331</u>	<u>57,158,843</u>
Less: Reinsurance Recoveries		
-on individual life claims	(73,703)	(74,363)
-on Group life claims	(138,204)	(32,516)
	<u>(211,907)</u>	<u>(106,879)</u>
Non-life business		
Less: Reinsurance Recoveries	(7,163)	(18,539)
Premium deficiency	(25,989)	(6,653)
Claim related expenses	13,715	12,642
	<u>(19,437)</u>	<u>(12,550)</u>
Net insurance benefit expense	<u>64,706,987</u>	<u>57,039,414</u>



28.1 There are various cases pertaining to policyholders in relation to individual and Group insurance policies, claiming amount due as per policy amounting to Rs. 674.21 million (2019: 485.86) million but the Group is of the view that such claims are not valid based on the criteria provided in the policy issued. In total there are 402 cases out of which 16 cases are in the Supreme Court of Pakistan, 212 cases are pending in different High Courts of Pakistan and remaining in the lower courts.

28.2 Claim Development

Accident years	2016	2017	2018	2019	2020
Estimate of ultimate claims costs:	-----Rupees in '000-----				
At the end of accident year	3,280,456	3,488,648	3,232,990	4,003,715	6,856,469
One year later	4,674,254	5,020,472	4,771,556	5,816,639	-
Two years later	4,857,137	5,226,767	4,895,197	-	-
Three years later	4,934,633	5,274,564	-	-	-
Four years later	4,946,659	-	-	-	-
Current estimate of cumulative claims	4,946,659	5,274,564	4,895,197	5,816,639	6,856,469
Cumulative payments	(4,772,478)	(5,595,748)	(6,032,207)	(6,986,573)	(7,063,264)
	174,181	(321,184)	(1,137,010)	(1,169,934)	(206,795)
Claim Prior to 2016					4,977,480
Liability recognised in the statement of Financial Position					4,770,685

29 UNCLAIMED INSURANCE BENEFIT

Circular 11 of 2014 dated May 19, 2014 issued by the Securities and Exchange Commission of Pakistan (SECP) has established requirement for all insurers to disclose age wise break up of unclaimed insurance benefits in accordance with format prescribed in the annexure to the said circular.

The unclaimed benefits are described in the circular as the amounts which have become payable in accordance with the terms and conditions of an insurance policy but have not been claimed by the policyholders or their beneficiaries. Such unclaimed amounts may fall into the following categories:

Description	Total	1-6	7-12	13-24	25-36	Beyond 36
	Amount	Months	Months	Months	Months	Months
	-----Rupees in '000-----					
Unclaimed maturity benefits	7,909,428	5,577,234	833,826	818,623	679,745	-
Unclaimed death benefits	6,802,762	3,594,796	1,105,757	1,336,395	765,814	-
Unclaimed disability benefits	1,588,715	1,148,324	114,175	187,656	138,560	-
Claims not encashed	-	-	-	-	-	-
Other unclaimed benefits	6,852,217	2,833,188	2,074,688	1,442,342	501,999	-
	23,153,122	13,153,542	4,128,446	3,785,016	2,086,118	-



		2020	2019
	Note	----- (Rupees in '000) -----	
30 ACQUISITION EXPENSES			
Remuneration to insurance intermediaries on individual policies:			
- commission to agent on first year premiums		7,045,281	6,437,356
- commission to agent on second year premiums		1,288,341	1,957,677
- commission to agent on subsequent renewal premiums		3,116,500	2,931,108
- other benefits to insurance intermediaries		392,909	1,628,849
- branch overhead	30.1	3,009,559	2,292,097
		<u>14,852,590</u>	<u>15,247,087</u>
Remuneration to insurance intermediaries on group policies:			
- commission		3,708	5,464
- other benefits to insurance intermediaries		936	480
		<u>4,644</u>	<u>5,944</u>
Other acquisition costs:			
- Stamp duty		1,638,921	1,153,995
- Initial medical fees		100,652	95,407
		<u>1,739,573</u>	<u>1,249,402</u>
Non-Life business			
Less: Acquisition expense		20,448	14,613
		<u>16,617,255</u>	<u>16,517,046</u>
30.1 Branch overhead			
Employee benefit cost		2,598,761	1,845,388
Traveling expense		243,428	289,504
Printing & stationery		9,907	9,397
Postage & telephone		26,266	21,314
Electricity, gas and water		19,735	24,534
Rent		74,118	70,918
Prize & awards		14,100	14,896
Conference & meetings		19,659	11,700
Repair & maintenance		3,585	4,446
		<u>3,009,559</u>	<u>2,292,097</u>
31 MARKETING AND ADMINISTRATION EXPENSES			
Employee benefit cost	31.1	6,349,470	8,093,476
Travelling expenses		273,179	316,469
Advertisements and sales promotion		12,021	113,970
Printing and stationery		111,253	190,699
Depreciation		120,569	180,011
Rent, rates and taxes		116,603	112,197
Legal and professional charges - business related		529,788	529,876
Electricity, gas and water		218,995	230,712
Office repairs and maintenance		1,161	52,048
Bank charges		6,160	39,232
Postages, telegrams and telephone		37,737	69,300
Appointed Actuary fees		34,614	572
Annual Supervision fees SECP		121,611	56,103
Entertainment		50,312	862
Vehicle running expenses		9,379	107
Bad and doubtful debts		1,157	6,781
Coinsurance service charges		-	1,133
Insurance expense		-	452
Security deposits write off		-	1,883
Training expense		48,076	2,042
		<u>8,042,085</u>	<u>9,997,925</u>



	Note	2020 ------(Rupees in '000)-----	2019
31.1 Employee benefit cost			
Salaries, allowances and other benefits		8,455,853	6,219,404
Charges for post employment benefit		(2,106,383)	1,874,072
		<u>6,349,470</u>	<u>8,093,476</u>
32 OTHER EXPENSES			
Auditors' remuneration	32.1	10,193	8,983
Directors' fee		1,840	2,280
Training expense		630	64,351
Revenue stamps		56,677	40,163
Conference and meetings		34,105	50,674
Insurance charges		174,831	463,188
Office maintenance		88,393	69,789
Entertainment		16,333	19,104
Other expenses		49,081	30,319
		<u>432,083</u>	<u>748,851</u>
32.1 Auditors' remuneration			
Business within Pakistan			
Annual audit and half yearly review fee			
BDO Ebrahim & Co.		2,484	2,484
KPMG		-	736
Grant Thornton Anjum Rahman		3,853	2,484
		<u>6,337</u>	<u>5,704</u>
BDO Ebrahim & Co.		650	650
KPMG		-	156
Grant Thornton Anjum Rahman		900	650
		<u>1,550</u>	<u>1,456</u>
Business Outside Pakistan			
Audit fee			
Nabeel Al-Saie Public Accountants		2,306	1,823
		<u>10,193</u>	<u>8,983</u>
33 FINANCE COST			
Lease finance charges		2,159	2,631
34 TAXATION			
For the year			
Current	34.1	747,189	650,921
Deferred		970,520	163,365
		<u>1,717,709</u>	<u>814,286</u>
For the prior year			
Current		329	403
Deferred		-	-
		<u>329</u>	<u>403</u>
Total income tax charge for the year		<u>1,718,038</u>	<u>814,689</u>



	2020	2019
Note	----- (Rupees in '000) -----	
34.1 Relationship between tax expense and accounting profit		
Profit before tax	5,921,410	2,825,884
Tax at the applicable rate @ 29% (2019: 29%)	1,719,579	812,750
Reconciliation:		
Tax on surplus for the year retained in statutory funds	-	-
Tax charge on change in policyholders liabilities on restatement	-	-
Education cess for the year	1,043	1,055
Super tax for the year	-	-
Change in tax rate	-	-
Tax effect of minimum tax	-	1,925
Deferred tax asset not booked on taxable losses	-	(1,444)
Recognition of prior year provision	329	403
Others	(2,913)	-
Tax expense for the year	<u>1,718,038</u>	<u>814,689</u>
	----- (Rupees in '000) -----	
35 EARNINGS PER SHARE		
Profit (after tax) for the year	<u>4,203,634</u>	<u>2,010,114</u>
	----- (Numbers) -----	
Weighted average number of ordinary shares outstanding as at year end	<u>43,016</u>	<u>38,449</u>
	----- (Rupees in '000) -----	
Earnings per share	<u>97.72</u>	<u>52.28</u>

The Group has not issued any instrument which would dilute its basic earnings per share when exercised. Therefore, there is no dilutive effect on earnings per share.



36 REMUNERATION OF DIRECTORS AND EXECUTIVES

	Chairman / Chief Executive		Directors		Executives	
	2020	2019	2020	2019	2020	2019
-----Rupees in '000-----						
Fees	-	-	1,840	2,280	-	-
Managerial remuneration	4,200	4,480	3,807	6,645	335,864	265,863
House rent allowance	-	423	1,715	2,810	149,344	115,398
Utilities	240	300	1,408	2,117	114,411	89,765
Ex-gratia allowance	175	300	-	-	428	590
Special allowance	-	-	-	-	-	-
Rent and house allowance	-	-	-	-	-	3,344
Medical	-	-	-	-	-	-
Car allowance	-	-	-	-	-	-
Conveyance	-	-	-	-	43	42
Others	120	1,615	3,156	9,695	60,135	114,860
Reimbursements	-	-	-	-	-	-
Retirement benefits	-	-	-	-	-	-
Entertainment	600	240	-	-	-	-
Staff provident fund	-	-	-	-	406	-
	5,335	7,358	11,926	23,547	660,631	589,862
Number of persons	1	2	13	11	246	185

36.1 In addition to the above, Chairman and Executive Directors are also entitled to the Group maintained vehicles and mobile phone facility.

36.2 Fee paid to Non-Executive Directors during the year amounted to Rs. 4.8 Million (2019: Rs. 0.912 Million).

36.3 Executives have been provided with cars in accordance with the Group policy.



37 **TRANSACTIONS AND BALANCES WITH RELATED PARTIES**

The Group has related party relationships with provident fund, pension fund scheme, gratuity fund, state owned profit oriented entities and its key management personnel.

Accrual of liability in respect of the funds are made annually. Remuneration to key management personnel are determined in accordance with the terms of their employment / appointment. Certain key management personnel are also provided with free use of the Group maintained vehicles and post retirement benefits in accordance with their entitlement under the terms of their employment.

The related parties also comprise subsidiaries, directors, key management personnel and employees' benefits funds. The Group in the normal course of business carries out transactions with various related parties. Amounts due from and to related parties, amounts due from chairman and executives directors are disclosed in the relevant notes.

Terms and conditions of transactions with related parties

Transactions with related parties are made at arms length prices. There have been no guarantees provided or received for any related party receivables or payables.

Other material transactions and balances with related parties are given below:

	2020	2019
	----- Rupees in '000 -----	
	Aggregate	
Profit oriented state-controlled entities		
common ownership		
Investment in shares - State Bank of Pakistan	3,221	3,221
PIBs deposited with State Bank of Pakistan	485,000	410,000
Staff retirement fund		
Contribution to provident fund	14,227	6,061
Contribution to pension fund	534,231	485,862
Contribution to funded gratuity	3,056	4,791
Expense charged for pension fund	1,056,614	1,028,889
Others - Transactions		
Remuneration to key management personnel	17,672	16,217
Others - Balances		
Receivable from gratuity fund	1,180	322
Payable to retirement benefit obligations - net	2,094,747	4,721,750
Transactions with associated companies		
Dividend received during the year		
Pakistan Reinsurance Company Limited (24.41% of holding)	146,464	146,464
Transaction with related parties:		
Dividend received during the year		
Fauji Fertilizer Company Limited	1,288,452	1,328,460
Sui Northern Gas Pipelines Company Limited	54,966	193,756
Security Papers Limited	45,203	41,436
Pak Data Communication	756	3,025
Transactions with related parties - common directorship		
Balances with related parties - common directorship		
Investment in Units:		
NIT Islamic Equity Fund	200,000	200,000



Balances with related parties - common directorship

2020

2019

----- Rupees in '000 -----

Investment in shares:

Fauji Fertilizer Company Limited	<u>12,677,508</u>	<u>11,772,827</u>
Sui Southern Gas Company Limited	<u>838,591</u>	<u>1,242,870</u>
Sui Northern Gas Pipelines Company Limited	<u>1,220,801</u>	<u>2,093,391</u>
Alpha Insurance Company Limited	<u>298,918</u>	<u>298,918</u>
Pakistan Cables Limited	<u>337,448</u>	<u>326,474</u>
Security Papers Limited	<u>889,034</u>	<u>575,077</u>
Shahtaj Sugar Mills Limited	<u>48,417</u>	<u>65,767</u>
Pak Data Communication Limited	<u>99,106</u>	<u>36,272</u>
Premier Insurance Company Limited	<u>26,552</u>	<u>32,300</u>
Pakistan Reinsurance Company Limited	<u>2,015,350</u>	<u>2,153,759</u>
Arabian Sea Country Club Limited	<u>5,000</u>	<u>5,000</u>
PICIC Insurance Limited	<u>6,234</u>	<u>4,013</u>
Nina Industries Limited	<u>4,500</u>	<u>4,500</u>
Mirpurkhas Sugar Mills Ltd.	<u>28,942</u>	<u>-</u>



38 SEGMENTAL INFORMATION

38.1 Revenue account by statutory fund	Statutory Funds					Aggregate
	Pakistan Life Fund	Overseas Life Fund	Pension Fund	Accidental and Health Insurance Fund	Family Takaful	2020
For the year ended December 31, 2020						
	----- Rs in '000 -----					
Income						
Premium less reinsurances	108,808,617	2,205,268	45,312	7,975,343	-	119,034,540
Rental income from investment property	559,518	-	-	-	-	559,518
Net investment income	101,194,724	1,745,990	45,780	1,607,865	11,170	104,605,529
Total net income	210,562,859	3,951,258	91,092	9,583,208	11,170	224,199,587
Insurance benefits and expenditure						
Insurance benefits, including bonuses, net of reinsurance recoveries	56,084,643	2,301,149	20,717	6,281,917	-	64,688,426
Management expenses less recoveries	23,799,535	478,295	227	664,262	30,549	24,972,868
Total insurance benefits and expenditure	79,884,178	2,779,444	20,944	6,946,179	30,549	89,661,294
Excess/(Shortfall) of income over insurance benefits and expenditures	130,678,681	1,171,814	70,148	2,637,029	(19,379)	134,538,293
Net change in insurance liabilities (other than outstanding claims)	(122,724,172)	(977,049)	46,478	(23,483)	-	(123,678,226)
Surplus/(deficit) before tax	7,954,509	194,765	116,626	2,613,546	(19,379)	10,860,067
Movement in policyholders' liabilities	122,724,172	977,049	(46,478)	23,483	-	123,678,226
Transfers to and from shareholders' fund						
- Surplus appropriated to shareholders' fund	(2,125,598)	(12,417)	-	-	-	(2,138,015)
- Capital returned to shareholders' fund	-	(650,000)	-	-	-	(650,000)
- Capital contributions from shareholders' fund	-	-	-	-	-	-
Net transfer to/from shareholders' fund	-	-	-	-	-	-
Balance of statutory fund at beginning of the year	970,544,036	22,784,918	365,980	2,647,353	59,043	996,401,330
Balance of statutory fund at end of the year	1,099,097,119	23,294,315	436,128	5,284,382	39,664	1,128,151,608



Revenue account by statutory fund

For the year ended December 31, 2019	Statutory Funds				Aggregate	
	Pakistan Life Fund	Overseas Life Fund	Pension Fund	Accidental And Health Insurance Fund	Family Takaful	2019
	Rs in '000					
Income						
Premium less reinsurances	105,485,958	2,235,824	45,125	4,805,415	-	112,572,322
Rental income from investment property	568,240	-	-	-	-	568,240
Net investment income	90,679,467	3,409,597	40,950	726,924	13,759	94,870,697
Total net income	196,733,665	5,645,421	86,075	5,532,339	13,759	208,011,259
Insurance benefits and expenditure						
Insurance benefits, including bonuses, net of reinsurance recoveries	51,470,221	1,960,000	34,049	3,584,494	-	57,048,764
Management expenses less recoveries	25,796,244	469,945	374	754,186	25,503	27,046,252
Total insurance benefits and expenditure	77,266,465	2,429,945	34,423	4,338,680	25,503	84,095,016
Excess / (Shortfall) of income over insurance benefits and expenditures	119,467,200	3,215,476	51,652	1,193,659	(11,744)	123,916,243
Net change in insurance liabilities (other than outstanding claims)	(114,542,550)	(2,766,522)	8,086	(29,075)	-	(117,330,061)
Surplus/(deficit) before tax	4,924,650	448,954	59,738	1,164,584	(11,744)	6,586,182
Movement in policyholders' liabilities	114,542,550	2,766,522	(8,086)	29,075	-	117,330,061
Transfers to and from shareholders' fund						
- Surplus appropriated to shareholders' fund	(1,861,077)	(17,098)	-	-	-	(1,878,175)
- Capital returned to shareholders' fund	-	650,000	-	(100,000)	-	550,000
- Capital contributions from shareholders' fund	-	-	-	-	-	-
Balance of statutory fund at beginning of the year	852,937,913	18,936,540	314,328	1,553,694	70,787	873,813,262
Balance of statutory fund at end of the year	970,544,036	22,784,918	365,980	2,647,353	59,043	996,401,330



38.2 Segmental results by line of business	Statutory Funds					Aggregate
	Pakistan Life Fund	Overseas Life Fund	Pension Fund	Accidental and Health Insurance Fund	Family Takaful	2020
Income						
	----- Rs in '000 -----					
Gross premium						
- First year	13,837,942	221,279	-	-	-	14,059,221
- Second year	9,157,923	190,364	-	-	-	9,348,287
- Subsequent year renewal	82,069,311	1,825,465	-	-	-	83,894,776
Group policies with cash value	-	-	45,312	-	-	45,312
Group policies without cash value	4,333,980	-	-	17,479,512	-	21,813,492
Less experience premium refund	(242,287)	-	-	(9,504,169)	-	(9,746,456)
Total gross premiums	109,156,869	2,237,108	45,312	7,975,343	-	119,414,632
Less: reinsurance premiums ceded						
On individual life first year business	(37,252)	(3,062)	-	-	-	(40,314)
On individual life second year business	(28,012)	-	-	-	-	(28,012)
On individual life renewal business	(135,079)	(43,351)	-	-	-	(178,430)
On group policies	(149,962)	-	-	-	-	(149,962)
-Less: Reinsurance commission on risk premium	2,053	14,573	-	-	-	16,626
	(348,252)	(31,840)	-	-	-	(380,092)
Net Premiums	108,808,617	2,205,268	45,312	7,975,343	-	119,034,540
Rental income from investment property	559,518	-	-	-	-	559,518
Net investment income	101,194,724	1,745,990	45,780	1,607,865	11,170	104,605,529
Total net income	210,562,859	3,951,258	91,092	9,583,208	11,170	224,199,587
Insurance benefits and expenditures						
Claims, including bonuses, net of reinsurance recoveries	56,084,643	2,301,149	20,717	6,281,917	-	64,688,426
Management expenses less recoveries	23,799,535	478,295	227	664,262	30,549	24,972,868
Total insurance benefits and expenditures	79,884,178	2,779,444	20,944	6,946,179	30,549	89,661,294
Excess/(Shortfall) of income over insurance benefits	130,678,681	1,171,814	70,148	2,637,029	(19,379)	134,538,293
Add : Policyholder liabilities at the beginning of year	934,618,503	18,611,913	177,692	51,518	-	953,459,626
Less : Policyholder liabilities at the end of period	1,057,342,675	19,588,962	131,214	75,001	-	1,077,137,852
Surplus/(deficit) before tax	7,954,509	194,765	116,626	2,613,546	(19,379)	10,860,067



Segmental results by line of business	Statutory Funds					Aggregate
	Pakistan Life Fund	Overseas Life Fund	Pension Fund	Accidental and Health Insurance Fund	Family Takaful	2019
Income	Rs in '000					
Gross premium						
- First year	12,724,862	182,303	-	-	-	12,907,165
- Second year	12,603,005	345,710	-	-	-	12,948,715
- Subsequent year renewal	76,587,370	1,749,595	-	-	-	78,336,965
Group policies with cash value	-	-	45,125	-	-	45,125
Group policies without cash value	4,599,291	-	-	9,713,290	-	14,312,581
Less experience premium refund	(865,921)	-	-	(4,907,875)	-	(5,773,796)
Total gross premiums	105,648,607	2,277,608	45,125	4,805,415	-	112,776,755
Less: reinsurance premiums ceded						
On individual life first year business	(29,116)	(1,886)	-	-	-	(31,002)
On individual life second year business	(33,704)	-	-	-	-	(33,704)
On individual life renewal business	(121,313)	(43,560)	-	-	-	(164,873)
On group policies	(83,927)	-	-	-	-	(83,927)
-Less: Reinsurance commission on risk premium	105,411	3,662	-	-	-	109,073
	(162,649)	(41,784)	-	-	-	(204,433)
Net Premiums	105,485,958	2,235,824	45,125	4,805,415	-	112,572,322
Rental income from investment property	568,240	-	-	-	-	568,240
Net investment income	90,679,467	3,409,597	40,950	726,924	13,759	94,870,697
Total net income	196,733,665	5,645,421	86,075	5,532,339	13,759	208,011,259
Insurance benefits and expenditures						
Claims, including bonuses, net of reinsurance recoveries	51,470,221	1,960,000	34,049	3,584,494	-	57,048,764
Management expenses less recoveries	25,796,244	469,945	374	754,186	25,503	27,046,252
Total insurance benefits and expenditures	77,266,465	2,429,945	34,423	4,338,680	25,503	84,095,016
Excess/(Shortfall) of income over insurance benefits	119,467,200	3,215,476	51,652	1,193,659	(11,744)	123,916,243
Add : Policyholder liabilities at the beginning of year	820,075,953	15,845,391	185,778	22,443	-	836,129,565
Less : Policyholder liabilities at the end of period	(934,618,503)	(18,611,913)	(177,692)	(51,518)	-	(953,459,626)
Surplus/(deficit) before tax	4,924,650	448,954	59,738	1,164,584	(11,744)	6,586,182



38.3 Segment information for general insurance business

Following segment information prepared in accordance with the requirements of Insurance Ordinance, 2000 and the Insurance Rules, 2017 for Class of business wise revenues, results, assets and liabilities:

The class wise revenues and results are as follows:

2020	Fire and property damage	Marine, aviation and transport	Motor	Accidental and health	Bond	Miscellaneous	Total
----- Rs in '000 -----							
Premium receivable (inclusive of Federal Excise Duty, Federal Insurance Fee and Administrative Surcharge)	33,152	25,920	27,873	12,542	1,819	8,168	109,474
Less: Federal Excise Duty	3,738	2,414	3,277	-	222	880	10,531
Federal Insurance Fee	263	210	244	2	16	55	790
Others	33	996	57	-	6	20	1,112
Gross written premium (inclusive of administrative surcharge)	29,118	22,300	24,295	12,540	1,575	7,214	97,041
Gross direct premium	25,698	20,219	23,578	12,538	1,563	5,372	88,968
Facultative inward premium	2,865	1,337	(38)	-	-	1,715	5,879
Administrative surcharge	555	788	756	2	12	127	2,240
	29,118	22,344	24,296	12,540	1,575	7,214	97,087
Insurance premium earned	32,250	23,905	26,445	11,401	1,622	9,076	104,698
Insurance premium ceded to reinsurers	(18,633)	(8,818)	(3,554)	-	(109)	(3,266)	(34,380)
Net insurance premium	13,617	15,087	22,891	11,401	1,513	5,810	70,318
Commission income	246	7	113	-	19	43	429
Net underwriting income	13,863	15,094	23,004	11,401	1,532	5,853	70,747
Insurance claims	(15,358)	(8,102)	(12,367)	(11,226)	-	(4,659)	(51,713)
Insurance claims recovered from reinsurer	4,401	(408)	3,260	-	-	(90)	7,163
Net claims	(10,957)	(8,510)	(9,107)	(11,226)	-	(4,749)	(44,550)
Commission expense	(7,675)	(7,642)	(2,986)	(569)	(112)	(1,893)	(20,877)
Management expense	(26,766)	(20,498)	(22,333)	(11,527)	(1,448)	(6,631)	(89,203)
Premium deficiency expense	9,674	5,002	6,907	2,602	-	1,804	25,989
Net insurance claims and expenses	(35,725)	(31,649)	(27,518)	(20,720)	(1,560)	(11,470)	(128,641)
Underwriting result	(21,862)	(16,555)	(4,514)	(9,319)	(28)	(5,617)	(57,894)
Net investment income							59,882
Other income							6,808
Other expenses							(3,666)
Finance cost							(2,159)
Profit before tax							2,971



2020	Fire and property damage	Marine, aviation and transport	Motor	Accidental and health	Bond	Miscellaneous	Total
	----- Rs in '000 -----						
Segment assets	56,480	33,794	43,349	11,952	488	24,105	170,167
Unallocated assets							912,760
	56,480	33,794	43,349	11,952	488	24,105	1,082,927
Segment liabilities	207,064	21,447	34,766	15,967	9,034	14,077	302,356
Unallocated liabilities							80,453
	207,064	21,447	34,766	15,967	9,034	14,077	382,809

2019	Fire and property damage	Marine, aviation and transport	Motor	Accidental and health	Bond	Miscellaneous	Total
	----- Rs in '000 -----						
Premium receivable (inclusive of Federal Excise Duty, Federal Insurance Fee and Administrative Surcharge)	37,995	26,711	35,326	10,387	406	19,648	130,473
Less: Federal Excise Duty / Sales Tax	4,596	2,755	3,870	-	46	2,376	13,643
Federal Insurance Fee	326	227	288	2	4	164	1,009
Others	47	644	187	7	5	77	967
Gross written premium (inclusive of administrative surcharge)	33,026	23,085	30,981	10,378	352	17,031	114,854
Gross direct premium	32,010	22,087	27,856	10,376	339	16,096	108,765
Facultative inward premium	465	419	2,166	-	-	661	3,712
Administrative surcharge	550	579	958	2	13	274	2,377
	33,025	23,085	30,980	10,378	352	17,031	114,854
Insurance premium earned	1,000	1,000	1,000	1,000	1,000	1,000	6,000
Insurance premium ceded to reinsurers	1,000	1,000	1,000	1,000	1,000	1,000	6,000
Net insurance premium	2,000	2,000	2,000	2,000	2,000	2,000	12,000
Commission income	392	(7)	68	-	219	337	1,009
Net underwriting income	2,392	1,993	2,068	2,000	2,219	2,337	13,009
Insurance claims	31,121	6,068	(11,038)	(8,924)	-	(1,384)	15,842
Insurance claims recovered from reinsurer	(19,519)	(1,126)	2,226	-	-	(120)	(18,539)
Net claims	11,602	4,942	(8,812)	(8,924)	-	(1,504)	(2,696)
balance carried forward	11,602	4,942	(8,812)	(8,924)	-	(1,504)	(2,696)



2019	Fire and property damage	Marine, aviation and transport	Motor	Accidental and health	Bond	Miscellaneous	Total
----- Rs in '000 -----							
<i>balance brought forward</i>	11,602	4,942	(8,812)	(8,924)	-	(1,504)	(2,696)
Commission expense	(6,256)	(2,773)	(2,900)	(507)	(296)	(2,890)	(15,622)
Management expense	(26,535)	(18,548)	(24,892)	(8,339)	(283)	(13,684)	(92,280)
Premium deficiency expense	2,134	(4,294)	(3,654)	(590)	687	(935)	(6,653)
Net insurance claims and expenses	(19,056)	(20,673)	(40,258)	(18,360)	108	(19,013)	(117,251)
Underwriting result	(16,664)	(18,679)	(38,190)	(16,360)	2,327	(16,677)	(104,242)
Net investment income							43,277
Other income							24,836
Other expenses							(3,693)
Finance cost							(2,631)
Profit before tax							(42,454)
Segment assets	65,749	43,004	52,153	14,565	502	29,677	205,650
Unallocated assets							906,325
	65,749	43,004	52,153	14,565	502	29,677	1,111,974
Segment liabilities	204,530	19,453	44,055	14,124	8,209	15,139	305,511
Unallocated liabilities							100,938,107
	204,530	19,453	44,055	14,124	8,209	15,139	101,243,618



38.4 Segment Statement of financial position	Statutory	Shareholders	2020	Statutory	Shareholders	2019
	Funds	Fund		Funds	Fund	
----- Rs in '000 -----						
Property and equipment	876,030	-	876,030	952,710	-	952,710
Investment property	3,638,141	-	3,638,141	3,375,165	-	3,375,165
Investments	923,559,489	4,144,794	927,704,283	775,270,018	2,949,542	778,219,560
Loans secured against life insurance policies	129,180,723	-	129,180,723	111,873,885	-	111,873,885
Insurance / reinsurance receivables	32,600,487	-	32,600,487	26,363,873	-	26,363,873
Loans and other receivables	49,858,058	70,344	49,928,402	42,674,251	34,394	42,708,645
Taxation - payments less provision	3,769,038	-	3,769,038	3,945,262	-	3,945,262
Prepayments	78,774	-	78,774	79,369	-	79,369
Reinsurance recoveries against outstanding claims	120,357	-	120,357	118,466	-	118,466
Salvage recoveries accrued	8	-	8	8	-	8
Deferred commission expense/acquisition cost	7,434	-	7,434	10,889	-	10,889
Cash & Bank	56,231,053	67	56,231,120	92,001,704	62	92,001,766
Total assets	1,199,919,592	4,215,205	1,204,134,797	1,056,665,600	2,983,998	1,059,649,598
Insurance liabilities net of reinsurance recoveries	1,157,735,301	-	1,157,735,301	1,016,987,357	-	1,016,987,357
Retirement benefit obligations	2,094,747	-	2,094,747	4,721,750	-	4,721,750
Deferred capital grant	36,957	-	36,957	44,714	-	44,714
Premium received in advance	8,650,137	-	8,650,137	10,637,312	-	10,637,312
Insurance / reinsurance payables	604,454	-	604,454	504,729	-	504,729
Deferred tax	-	1,600,906	1,600,906	-	630,386	630,386
Other creditors and accruals	22,795,534	-	22,795,534	18,663,081	-	18,663,081
Total Liabilities	1,191,917,130	1,600,906	1,193,518,036	1,051,558,943	630,386	1,052,189,329

39 MOVEMENT IN INVESTMENTS

	Held to Maturity	Fair Value Through Profit and loss Account	Total
----- Rs in '000 -----			
At beginning of previous year	677,985,740	99,579,626	777,565,366
Additions	245,259,001	1,671,874	246,930,875
Disposals (sale and redemptions)	(105,870,207)	(95,868)	(105,966,075)
Amortization of premium	8,502,544	-	8,502,544
Provision created during the year	-	1,020	1,020
Unrealised fair value gain	-	670,553	670,553
	825,877,078	101,827,205	927,704,283



40 MANAGEMENT OF INSURANCE RISK AND FINANCIAL RISK

40.1 Insurance Risk

40.1.1 Insurance contracts - classification

The Group maintains five statutory funds which are as follows:

- Pakistan Life Fund
- Overseas Life Fund
- Pension Fund
- Accidental and Health Insurance Fund
- Family Takaful Fund (Not operational)

Within the Pakistan Life Fund the business can be further classified as individual life conventional business, Group insurance business and a small amount of annuity business.

Most of the new individual life conventional policies written by the Group contain a Discretionary Participation Feature (DPF).

The Overseas Life Fund entirely consists of individual life conventional business. Most of the new business written under the overseas life fund contains a DPF.

The Pension Fund consists of funds administered under Group Pension Deposit Administration contracts.

The Accident and Health Insurance Fund consists of Group Health and Accident Insurance Contracts.

Family Takaful Fund is not operational at the reporting date. Management intends to commence operations of FTF in the ensuing year.

Considering all the five statutory funds together, the bulk of Group business consists of individual life conventional policies. Most of the remaining business consists of Group life insurance business. Group Health is a relatively new venture of the Group which started in 2012 and has yet to register any significant growth. The Group also offers some supplementary benefits attached in the form of riders to the individual life policies and the Group life contracts. Each of these classes of business are described in greater detail below.

40.1.2 Contract details and measurement

The insurance contracts offered by the Group are described below:

40.1.2.1 Individual life policies

Individual life conventional products

These are long term contracts with either level or single premiums. These plans generally provide death benefit on death during the tenure of the policy and a survival benefit either on the happening of certain contingencies or on the maturity of the policy. The premiums are payable only in the life time of the policyholder. In case of term insurance products there is no survival benefit.



Universal life policies

Under these plans a certain amount is set aside from the premium for expenses and meeting the mortality cost and the remainder of the premium is invested to earn some investment return. Investment return is allocated to these products on an annual basis keeping in view the investment earnings of the Pakistan Life Fund.

Term insurance policies

A few products of the Group are term insurance plans providing benefits only in case of death. Under these policies no benefit is due if the policy holder survives the duration of the policy. The Group sells both level term insurances and decreasing term insurances also known as mortgage protection plans.

Annuities

The Group also has a small number of individual and Group life-annuities on its books. Under these contracts a periodic income benefit is payable to the insured life for as long as annuitant is alive. Besides, the Group offers annuity-certain plans under which periodic income benefit is payable for a stipulated period and is not dependent on the life of the policyholder.

Supplementary riders

The Group offers various types of supplementary riders. Some of these riders offer additional life coverage, in some cases they offer accidental death and disability benefits. The benefits can take various forms such as lump sum payment or an income benefit or waiver of premiums due under the host policy contract.

Insured event

Under the individual life insurance policies in most cases the insured event is either death or survival until the maturity date of the policy, except in case of term insurance where there is no maturity benefit. Under the annuity policies the Group is exposed to the risk of longevity. In this case the insured event is survival of the life insured for a long duration, exceeding the period normally expected under standard mortality tables.

In case of supplementary rider the insured event is either death or just accidental death or disability whether accidental or natural or both.

Distribution channel

The individual life business of the Group is sold through its dedicated sales force which is present all over the country. This field force is organised under a two tier system consisting of sales representatives and sales managers. Each sales sector headed by a sector head is further Grouped over 1000 area offices, more than 1,200 sector offices, 33 zones and 7 regional offices in addition to one zone for the Gulf Region. The Gulf zone has its own marketing team of sector heads, area managers and sales force.

The individual life policy holders of the Group come from all strata of society, with greater representation of the rural areas due to wider outreach of its field force. New policyholders have an average age of around 34 years.

40.1.2.2 Group life policies

Basic coverage

The Group life policies are generally one year renewable term insurance contracts. In most cases they provide Group coverage to the employees of an employer. Some times the coverage is tied up with loans extended by the employer for house building or purchase of motor vehicles or other household items. In some cases Group policies are issued to lending agencies such as banks to provide Group coverage to their borrowers. There are also a small number of Group endowment policies which provide benefits identical to individual life policies but under the umbrella of a Group contract.



Supplementary coverage

In many cases the Group policies also provide supplementary coverage which may include accidental or natural disability benefits and additional accidental death benefit. These riders also take the form of one year renewable term insurance policies.

Insured event

Under the Group life insurance policies in most cases the insured event is death due to any cause. In case of supplementary coverage the insured event can include accidental death or disability or natural disability.

Distribution channel

The Group insurance business is sold through four Group and pension zones of the Group. Each zone has its own marketing force consisting of sector heads who are full time salaried employees of the Group, however, some of the Group business is also procured through individual life field force of the Group.

Most of the lives covered under the Group insurance consist of industrial and office workers, civil servants and employees of Groups, banks, other financial institutions, armed forces etc.

40.1.2.3 Pension business

The pension portfolio of the Group consists of Group deposit administration pension contracts. These are long-term contracts providing pension benefits to the employees of the policyholder. Under these contracts, the Group does not retain any insurance risk apart from a nominal investment return guarantee. The services offered by the Group include benefit administration, funding advice and investment of the funds.

These contracts do not transfer any significant insurance risk from the policyholders to the Group. These are therefore by nature similar to investment contracts.

The distribution channel employed for the pension business is the same as for the Group insurance business.

The target market for this business is also similar to the target market for Group insurance business.

40.1.2.4 Group Health Business

In 2012, the Group entered the Health Insurance Market by signing an agreement with the Benazir Income Support Programme (BISP) authorities for providing Health Insurance to the beneficiaries enrolled under BISP Waseela-e-Sehat Programme. This contract terminated on June 30, 2015. However, settlement of the Equalisation Reserve Fund (ERF) balance is still pending. Consequently, a provision for this has been kept in the Actuarial Reserves.

In the year 2015, the Group entered into two other agreements, namely Prime Minister's National Health Insurance Scheme (PMNHIS) and KPK Micro Health Insurance Scheme. However, no health cards were issued under either scheme in 2015. Therefore, no specific liability was kept for these contracts.

Insured event

The PMNHIS and the KPK schemes are aimed at providing the underprivileged sector of the society the access to health care to cope with a variety of health shocks. The schemes provide in-patient health insurance facilities to enrolled families, subject to Rupee limits prescribed under the respective agreements.



40.1.3 Reserving method

40.1.3.1 Individual life policies

The Group values its individual life policy liabilities by a modified net level premium method. Under this method the Group's future obligations in respect of guaranteed sums assured and declared bonuses are discounted using a conservative interest basis. The policy liabilities are calculated by deducting from this amount the discounted value of future net premiums receivable under the valued policies, using a conservative basis for calculating the net premiums.

40.1.3.2 Universal life policies

For universal life policies the amount of reserve is equal to the actual accumulated value of the portion of premiums invested in the Pakistan Life Fund after accounting for the investment return allocated to these policies.

40.1.3.3 Group life policies

Group life business consists of short duration one year renewable term insurance policies. Besides, it contains a two year life insurance scheme for emigrants. It is the Group's policy to record only the earned premium in the revenue account. The Group holds reserve for claims incurred but not reported up to the valuation date and provision for experience refunds where applicable.

The Group also holds a premium deficiency reserve for this block of business. This reserve is calculated on the basis of the unearned premium reserve. The amount of this reserve reflects the view of the Appointed Actuary regarding the eventual loss ratio expected under Group insurance contracts.

40.1.3.4 Supplementary riders

For the supplementary riders attached to individual life policies the Group holds a reserve equal to one full year's premium due under these policies. On the other hand, the supplementary riders attached to the Group life policies are valued in the same way as the Group life policies themselves.

40.1.3.5 Pension plans

The Group holds a reserve equal to the market value of the assets backing the pension business statutory fund. Classification of the Government bonds held by this statutory fund as Held to Maturity means that they are valued on an IRR basis, which is currently less than their market value.

40.1.3.6 Reserves for outstanding claims

The Group holds a reserve for all claims which have been reported but are still outstanding at the reporting date. Another estimated reserve is kept within the actuarial liability for claims which have been incurred but have not yet been reported. The pattern of time lag in reporting of claims observed in previous years is used as a means of estimating as accurately as possible the liability expected to arise from the incurred but not reported claims using the chain ladder method of estimation.



40.1.3.7 Liability adequacy test

The adequacy of liability held by the Group has been tested using an alternative reserving method based upon realistic estimates of future mortality, expenses, lapses and investment return. Based on the results of this test the Appointed Actuary considers that the liability being kept by the Group is adequate.

40.1.3.8 Reinsurance contracts held

The Group reinsures its Pakistan business under a surplus treaty arrangement. Under this arrangement any insurance risk on a particular life which exceeds the retention is automatically ceded to the reinsurer. The retention level is fixed by the Group at a level which it considers optimum and safe.

There is a similar surplus treaty arrangement for reinsurance of the Group's Gulf business. The retention level of the Gulf business is fixed by the Group which it deems to be safe for that business.

Under both these treaties the re-insurer is not under an obligation to reinsure certain high sum assured cases which exceed the obligatory limit of the reinsurer as specified in the respective treaty. Such cases are reinsured by the Group on a facultative basis.

The reinsurers of the Group are highly rated companies with a sound credit record.

Primarily, reinsurance assets are amounts due from reinsurers with respect to recoveries under claims and profit commission. Reinsurance recoveries are measured according to the terms and conditions of the reinsurance contracts.

Reinsurance liabilities consist of amounts due to reinsurers on account of reinsurance premiums due which are measured according to the terms of the arrangements.

The Group assesses impairment on its reinsurance assets on a regular basis to identify any losses in recoveries. As of now, the Group's all reinsurance assets are due from re-insurers with a credit rating of "A or above". The reinsurers maintain a sound credit history and hence no impairment provision is required.

40.1.4 Accounting estimates and judgments and process used for deciding assumptions

40.1.4.1 Mortality and disability

Due to nature of its business the Group is exposed to the risk of mortality. The reserving basis utilizes a conservative estimate of mortality. The Group carries out a continuous mortality investigation of its individual life and Group life business to assess the actual level of mortality experienced by it. The result of this study utilized to ascertain the safety margin built into its reserving basis and the mortality level to be utilized for testing the adequacy of its liability.

The Group also has a small exposure to disability risk covered by some of its supplementary contracts. The Group constantly monitors its disability experience and an investigation is carried out whenever it feels that there is an adequate data for arriving at credible results.



40.1.4.2 Investment income

Due to the long term nature of its individual life policies the Group is exposed to the risk of adverse fluctuations in interest rates. In particular a long term declining trend in the interest rates can produce a financial strain for the Group. To some extent this risk is mitigated by the Group's policy to match the duration of its assets with the duration of its liabilities, whenever this is possible. The reserving basis employed by the Group for valuing its liabilities contains adequate safeguards to counter any residual interest rate risk.

The past trend in returns available on Government bonds and the relationship of these returns to other financial variables such as inflation rate and short term interest rates is constantly analysed to form an opinion regarding the investment returns expected to be earned in the future on a medium term and long term basis. These estimates are utilized in testing the adequacy of liabilities on a realistic basis.

40.1.4.3 Expenses

The Group is also exposed to the risk of management expenses being beyond the permissible limits or increase in expenses at a pace faster than expected. The Group carries out an annual expense analysis to keep track of its expenses. The result of this study is utilized in the estimation of liability under realistic assumptions to ensure the adequacy of the reserves being held.

40.1.5 Frequency and severity of claims

40.1.5.1 Frequency

Since the Group covers a large number of lives from diverse backgrounds, which are geographically spread all over the country, the frequency of claims is normally expected to remain relatively stable over time due to the law of large numbers. However, the frequency can be affected in case there is a variation in the mortality rates experienced by the Group of lives insured by the Group. An unusual catastrophic event such as a disease epidemic, flash floods or a major earthquake can produce a sudden spike in the frequency.

40.1.5.2 Severity

To some extent the Group is protected from isolated large claims because the liability for any claim exceeding its retention level is automatically passed on to the reinsurer under the existing treaty arrangements. However, there is also the risk of a large number of small claims occurring due to a catastrophic event. Exposure to catastrophic events is also dependent upon the concentration of risk.

The Group is represented by 33 zones which are spread out all over the country. However, as the population of the country is concentrated more in the Punjab and Sindh provinces, the business distribution of the Group naturally reflects the same pattern. Nearly 88 % of the Group's business emanates from these two provinces.

In addition, there is also some concentration of risk due to the nature of Group business. These policies are typically issued to an employer for coverage of all the persons in their employment. Normally, the employees of an employer are distributed over one or more establishments maintained by the employer's business. This produces local concentration of risk wherever such establishments happen to exist. Furthermore, a large number of such establishments can exist in a small geographical area such as an industrial zone or the business district of a major city.



40.1.6 Sources of uncertainty in estimation of future benefit payments and premium receipts

There are many theoretical reasons giving rise to uncertainty in estimation of future benefit payments and premium receipts.

Generally, mortality rates for a large segment of the population are quite stable from year to year but mortality is dependent upon a number of factors. Unhygienic living conditions, inadequate health care facilities, prevalence of general stress in society or emergence of epidemic disease are some socio-economic reasons which may give rise to an adverse trend in mortality rates.

Life insurance also serves as a channel for savings. However, in times of economic recession the savings rate can fall. This can reflect upon the Group in the form of lower new business growth and higher lapse rates of existing policies.

40.1.7 Management of insurance risk

The insurance law has laid down some minimum criteria for insurance risk management, which is mandatory for all insurers. This includes guidance regarding minimum capital requirement for insurers, requirement to submit a financial condition report on an annual basis, minimum reserving basis for the financial condition report, minimum solvency requirements and requirement to match the currency of assets and liabilities. Also the law lays down certain restrictions on the assets that may be counted as admissible assets, prescribes guidelines for valuation of assets and liabilities, prescribes reinsurance arrangements and prescribes guidelines for investment of funds.

The Group's strategy for management of insurance risk meets the minimum standards laid down by the law in addition to certain other practices which are specified by the Group.

40.1.7.1 Financial risk

a) Interest risk

The Group values its liabilities at the rate of 3.75% per annum, which is a requirement prescribed by the SECP. However, the actual return earned by the Group is much more than this. This large gap between the valuation discount rate and the market rate ensures that there is an adequate margin for the Group to absorb any impact of adverse fluctuation in the interest rates.

As a further security mechanism all the guaranteed liabilities of the Group are fully backed by the combined value of cash in hand, Government bonds and policy loans. The first two of these asset classes are by definition risk free. Also the policy loans are fully backed by the cash values of the underlying policies. Hence this asset class also does not carry any default risk.

The practice of valuing the assets Held to Maturity by the IRR method precludes any possibility of sudden changes in the investment return for which credit is taken in the accounts. This stability in the returns add another layer of security against interest risk.

b) Expense risk

Expense risk is the risk that the actual expenses of the Group will exceed the expense margins built in the premium rates. To cover this risk, a specific provision is kept in the actuarial reserves.

c) Mortality risk

The mortality used in the reserving basis is the mortality prescribed by the SECP, which is the SLIC 2001-2005 table. Due to advancement in health care technology the current mortality levels are lower than the mortality rates of this table. Hence, the reserving basis has adequate margins for absorbing the impact of adverse fluctuation in mortality.



d) Surrenders risk

The reserving basis used by the Group does not assume any surrenders. However, the Group ensures that the reserves kept by it for each policy are more than its surrender value. This ensures that the Group does not suffer any adverse impact in case any policies are surrendered.

e) Inflation risk

To a certain extent some inflation risk is already built into the reserving basis, since the average premium size and the average sum assured per policy tends to increase in line with inflation. Also at each actuarial valuation date the Appointed Actuary reviews the special provisions required to be kept as described under the heading Expense risk, keeping in view the expense level of the Group on the valuation date. This provides a mechanism of adjusting for any unanticipated movements in the inflation rate.

f) Catastrophe risk

The business of the Group is spread all over the country. However the insurance penetration rate in the country is still very low. This means that for any localized segment of the population only a small proportion of the people would be covered under life insurance. The proportion covered by the Group's policies is expected to be even smaller. As a result any localized catastrophic event is not expected to have any significant impact on the Group.

The situation is a bit different on the Group insurance side where there is a higher concentration of risk because by its very nature this business often covers a large number of persons located within a restricted geographical area, such as a building or a factory premises.

This risk is mitigated to an extent due to the presence of reinsurance cover for the individual and Group policies. In addition the premium rates of the Group are designed to adequately cater for this risk. Premium deficiency reserve held by the Group for its Group business provides an extra layer of security against this risk.

g) Currency risk

The Group deals in only one currency within Pakistan. Hence, this risk is non-existent for the Pakistan Life Fund.

In case of the Gulf business the Group writes business in UAE Dirhams and US Dollars. The exchange rate parity between these two currencies is relatively stable. Also, there is a high degree of matching between the assets and liabilities in these two currencies.

The effect of fluctuation of currency risk upto 10% on the net assets to the revenue account will be as follows:

	UAE Dirhams	US Dollars
December 31, 2020		
10% increase	662,531	1,664,787
10% decrease	(662,531)	(1,664,787)
December 31, 2019		
10% increase	625,718	1,581,939
10% decrease	625,718	1,581,939



40.1.7.2 Credit risk and asset risk

Management of credit risk and asset risk deals with risks emanating from the assets side of the balance sheet. Management of this risk has already been adequately explained under the heading "Financial risk management objectives and policies". Hence, no further explanation is deemed to be necessary.

40.1.7.3 Operational risk or pricing risk

The Group utilizes industry recognized underwriting practices to ensure that only standard risks are written on standard rates. Any sub standard risks identified during the underwriting process are charged suitable extra premiums. This ensures fair and equitable treatment between various risk categories and helps in keeping its standard rates competitive by the insurance industry standards.

This practice also protects the Group against the risk of large number of sub-standard impaired lives accumulating on its policy portfolio, since extra premium automatically charged to commensurates with such risk.

For lives which are otherwise uninsurable, the Group offers a special product line known as the non-declinature scheme. Individuals who are unable to obtain insurance cover due to their poor state of health can choose to obtain cover under this scheme, which bypasses normal underwriting in return for a suitable extra premium and waiting period.

40.1.8 Sensitivity analysis

Mortality rates and the discounting factor are the two most significant variables which can have an impact on the policyholder liabilities. The Group has tested the sensitivity of its liabilities to both these variables which is as follows:

Variable	Quantum of Change	% change in liability
Increase in mortality	10%	0.10%
Decrease in mortality	10%	-0.10%
Increase in discount rate	0.5% addition in rate	-3.94%
Decrease in discount rate	0.5% reduction in rate	4.15%

According to the Life Insurance (Nationalization) Order, 1972, any increase or decrease in the actuarial surplus is shared by the policyholders and the Government as the sole shareholder in the ratio of 97.5% and 2.5% respectively.



40.2 Financial risk

The Group is exposed to variety of financial risks: market risk (comprising interest rate risk, currency risk, and other price risk), credit risk and liquidity risk in relation to the financial statements on its balance sheet. The Group's risk management program is geared to ensure the survival of the Group as a going concern in the face of all sources of significant identifiable financial risks. It focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Group's financial performance.

The Board of Directors has the overall responsibility for establishment and oversight of the Group's risk management framework and is responsible for developing risk management policies and its monitoring.

40.2.1 Interest rate risk

2020

Interest / Markup bearing			Non-interest / Non-markup bearing			Total
Maturity upto one year	Maturity after one year	Sub total	Maturity upto one year	Maturity after one year	Sub total	

Note -----(Rupees in '000)-----

Financial Assets

Investments

Equity securities	7	-	-	-	93,141,078	-	93,141,078	93,141,078
Government securities	9	201,459,466	620,763,268	822,222,734	-	-	-	822,222,734
Debt securities	10	-	3,654,344	3,654,344	-	-	-	3,654,344
Mutual funds	8	-	-	-	8,686,127	-	8,686,127	8,686,127
Loans secured against life insurance policies		14,617,187	114,563,536	129,180,723	-	-	-	129,180,723
Insurance / reinsurance receivables	11	-	-	-	32,177,900	422,587	32,600,487	32,600,487
Loans and other receivables	12	-	-	-	49,928,402	-	49,928,402	49,928,402
Cash & bank	14	31,079,697	10,245,891	41,325,588	14,905,532	-	14,905,532	56,231,120
As at December 31, 2020		247,156,350	749,227,039	996,383,389	198,839,039	422,587	199,261,626	1,195,645,015

2020

Interest / Markup bearing			Non-interest / Non-markup bearing			Total
Maturity upto one year	Maturity after one year	Sub total	Maturity upto one year	Maturity after one year	Sub total	

Note -----(Rupees in '000)-----

Financial Liabilities

Insurance liabilities	16	-	-	-	34,878,925	1,122,856,376	1,157,735,301	1,157,735,301
Premium received in advance		-	-	-	8,650,137	-	8,650,137	8,650,137
Insurance / reinsurance payables	19	-	-	-	-	604,454	604,454	604,454
Other creditors and accruals	20	-	-	-	22,795,534	-	22,795,534	22,795,534
As at December 31, 2020		-	-	-	66,324,596	1,123,460,830	1,189,785,426	1,189,785,426

Off Balance Sheet Financial Instrument

As at December 31, 2020	247,156,350	749,227,039	996,383,389	132,514,443	(1,123,038,243)	(990,523,800)	5,859,589
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2019

Interest / Markup bearing			Non-interest / Non-markup bearing			Total
Maturity upto one year	Maturity after one year	Sub total	Maturity upto one year	Maturity after one year	Sub total	

Note ----- (Rupees in '000) -----

Financial Assets

Investments

Equity securities	7	-	-	-	91,827,187	-	91,827,187	91,827,187
Government securities	9	86,794,551	588,567,904	675,362,455	-	-	-	675,362,455
Debt securities	10	-	-	3,042,398	-	-	-	3,042,398
Mutual funds	8	-	-	-	7,987,521	-	7,987,521	7,987,521
Loans secured against life insurance policies		12,617,280	99,256,605	111,873,885	-	-	-	111,873,885
Insurance / reinsurance receivables	11	-	-	-	25,941,477	422,396	26,363,873	26,363,873
Other loans and receivables	12	-	-	-	42,708,645	-	42,708,645	42,708,645
Cash and Bank	14	-	-	-	92,001,766	-	92,001,766	92,001,766
As at December 31, 2019		99,411,831	687,824,509	790,278,738	260,466,596	422,396	260,888,992	1,051,167,730

2019

Interest / Markup bearing			Non-interest / Non-markup bearing			Total
Maturity upto one year	Maturity after one year	Sub total	Maturity upto one year	Maturity after one year	Sub total	

Note ----- (Rupees in '000) -----

Financial Liabilities

Insurance liabilities	16	-	-	-	23,153,121	993,834,236	1,016,987,357	1,016,987,357
Premium received in advance		-	-	-	10,637,312	-	10,637,312	10,637,312
Insurance / reinsurance payables	19	-	-	-	-	504,729	504,729	504,729
Other creditors and accruals	20	-	-	-	18,663,081	-	18,663,081	18,663,081
As at December 31, 2019		-	-	-	52,453,514	994,338,965	1,046,792,479	1,046,792,479
Off balance sheet financial instruments								
As at December 31, 2019		99,411,831	687,824,509	790,278,738	208,013,082	(993,916,569)	(785,903,487)	4,375,251

40.2.2 Market risk

"Market risk is the risk of adverse financial impact as a consequence of market movements of prices of financial instruments and securities. Such price movements can arise due to variation of market interest rates, currency exchange rates, industry profitability and other economic factors.

The Group's investments are primarily in long term Government bonds. In addition, the Group also has a significant exposure to the equity market and invests some funds in corporate term finance certificates. Funds awaiting long term investment are kept in short duration fixed deposits with banks.



40.2.3 Interest rate risk

Interest rate risk is the risk that the value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group is exposed to interest rate risk since it issues insurance policies which are long term in nature. These policies are essentially backed by long term Government bonds and cash at bank.

It is the policy of the Group to match the average duration of its investments in Government bonds with the average duration of its policyholders liabilities as much as possible but this is not always possible due to market limitations. This is because sufficient quantities of the Government bonds of longer duration are not available in the market. As a result some mismatch in the average duration of the Group's liabilities and assets is possible.

Interest rate risk exposures from options and guarantees embedded in insurance liabilities

The Group's deposit administration pension contracts have certain guarantees that transfer interest rate risk to the Group. These guarantees include a minimum guaranteed investment return of 0.375% per month on the pension funds being managed by the Group. The pension liabilities of the Group are a very insignificant proportion of overall liabilities of the Group and historically investment return earned on the assets backing these liabilities has never been below the amount of the guaranteed return.

40.2.4 Currency risk

Currency risk is the risk that the fair value or future cash flows of financial instruments will fluctuate because of changes in foreign exchange rates. This risk arises if there is a currency mismatch between the assets and liabilities.

All assets and liabilities of the Group within Pakistan are in Pakistan rupees. This business is therefore not exposed to any currency risk.

The Group's Overseas Life Fund undertakes business in US Dollars and UAE Dirhams. It is policy of the Group to ensure the maximum possible currency matching between its assets and liabilities in each currency. Historically, UAE Dirham has remained pegged to US Dollar, hence any inadvertent mismatch between these two currencies is not expected to entail any significant currency risk.

Carrying amounts of the Group's foreign currency denominated assets, liabilities and reserves are as follows:

	2020		2019	
	UAE Dirhams	US Dollars	UAE Dirhams	US Dollars
Assets	213,293	129,824	161,012	121,655
Liabilities	61,037	25,667	12,585	19,494
Reserves	152,256	104,157	148,427	102,161

40.2.5 Other price risk

Other price risk is the risk that equity prices can fluctuate due to speculative investment activity, variations in the profit outlook of industries, interest rates prevailing in the market and general market sentiment, whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

The Group's listed securities are exposed to market price risk arising from uncertainties about the future value of investment securities. The Group limits market risk by maintaining a diversified portfolio and by continuous monitoring of developments in equity. In addition, the Group actively monitors the key factors that affect stock market.



40.2.6 Credit risk

Credit risk refers to the risk that a counterparty will default on its contractual obligation resulting in financial loss to the Group. The key areas of exposure to credit risk for the Group are in relation to its investment portfolio, reinsurance program and to a lesser extent amounts due from policyholders and intermediaries.

The Group has adopted a policy of only dealing with creditworthy counterparties and obtaining sufficient collateral where appropriate, as a means of mitigating the risk of financial loss from defaults. The Group only transacts with entities that are rated the equivalent to investment grade and above.

This information is supplied by independent rating agencies where available and if not available the Group uses other publicly available financial information and its own trading records to rate its major policyholders and reinsurers. The Group's exposure and credit ratings of its counterparties are continuously monitored and the aggregate value of transactions concluded is spread amongst approved counterparties.

Receivables consist of a large number of policyholders, spread across diverse industries and geographical areas. The Group extends policy loans to its policyholders. These loans are entirely backed by the cash values of their policies.

The Group does not have any significant credit risk exposure to any single counterparty or any Group of counterparties. Concentration of credit did not exceed 5% of gross monetary assets at any time during the year. The credit risk on liquid funds is limited because the counterparties are banks with high credit-ratings. The Group does not invest in derivative financial instruments.

The carrying amount of financial assets represents the maximum credit exposure, as specified below:

		2020	2019
	Note	----- Rupees in '000 -----	
Bank deposits		56,028,007	91,732,629
Loans		130,210,065	112,909,320
Investments		927,704,283	778,219,560
Insurance / reinsurance receivables	11	32,600,487	26,363,873
Other receivables		47,515,530	39,077,648
Total		<u>1,194,058,372</u>	<u>1,048,303,030</u>

Provision is made for receivables against premium due but unpaid in accordance with the Group's policies. The remaining past due balances were not impaired as they relate to a number of policyholders from whom there is no history of default.

	2020	2019
	----- Rupees in '000 -----	
The age analysis of insurance/reinsurance receivable:		
Up to 1 year	<u>32,247,250</u>	<u>26,027,747</u>

Subsequent years premium falling due under the policy are recognized if received before expiry of the grace period, or if advanced by the Group under the Automatic Non-forfeiture provisions. However, premiums due in the month of December but not received are recognized if the grace period is to expire after the next 1st January. Hence the age of outstanding premium is always less than one year.

The credit quality of the Group's bank balances can be assessed with reference to external credit ratings as follows:



Bank Name	Long Term	Short Term	Rating Agency	2020	2019
(Rupees in '000)					
Allied Bank Limited	AAA	A1+	PACRA	1,382	1,512
Bank Al Habib Limited	AA+	A1+	PACRA	-	-
Bank Al Falah Limited	AA+	A1+	PACRA	1,829,894	941,282
Dubai Islamic Bank	AA	A1+	JCR-VIS	100,925	129,363
Faysal Bank Limited	AA	A1+	JCR-VIS	-	-
First Women Bank Limited	A-	A2	PACRA	6,502	7,252
Habib Bank Limited	AAA	A1+	JCR-VIS	16,233,469	52,998,732
MCB Bank Limited	AAA	A1+	PACRA	-	161
National Bank of Pakistan	AAA	A1+	PACRA	80,246	40,937
Barclays Banks	0	0	0	20,845	6,084
NIB Bank Limited	AAA	A1+	PACRA	11,689	26
The Bank of Punjab	AA	A1+	PACRA	25	11,064
Samba Bank Limited	AA-	0	PACRA	5,404	10,176
Silk Bank Limited	A	A-2	JCR-VIS	9,928	1
Sind Bank Limited	A	A1+	JCR-VIS	1	93
State Life Account (Health Insurance)	0	0	0	-	100
Soneri Bank Limited	AA-	A1+	PACRA	54,789	13,242
Standard Chartered Bank Limited	AAA	A1+	PACRA	150	37,394,987
Summit Bank Limited	0	0	0	47,950	33,965
United Bank Limited	AAA	A1+	JCR-VIS	32,856,035	139,026
Habib Metropolitan Bank	AA+	A1+	PACRA	2	980
Julius Bar Bank	AA3	0	MOODY's	3,418,774	2,426
Al Ahli Bank Kuwait	A+	0	FITCH	1,255,654	1,220
Emirates NBD	A+	F1	FITCH	358	-
Bank of Singapore	0	0	0	93,985	-
				<u>56,028,007</u>	<u>91,732,629</u>

The credit quality of amount due from other insurers and reinsurers can be assessed with reference to external credit ratings as follows:

	2020	2019
	----- Rupees in '000 -----	
Amount due from other insurers / reinsurers		
A or above	<u>479,294</u>	<u>452,805</u>



40.2.7 Liquidity risk

Liquidity risk is the risk that the Group cannot meet its obligations associated with financial liabilities as they fall due.

The Group has adopted an appropriate liquidity risk management framework for the management of the Group's liquidity requirements. The Group manages liquidity risk by maintaining banking facilities by continuously monitoring forecast and actual cash flows and matching the maturity profiles of assets and liabilities. The Group is exposed to liquidity risk arising from clients on its insurance and investment contracts. The Group maintains adequate liquid reserves to meet any eventuality arising from a catastrophe.

Liquidity management ensures that the Group has sufficient access to funds necessary to cover insurance claims, surrenders, withdrawals and maturing liabilities. In practice, most of the Group's assets are marketable securities which could be converted into cash when required.

40.2.8 The fair values of all major financial assets are estimated to be not significantly different from their carrying values except for the following:

	2020	
	Carrying value	Fair value
	----- Rupees in '000 -----	
Government securities	<u>822,222,734</u>	<u>842,952,000</u>
	2019	
	Carrying value	Fair value
	----- Rupees in '000 -----	
Government securities	<u>675,362,454</u>	<u>655,781,766</u>

41 CAPITAL RISK MANAGEMENT

The Group manages its capital to ensure that it remains financially solvent while maintaining adequate financial strength to sustain business growth. It also complies with the minimum capital requirements of the SECP. The capital structure of the Group consists of equity attributable to the Government which is the sole shareholder of the Group and accumulated surplus.

There were no changes made to the objectives, policies and processes for managing capital.

Further details are given in the table below:

	2020	2019
	----- Rupees in '000 -----	
Issued, subscribed and paid-up capital	4,600,000	4,300,000
Ledger account C & D	3,933,282	2,197,116
General reserve	2,048,438	1,577,850
Capital contributed to statutory fund	-	(650,000)
Non controlling interest	35,041	35,303
Shareholders' equity	<u>10,616,761</u>	<u>7,460,269</u>



42 FAIR VALUE OF FINANCIAL INSTRUMENTS

42.1 Carrying amount versus fair value

The following table compares the carrying amounts and fair values of the Group's financial assets and financial liabilities as at December 31, 2020.

The Group considers that the carrying amount of the following financial assets and financial liabilities are a reasonable approximation of their fair value:

	As at December 31, 2020		As at December 31, 2019	
	Carrying amount	Fair value	Carrying amount	Fair value
	----- Rupees in '000 -----		----- Rupees in '000 -----	
Financial Assets				
- Cash and bank deposits	56,231,120	56,231,120	92,001,766	92,001,766
- Loans secured against life insurance policies	129,180,723	129,180,723	111,873,885	111,873,885
- Loan to employee	950,853	950,853	953,781	953,781
- loan to agents	78,489	78,489	81,654	81,654
Investments				
Fair value through Profit and loss				
Listed equity securities and mutual fund units	99,744,269	99,744,269	97,832,873	97,832,873
Unlisted equity securities and mutual fund units	2,082,936	2,082,936	1,981,835	1,981,835
Held-to-maturity				
Government securities	822,222,734	842,952,000	675,362,454	655,781,766
Other fixed income securities	3,654,344	3,654,344	3,042,398	3,042,398
	927,704,283	948,433,549	778,219,560	758,638,872
Other receivable - excluding taxation	80,116,017	80,116,017	65,441,521	65,441,521
Financial Liabilities				
- Balance of statutory funds-including policyholders' liabilities	1,157,735,301	1,157,735,301	1,016,987,357	1,016,987,357
- Creditors and accruals	22,795,534	22,795,534	18,663,081	18,663,081
- Premium received in advance	8,650,137	8,650,137	10,637,312	10,637,312
- Insurance / reinsurance payables	604,454	604,454	504,729	504,729

42.2 FAIR VALUE HIERARCHY

"The level in the fair value hierarchy within which the asset or liability is categorised is determined on the basis of the lowest level input that is significant to the fair value measurement."

Assets and liabilities are classified in their entirety into only one of the three levels.

The fair value hierarchy has the following levels:

Level 1 - quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 - inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3 - inputs for the asset or liability that are not based on observable market data (unobservable inputs).



The table below analyses assets measured at the end of the reporting period by the level in the fair value hierarchy into which the fair value measurement is categorised:

	As at December 31, 2020	Level 1	Level 2	Level 3
----- Rupees in '000 -----				
Financial Assets at carrying value				
Investments at carrying value Fair value through profit and loss account				
Listed equity securities and mutual fund units	99,744,269	99,744,269	-	-
Unlisted equity securities and mutual fund units	2,082,936	-	2,082,936	-
	<u>101,827,205</u>	<u>99,744,269</u>	<u>2,082,936</u>	<u>-</u>

	As at December 31, 2019	Level 1	Level 2	Level 3
----- Rupees in '000 -----				
Financial Assets at carrying value				
Investments at carrying value Fair value through profit and loss account				
Listed equity securities and mutual fund units	97,832,873	97,832,873	-	-
Unlisted equity securities and mutual fund units	1,981,835	-	1,981,835	-
	<u>99,814,708</u>	<u>97,832,873</u>	<u>1,981,835</u>	<u>-</u>

Carrying values of all other financial assets and liabilities approximate their fair value.

42.3 Transfers during the period

During the year to December 31, 2020:

- There were no transfers between Level 1 and Level 2 fair value measurements.
- There were no transfers into or out of Level 3 fair value measurements.

42.4 Valuation techniques

Fair value of investments is determined as follows:

- Fair value of listed equity securities is determined on the basis of closing market prices quoted on the respective stock exchange.
- Unlisted equity securities are carried at cost.
- Investments in subsidiary companies are being carried at cost.



43 SUBSEQUENT EVENTS

a) The Board of Directors of the Group in their meeting held on 30, April 2021 declared dividend of Rs. 1,460.496 million.

These consolidated financial statements for the year ended December 31, 2019 do not include the effect of these appropriations and these will be accounted in the consolidated financial statements for the year ending December 31, 2020.

44 NUMBER OF EMPLOYEES

The details of number of employees are as follows:

	2020	2019
Permanent employees as at year end	3,900	4,024
Area managers	1,242	1,329
	<u>5,142</u>	<u>5,353</u>
Average number of employees during the year	<u>5,248</u>	<u>5,266</u>

45 DATE OF AUTHORISATION FOR ISSUE

These consolidated financial statements were authorised for issue by the Board of Directors of the Group on 30, April 2021.

46 CORRESPONDING FIGURES

Previous year figures have been rearranged and/or reclassified, wherever necessary, for the purpose of comparison in the consolidated financial statements.

47 GENERAL

Figures in these consolidated financial statements have been rounded off to nearest thousand of rupees. In narrative notes, certain figures have been rounded off to million of rupees.

Shoaib Javed Hussain
Chairman

Ghiasuddin Ahmed
Director

Abdul Qadir Memon
Director

Muhammad Rashid
Chief Financial Officer



Statement by the Appointed Actuary

Form LM

Required under section 52(2) (a) & (b) of the Insurance Ordinance, 2000

In my opinion,

- a. The policyholders liabilities / technical liabilities included in the balance sheet of State Life Insurance Corporation of Pakistan as at December 31, 2020 have been determined in accordance with the provisions of the Insurance Ordinance, 2000; and
- b. Each statutory fund of State Life Insurance Corporation of Pakistan complies with the solvency requirements of the Insurance Ordinance, 2000.

Dated: April 30, 2021

(Shujaat Siddiqui)
Appointed Actuary of the Corporation
MA, FIA, FPSA



Statement of Directors

Form LN

(As per requirement of Section 46(6) and
Section 52(2) (C) of the Insurance Ordinance, 2000)

Section 46 (6)

- a. In our opinion the annual audited financial statements of State Life Insurance Corporation of Pakistan for the year ended December 31, 2020, set out in the forms attached to the statement have been drawn up in accordance with the Insurance Ordinance, 2000 and any rules made thereunder;
- b. State Life Insurance Corporation of Pakistan has at all times in the year complied with the provisions of the Insurance Ordinance and the rules made thereunder relating to paid-up-capital, solvency and re-insurance arrangements; and
- c. As at December 31, 2020, State Life Insurance Corporation of Pakistan continues to be in compliance with the provisions of the Insurance Ordinance and the rules made thereunder relating to paid-up-capital, solvency and reinsurance arrangements.

Section 52 (2) (C)

In our opinion, each statutory fund of the State Life Insurance Corporation of Pakistan complies with the solvency requirements of the Insurance Ordinance, 2000, and the Insurance Rules, 2017.

Dated: April 30, 2021

Shoab Javed Hussain
Chairman

Ghasuddin Ahmed
Director

Abdul Qadir Memon
Director

Muhammad Rashid
Chief Financial Officer



Progress at a Glance since Inception

(Rupees in Million)

	1973	1975	1978	1980	1985	1988	1993	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004
First Year Premium (Net)	48	50	80	110	341	678	918	2,026	1,698	1,490	1,306	1,275	1,041	1,124	1,350	1,797	2,348
Renewal Premium (Net)	219	244	305	365	847	1,515	3,284	3,935	4,694	4,364	4,413	4,312	4,538	4,565	5,489	5,790	6,655
Group Premium (Net)	50	61	114	164	347	880	930	1,178	1,266	1,413	1,244	1,251	1,102	1,249	1,518	2,281	1,997
Pension Premium	-	-	-	-	-	-	-	-	-	-	-	-	-	7	8	13	15
Health & Accidental Premium	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Premium (Net)	317	354	500	638	1,535	3,073	5,132	7,139	7,658	7,266	6,964	6,838	6,681	6,945	8,364	9,881	11,014
Investment Income	81	122	221	279	767	1,323	3,675	5,066	5,984	5,901	5,996	8,406	7,873	8,492	11,200	10,202	13,610
Total Income	391	504	727	920	2,307	4,406	8,814	12,231	13,650	13,177	12,976	15,286	14,592	15,436	19,564	20,082	24,624
Total Outgo	292	307	427	593	1,342	2,597	4,138	6,245	7,355	7,477	8,451	8,060	8,745	8,342	8,165	9,938	11,544
Life Fund	1,494	1,735	2,494	3,111	6,422	11,327	28,333	39,339	45,582	51,010	55,460	62,484	68,127	75,343	86,211	95,957	108,808
Yield on Life Fund (%)	7	8	10	10	14	14	15	15	15	13	12	15	13	13	15	12	14
Overall Expense Ratio (%)	33	33	31	34	36	34	34	43	43	43	54	46	54	40	38	39	41
Renewal Expense Ratio (%)	26	27	26	30	25	26	26	30	35	39	56	45	57	37	34	35	34
Investment Portfolio	1,401	1,766	2,512	3,155	6,367	11,140	27,601	37,969	43,084	48,289	54,017	59,933	64,829	74,029	86,203	96,415	110,488
Policy Benefits (Net)	141	191	271	375	796	1,560	2,391	3,146	4,097	4,341	4,715	4,904	5,136	5,572	5,005	6,123	7,063
No. of Policies in Force (Individual Life)	357,413	379,083	397,158	413,231	599,423	945,258	1,681,946	2,034,969	2,087,919	2,092,404	2,033,388	1,963,723	1,878,139	1,806,476	1,801,919	1,849,125	1,926,254
No. of Lives Covered (Group Life)	-	1,500,000	2,340,472	2,585,775	3,003,387	3,767,266	4,250,232	4,190,181	4,341,011	4,198,974	4,456,347	3,501,163	3,259,618	3,295,387	3,443,916	3,632,688	3,898,333
Total Business in Force (Sum Assured and Bonuses)	17,899	17,952	30,055	45,847	77,542	117,726	311,306	407,296	440,762	489,772	539,751	656,776	499,136	506,245	629,011	816,210	947,239



(Rupees in Million)

	2005	2006	2007	2008	2009	2010	2011	2012 Restated	2013	2014	2015	2016	2017	2018	2019	2020	Annual Compound Growth Rates (1973-2020)
First Year Premium (Net)	2,806	3,327	3,854	5,159	7,196	9,647	11,990	13,947	15,442	16,156	16,271	17,036	17,688	18,918	12,876	14,019	13%
Renewal Premium (Net)	8,454	9,785	12,054	13,993	17,634	22,287	28,144	35,145	43,348	53,363	57,729	66,707	74,462	85,998	91,087	93,037	14%
Group Premium (Net)	2,548	2,866	2,796	3,532	3,514	3,676	4,645	6,802	6,832	6,728	5,854	5,597	4,634	4,627	3,759	3,958	10%
Pension Premium	12	14	14	11	23	29	33	54	20	10	49	59	65	31	45	45	10%
Health & Accidental Premium	-	-	-	-	-	-	-	70	104	85	38	422	3,912	2,549	4,805	7,975	81%
Total Premium (Net)	13,820	15,992	18,717	22,695	28,367	35,639	44,812	56,018	65,745	76,342	79,941	89,821	100,761	112,123	112,572	119,035	14%
Investment Income	13,106	14,924	17,505	19,133	21,545	27,434	31,175	37,977	50,949	50,715	60,316	64,526	69,566	70,277	95,802	105,598	17%
Total Income	26,926	30,915	36,222	41,828	49,914	63,073	75,988	93,995	116,694	127,057	140,257	154,347	170,326	182,400	208,374	224,633	15%
Total Outgo	12,673	15,393	17,049	20,779	27,356	31,489	37,122	47,296	50,663	54,307	62,019	65,523	75,885	85,650	84,102	89,667	13%
Life Fund	122,775	137,960	156,737	177,459	199,445	230,422	268,580	313,754	378,608	450,025	526,676	614,177	707,388	873,813	996,401	1,128,152	15%
Yield on Life Fund (%)	12	12	13	12	12	14	13	14	16	13	13	12	11	8.87	10.80	10.46	-
Overall Expense Ratio (%)	36	41	33	35	41	40	39	41	38	31	33	31	31	31	24	21	-
Renewal Expense Ratio(%)	28	34	9	11	19	18	17	16	17	13	16	15	17	18	15	11	-
Investment Portfolio	124,984	142,159	161,966	182,874	205,804	235,935	275,110	316,878	380,981	445,381	513,293	598,271	688,721	852,043	965,780	1,101,381	16%
Policy Benefits (Net)	7,654	8,912	10,783	12,779	15,724	17,072	19,420	24,067	25,836	30,505	35,961	37,939	44,955	50,249	57,049	64,688	14%
No. of Policies in Force (Individual Life)	2,044,015	2,183,783	2,348,791	2,568,698	2,895,354	3,317,192	3,774,293	4,202,171	4,641,854	4,996,805	5,251,732	5,478,460	5,694,670	5,907,669	5,823,921	5,752,180	6%
No. of Lives Covered (Group Life)	3,731,002	3,915,529	4,061,865	3,879,686	3,754,296	3,835,712	6,043,553	8,421,667	8,644,577	8,732,453	5,023,906	4,104,990	3,266,814	2,901,531	2,505,860	3,784,257	-
Total Business in Force (Sum Assured and Bonuses)	1,040,556	1,143,770	1,289,079	1,602,159	1,674,745	2,013,298	2,690,594	3,786,440	4,281,206	4,438,510	4,713,080	4,664,333	5,244,282	5,661,397	6,937,712	12,041,555	15%



STATE LIFE OFFICES IN PAKISTAN AND U.A.E.

Regional Office (South)

State Life Building # 2
10th Floor, wallace Road, Karachi.
Tel. 021-99217035-36

Karachi South

State Life Building # 2
11th Floor, wallace Road, Karachi.
Tel. 021-99217023-24 & 26

Karachi Central

State Life Building #11
7th Floor, Abdullah Haroon
Road, Opp. Zainab Market
Saddar Karachi.
Tel. 021-99205123-24

Karachi Eastern

Bungalow # 2, Block 7 & 8
Maqboolabad, Fine House Stop
Sharah-e-Faisal, Karachi
Tel. 021-34538095,34535760

Quetta

2nd Floor, PIA Building, Hali Road
Tel. 081-9201520/30

Regional Office (Hyderabad)

State Life Building
3rd Floor, R.C. Sectt.
Thandi Sarak, Hyderabad
Tel. 022-9200352-9201482

Hyderabad

State Life Building
5th Floor, Thandi Sarak,
Tel. 022-9200622

Sukkur

State Life Building
Minara Road
Tel. 071-9310501

Mirpurkhas

State Life Building
M.A. Jinnah Road, Near D.C. Office
Tel. 0233-9290295

Larkana

State Life Building
Qaim Shah Bukhari Road,
Tel. 074-9410801

Benazirabad

Zonal Office
State Life Building
Near Ali Restaurant
Butchery Road, Nawabshah
Tel. 0244-9370572

Gulf

P.O. Box # 11278, Dubai U.A.E.
Tel. 0097142729061
Fax 0097142729051

Regional Office (Central)

Ground Floor, 15-A,
Davis Road Lahore
Tel. 042-99205121-22

Lahore Central

State Life
Ghazi Ilmuddin Shaheed Road
Lahore
Tel. 042-99210269-70

Lahore Western

State Life
Ghazi Ilmuddin Shaheed Road
Lahore
Tel. 042-99211711-642

Gujranwala

Opp. Quaid-e-Azam Divisional
Public School, G.T. Road
Tel. 055-9200282-285

Sialkot

Siddique Plaza, Paris Road
Tel. 052-9250101-111

Narowal

City Tower Building
1st Floor New Lahore Road
Tel. 0542-411902-6

Regional Office (Faisalabad)

State Life Bldg. 2, 7th Floor Liaquat Road
Tel. 041-9201482-83

Faisalabad

State Life Bldg. 2
10th Floor, Liaquat Road
Tel. 041-9200390

Sargodha

M.M.Plaza, Opp. Hut's Hotel, Queen Road
Tel. 048-3215517-18

Jhang

New District Courts
UBL Chowk, Jhang Saddar
Tel. 047-9200390

Real Estate (Division)

State Life Building # 9
5th Floor, Ziauddin A. Road, Karachi
Tel. 021-99202816

Real Estate (Islamabad)

State Life Building # 5, Basement
Blue Area, Jinnah Avenue, Islamabad
Tel. 051-9203347

Real Estate (Lahore)

State Life Building # 11
First Floor, 15-A Davis Road, Lahore
Tel. 042-99200396

Regional Office (North)

State Life Building # 9, 4th Floor
33-E, Blue Area, Islamabad.
Tel. 051-9205047

Rawalpindi

State Life Building # 1
The Mall, Saddar Rawalpindi Cantt
Tel. 051-9270315

Mirpur (AK)

Barry Mian Plaza, Sector F-1, Kotli Road
Tel. 05827-927465

Islamabad

State Life Bldg No.9,
3rd Floor, 33-E, Blue Area,
Tel. 051-9206162

Gujrat

State Life Building, 5th Floor, G.T. Road
Tel. 053-9260252-242

Jhelum

Ch. Ghulam Ahmed Plaza #1,
G.T. Road, Jada Jhelum
Tel. 0544-922621

Gilgit

Shahra-e-Quaid Azam
Jubilee Marketing, Main Road Gilgit
Tel. 05811-9260252

Regional Office (KPK)

State Life Building, 2nd Floor
34-The Mall, Peshawar Cantt.
Tel. 091-9210918-19

Peshawar

State Life Building, 3rd Floor
34-The Mall, Peshawar Cantt.
Tel. 091-9212314

Abbottabad

Mir Alam Shopping Plaza,
P.O. Jhangi, Mansehra Road
Tel. 0992-9310353

Swat

State Life, Royal Campus, Saidu Sharif
Tel. 0946-710046

Kohat

Khan Bab Plaza, Opp. Saif CNG
University Road, Kohat
Tel. 292-933600

Health & Accident Ins. (Div.)

State Life Building # 9
6th Floor, Ziauddin A. Road, Karachi.
Tel. 021-99204941

Bancassurance Division

State Life Building # 9, 2nd Floor
Dr. Ziauddin Ahmed Road, Karachi.
Ph: 021-99206796

Regional Office (Multan)

4th Floor, State Life Building,
Chowk Nawan Shaher. Abdali Road,
Tel. 061-9200670

Multan

State Life Building, 3rd Floor
Chowk Nawan Shaher. Abdali Road,
Tel. 061-9200676

Sahiwal

Room # 35, 2nd Floor
Sattar Complex, Stadium Road
Tel. 040-9200022-23

Rahim Yar Khan

3rd Floor Iqbal Complex, Model Town
Tel. 068-9230027

Dera Ghazi Khan

1st Floor, Dubai Trade Center
Near Pull Daat Jam pur Road
Tel. 064-9260048

Bahawalpur

Barq Poly Complex, 1st & 2nd Floor
Ahmed Pur Road, Dubai Chowk
Tel. 062-9255717

Vehari

ZTBL Building-V, Chowk Vehari
Tel. 067-9201131-32

G&P (Division)

State Life Building # 9
7th Floor, Ziauddin A. Road, Karachi.
Tel. 021-99202890

G&P Peshawar

State Life Building, 2nd Floor
34- The Mall, Peshawar cantt
Tel. 091-9211596

G&P Karachi

State Life Building # 2
Wallace Road, Karachi.
Tel. 021-99217060 & 99217097

G&P Lahore

State Life Building
15-A, Sir Agha Khan Road, Lahore
Tel. 042-99200355-58

G&P Rawalpindi

State Life Building # 8, Kashmir Road
Rawalpindi Cantt.
Tel. 051-9272598

Takaful Division

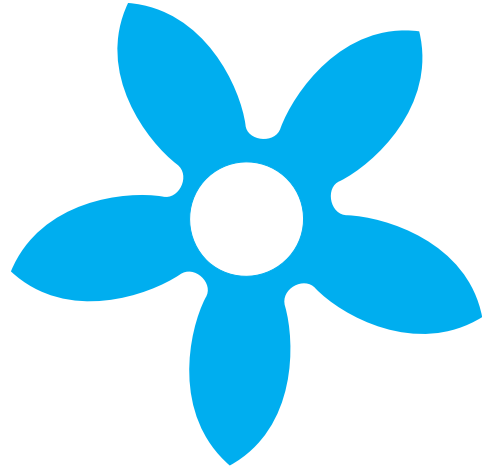
State Life Building # 1, 8th Floor
I.I.Chundrigar Road, Karachi
Ph: 021-99217281-92

State Life The Only Insurance Corporation in Pakistan with a AAA Rating

The AAA Rating from PACRA reflects our exceptionally strong capacity to meet contractual obligations with our policyholders. It also denotes the leading position of State Life amongst insurance companies in Pakistan. Our extensive distribution network, good management, comprehensive information systems and growing business volumes are the basis for the ever-growing confidence that our policyholders repose in us.

State Life's senior management extends its gratitude to its policyholders for their unshakable trust and appreciates the hard work and dedication of its employees, officers and marketing force.

State Life's Insurance Policy
A Lasting Tradition for Every Generation



اسٹیٹ لائف کی بیمہ پالیسی - ایک تابندہ روایت نسل در نسل



STATE LIFE
INSURANCE CORPORATION OF PAKISTAN

www.statelife.com.pk



**Say yes to lifelong happiness
With State Life Retirement Plan
because we protect your dreams**

Retirement Plan

Retirement is wonderful when you stop working and start living life to its fullest. State Life's Retirement Plan promises a journey on which you can explore your lifelong dreams with comfort and celebrate life. State Life, the only AAA rated and Pakistan's largest Life Insurance Corporation.